

# Consolidated Financial Results

## for the First Half Ended September 30, 2025 (IFRS Accounting Standards)

October 30, 2025

### Sojitz Corporation

(URL <https://www.sojitz.com/en/>)

Listed stock exchange: Prime section of Tokyo

Security code: 2768

Company representative: Kosuke Uemura, President & CEO

Contact information: Nahoyoshi Tomita, GM, Public Relations Dept. TEL +81-3-6871-3404

Scheduled filing date of semiannual securities report: November 11, 2025

Scheduled date of delivery of dividends: December 1, 2025

Supplementary materials for the semiannual financial results: Yes

Investor conference for the semiannual financial results: Yes

(Rounded down to millions of Japanese Yen)

### 1. Consolidated Financial Results for the First Half Ended September 30, 2025 (April 1, 2025 – September 30, 2025)

#### (1) Consolidated Operating Results

(Description of % is indicated as the change rate compared with the same period last year)

|                          | Revenue         |     | Profit before tax |       | Profit for the period |       | Profit for the period attributable to owners of the Company |       | Total comprehensive income for the period |        |
|--------------------------|-----------------|-----|-------------------|-------|-----------------------|-------|-------------------------------------------------------------|-------|-------------------------------------------|--------|
| For the first half ended | Millions of yen | %   | Millions of yen   | %     | Millions of yen       | %     | Millions of yen                                             | %     | Millions of yen                           | %      |
| September 30, 2025       | 1,240,346       | 0.4 | 53,791            | (8.9) | 47,027                | 1.6   | 45,275                                                      | 2.2   | 47,737                                    | (12.9) |
| September 30, 2024       | 1,235,225       | 4.0 | 59,022            | (8.5) | 46,277                | (6.4) | 44,311                                                      | (7.6) | 54,791                                    | (50.0) |

|                          | Basic earnings per share | Diluted earnings per share |
|--------------------------|--------------------------|----------------------------|
| For the first half ended | Yen                      | Yen                        |
| September 30, 2025       | 216.45                   | 216.45                     |
| September 30, 2024       | 203.93                   | 203.93                     |

Note: Basic earnings per share and diluted earnings per share are calculated based on profit attributable to owners of the Company.

#### (2) Consolidated Financial Position

|                    | Total assets    | Total equity    | Total equity attributable to owners of the Company | Total equity attributable to owners of the Company ratio |
|--------------------|-----------------|-----------------|----------------------------------------------------|----------------------------------------------------------|
| As of              | Millions of yen | Millions of yen | Millions of yen                                    | %                                                        |
| September 30, 2025 | 3,249,395       | 1,023,887       | 980,445                                            | 30.2                                                     |
| March 31, 2025     | 3,087,252       | 1,007,616       | 968,956                                            | 31.4                                                     |

### 2. Cash Dividends

|                           | Cash dividend per share |                |               |          |        |
|---------------------------|-------------------------|----------------|---------------|----------|--------|
|                           | First quarter           | Second quarter | Third quarter | Year end | Annual |
| For the year ended        | Yen                     | Yen            | Yen           | Yen      | Yen    |
| March 31, 2025            | —                       | 75.00          | —             | 75.00    | 150.00 |
| March 31, 2026            | —                       | 82.50          |               |          |        |
| March 31, 2026 (forecast) |                         |                | —             | 82.50    | 165.00 |

Note: Changes in cash dividend forecast: No

### 3. Consolidated Earnings Forecast for the Year Ending March 31, 2026 (April 1, 2025 – March 31, 2026)

(Description of % is indicated as the change rate compared with the same period last year)

|                                    | Profit attributable to owners of the Company |     | Basic earnings per share |
|------------------------------------|----------------------------------------------|-----|--------------------------|
| For the year ending March 31, 2026 | Millions of yen                              | %   | Yen                      |
| Full-year                          | 115,000                                      | 3.9 | 551.23                   |

Note1: Changes in full-year earnings forecast: No

Note2: Basic earnings per share is calculated based on profit attributable to owners of the company.

Note3: The Company decided that, at a meeting of its Board of Directors held on May 1, 2025, it has authorized the purchase of treasury stock. The basic earnings per share in the consolidated earnings forecast for the year ending March 31, 2026 takes into account the effect of such purchase of treasury stock.

#### 4. Others

(1) Changes in major subsidiaries during the period: No

(2) Accounting policy changes and accounting estimate changes

1. Changes in accounting policies required by IFRS Accounting Standards: No

2. Changes due to other reasons: Yes

3. Accounting estimate change: No

(3) Number of outstanding shares at the end of the periods (Common Stock):

1. Number of outstanding shares at the end of the periods (Including treasury stock):

As of September 30, 2025: 210,000,000      As of March 31, 2025: 225,000,000

2. Number of treasury stock at the end of the periods:

As of September 30, 2025: 1,937,416      As of March 31, 2025: 14,170,715

3. Average number of outstanding shares during the periods:

For the first half ended September 30, 2025 (accumulative): 209,174,673

For the first half ended September 30, 2024 (accumulative): 217,282,569

Note1: The Company established the Executive Compensation Board Incentive Plan Trust. The trust account associated with this trust holds shares of the Company's stock, which are included in the number of treasury stock; 1,285,296 stocks in the first half ended September 30, 2025 and 1,320,504 stocks in the fiscal year ended March 31, 2025.

Note2: The number of outstanding shares decreased by 15,000,000 shares due to the cancellation of treasury stock on August 29, 2025.

\* Review by certified public accountants or the accounting auditor of the attached quarterly consolidated financial statements: No

\* Important Note Concerning the Appropriate Use of Business Forecasts and other notices:

- This document contains forward-looking statements based on information available to the company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements.
- Materials on financial results will be posted on the Company's web site. The Company will also hold an IR meeting on the financial results for the first half ended September 30, 2025 for analysts and institutional investors on October 30, 2025. Contents (materials and videos) of the meeting and a condensed transcript of Q&A session will be posted on the Company's web site immediately after the meeting.

## Table of Contents

|                                                                                    |    |
|------------------------------------------------------------------------------------|----|
| 1. Analysis of Business Results .....                                              | 2  |
| (1) Consolidated Operating Results .....                                           | 2  |
| (2) Consolidated Financial Position .....                                          | 4  |
| (3) Consolidated Cash Flows .....                                                  | 5  |
| (4) Consolidated Earnings Forecast .....                                           | 5  |
| (5) Profit Distribution Policy .....                                               | 6  |
| 2. Consolidated Financial Statements .....                                         | 7  |
| (1) Consolidated Statements of Financial Position .....                            | 7  |
| (2) Consolidated Statements of Profit or Loss .....                                | 8  |
| (3) Consolidated Statements of Profit or Loss and Other Comprehensive Income ..... | 9  |
| (4) Consolidated Statements of Changes in Equity .....                             | 10 |
| (5) Consolidated Statements of Cash Flows .....                                    | 12 |
| (6) Assumption for Going Concern .....                                             | 13 |
| (7) Accounting Policy Changes .....                                                | 13 |
| (8) Changes in Presentation .....                                                  | 13 |
| (9) Segment Information .....                                                      | 14 |

# 1. Analysis of Business Results

## (1) Consolidated Operating Results

Sojitz Corporation's consolidated business results for the first half ended September 30, 2025, are presented below.

|                                           |                                                                                                                                                                                                                                                                                                                                                                                              |
|-------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Revenue                                   | Despite a decrease in revenue in Metals, Mineral Resources & Recycling segment resulting from a decline in market prices in the coal business, revenue increased in Energy Solutions & Healthcare segment as a result of the new consolidation and transaction growth in the energy-saving service businesses. As a result, revenue amounted to ¥1,240,346 million, up 0.4% year-on-year.    |
| Gross profit                              | Gross profit increased by ¥5,983 million year-on-year to ¥171,608 million, mainly due to increased revenue.                                                                                                                                                                                                                                                                                  |
| Profit before tax                         | Although gross profit increased, profit before tax decreased by ¥5,231 million year-on-year to ¥53,791 million, mainly due to an increase in selling, general and administrative expenses.                                                                                                                                                                                                   |
| Profit for the period                     | Profit for the period increased by ¥750 million year on year to ¥47,027 million, after deducting income tax expenses of ¥6,763 million from profit before tax of ¥53,791 million. Profit for the period (attributable to owners of the Company) increased by ¥964 million year-on-year to ¥45,275 million.                                                                                   |
| Total comprehensive income for the period | Total comprehensive income for the period decreased by ¥7,054 million year-on-year to ¥47,737 million, reflecting the recognition of financial assets measured at FVTOCI and foreign currency translation differences for foreign operations. Total comprehensive income for the period (attributable to owners of the Company) decreased by ¥6,298 million year-on-year to ¥47,127 million. |

(In Millions of Yen)

|                                                                                       | FY 2025 H1<br>Results (A) | FY 2024 H1<br>Results (B) | Difference<br>(A)-(B) | Percentage<br>change<br>(%) |
|---------------------------------------------------------------------------------------|---------------------------|---------------------------|-----------------------|-----------------------------|
| Revenue                                                                               | 1,240,346                 | 1,235,225                 | 5,121                 | 0.4                         |
| Gross profit                                                                          | 171,608                   | 165,625                   | 5,983                 | 3.6                         |
| Profit before tax                                                                     | 53,791                    | 59,022                    | (5,231)               | (8.9)                       |
| Profit for the period                                                                 | 47,027                    | 46,277                    | 750                   | 1.6                         |
| Profit for the period attributable<br>to owners of the Company                        | 45,275                    | 44,311                    | 964                   | 2.2                         |
| Total comprehensive income for<br>the period                                          | 47,737                    | 54,791                    | (7,054)               | (12.9)                      |
| Total comprehensive income for<br>the period attributable to owners<br>of the Company | 47,127                    | 53,425                    | (6,298)               | (11.8)                      |

Results for the first half ended September 30, 2025, are summarized by segment below.

Effective April 1, 2025, the Company has changed the classification method for certain reportable segments, and segment results for the first half ended September 30, 2024, have been restated to reflect the change in reportable segments.

Details are described in (9) Segment Information.

(In Millions of Yen)

| Segment                                           | FY 2025 H1<br>Results (A) | FY 2024 H1<br>Results (B) | Difference<br>(A)-(B) | Main factors of change                                                                                                                                                                                                     |
|---------------------------------------------------|---------------------------|---------------------------|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Automotive                                        | 772                       | 128                       | 644                   | Despite a decline in profit from the Puerto Rico automobile sales business due to the impact of U.S. tariff measures, profit increased as a result of contributions from the automobile sales businesses in Latin America. |
| Aerospace,<br>Transportation &<br>Infrastructure  | 10,539                    | 5,800                     | 4,739                 | Profit increased due to growth in defense- and aircraft-related transactions, as well as gains from the partial sale of the railcar leasing business.                                                                      |
| Energy<br>Solutions &<br>Healthcare               | 7,532                     | 5,110                     | 2,422                 | Profit increased due to the new consolidation and transaction growth in the energy-saving service businesses, and profit contributions from an LNG operating company.                                                      |
| Metals, Mineral<br>Resources &<br>Recycling       | 7,298                     | 11,712                    | (4,414)               | Profit decreased due to a decline in market prices in the coal business and sluggish production efficiency.                                                                                                                |
| Chemicals                                         | 10,137                    | 9,721                     | 416                   | Earnings contributions from new investment began, and progress remained steadily.                                                                                                                                          |
| Consumer<br>Industry &<br>Agriculture<br>Business | 4,319                     | 4,391                     | (72)                  | Relatively unchanged year on year.                                                                                                                                                                                         |
| Retail &<br>Consumer<br>Service                   | 3,803                     | 4,533                     | (730)                 | Relatively unchanged year on year.                                                                                                                                                                                         |

## **(2) Consolidated Financial Position**

Total assets on September 30, 2025 increased by ¥162,143 million from the end of the previous fiscal year to ¥3,249,395 million, mainly due to factors including new acquisition of consolidated subsidiaries.

Total liabilities increased by ¥145,872 million from the end of the previous fiscal year to ¥2,225,508 million, mainly due to an increase in interest-bearing debt from new borrowings.

Total equity attributable to owners of the Company increased by ¥11,489 million from the end of the previous fiscal year to ¥980,445 million, reflecting an increase due to the accumulation of profit for the period, despite decreases resulting from dividend payments, the acquisition of treasury stock, and a decrease in other components of equity due to foreign exchange fluctuations.

Consequently, on September 30, the current ratio was 157.7%, the long-term debt ratio was 79.7%, and the equity ratio was 30.2%. Net interest-bearing debt, calculated by deducting cash and cash equivalents and time deposits from total interest-bearing debt, increased by ¥80,931 million from the end of the previous fiscal year to ¥968,221 million, and the net DER was 0.99 times.

\* The equity ratio and net interest-bearing liabilities ratio are calculated based on total equity attributable to owners of the Company. Lease liabilities have been excluded from the aforementioned total interest-bearing liabilities.

Sojitz Group continues to advance financial strategies in accordance with the basic policy of maintaining and enhancing the stability of its capital structure. In addition, Sojitz has endeavored to maintain a stable financial foundation by keeping the long-term debt ratio at a certain level and by holding sufficient liquidity as a buffer against changes in the economic or financial environment.

As supplemental sources of procurement flexibility and precautionary liquidity, Sojitz has long-term commitment line agreements totaling ¥100.0 billion (unused) and US\$2.575 billion (of which US\$1.190 billion has been used).

### (3) Consolidated Cash Flows

For the first half ended September 30, 2025, operating activities used net cash flow of ¥31,339 million, investing activities used net cash flow of ¥75,624 million, and financing activities provided net cash flow of ¥37,098 million. Sojitz ended the period with cash and cash equivalents of ¥186,627 million, reflecting the effect of exchange rate changes on cash and cash equivalents.

(Cash flows from operating activities)

Net cash provided in operating activities amounted to ¥31,339 million, an increase in inflow of ¥86,579 million year-on-year, mainly as a result of business earnings and dividends received.

(Cash flows from investing activities)

Net cash used in investing activities amounted to ¥75,624 million, an increase in outflows of ¥38,999 million year-on-year, mainly due to investments in an Australia's infrastructure developer and manufacturing, sales and R&D businesses of SBR latexes and ABS resins.

(Cash flows from financing activities)

Net cash provided by financing activities amounted to ¥37,098 million, a decrease in inflow of ¥50,450 million year-on-year, mainly as a result of procurement through borrowings despite payment of dividends and purchase of treasury stock.

### (4) Consolidated Earnings Forecast

The consolidated earnings forecast for the fiscal year ending March 31, 2026, has been revised as follows:

|                                                                | Initial<br>forecast<br>(A) | Revised<br>forecast<br>(B) | Difference<br>(B-A) | Percentage<br>change<br>(%) |
|----------------------------------------------------------------|----------------------------|----------------------------|---------------------|-----------------------------|
| Gross profit                                                   | ¥400 billion               | ¥380 billion               | (¥20 billion)       | (5.0%)                      |
| Profit before tax                                              | ¥145 billion               | ¥140 billion               | (¥5 billion)        | (3.4%)                      |
| Profit for the year                                            | ¥120 billion               | ¥120 billion               | -                   | -                           |
| Profit for the year<br>(Attributable to owners of the Company) | ¥115 billion               | ¥115 billion               | -                   | -                           |

The above forecast assumes a yen/dollar rate of ¥145/US\$.

## **(5) Profit Distribution Policy**

Sojitz's basic dividend policy and top management priority is to pay stable dividends to shareholders on an ongoing basis and to commit to enhancing shareholder value and improving its competitiveness by accumulating and effectively utilizing earnings.

Based on the basic dividend policy, under Medium-term Management Plan 2026, approximately 30% of the core operating cash flows (Note 1) over the cumulative three-year period of the plan will be allocated to shareholder returns. In addition, the plan sets a progressive dividend policy based on a shareholder's equity DOE (Note 2) of 4.5%.

Notes 1: Core operating cash flow: Cash flow after deducting changes in working capital from operating cash flows calculated for accounting purposes

2: Shareholder's equity DOE: Dividend paid divided by Shareholder's equity

3: Shareholder's equity: After deducting other components of equity from total equity at the end of the previous fiscal year.

In the year ending March 31, 2026, Sojitz plans to pay an annual dividend of ¥165 per share (interim dividend of ¥82.50 plus year-end dividend of ¥82.50) based on its basic policy.

At a meeting of the Board of Directors held on May 1, 2025, the Company resolved that the interim dividend for the fiscal year ending March 31, 2026, will be ¥82.50 per share for common shares outstanding as of September 30, 2025, the record date for the dividend. The total amount of interim dividends for the period is ¥17,271 million (effective date: December 1, 2025).

### **\*Caution regarding Forward-looking Statements**

This document contains forward-looking statements, including performance forecasts, based on information available to the Company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by such forward-looking statements due to various factors, including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements. The Company will provide timely disclosure of any material changes, events, or other relevant issues.



## 2. Consolidated Financial Statements

### (1) Consolidated Statements of Financial Position

(In Millions of Yen)

|                                                    | FY 2024<br>(As of March 31, 2025) | FY 2025<br>(As of September 30, 2025) |
|----------------------------------------------------|-----------------------------------|---------------------------------------|
| <b>Assets</b>                                      |                                   |                                       |
| Current assets                                     |                                   |                                       |
| Cash and cash equivalent                           | 192,299                           | 186,627                               |
| Time deposits                                      | 6,883                             | 13,137                                |
| Trade and other receivables                        | 899,822                           | 923,732                               |
| Derivative financial assets                        | 4,014                             | 6,792                                 |
| Inventories                                        | 275,871                           | 315,175                               |
| Income tax receivables                             | 3,711                             | 4,801                                 |
| Other current assets                               | 190,913                           | 212,220                               |
| Subtotal                                           | 1,573,516                         | 1,662,486                             |
| Assets held for sale                               | 1,605                             | 8,215                                 |
| Total current assets                               | 1,575,122                         | 1,670,702                             |
| Non-current assets                                 |                                   |                                       |
| Property, plant and equipment                      | 259,230                           | 261,633                               |
| Right-of-use assets                                | 90,729                            | 88,586                                |
| Goodwill                                           | 151,306                           | 168,482                               |
| Intangible assets                                  | 113,884                           | 130,949                               |
| Investment property                                | 8,700                             | 8,152                                 |
| Investments accounted for using the equity method  | 642,236                           | 642,627                               |
| Trade and other receivables                        | 95,742                            | 116,233                               |
| Other investments                                  | 134,637                           | 144,279                               |
| Derivative financial assets                        | 364                               | 692                                   |
| Other non-current assets                           | 5,551                             | 6,765                                 |
| Deferred tax assets                                | 9,744                             | 10,290                                |
| Total non-current assets                           | 1,512,130                         | 1,578,692                             |
| Total assets                                       | 3,087,252                         | 3,249,395                             |
| <b>Liabilities and equity</b>                      |                                   |                                       |
| Liabilities                                        |                                   |                                       |
| Current liabilities                                |                                   |                                       |
| Trade and other payables                           | 596,546                           | 626,001                               |
| Lease liabilities                                  | 19,729                            | 20,051                                |
| Bonds and borrowings                               | 199,725                           | 236,848                               |
| Derivative financial liabilities                   | 3,437                             | 3,578                                 |
| Income tax payables                                | 8,838                             | 10,837                                |
| Provisions                                         | 6,227                             | 3,012                                 |
| Other current liabilities                          | 151,072                           | 159,251                               |
| Total current liabilities                          | 985,578                           | 1,059,581                             |
| Non-current liabilities                            |                                   |                                       |
| Lease liabilities                                  | 82,849                            | 79,997                                |
| Bonds and borrowings                               | 886,748                           | 931,137                               |
| Trade and other payables                           | 12,606                            | 15,386                                |
| Derivative financial liabilities                   | 2,828                             | 2,050                                 |
| Retirement benefits liabilities                    | 23,279                            | 24,580                                |
| Provisions                                         | 39,082                            | 45,757                                |
| Other non-current liabilities                      | 8,709                             | 23,640                                |
| Deferred tax liabilities                           | 37,954                            | 43,374                                |
| Total non-current liabilities                      | 1,094,057                         | 1,165,926                             |
| Total liabilities                                  | 2,079,636                         | 2,225,508                             |
| <b>Equity</b>                                      |                                   |                                       |
| Share capital                                      | 160,339                           | 160,339                               |
| Capital surplus                                    | 96,782                            | 46,786                                |
| Treasury stock                                     | (45,701)                          | (5,217)                               |
| Other components of equity                         | 190,096                           | 189,128                               |
| Retained earnings                                  | 567,439                           | 589,408                               |
| Total equity attributable to owners of the Company | 968,956                           | 980,445                               |
| Non-controlling interests                          | 38,659                            | 43,441                                |
| Total equity                                       | 1,007,616                         | 1,023,887                             |
| Total liabilities and equity                       | 3,087,252                         | 3,249,395                             |

## (2) Consolidated Statements of Profit or Loss

(In Millions of Yen)

|                                                                             | FY 2024 6-month<br>(From April 1, 2024<br>to September 30, 2024) | FY 2025 6-month<br>(From April 1, 2025<br>to September 30, 2025) |
|-----------------------------------------------------------------------------|------------------------------------------------------------------|------------------------------------------------------------------|
| Revenue                                                                     |                                                                  |                                                                  |
| Sale of goods                                                               | 1,177,097                                                        | 1,177,427                                                        |
| Sales of service and others                                                 | 58,127                                                           | 62,919                                                           |
| Total revenue                                                               | 1,235,225                                                        | 1,240,346                                                        |
| Cost of sales                                                               | (1,069,599)                                                      | (1,068,737)                                                      |
| Gross profit                                                                | 165,625                                                          | 171,608                                                          |
| Selling, general and administrative expenses                                | (129,306)                                                        | (144,241)                                                        |
| Other income (expenses)                                                     |                                                                  |                                                                  |
| Gain (loss) on sale and disposal of fixed assets, net                       | (66)                                                             | (280)                                                            |
| Impairment loss of fixed assets                                             | (84)                                                             | (210)                                                            |
| Gain on reorganization of subsidiaries/associates                           | 7,186                                                            | 7,345                                                            |
| Loss on reorganization of subsidiaries/associates                           | (1,019)                                                          | (43)                                                             |
| Other operating income                                                      | 5,476                                                            | 6,736                                                            |
| Other operating expenses                                                    | (6,359)                                                          | (5,964)                                                          |
| Total other income (expenses)                                               | 5,133                                                            | 7,583                                                            |
| Financial income                                                            |                                                                  |                                                                  |
| Interests earned                                                            | 6,925                                                            | 9,731                                                            |
| Dividends received                                                          | 2,043                                                            | 2,670                                                            |
| Other financial income                                                      | —                                                                | 108                                                              |
| Total financial income                                                      | 8,968                                                            | 12,510                                                           |
| Financial costs                                                             |                                                                  |                                                                  |
| Interest expenses                                                           | (12,529)                                                         | (14,609)                                                         |
| Other financial costs                                                       | (103)                                                            | —                                                                |
| Total financial costs                                                       | (12,633)                                                         | (14,609)                                                         |
| Share of profit (loss) of investments accounted for using the equity method | 21,235                                                           | 20,938                                                           |
| Profit before tax                                                           | 59,022                                                           | 53,791                                                           |
| Income tax expenses                                                         | (12,744)                                                         | (6,763)                                                          |
| Profit for the period                                                       | 46,277                                                           | 47,027                                                           |
| Profit attributable to:                                                     |                                                                  |                                                                  |
| Owners of the Company                                                       | 44,311                                                           | 45,275                                                           |
| Non-controlling interests                                                   | 1,966                                                            | 1,751                                                            |
| Total                                                                       | 46,277                                                           | 47,027                                                           |

### (3) Consolidated Statements of Profit or Loss and Other Comprehensive Income

(In Millions of Yen)

|                                                                                          | FY 2024 6-month<br>(From April 1, 2024<br>to September 30, 2024) | FY 2025 6-month<br>(From April 1, 2025<br>to September 30, 2025) |
|------------------------------------------------------------------------------------------|------------------------------------------------------------------|------------------------------------------------------------------|
| Profit for the period                                                                    | 46,277                                                           | 47,027                                                           |
| Other comprehensive income                                                               |                                                                  |                                                                  |
| Items that will not be reclassified to profit or loss                                    |                                                                  |                                                                  |
| Financial assets measured at FVTOCI                                                      | (64)                                                             | 11,632                                                           |
| Remeasurements of defined benefit pension plans                                          | 71                                                               | (37)                                                             |
| Share of other comprehensive income of investments accounted for using the equity method | 2,758                                                            | (696)                                                            |
| Total items that will not be reclassified to profit or loss                              | 2,765                                                            | 10,897                                                           |
| Items that may be reclassified subsequently to profit or loss                            |                                                                  |                                                                  |
| Foreign currency translation differences for foreign operations                          | 2,782                                                            | (6,735)                                                          |
| Cash flow hedges                                                                         | 1,443                                                            | 3,000                                                            |
| Share of other comprehensive income of investments accounted for using the equity method | 1,522                                                            | (6,453)                                                          |
| Total items that may be reclassified subsequently to profit or loss                      | 5,748                                                            | (10,187)                                                         |
| Other comprehensive income for the period, net of tax                                    | 8,513                                                            | 710                                                              |
| Total comprehensive income for the period                                                | 54,791                                                           | 47,737                                                           |
| Total comprehensive income attributable to:                                              |                                                                  |                                                                  |
| Owners of the Company                                                                    | 53,425                                                           | 47,127                                                           |
| Non-controlling interests                                                                | 1,366                                                            | 609                                                              |
| Total                                                                                    | 54,791                                                           | 47,737                                                           |

#### (4) Consolidated Statements of Changes in Equity

(In Millions of Yen)

|                                                                                   | Attributable to owners of the Company |                 |                |                                                                 |                                     |                  |
|-----------------------------------------------------------------------------------|---------------------------------------|-----------------|----------------|-----------------------------------------------------------------|-------------------------------------|------------------|
|                                                                                   | Share capital                         | Capital surplus | Treasury stock | Other components of equity                                      |                                     |                  |
|                                                                                   |                                       |                 |                | Foreign currency translation differences for foreign operations | Financial assets measured at FVTOCI | Cash flow hedges |
| Balance as of April 1, 2024                                                       | 160,339                               | 96,448          | (21,915)       | 107,740                                                         | 79,573                              | 11,876           |
| Profit for the period                                                             |                                       |                 |                |                                                                 |                                     |                  |
| Other comprehensive income                                                        |                                       |                 |                | 4,663                                                           | 2,752                               | 1,603            |
| Total comprehensive income for the period                                         | —                                     | —               | —              | 4,663                                                           | 2,752                               | 1,603            |
| Purchase of treasury stock                                                        |                                       | (0)             | (3,056)        |                                                                 |                                     |                  |
| Disposal of treasury stock                                                        |                                       | (201)           | 202            |                                                                 |                                     |                  |
| Dividends                                                                         |                                       |                 |                |                                                                 |                                     |                  |
| Change in ownership interests in subsidiaries without loss/acquisition of control |                                       |                 |                | 1                                                               |                                     |                  |
| Written put options and forward contracts with non-controlling shareholders       |                                       |                 |                |                                                                 |                                     |                  |
| Reclassification from other components of equity to retained earnings             |                                       |                 |                |                                                                 | (1,084)                             |                  |
| Share-based payment transaction                                                   |                                       | 202             |                |                                                                 |                                     |                  |
| Other changes                                                                     |                                       |                 |                |                                                                 |                                     |                  |
| Total contributions by and distributions to owners of the Company                 | —                                     | 0               | (2,853)        | 1                                                               | (1,084)                             | —                |
| Balance as of September 30, 2024                                                  | 160,339                               | 96,448          | (24,769)       | 112,405                                                         | 81,241                              | 13,479           |

|                                                                                   | Attributable to owners of the Company           |                                  |                   |                                                    | Non-controlling interests | Total equity |
|-----------------------------------------------------------------------------------|-------------------------------------------------|----------------------------------|-------------------|----------------------------------------------------|---------------------------|--------------|
|                                                                                   | Other components of equity                      |                                  | Retained earnings | Total equity attributable to owners of the Company |                           |              |
|                                                                                   | Remeasurements of defined benefit pension plans | Total other components of equity |                   |                                                    |                           |              |
| Balance as of April 1, 2024                                                       | —                                               | 199,190                          | 490,013           | 924,076                                            | 31,550                    | 955,627      |
| Profit for the period                                                             |                                                 |                                  | 44,311            | 44,311                                             | 1,966                     | 46,277       |
| Other comprehensive income                                                        | 94                                              | 9,113                            |                   | 9,113                                              | (599)                     | 8,513        |
| Total comprehensive income for the period                                         | 94                                              | 9,113                            | 44,311            | 53,425                                             | 1,366                     | 54,791       |
| Purchase of treasury stock                                                        |                                                 |                                  |                   | (3,057)                                            |                           | (3,057)      |
| Disposal of treasury stock                                                        |                                                 |                                  |                   | 1                                                  |                           | 1            |
| Dividends                                                                         |                                                 |                                  | (15,322)          | (15,322)                                           | (2,168)                   | (17,490)     |
| Change in ownership interests in subsidiaries without loss/acquisition of control |                                                 | 1                                | (568)             | (566)                                              | 2,748                     | 2,181        |
| Written put options and forward contracts with non-controlling shareholders       |                                                 |                                  | 863               | 863                                                |                           | 863          |
| Reclassification from other components of equity to retained earnings             | (94)                                            | (1,178)                          | 1,178             | —                                                  |                           | —            |
| Share-based payment transaction                                                   |                                                 |                                  |                   | 202                                                |                           | 202          |
| Other changes                                                                     |                                                 |                                  | (8)               | (8)                                                | (3,024)                   | (3,033)      |
| Total contributions by and distributions to owners of the Company                 | (94)                                            | (1,176)                          | (13,856)          | (17,887)                                           | (2,444)                   | (20,332)     |
| Balance as of September 30, 2024                                                  | —                                               | 207,127                          | 520,468           | 959,614                                            | 30,472                    | 990,086      |

(In Millions of Yen)

|                                                                                   | Attributable to owners of the Company |                 |                |                                                                 |                                     |                  |
|-----------------------------------------------------------------------------------|---------------------------------------|-----------------|----------------|-----------------------------------------------------------------|-------------------------------------|------------------|
|                                                                                   | Share capital                         | Capital surplus | Treasury stock | Other components of equity                                      |                                     |                  |
|                                                                                   |                                       |                 |                | Foreign currency translation differences for foreign operations | Financial assets measured at FVTOCI | Cash flow hedges |
| Balance as of April 1, 2025                                                       | 160,339                               | 96,782          | (45,701)       | 105,088                                                         | 74,669                              | 10,339           |
| Profit for the period                                                             |                                       |                 |                |                                                                 |                                     |                  |
| Other comprehensive income                                                        |                                       |                 |                | (9,547)                                                         | 10,907                              | 521              |
| Total comprehensive income for the period                                         | —                                     | —               | —              | (9,547)                                                         | 10,907                              | 521              |
| Purchase of treasury stock                                                        |                                       | (16)            | (9,963)        |                                                                 |                                     |                  |
| Disposal of treasury stock                                                        |                                       | (93)            | 94             |                                                                 |                                     |                  |
| Cancellation of treasury stock                                                    |                                       | (50,353)        | 50,353         |                                                                 |                                     |                  |
| Dividends                                                                         |                                       |                 |                |                                                                 |                                     |                  |
| Change in ownership interests in subsidiaries without loss/acquisition of control |                                       |                 |                | 198                                                             |                                     |                  |
| Written put options and forward contracts with non-controlling shareholders       |                                       |                 |                |                                                                 |                                     |                  |
| Reclassification from other components of equity to retained earnings             |                                       |                 |                |                                                                 | (3,049)                             |                  |
| Share-based payment transaction                                                   |                                       | 468             |                |                                                                 |                                     |                  |
| Other changes                                                                     |                                       |                 |                |                                                                 |                                     |                  |
| Total contributions by and distributions to owners of the Company                 | —                                     | (49,995)        | 40,484         | 198                                                             | (3,049)                             | —                |
| Balance as of September 30, 2025                                                  | 160,339                               | 46,786          | (5,217)        | 95,739                                                          | 82,527                              | 10,861           |

|                                                                                   | Attributable to owners of the Company           |                                  |                   |                                                    | Non-controlling interests | Total equity |
|-----------------------------------------------------------------------------------|-------------------------------------------------|----------------------------------|-------------------|----------------------------------------------------|---------------------------|--------------|
|                                                                                   | Other components of equity                      |                                  | Retained earnings | Total equity attributable to owners of the Company |                           |              |
|                                                                                   | Remeasurements of defined benefit pension plans | Total other components of equity |                   |                                                    |                           |              |
| Balance as of April 1, 2025                                                       | —                                               | 190,096                          | 567,439           | 968,956                                            | 38,659                    | 1,007,616    |
| Profit for the period                                                             |                                                 |                                  | 45,275            | 45,275                                             | 1,751                     | 47,027       |
| Other comprehensive income                                                        | (30)                                            | 1,851                            |                   | 1,851                                              | (1,141)                   | 710          |
| Total comprehensive income for the period                                         | (30)                                            | 1,851                            | 45,275            | 47,127                                             | 609                       | 47,737       |
| Purchase of treasury stock                                                        |                                                 |                                  |                   | (9,980)                                            |                           | (9,980)      |
| Disposal of treasury stock                                                        |                                                 |                                  |                   | 0                                                  |                           | 0            |
| Cancellation of treasury stock                                                    |                                                 |                                  |                   | —                                                  |                           | —            |
| Dividends                                                                         |                                                 |                                  | (15,911)          | (15,911)                                           | (2,499)                   | (18,410)     |
| Change in ownership interests in subsidiaries without loss/acquisition of control |                                                 | 198                              | (234)             | (35)                                               | (3,056)                   | (3,091)      |
| Written put options and forward contracts with non-controlling shareholders       |                                                 |                                  | (10,113)          | (10,113)                                           |                           | (10,113)     |
| Reclassification from other components of equity to retained earnings             | 30                                              | (3,018)                          | 3,018             | —                                                  |                           | —            |
| Share-based payment transaction                                                   |                                                 |                                  |                   | 468                                                |                           | 468          |
| Other changes                                                                     |                                                 |                                  | (66)              | (66)                                               | 9,727                     | 9,660        |
| Total contributions by and distributions to owners of the Company                 | 30                                              | (2,820)                          | (23,306)          | (35,638)                                           | 4,172                     | (31,466)     |
| Balance as of September 30, 2025                                                  | —                                               | 189,128                          | 589,408           | 980,445                                            | 43,441                    | 1,023,887    |

## (5) Consolidated Statements of Cash Flows

(In Millions of Yen)

|                                                                                         | FY 2024 6-month<br>(From April 1, 2024<br>to September 30, 2024) | FY 2025 6-month<br>(From April 1, 2025<br>to September 30, 2025) |
|-----------------------------------------------------------------------------------------|------------------------------------------------------------------|------------------------------------------------------------------|
| Cash flows from operating activities                                                    |                                                                  |                                                                  |
| Profit for the period                                                                   | 46,277                                                           | 47,027                                                           |
| Depreciation and amortization                                                           | 21,006                                                           | 24,781                                                           |
| Impairment loss of fixed assets                                                         | 84                                                               | 210                                                              |
| Financial (income) costs                                                                | 3,664                                                            | 2,098                                                            |
| Share of (profit) loss of investments accounted for using the equity method             | (21,235)                                                         | (20,938)                                                         |
| (Gain) loss on sale and disposal of fixed assets, net                                   | 66                                                               | 280                                                              |
| Income tax expenses                                                                     | 12,744                                                           | 6,763                                                            |
| Changes in trade and other receivables                                                  | 2,266                                                            | (4,631)                                                          |
| Changes in inventories                                                                  | (9,344)                                                          | (17,995)                                                         |
| Changes in trade and other payables                                                     | (96,649)                                                         | 13,889                                                           |
| Changes in other assets and liabilities                                                 | (15,890)                                                         | (17,831)                                                         |
| Changes in retirement benefits liabilities                                              | (139)                                                            | (476)                                                            |
| Others                                                                                  | (6,247)                                                          | (6,501)                                                          |
| Subtotal                                                                                | (63,395)                                                         | 26,675                                                           |
| Interests earned                                                                        | 4,622                                                            | 4,723                                                            |
| Dividends received                                                                      | 21,190                                                           | 24,260                                                           |
| Interests paid                                                                          | (12,017)                                                         | (14,109)                                                         |
| Income taxes paid                                                                       | (5,639)                                                          | (10,209)                                                         |
| Net cash provided (used) by/in operating activities                                     | (55,240)                                                         | 31,339                                                           |
| Cash flows from investing activities                                                    |                                                                  |                                                                  |
| Purchase of property, plant and equipment                                               | (16,800)                                                         | (21,563)                                                         |
| Proceeds from sale of property, plant and equipment                                     | 883                                                              | 427                                                              |
| Purchase of intangible assets                                                           | (1,504)                                                          | (2,753)                                                          |
| (Increase) decrease in short-term loans receivable                                      | 173                                                              | (1,383)                                                          |
| Payment for long-term loans receivable                                                  | (6,791)                                                          | (467)                                                            |
| Collection of long-term loans receivable                                                | 2,512                                                            | 1,065                                                            |
| Net proceeds from (payments for) acquisition of subsidiaries                            | (5,199)                                                          | (49,091)                                                         |
| Net proceeds from (payments for) sale of subsidiaries                                   | (1,444)                                                          | 7,181                                                            |
| Purchase of investments                                                                 | (10,093)                                                         | (14,602)                                                         |
| Proceeds from sale of investments                                                       | 7,366                                                            | 11,791                                                           |
| Others                                                                                  | (5,728)                                                          | (6,225)                                                          |
| Net cash provided (used) by/in investing activities                                     | (36,625)                                                         | (75,624)                                                         |
| Cash flows from financing activities                                                    |                                                                  |                                                                  |
| Increase (decrease) in short-term borrowings and commercial papers                      | 79,793                                                           | 31,279                                                           |
| Proceeds from long-term borrowings                                                      | 251,645                                                          | 380,063                                                          |
| Repayment of long-term borrowings                                                       | (207,304)                                                        | (344,613)                                                        |
| Proceeds from issuance of bonds                                                         | —                                                                | 11,234                                                           |
| Redemption of bonds                                                                     | (10,000)                                                         | —                                                                |
| Repayment of lease liabilities                                                          | (8,566)                                                          | (8,794)                                                          |
| Proceeds from sale of subsidiary's interests to non-controlling interest holders        | —                                                                | 175                                                              |
| Payment for acquisition of subsidiary's interests from non-controlling interest holders | (733)                                                            | (3,516)                                                          |
| Proceeds from share issuance to non-controlling interest holders                        | 3,085                                                            | 364                                                              |
| Proceeds from sales of treasury stock                                                   | 121                                                              | 38                                                               |
| Purchase of treasury stock                                                              | (3,056)                                                          | (9,963)                                                          |
| Dividends paid                                                                          | (15,322)                                                         | (15,911)                                                         |
| Dividends paid to non-controlling interest holders                                      | (2,113)                                                          | (2,594)                                                          |
| Others                                                                                  | —                                                                | (662)                                                            |
| Net cash provided (used) by/in financing activities                                     | 87,548                                                           | 37,098                                                           |
| Net increase (decrease) in cash and cash equivalents                                    | (4,317)                                                          | (7,186)                                                          |
| Cash and cash equivalents at the beginning of the year                                  | 196,275                                                          | 192,299                                                          |
| Effect of exchange rate changes on cash and cash equivalents                            | (268)                                                            | 1,514                                                            |
| Cash and cash equivalents at the end of the period                                      | 191,688                                                          | 186,627                                                          |

## **(6) Assumption for Going Concern**

None

## **(7) Accounting Policy Changes**

The accounting policies applied by the Group in the Consolidated Financial Statements are the same as those applied in those for the previous fiscal year, except for the following major standards, which were newly early adopted in the first half ended September 30, 2025.

| IFRS             | Title                                                                                        | Summaries of new / amended standards and interpretations                           |
|------------------|----------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|
| IFRS 9<br>IFRS 7 | Financial Instruments<br>Financial Instruments:<br>Disclosures (amended in<br>December 2024) | Amendments to accounting for Contracts Referencing<br>Nature-dependent Electricity |

The adoptions of new standards had no material impact on the Consolidated Financial Statements.

## **(8) Changes in Presentation**

“Purchase commitments for non-controlling interests’ shares” , which was separately presented in the Consolidated Statements of Changes in Equity for the first half ended September 30, 2024, has been changed to “Written put options and forward contracts with non-controlling shareholders” for the first half ended September 30, 2025 in order to aggregate items with similar characteristics and provide more structured presentation.

As a result, the amount of 863 million yen which was presented in “Retained earnings” under “Purchase commitments for non-controlling interests’ shares” in the Consolidated Statements of Changes in Equity for the first half ended September 30, 2024, has been reclassified as “Written put options and forward contracts with non-controlling shareholders” for the first half ended September 30, 2025.

## (9) Segment Information

For the first half ended September 30, 2024 (April 1, 2024 – September 30, 2024)

(In Millions of Yen)

|                                                                             | Reportable Segments |                                            |                               |                                       |           |                                          |
|-----------------------------------------------------------------------------|---------------------|--------------------------------------------|-------------------------------|---------------------------------------|-----------|------------------------------------------|
|                                                                             | Automotive          | Aerospace, Transportation & Infrastructure | Energy Solutions & Healthcare | Metals, Mineral Resources & Recycling | Chemicals | Consumer Industry & Agriculture Business |
| Total revenue                                                               | 217,046             | 32,577                                     | 77,726                        | 247,110                               | 295,672   | 139,705                                  |
| Gross profit                                                                | 32,396              | 13,185                                     | 16,459                        | 15,945                                | 33,052    | 19,316                                   |
| Selling, general and administrative expenses                                | (29,224)            | (8,710)                                    | (16,679)                      | (8,114)                               | (17,224)  | (12,872)                                 |
| Share of profit (loss) of investments accounted for using the equity method | 573                 | 2,844                                      | 6,747                         | 8,825                                 | (8)       | 638                                      |
| Profit for the period (attributable to owners of the Company)               | 128                 | 5,800                                      | 5,110                         | 11,712                                | 9,721     | 4,391                                    |
| Segment assets (As of March 31, 2025)                                       | 289,703             | 378,835                                    | 606,131                       | 487,116                               | 309,716   | 244,131                                  |

|                                                                             | Reportable segments       |           | Others   | Reconciliations | Consolidated |
|-----------------------------------------------------------------------------|---------------------------|-----------|----------|-----------------|--------------|
|                                                                             | Retail & Consumer Service | Total     |          |                 |              |
| Total revenue                                                               | 202,571                   | 1,212,410 | 23,175   | (360)           | 1,235,225    |
| Gross profit                                                                | 29,839                    | 160,196   | 5,794    | (364)           | 165,625      |
| Selling, general and administrative expenses                                | (24,698)                  | (117,524) | (12,317) | 535             | (129,306)    |
| Share of profit (loss) of investments accounted for using the equity method | 1,459                     | 21,080    | 131      | 23              | 21,235       |
| Profit for the period (attributable to owners of the Company)               | 4,533                     | 41,398    | 979      | 1,933           | 44,311       |
| Segment assets (As of March 31, 2025)                                       | 586,847                   | 2,902,482 | 332,865  | (148,095)       | 3,087,252    |

For the first half ended September 30, 2025 (April 1, 2025 – September 30, 2025)

(In Millions of Yen)

|                                                                             | Reportable Segments |                                            |                               |                                       |           |                                          |
|-----------------------------------------------------------------------------|---------------------|--------------------------------------------|-------------------------------|---------------------------------------|-----------|------------------------------------------|
|                                                                             | Automotive          | Aerospace, Transportation & Infrastructure | Energy Solutions & Healthcare | Metals, Mineral Resources & Recycling | Chemicals | Consumer Industry & Agriculture Business |
| Total revenue                                                               | 199,183             | 32,307                                     | 154,087                       | 200,495                               | 288,346   | 133,527                                  |
| Gross profit                                                                | 30,088              | 14,072                                     | 27,765                        | 6,159                                 | 35,045    | 18,761                                   |
| Selling, general and administrative expenses                                | (29,975)            | (9,212)                                    | (26,026)                      | (7,667)                               | (19,579)  | (12,299)                                 |
| Share of profit (loss) of investments accounted for using the equity method | 650                 | 2,057                                      | 7,855                         | 8,563                                 | (61)      | 765                                      |
| Profit for the period (attributable to owners of the Company)               | 772                 | 10,539                                     | 7,532                         | 7,298                                 | 10,137    | 4,319                                    |
| Segment assets (As of September 30, 2025)                                   | 317,737             | 348,954                                    | 648,346                       | 481,827                               | 366,112   | 247,473                                  |

|                                                                             | Reportable segments       |           | Others   | Reconciliations | Consolidated |
|-----------------------------------------------------------------------------|---------------------------|-----------|----------|-----------------|--------------|
|                                                                             | Retail & Consumer Service | Total     |          |                 |              |
| Total revenue                                                               | 208,448                   | 1,216,395 | 24,290   | (338)           | 1,240,346    |
| Gross profit                                                                | 33,271                    | 165,164   | 6,780    | (335)           | 171,608      |
| Selling, general and administrative expenses                                | (26,922)                  | (131,682) | (12,935) | 376             | (144,241)    |
| Share of profit (loss) of investments accounted for using the equity method | 1,188                     | 21,019    | (102)    | 21              | 20,938       |
| Profit for the period (attributable to owners of the Company)               | 3,803                     | 44,402    | (203)    | 1,077           | 45,275       |
| Segment assets (As of September 30, 2025)                                   | 627,916                   | 3,038,367 | 334,976  | (123,948)       | 3,249,395    |

The reconciliation of "Profit for the period (attributable to owners of the parent)" mainly consists of the difference between the Group's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, as well as dividend income related to unallocated corporate assets. The reconciliation of segment assets mainly consists of the elimination of inter-segment transactions and unallocated corporate assets, which primarily include surplus funds held in cash and cash equivalents and investment securities.

Effective April 1, 2025, the Company partially reorganized its Aerospace, Transportation & Infrastructure and Energy Solutions & Healthcare and changed its reporting segment classification method. Segment information for the first half ended September 30, 2024 has been restated to reflect the change in reportable segments



# Presentation Materials for Financial Results for the First Half Ended September 30, 2025

Progress of Medium-term Management Plan 2026 -Set for Next Stage-

October 30, 2025

**Sojitz Corporation**

## **INDEX | 1**

**Progress of Medium-term Management Plan 2026 -Set for Next Stage-**

## **INDEX | 2**

**Financial Results for the First Half Ended September 30, 2025  
and Full Year Forecast of Fiscal Year Ending March 31, 2026**

## **INDEX | 3**

**Segment Information**

## **INDEX | 4**

**Supplemental Information**

# **Progress of Medium-term Management Plan 2026 -Set for Next Stage-**

- Profit for the period of JPY45.3bn in FY2025 H1, representing profit **progress of 39%** toward full-year forecast, in line with expectations
- Results in line with in full-year forecast, despite revisions to segment forecasts
- **Impact of U.S. Tariffs : Expected to remain within the JPY5.0bn** buffer set at the beginning of the fiscal year

| (BN JPY)                                 | FY24 H1 | FY25 H1                          | Difference | FY25 Forecast                            |
|------------------------------------------|---------|----------------------------------|------------|------------------------------------------|
| Profit for the period/year <sup>*1</sup> | 44.3    | 45.3<br>vs. Forecast 39%         | +1.0       | 115.0                                    |
| Core operating cash flow <sup>*2</sup>   | 64.5    | 65.5<br>vs. Revised forecast 47% | +1.0       | 140.0 <sup>*4</sup>                      |
| Core cash flow <sup>*3</sup>             | 4.2     | (46.4)                           | (50.6)     | (70.0) <sup>*4</sup>                     |
| ROE (%)                                  |         |                                  |            | 11.6                                     |
| ROA (%)                                  |         |                                  |            | 3.6                                      |
| Dividends per share (JPY)                |         |                                  |            | 165<br>Interim JPY82.5/ Year-end JPY82.5 |

\*1 “Profit for the period / year attributable to owners of the Company” is described as “Profit for the period / year.”

\*2 “Core operating cash flow” = Cash flow after deducting changes in working capital and others from operating cash flows calculated for accounting purposes

\*3 “Core cash flow” = Core operating cash flow + Post-adjustment, net cash provided by (used in) investing activities – Dividends paid – Purchase of treasury stock  
(Post-adjustment, net cash provided by (used in) investing activities are net cash provided by (used in) investing activities after adjustment for changes in long-term operating assets, etc.)

\*4 Revised forecast announced on October 30, 2025

## Creating the “Sojitz Growth Story”

Transformation of portfolio to advance Sojitz to its Next Stage through creating the Sojitz Growth Story

### Expansion of new investments

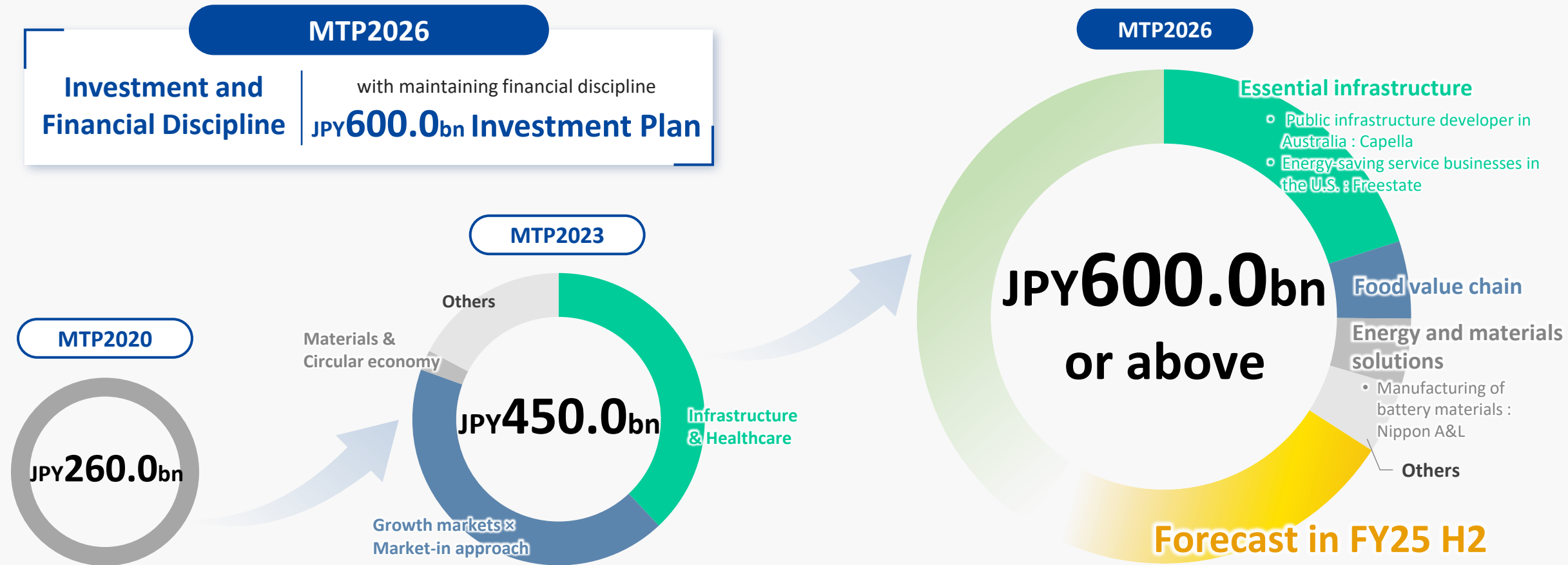
- Pursuit of capacity acquisition and business expansion **in fields with sustainable growth potential**
- Ongoing investment **in business fields where Sojitz can leverage its competitive edge**
- Creation of multiple distinctly **Sojitz revenue-generating clusters of businesses (Katamari)**

### Enhancement of existing businesses

- **Utilization of existing strengths** to enhance functions while **bolstering earnings power**
- **Co-creation with external partners**, provision of new value, and expansion of operations
- **Profitability improvement and divesture judgment** with regard to loss-making and underperforming businesses

# The Sojitz Growth Story - Expansion of New Investments

- **Steady progress is being made toward the execution of the JPY600.0bn investment plan** under MTP2026, aiming for doubled corporate value in the Next Stage
- Project formation is advancing mainly in the essential infrastructure domain, and expect to accumulate more projects toward the latter half of MTP2026
- **Creation of Sojitz-unique business clusters and a robust earnings base** going forward



# The Sojitz Growth Story - Enhancement of Existing Businesses

- Strengthening of trading businesses and expansion of manufacturing capabilities in the chemical business  
Earnings growth in the food value chain through enhancement of each business and connection of functions
- Continuous value co-creation with external partners to achieve further growth
- Thorough review and evaluation of each underperforming business, with **accelerated structural reforms**



# The Sojitz Growth Story

## 1. Trading Business Capturing Supply Chain Changes

- For many years—**anticipating supply chain changes and market needs**, strengthening trading functions
- Under our mission to “**deliver goods and services where there is a need**”—diversifying procurement sources for critical minerals such as rare earths

### Energy & Materials Solutions

#### Rare Earths Proactive diversification of supply sources

Over 50 years of  
established trading routes

Securing new stable  
supply routes

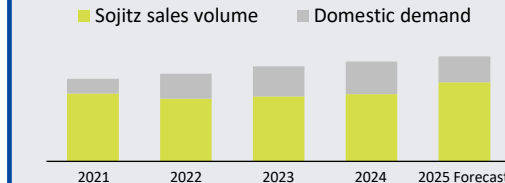
**Lynas**  
Rare Earths

Initial investment and loan in 2011  
; Additional investment and loan in 2022 and 2023

New Project



Light rare earths Medium and heavy rare earths  
Domestic demand and Sojitz sales volume trends for light rare earths (neodymium)



boasting a domestic market share of  
**over 70%** in domestic sales



Market needs

Supply chain risks

#### Gallium Seeking to develop of a new supply chain

Launch of a joint development study with  
the Alcoa Group in Australia toward production



Establishment of  
stable gallium supply chain



Market trends

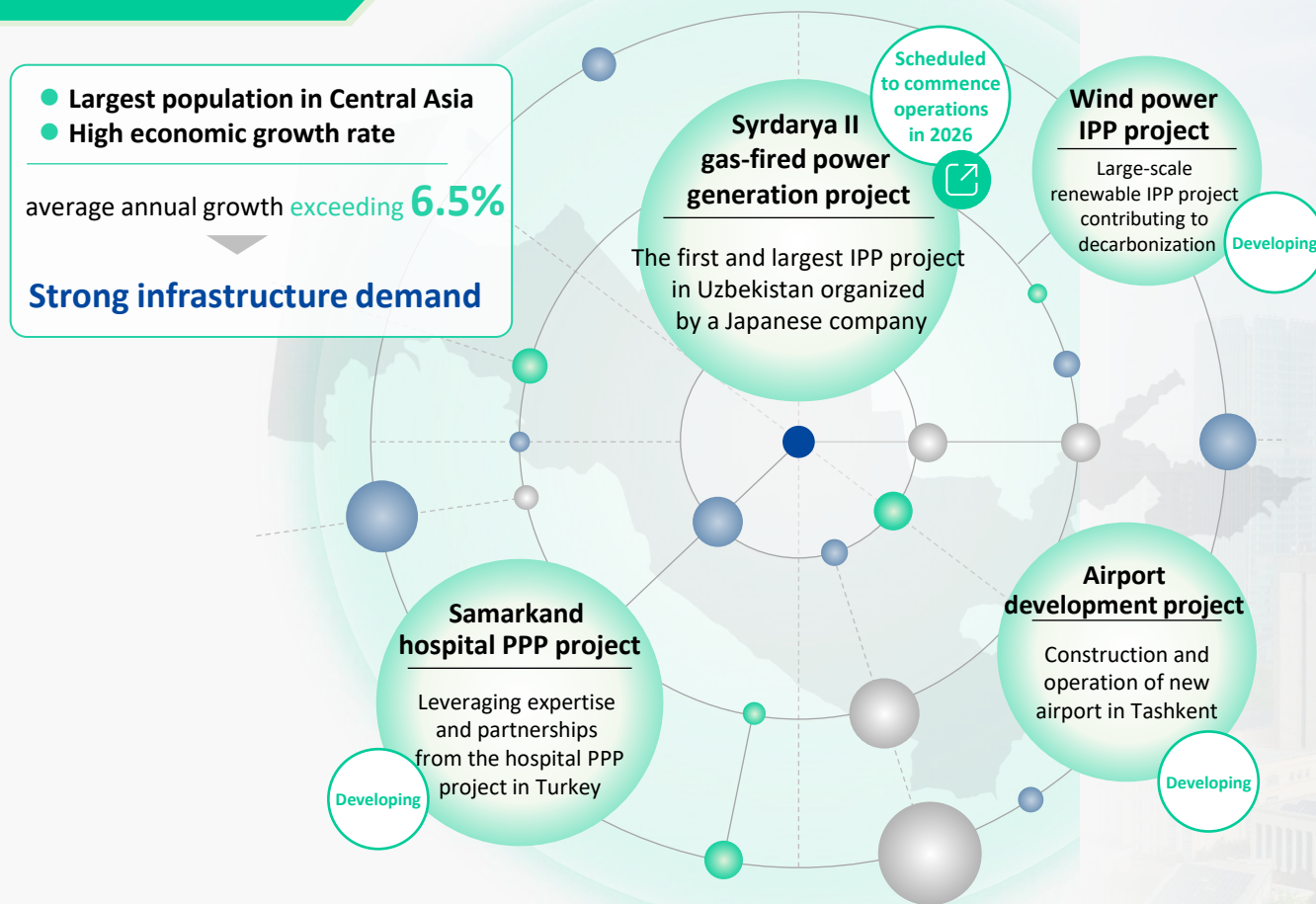
- Joint business feasibility study and validation to be conducted, with a final investment decision scheduled by the end of fiscal year 2025
- Production is scheduled to commence in 2026



## The Sojitz Growth Story 2. Business Expansion in Uzbekistan

- **Anticipating** robust infrastructure demand in Uzbekistan, leveraging long-standing **trust**, **expertise**, and a well-established **network** to capture the expanding market

### Essential Infrastructure



- Long-term relationship with the government and partners since the 1990s
- Business expertise and network built over years, centered on infrastructure

Investment target

Approx.  
**JPY150.0bn**

(Reference value based on accumulation of promising projects over the next five years and beyond)

ROI

exceeding **10%**

- 10% increase in dividends YoY (from JPY150 to JPY165) based on progressive and predictable stable dividend policy
- Announced stock repurchase totaling JPY10.0bn (2.8 million shares) in May 2025; **completed repurchase** in July 2025
- Cancelled 15 million shares of treasury stock in August 2025

Shareholder Returns Policy

※Referred to in MTP2026

Shareholder Returns

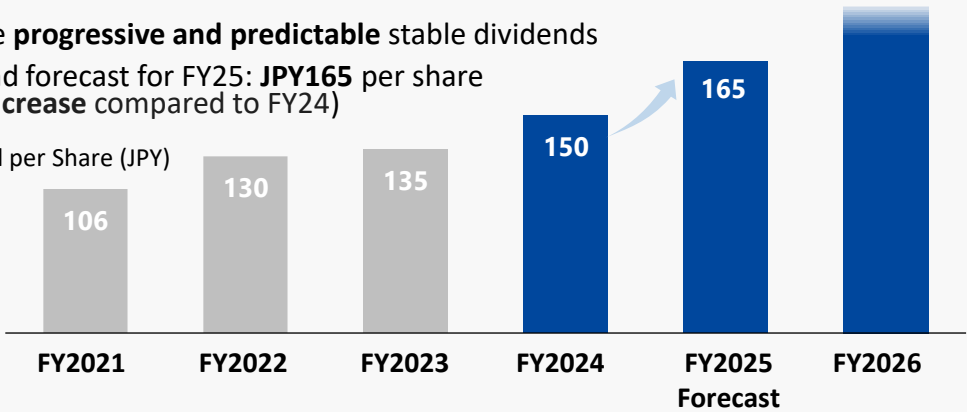
Approx. **30%** of  
**core operating CF (3 years total)**  
is allocated to shareholder returns

- **Progressive dividend**  
4.5% of **shareholder equity**
- **Flexible stock repurchase**  
in case of surplus cash flow

Dividend

- Achieve **progressive and predictable** stable dividends
- Dividend forecast for FY25: **JPY165** per share  
(10% increase compared to FY24)

■ Dividend per Share (JPY)



Stock Repurchase

- **Stock repurchase was completed** in July 2025 for the amount announced in May 2025  
(JPY 10.0 bn / 2.8 million shares; repurchase period: May 2, 2025 – July 31, 2025)
- **Cancelled 15 million shares of treasury stock** on August 29, 2025  
(Total number of shares issued: 225 million → 210 million shares)

■ Total amount of stock repurchase  
(cash outflow basis)

| FY2021    | FY2022   | FY2023    | FY2024    | FY2025    |
|-----------|----------|-----------|-----------|-----------|
| JPY15.0bn | JPY0.0bn | JPY42.6bn | JPY24.0bn | JPY10.0bn |

INDEX | 2

# **Financial Results for the First Half Ended September 30, 2025 and Full Year Forecast of Fiscal Year Ending March 31, 2026**

# Summary of Profit or Loss

|                                                                             | FY24 H1 | FY25 H1 | Q1     | Q2     | Difference | Main Factors                                                                                                                                                                          | FY25<br>Initial<br>Forecast | FY25<br>Revised<br>Forecast | vs. Revised<br>Forecast |
|-----------------------------------------------------------------------------|---------|---------|--------|--------|------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|-----------------------------|-------------------------|
| (BN JPY)                                                                    |         |         |        |        |            |                                                                                                                                                                                       |                             |                             |                         |
| Revenue                                                                     | 1,235.2 | 1,240.3 | 598.9  | 641.4  | +5.1       | Energy Solutions & Healthcare +76.4, Retail & Consumer Service +5.8, Metals, Mineral Resources & Recycling (46.6), Automotive (17.8)                                                  | —                           | —                           | —                       |
| Gross profit                                                                | 165.6   | 171.6   | 82.2   | 89.4   | +6.0       | Energy Solutions & Healthcare +11.3, Retail & Consumer Service +3.5, Metals, Mineral Resources & Recycling (9.7), Automotive (2.3)                                                    | 400.0                       | 380.0                       | 45%                     |
| SG&A expenses <sup>*1</sup>                                                 | (129.3) | (144.2) | (70.2) | (74.0) | (14.9)     | Increased due to acquisition of new consolidated subsidiaries                                                                                                                         | (290.0)                     | (290.0)                     | —                       |
| Other income/expenses                                                       | 5.2     | 7.6     | 2.2    | 5.4    | +2.4       | FY25 : Partial sale of railcar leasing business, etc.<br>FY24 : Gain on changes in equity following public offering by affiliate, and gain on sales of overseas industrial park, etc. | (5.0)                       | 10.0                        | —                       |
| Financial income/costs                                                      | (3.7)   | (2.1)   | (0.1)  | (2.0)  | +1.6       |                                                                                                                                                                                       | (10.0)                      | (10.0)                      | —                       |
| Share of profit (loss) of investments accounted for using the equity method | 21.2    | 20.9    | 10.8   | 10.1   | (0.3)      |                                                                                                                                                                                       | 50.0                        | 50.0                        | —                       |
| Profit before tax                                                           | 59.0    | 53.8    | 24.9   | 28.9   | (5.2)      |                                                                                                                                                                                       | 145.0                       | 140.0                       | 38%                     |
| Profit for the period/year                                                  | 44.3    | 45.3    | 21.1   | 24.2   | +1.0       |                                                                                                                                                                                       | 115.0                       | 115.0                       | 39%                     |
| Core earnings <sup>*2</sup>                                                 | 53.9    | 46.6    | 22.9   | 23.7   | (7.3)      |                                                                                                                                                                                       | 145.0                       | 130.0                       | 36%                     |
| Major One-time Gain/Loss                                                    | 5.0     | 4.4     | 1.8    | 2.6    | (0.6)      |                                                                                                                                                                                       |                             |                             |                         |
| Non-Resource                                                                | 5.0     | 4.6     | 1.9    | 2.7    | (0.4)      |                                                                                                                                                                                       |                             |                             |                         |
| Resource                                                                    | 0.0     | (0.2)   | (0.1)  | (0.1)  | (0.2)      |                                                                                                                                                                                       |                             |                             |                         |

<sup>\*1</sup> The amount for doubtful accounts provision and write-offs included in SG&A: YoY change JPY(0.5) bn ( 0.0 to (0.5) )

<sup>\*2</sup> “Core earnings” = Gross profit + Selling, general and administrative expenses (before provision of allowance for doubtful accounts and write-offs) + Net interest expenses + Dividends received + Share of profit (loss) of investments accounted for using the equity method.

# Summary of Balance Sheet

| (BN JPY)                                                                | Mar. 31,<br>2025 | Sep. 30,<br>2025 | Difference |
|-------------------------------------------------------------------------|------------------|------------------|------------|
| <b>Assets(current/non-current)</b>                                      | <b>3,087.3</b>   | <b>3,249.4</b>   | +162.1     |
| Cash and cash equivalents                                               | 192.3            | 186.6            | (5.7)      |
| Trade and other receivables (current)                                   | 899.8            | 923.7            | +23.9      |
| Inventories                                                             | 275.9            | 315.2            | +39.3      |
| Goodwill                                                                | 151.3            | 168.5            | +17.2      |
| Tangible fixed assets/Intangible assets/Investment property             | 381.8            | 400.7            | +18.9      |
| Investments accounted for using the equity method and other investments | 776.8            | 786.9            | +10.1      |
| Other current/non-current assets                                        | 409.4            | 467.8            | +58.4      |
| <b>Liabilities(current/non-current)</b>                                 | <b>2,079.7</b>   | <b>2,225.5</b>   | +145.8     |
| Trade and other payables (current)                                      | 596.5            | 626.0            | +29.5      |
| Bonds and borrowings                                                    | 1,086.4          | 1,168.0          | +81.6      |
| Other current/non-current liabilities                                   | 396.8            | 431.5            | +34.7      |
| <b>Total equity</b>                                                     | <b>1,007.6</b>   | <b>1,023.9</b>   | +16.3      |
| Total equity attributable to owners of the Company                      | 969.0            | 980.4            | +11.4      |

## Main Factors

### Trade and other receivables (current)

- Increased due to tobacco transactions

### Inventories

- Increase due to new consolidation of subsidiaries as well as growth in the fertilizer businesses and retail businesses

### Goodwill

- Increased due to acquisition of new consolidated subsidiaries

### Tangible fixed assets/Intangible assets/Investment property

- Increased due to acquisition of consolidated subsidiaries

### Other current/non-current assets

- Increased due to temporary asset replacement

### Trade and other payables (current)

- Increased due to acquisition of new consolidated subsidiaries

### Bonds and borrowings

- Increased due to new borrowings

### Other current/non-current liabilities

- Increased due to acquisition of consolidated subsidiaries

### Total Equity attributable to owners of the Company

- Profit for the period +45.3
- Dividends paid (15.9)
- Stock repurchase (10.0)
- Foreign exchange rates (9.4)

# Financial Summary

| (BN JPY)                              | Mar. 31,<br>2025 | Sep. 30,<br>2025 | Difference | FY25<br>Forecast   |
|---------------------------------------|------------------|------------------|------------|--------------------|
| Total assets                          | 3,087.3          | <b>3,249.4</b>   | +162.1     | <b>3,300.0</b>     |
| Total equity <sup>*1</sup>            | 969.0            | <b>980.4</b>     | +11.4      | <b>1,020.0</b>     |
| Shareholder equity <sup>*2</sup>      | 778.8            | <b>791.3</b>     | +12.5      | -                  |
| Equity Ratio <sup>*1</sup>            | 31.4%            | <b>30.2%</b>     | (1.2)ppt   | <b>30.9%</b>       |
| Gross interest-bearing debt           | 1,086.4          | <b>1,167.9</b>   | +81.5      | -                  |
| Net interest-bearing debt             | 887.2            | <b>968.2</b>     | +81.0      | <b>1,050.0</b>     |
| Net DER(Times) <sup>*1</sup>          | 0.92             | <b>0.99</b>      | +0.07      | <b>Approx. 1.0</b> |
| ROE                                   | 11.7%            | -                | -          | <b>11.6%</b>       |
| ROA                                   | 3.7%             | -                | -          | <b>3.6%</b>        |
| Risk Assets                           | 630.0            | <b>660.0</b>     | +30.0      |                    |
| vs. Total Equity, Times <sup>*1</sup> | 0.7              | <b>0.7</b>       | -          |                    |
| Current ratio                         | 159.8%           | <b>157.7%</b>    | (2.1)ppt   |                    |
| Long-term debt ratio                  | 81.6%            | <b>79.7%</b>     | (1.9)ppt   |                    |

<sup>\*1</sup> "Total equity" refers to "Total equity attributable to owners of the Company" and is used as the numerator when calculating "Equity ratio" and the denominator when calculating "Net DER(Times)."

<sup>\*2</sup> "Shareholder equity" is after deducting other components of equity from total equity.

# Summary of Cash Flow

|                                 | FY24 H1 | FY25 H1 | Difference |
|---------------------------------|---------|---------|------------|
| (BN JPY)                        |         |         |            |
| CF from operating activities    | (55.2)  | 31.3    | +86.5      |
| CF from investing activities    | (36.6)  | (75.6)  | (39.0)     |
| FCF                             | (91.8)  | (44.3)  | +47.5      |
| CF from financing activities    | 87.5    | 37.1    | (50.4)     |
| Core operating CF <sup>*1</sup> | 64.5    | 65.5    | +1.0       |
| Core CF <sup>*2</sup>           | 4.2     | (46.4)  | (50.6)     |

## Main Factors

### CF from operating activities

- Inflows from operating activities and dividend
  - Dividend received from equity-method associates-
  - FY24 H1 : JPY18.7bn FY25 H1 : JPY21.1bn

### CF from investing activities

- Outflows for investment of new businesses
  - Public infrastructure developer in Australia
  - Manufacturing, sales and R&D businesses of SBR latexes and ABS resins
  - Automobile sales business in Panama
  - Primary healthcare business in Singapore

### CF from financing activities

- Inflows from borrowings

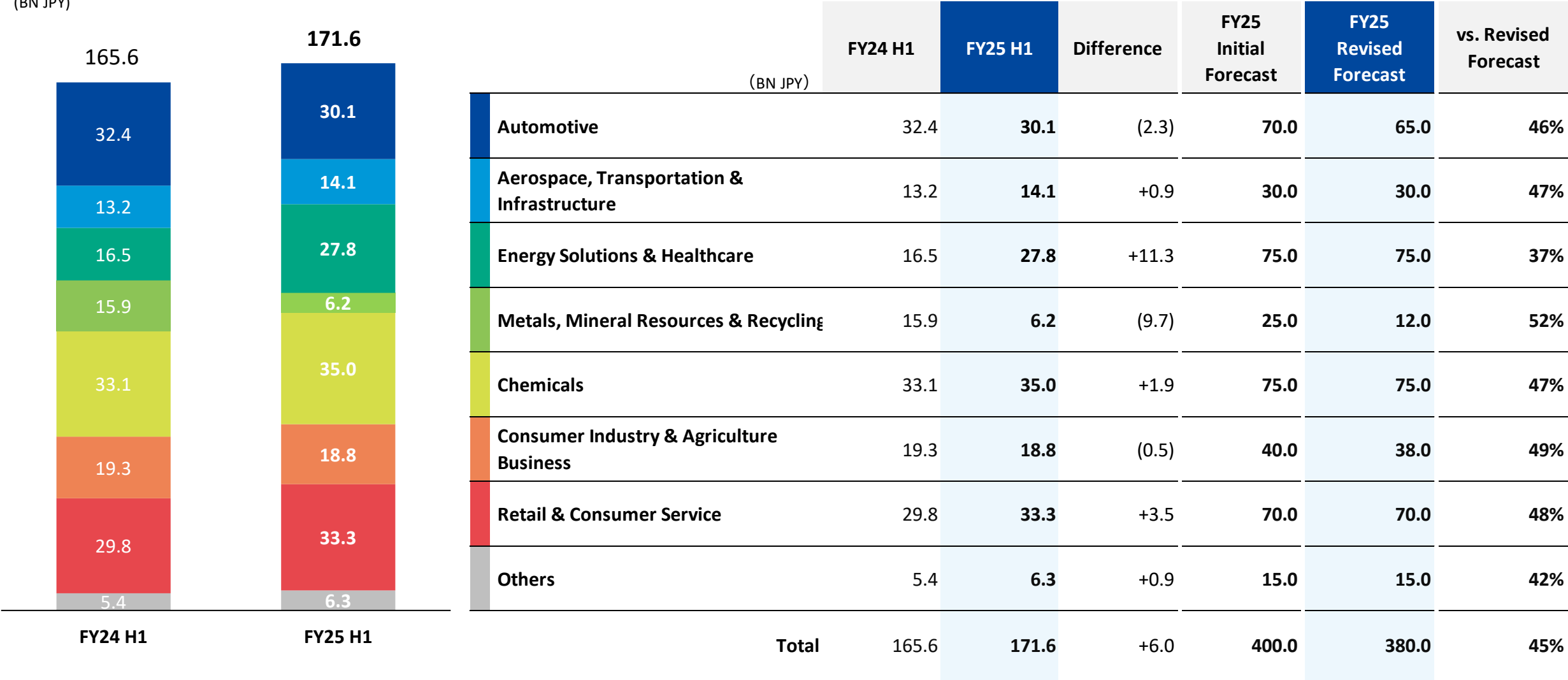
\*1 "Core operating cash flow" = Cash flow after deducting changes in working capital and others from operating cash flows calculated for accounting purposes

\*2 "Core cash flow" = Core operating cash flow + Post-adjustment, net cash provided by (used in) investing activities – Dividends paid – Purchase of treasury stock

(Post-adjustment, net cash provided by (used in) investing activities are net cash provided by (used in) investing activities after adjustment for changes in long-term operating assets, etc.)

# Summary of Gross Profit by Segment

(BN JPY)



\* Effective April 1, 2025, Sojitz Group reorganized several segments and changed its reporting figures for FY2024.



# Summary of Profit by Segment



(BN JPY)



|                                            | FY24 H1 | FY25 H1 | Difference | Main Factors                                                                                                                                                                                                              |
|--------------------------------------------|---------|---------|------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (BN JPY)                                   |         |         |            |                                                                                                                                                                                                                           |
| Automotive                                 | 0.1     | 0.8     | +0.7       | Despite a decline in profit from the Puerto Rico automobile sales business due to the impact of U.S. tariff measures, profit increased as a result of contributions from the automobile sales businesses in Latin America |
| Aerospace, Transportation & Infrastructure | 5.8     | 10.5    | +4.7       | Profit increased due to growth in defense- and aircraft-related transactions, as well as gains from the partial sale of the railcar leasing business                                                                      |
| Energy Solutions & Healthcare              | 5.1     | 7.5     | +2.4       | Profit increased due to the new consolidation and transaction growth in the energy-saving service businesses, and profit contributions from an LNG operating company                                                      |
| Metals, Mineral Resources & Recycling      | 11.7    | 7.3     | (4.4)      | Profit decreased due to a decline in market prices in the coal business and sluggish production efficiency                                                                                                                |
| Chemicals                                  | 9.7     | 10.1    | +0.4       | Earnings contributions from new investment began, and progress remained steadily                                                                                                                                          |
| Consumer Industry & Agriculture Business   | 4.4     | 4.3     | (0.1)      | Relatively unchanged year on year                                                                                                                                                                                         |
| Retail & Consumer Service                  | 4.5     | 3.8     | (0.7)      | Relatively unchanged year on year                                                                                                                                                                                         |
| Others                                     | 3.0     | 1.0     | (2.0)      | Profit declined due to a rebound from one-time gains recorded in the previous fiscal year                                                                                                                                 |
| Total                                      | 44.3    | 45.3    | +1.0       |                                                                                                                                                                                                                           |

\* Effective April 1, 2025, Sojitz Group reorganized several segments and changed its reporting figures for FY2024.

FY25 Forecast Profit for the Year by Segment



|                                            | FY25 H1 | FY25 Initial Forecast | FY25 Revised Forecast | Revised Amount | vs. Revised Forecast | Outlook                                                                                                                                                                                                                  |
|--------------------------------------------|---------|-----------------------|-----------------------|----------------|----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (BN JPY)                                   |         |                       |                       |                |                      |                                                                                                                                                                                                                          |
| Automotive                                 | 0.8     | 6.0                   | 3.0                   | (3.0)          | 27%                  | Downward revision to forecast due to reduced earnings from Puerto Rico operations impacted by U.S. tariffs, delayed recovery in underperforming businesses including used car business in Australia, and business review |
| Aerospace, Transportation & Infrastructure | 10.5    | 12.5                  | 17.0                  | +4.5           | 62%                  | Upward revision to forecast to account for steady progress through H1 and gain on the partial sale of the railcar leasing business                                                                                       |
| Energy Solutions & Healthcare              | 7.5     | 23.0                  | 30.0                  | +7.0           | 25%                  | Upward revision to forecast, reflecting steady progress in various businesses and expected gains from asset replacement                                                                                                  |
| Metals, Mineral Resources & Recycling      | 7.3     | 25.0                  | 15.0                  | (10.0)         | 49%                  | Downward revision to forecast reflecting current production performance in the coal business                                                                                                                             |
| Chemicals                                  | 10.1    | 20.0                  | 20.0                  | 0.0            | 51%                  | Performance generally as forecast                                                                                                                                                                                        |
| Consumer Industry & Agriculture Business   | 4.3     | 8.5                   | 8.0                   | (0.5)          | 54%                  | Downward revision to forecast based on slow progress in H1                                                                                                                                                               |
| Retail & Consumer Service                  | 3.8     | 13.0                  | 13.0                  | 0.0            | 29%                  | Earnings contributions expected in H2 from marine products and domestic retail businesses, as well as partial asset replacement                                                                                          |
| Others                                     | 1.0     | 7.0                   | 9.0                   | +2.0           | 11%                  | Earnings contributions from digital-related subsidiaries, company-wide tax gains/losses, and asset replacement are expected                                                                                              |
| Total                                      | 45.3    | 115.0                 | 115.0                 | 0.0            | 39%                  |                                                                                                                                                                                                                          |

# Cash Flow Management

- Approximately **70%** of core operating cash flow over the three-year period to be allocated to **growth investments**—including human capital investments—for strengthening the foundation for future growth, with the remaining **30%** allocated to **shareholder returns**
- Investments are being steadily executed in line with the plan, and continuing to execute **high-quality projects with speed**

|              | (BN JPY)                                   | MTP2020 - 2023<br>6-Year Aggregate<br>Results<br>(FY18 - FY23) | MTP2026<br>3-Year Aggregate<br>Forecast<br>(FY24 - FY26) | FY24    | FY25 H1 | FY25<br>Revised Forecast | vs.<br>Revised Forecast |
|--------------|--------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------|---------|---------|--------------------------|-------------------------|
| Cash inflow  | Core operating CF <sup>*1</sup>            | 602.0                                                          | 450.0                                                    | 135.0   | 65.5    | 140.0<br><sup>*4</sup>   | 47%                     |
|              | Asset Replacement<br>(Investment recovery) | 451.0                                                          | 180.0                                                    | 22.5    | 14.5    | 60.0<br><sup>*4</sup>    | 24%                     |
| Cash outflow | New Investments                            | (709.5)                                                        | (600.0)                                                  | (103.0) | (84.5)  | (200.0)                  | 42%                     |
|              | Capex and others                           |                                                                | (40.0)                                                   | (31.0)  | (16.0)  | (25.0)                   | 64%                     |
|              | Shareholder Returns <sup>*2</sup>          | (204.0)                                                        | (130.0)                                                  | (55.5)  | (26.0)  | (45.0)                   | 58%                     |
|              | Core CF <sup>*3</sup>                      | 139.5                                                          | (140.0)                                                  | (32.0)  | (46.5)  | (70.0)<br><sup>*4</sup>  | —                       |

<sup>\*1</sup> "Core operating cash flow" = Cash flow after deducting changes in working capital and others from operating cash flows calculated for accounting purposes

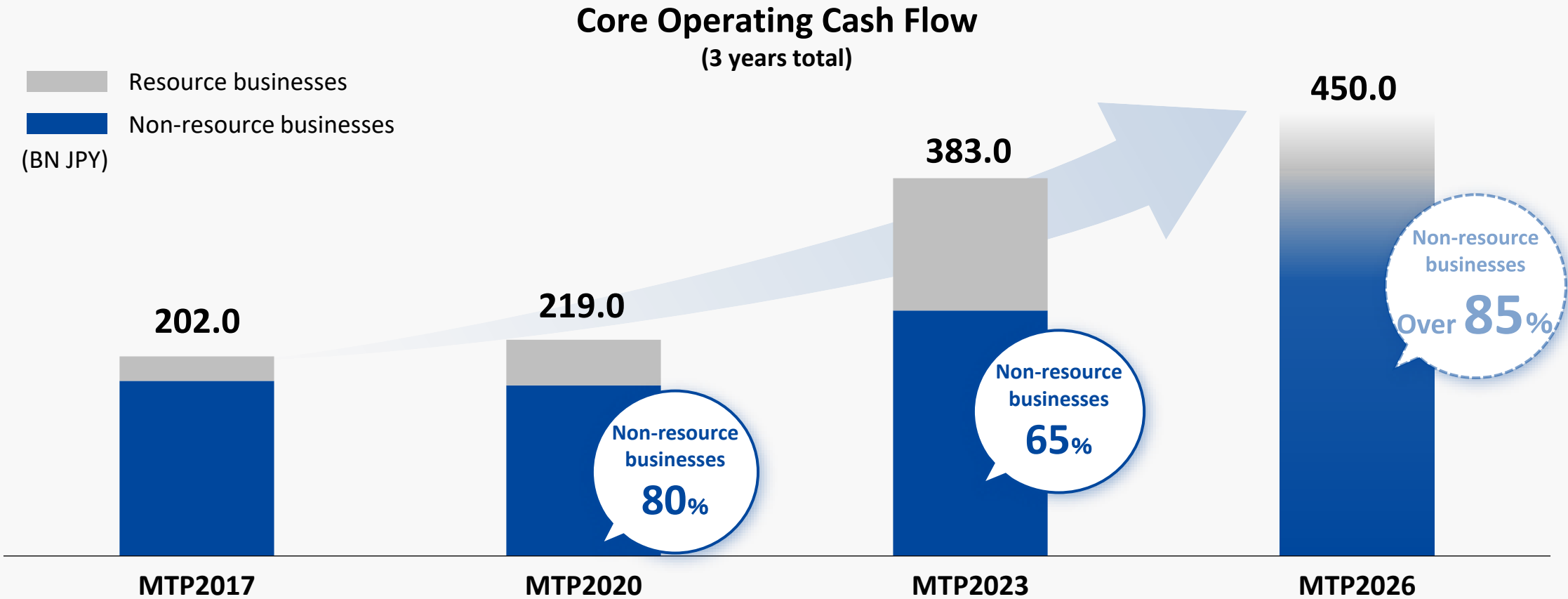
<sup>\*2</sup> Include acquisition of treasury stock

<sup>\*3</sup> "Core cash flow" = Core operating cash flow + Post-adjustment, net cash provided by (used in) investing activities – Dividends paid – Purchase of treasury stock  
(Post-adjustment, net cash provided by (used in) investing activities are net cash provided by (used in) investing activities after adjustment for changes in long-term operating assets, etc.)

<sup>\*4</sup> Revised forecast announced on October 30, 2025

# Core Operating Cash Flow (Resource and Non-resource Businesses)

- Steady improvement in both quality and quantity of track record for generating cash flows
- Increased proportion of earnings from non-resource businesses as stable sources of profit, driven by portfolio rebalancing through new investments and asset replacements
- Continued sustainable growth of core operating cash flow to further enhance both growth investment capacity and shareholder returns

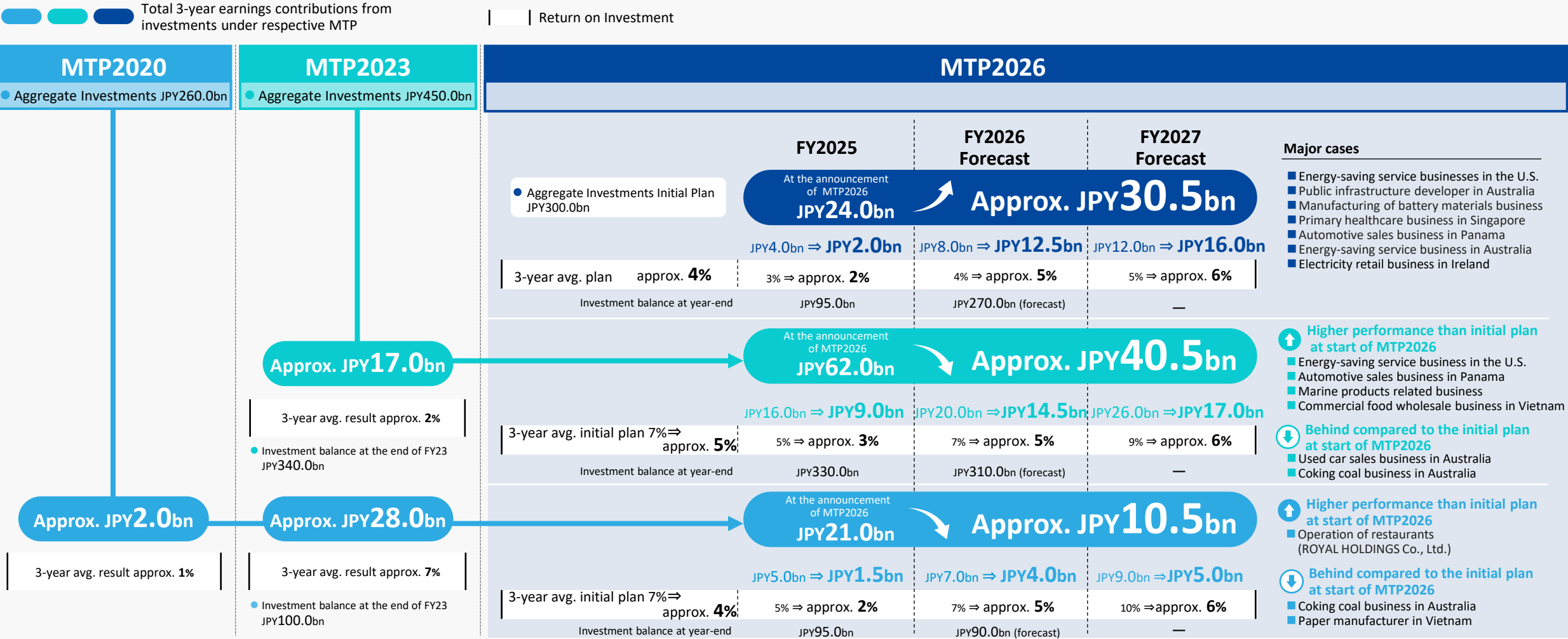


\*“Core operating cash flow” = Cash flow after deducting changes in working capital and others from operating cash flows calculated for accounting purposes

# MTP2026 – Investment Contributions

- MTP 2026 Investments: Targeting additional new investments of approximately JPY 300bn in FY2026 to further accumulate upside potential for earnings contributions
- MTP2020 and 2023 Investments: Earnings contributions decreased due to the impact of the coking coal business in Australia and the used car sales business in Australia

Continued focus on thorough improvement of profitability



# FY25 H1 Investments and Asset Replacement



|                                           |                                                                                                                                                                                   |                                |                         |                                                                                                                                                                                              |      |
|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|
| Total Investments                         | JPY84.5bn                                                                                                                                                                         |                                | FY25 Investment Plan    | Approx. JPY200.0bn                                                                                                                                                                           |      |
| Major Cases                               |                                                                                                                                                                                   | Essential infrastructure       | JPY51.0bn               | <div><div></div>Public infrastructure developer in Australia</div> <div><div></div>Primary healthcare business in Singapore</div> <div><div></div>Business jet services business</div>       | etc. |
|                                           |                                                                                                                                                                                   | Food value chain               | JPY2.0bn                |                                                                                                                                                                                              |      |
|                                           |                                                                                                                                                                                   | Energy and materials solutions | JPY19.0bn               | <div><div></div>Manufacturing of battery materials business</div>                                                                                                                            | etc. |
|                                           |                                                                                                                                                                                   | Others                         | JPY12.5bn               | <div><div></div>Automotive sales business in Panama</div> <div><div></div>Automotive sales business in Brazil</div> <div><div></div>Innovation investment</div> <div><div></div>Others</div> | etc. |
| Total Asset Replacement                   | JPY14.5bn                                                                                                                                                                         |                                | FY25 Investment Plan    | Approx. JPY60.0bn                                                                                                                                                                            |      |
| Major Cases                               | <div><div></div>Railcar leasing business</div> <div><div></div>Sale of domestic solar power generation businesses</div> <div><div></div>Sale of cross-shareholdings    etc.</div> |                                |                         |                                                                                                                                                                                              |      |
| Aggregate Investment Amount under MTP2026 | JPY187.5bn                                                                                                                                                                        |                                | MTP2026 Investment Plan | Approx. JPY600.0bn                                                                                                                                                                           |      |

# Commodity Prices, Foreign Exchange, and Interest Rate



|                             | FY24 Results<br>(Apr. - Sep. Avg.) | FY25 Assumptions<br>(Annual Avg.) | FY25 Results<br>(Apr. - Sep. Avg.) | Latest Data<br>(As of Oct. 24, 2025) |
|-----------------------------|------------------------------------|-----------------------------------|------------------------------------|--------------------------------------|
| Coking coal <sup>*1</sup>   | US\$226/t                          | US\$180/t                         | US\$184/t                          | US\$194/t                            |
| Thermal coal <sup>*1</sup>  | US\$138/t                          | US\$100/t                         | US\$105/t                          | US\$104/t                            |
| Crude oil (Brent)           | US\$81.8/bbl                       | US\$70.0/bbl                      | US\$67.5/bbl                       | US\$65.9/bbl                         |
| Exchange rate <sup>*2</sup> | JPY152.4/US\$                      | JPY145.0/US\$                     | JPY146.1/US\$                      | JPY152.7/US\$                        |
| Interest Rate (TIBOR)       | 0.34%                              | 1.00%                             | 0.78%                              | 0.81%                                |

<sup>\*1</sup> Coal prices are based on standard market prices and therefore differ from the Company's selling prices.  
<sup>\*2</sup> Impact of fluctuations in the exchange rate on earnings: JPY1/US\$ change alters gross profit by approx. JPY0.8bn annually, profit for the year by approx. JPY0.3bn annually, and total equity by approx. JPY2.0bn annually.

## Segment Information

\* Effective April 1, 2025, Sojitz Group reorganized several segments and changed its reporting figures for FY2024.



Summary

|                                                                                      | FY24<br>H1       | FY25<br>H1       | Difference |
|--------------------------------------------------------------------------------------|------------------|------------------|------------|
| (BN JPY)                                                                             |                  |                  |            |
| Gross profit                                                                         | 32.4             | 30.1             | (2.3)      |
| SG&A expenses                                                                        | (29.2)           | (30.0)           | (0.8)      |
| Share of profit (loss)<br>of investments<br>accounted for using<br>the equity method | 0.6              | 0.7              | +0.1       |
| Profit for the period                                                                | 0.1              | 0.8              | +0.7       |
|                                                                                      | Mar. 31,<br>2025 | Sep. 30,<br>2025 | Difference |
| Total asset                                                                          | 289.7            | 317.7            | +28.0      |

(Profit for the period)

Main Factors of Difference  
in Profit for the Period

- Steady earnings contributions from the automobile sales businesses in Latin America
- Profit declined in the Puerto Rico automobile sales business due to U.S. tariffs

Progress Overview

Revised Forecast : JPY3.0bn Achieved 27%

- Decrease of JPY3.0bn from initial forecast of JPY6.0bn, reflecting reduced earnings from Puerto Rico operations impacted by U.S. tariffs, delayed recovery in underperforming businesses including used car business in Australia, and business review

〈The status of rehabilitating existing businesses〉  
(Used car sales business in Australia)

- Ongoing business improvement through enhanced store profit margins, increased retail sales volume, and cost control

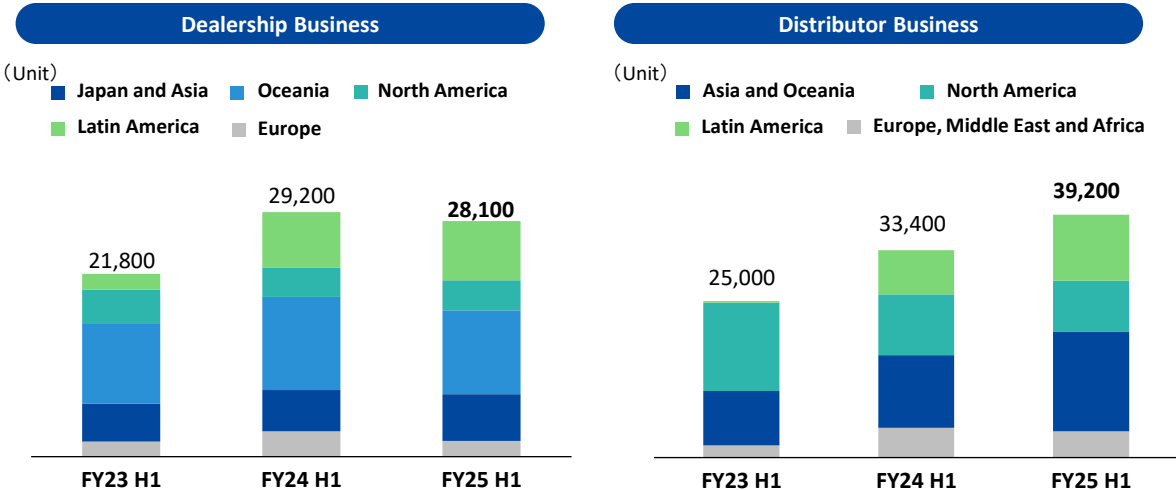
〈The impact of U.S. tariffs〉

- Negative impact of approximately JPY2.0bn on automobile sales business in North America

The Sojitz Growth Story

|        | FY24     | FY25 Forecast  | Next Stage |
|--------|----------|----------------|------------|
| Profit | JPY1.6bn | JPY3.0bn       | JPY15.0bn  |
|        | FY24     | MTP2026 Target | Next Stage |
| CROIC  | 5.0%     | 8.0%           | 8.0%       |

Vehicle Sales



\* The above figures are profit for the period, which is calculated in accordance with IFRS.

\* Figures represent simple sums of sales unit in affiliated companies  
\* Includes non-consolidated export trade units

Profit of Main Subsidiaries and Associates (Excluding one-time factors)

| (BN JPY)                               | FY2024 |       |       |       |       | FY2025 |       |    |    |       | Difference<br>(Cumulative differences<br>in H1) | Principal countries of operation          |
|----------------------------------------|--------|-------|-------|-------|-------|--------|-------|----|----|-------|-------------------------------------------------|-------------------------------------------|
|                                        | Q1     | Q2    | Q3    | Q4    | Total | Q1     | Q2    | Q3 | Q4 | Total |                                                 |                                           |
| Automotive Sales Business<br>by Region |        |       |       |       |       |        |       |    |    |       |                                                 |                                           |
| Japan and Asia                         | (0.2)  | 0.4   | (0.1) | (0.2) | (0.1) | (0.3)  | (0.2) | —  | —  | (0.5) | (0.7)                                           | Japan, the Philippines, Pakistan,<br>etc. |
| Oceania                                | (0.3)  | (0.6) | (0.5) | (0.5) | (1.9) | (0.4)  | (0.3) | —  | —  | (0.7) | +0.2                                            | Australia,<br>etc.                        |
| North America                          | 0.4    | 0.2   | 0.7   | 0.7   | 2.0   | 0.6    | 0.3   | —  | —  | 0.9   | +0.3                                            | the United States, Puerto Rico,<br>etc.   |
| Latin America                          | 0.7    | 0.6   | 1.1   | 0.7   | 3.1   | 0.7    | 1.6   | —  | —  | 2.3   | +1.0                                            | Panama, Brazil, Argentina,<br>etc.        |
| Europe                                 | (0.1)  | 0.0   | 0.1   | (0.3) | (0.3) | (0.3)  | 0.0   | —  | —  | (0.3) | (0.2)                                           | Norway, Ukraine,<br>etc.                  |
| (one-time gain and loss)               | 0.0    | 0.0   | 0.5   | 0.5   | 1.0   | 0.0    | 1.5   | —  | —  | 1.5   | +1.5                                            |                                           |
| Segment Profit                         | (0.1)  | 0.2   | 1.1   | 0.4   | 1.6   | (0.4)  | 1.2   | —  | —  | 0.8   | +0.7                                            |                                           |

\* Segment profit includes one-time losses and gains

Summary

|                                                                                      | FY24<br>H1       | FY25<br>H1       | Difference |
|--------------------------------------------------------------------------------------|------------------|------------------|------------|
| (BN JPY)                                                                             |                  |                  |            |
| Gross profit                                                                         | 13.2             | 14.1             | +0.9       |
| SG&A expenses                                                                        | (8.7)            | (9.2)            | (0.5)      |
| Share of profit (loss)<br>of investments<br>accounted for using<br>the equity method | 2.8              | 2.1              | (0.7)      |
| Profit for the period                                                                | 5.8              | 10.5             | +4.7       |
|                                                                                      | Mar. 31,<br>2025 | Sep. 30,<br>2025 | Difference |
| Total asset                                                                          | 378.8            | 349.0            | (29.8)     |

(Profit for the period)

Main Factors of Difference  
in Profit for the Period

- Steady progress in defense- and aircraft-related transactions and partial sale of the North American railcar leasing business

Progress Overview

Revised Forecast : JPY17.0bn    Achieved 62%

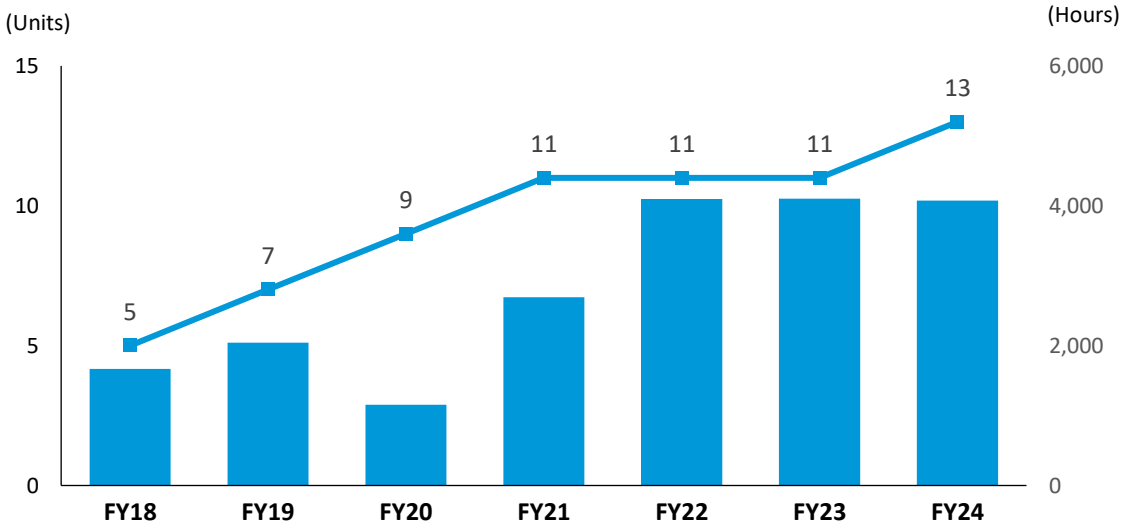
- Increase of JPY4.5bn from initial forecast of JPY12.5bn, reflecting steady progress in H1, including the partial sale of the North American railcar leasing business
- Continued steady progress centered on defense-related transactions expected in H2

The Sojitz Growth Story

|        | FY24      | FY25 Forecast  | Next Stage    |
|--------|-----------|----------------|---------------|
| Profit | JPY12.3bn | JPY17.0bn      | ··· JPY25.0bn |
|        | FY24      | MTP2026 Target | Next Stage    |
| CROIC  | 5.0%      | 6.0%           | ··· 8.0%      |

Business jet services

Number of managed aircrafts and total flight time



\* The above figures are profit for the period, which is calculated in accordance with IFRS.

## Profit of Main Subsidiaries and Associates (Excluding one-time factors)

|                                                                     | (BN JPY) | Equity ownership | FY2024 |     |     |       |       | FY2025 |     |    |    |       | Difference<br>(Cumulative differences in H1) | Major businesses                                                                                                                    | Accounting Period |
|---------------------------------------------------------------------|----------|------------------|--------|-----|-----|-------|-------|--------|-----|----|----|-------|----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|-------------------|
|                                                                     |          |                  | Q1     | Q2  | Q3  | Q4    | Total | Q1     | Q2  | Q3 | Q4 | Total |                                              |                                                                                                                                     |                   |
| Transportation vessel asset management                              | —        | —                | 0.2    | 0.9 | 0.3 | 1.0   | 2.4   | 1.2    | 1.2 | —  | —  | 2.4   | +1.3                                         | Aircraft sales representative, aircraft leasing, marine vessels etc.                                                                | —                 |
| Business jet services                                               | —        | —                | 0.9    | 0.2 | 0.3 | 0.1   | 1.5   | 0.2    | 0.7 | —  | —  | 0.9   | (0.2)                                        | Business jet trading support, operation management, chartering                                                                      | —                 |
| Transportation, engineering, procurement, and construction projects | —        | —                | 0.0    | 0.0 | 0.0 | 0.0   | 0.0   | (0.1)  | 0.1 | —  | —  | 0.0   | 0.0                                          | Infrastructure railway EPC Projects in India and Indonesia                                                                          | —                 |
| Industrial and urban infrastructure                                 |          |                  |        |     |     |       |       |        |     |    |    |       |                                              |                                                                                                                                     |                   |
| -PT. Puradelta Lestari Tbk                                          | 25%      | 25%              | 0.9    | 1.1 | 0.7 | 0.5   | 3.2   | 0.8    | 0.2 | —  | —  | 1.0   | (1.0)                                        | Development and operation of comprehensive urban infrastructure including residential, industrial, and commercial infrastructure in | Dec.              |
| Sojitz Aerospace Corporation                                        | 100%     | 100%             | 0.6    | 0.6 | 0.5 | 0.6   | 2.3   | 0.5    | 1.0 | —  | —  | 1.5   | +0.3                                         | Import, export and sales of aerospace and defense-related equipment, components and materials                                       | Mar.              |
| (One-time gain and loss)                                            | —        | —                | 0.0    | 1.5 | 0.0 | (1.5) | 0.0   | 0.0    | 1.0 | —  | —  | 1.0   | (0.5)                                        |                                                                                                                                     |                   |
| Segment Profit                                                      |          |                  | 3.1    | 2.7 | 3.3 | 3.1   | 12.2  | 3.1    | 7.4 | —  | —  | 10.5  | +4.7                                         |                                                                                                                                     |                   |

\* Segment profit includes one-time losses and gains

\* The equity ownership is as of the end of September 2025.

Summary

|                                                                                      | FY24<br>H1       | FY25<br>H1       | Difference |
|--------------------------------------------------------------------------------------|------------------|------------------|------------|
| (BN JPY)                                                                             |                  |                  |            |
| Gross profit                                                                         | 16.5             | 27.8             | +11.3      |
| SG&A expenses                                                                        | (16.7)           | (26.0)           | (9.3)      |
| Share of profit (loss)<br>of investments<br>accounted for using<br>the equity method | 6.7              | 7.9              | +1.2       |
| Profit for the period                                                                | 5.1              | 7.5              | +2.4       |
|                                                                                      | Mar. 31,<br>2025 | Sep. 30,<br>2025 | Difference |
| Total asset                                                                          | 606.1            | 648.3            | +42.2      |

(Profit for the period)

Main Factors of Difference  
in Profit for the Period

- New consolidation and transaction growth in energy-saving service businesses
- Earnings contributions from asset replacement in solar power generation business
- Increased in sales volume at an LNG operating company

Progress Overview

Revised Forecast : JPY30.0bn    Achieved 25%

- Increase of JPY7.0bn from initial forecast of JPY23.0bn, reflecting steady progress in various businesses and gains from asset replacement
- Continued steady progress led by energy-saving service business, earnings contributions from Capella (infrastructure developer in Australia), and gains from asset replacement expected in H2

The Sojitz Growth Story

|        | FY24      | FY25 Forecast  | Next Stage |
|--------|-----------|----------------|------------|
| Profit | JPY22.4bn | JPY30.0bn      | JPY50.0bn  |
|        | FY24      | MTP2026 Target | Next Stage |
| CROIC  | 2.3%      | 4.0%           | 6.0%       |

Development of *Katamari*

Energy-saving service businesses

> Targets

Expansion of energy-saving service businesses  
to **create energy solutions businesses**  
**Higher levels of CROIC to be targeted going forward**

> Profit Forecast in Energy-Saving Service Businesses

MTP2026 JPY7.0bn    Next Stage JPY10.0bn

> Initiatives

- Steady growth of energy-saving service demand in conjunction with rising energy demand. Promoting the development of a solid foundation for the establishment of energy solutions businesses
- New acquisition of Freestate in the U.S. (Oct. 2024) and Climatech in Australia (Jan. 2025), and expanding business areas and creating reliable revenue-generating clusters of businesses (*Katamari*)

\* The above figures are profit for the period, which is calculated in accordance with IFRS.

## Profit of Main Subsidiaries and Associates (Excluding one-time factors)

|                                                                 | Equity ownership | FY2024 |     |       |       |       | FY2025 |     |    |    |       | Difference (Cumulative differences in H1) | Major businesses                                                               | Accounting Period |
|-----------------------------------------------------------------|------------------|--------|-----|-------|-------|-------|--------|-----|----|----|-------|-------------------------------------------|--------------------------------------------------------------------------------|-------------------|
|                                                                 |                  | Q1     | Q2  | Q3    | Q4    | Total | Q1     | Q2  | Q3 | Q4 | Total |                                           |                                                                                |                   |
| (BN JPY)                                                        |                  |        |     |       |       |       |        |     |    |    |       |                                           |                                                                                |                   |
| Energy-related and thermal power generation businesses          |                  |        |     |       |       |       |        |     |    |    |       |                                           |                                                                                |                   |
| -LNG Japan Corporation                                          | 50%              | 0.5    | 2.1 | 1.8   | 5.0   | 9.4   | 2.9    | 1.0 | —  | —  | 3.9   | +1.3                                      | LNG project and investments in LNG-related business                            | Mar.              |
| -Glover Gas & Power B.V.                                        | 25%              | 0.1    | 0.4 | 0.4   | 0.2   | 1.1   | 0.3    | 0.4 | —  | —  | 0.7   | +0.2                                      | Gas supply and gas-related businesses in Nigeria                               | Dec.              |
| -Thermal power generation businesses                            | —                | 0.3    | 0.1 | 0.7   | 0.0   | 1.1   | (0.3)  | 0.3 | —  | —  | 0.0   | (0.4)                                     | Projects in the United States, the Middle East, etc.                           | —                 |
| Renewable energy and decarbonization businesses                 |                  |        |     |       |       |       |        |     |    |    |       |                                           |                                                                                |                   |
| -Renewable energy businesses                                    | —                | 0.3    | 0.0 | (0.2) | (0.2) | (0.1) | 1.0    | 0.6 | —  | —  | 1.6   | +1.3                                      | Domestic and overseas renewable energy businesses                              | —                 |
| -Energy-saving service businesses                               | —                | 0.8    | 1.3 | 2.8   | 1.4   | 6.3   | 1.1    | 2.3 | —  | —  | 3.4   | +1.3                                      | Overseas energy-saving service businesses in North America and Australia, etc. | —                 |
| -Electricity retail businesses                                  | —                | 0.3    | 0.0 | 0.2   | 0.1   | 0.6   | 0.0    | 0.3 | —  | —  | 0.3   | 0.0                                       | Electricity retail businesses in Spain and Ireland                             | —                 |
| Social infrastructure and public-private partnership businesses |                  |        |     |       |       |       |        |     |    |    |       |                                           |                                                                                |                   |
| -Sojitz Hospital PPP Investment B.V.                            | 100%             | 0.6    | 0.6 | 0.5   | 2.8   | 4.5   | 0.5    | 0.4 | —  | —  | 0.9   | (0.3)                                     | Investment and financing in hospital operation projects in Turkey              | Dec.              |
| -Sojitz Machinery Corporation                                   | 100%             | 0.5    | 0.8 | 0.6   | 1.9   | 3.8   | 0.4    | 1.4 | —  | —  | 1.8   | +0.5                                      | Import, export and sale of general industrial machinery                        | Mar.              |
| (One-time gain and loss)                                        | —                | 0.0    | 0.5 | 1.0   | 1.0   | 2.5   | 0.0    | 0.0 | —  | —  | 0.0   | (0.5)                                     |                                                                                |                   |
| Segment Profit                                                  |                  | 2.0    | 3.1 | 3.7   | 13.7  | 22.5  | 4.0    | 3.5 | —  | —  | 7.5   | +2.4                                      |                                                                                |                   |

\* Figures for the renewable energy, thermal power generation, and energy-saving service businesses represent the combined profit and loss of the relevant major subsidiaries and associates.

\* Past figures for the energy-saving service businesses have been partially adjusted following a change in the calculation method

\* Segment profit includes one-time losses and gains

\* The equity ownership is as of the end of September 2025.

Summary

|                                                                                      | FY24<br>H1       | FY25<br>H1       | Difference |
|--------------------------------------------------------------------------------------|------------------|------------------|------------|
| (BN JPY)                                                                             |                  |                  |            |
| Gross profit                                                                         | 15.9             | 6.2              | (9.7)      |
| SG&A expenses                                                                        | (8.1)            | (7.7)            | +0.4       |
| Share of profit (loss)<br>of investments<br>accounted for using<br>the equity method | 8.8              | 8.6              | (0.2)      |
| Profit for the period                                                                | 11.7             | 7.3              | (4.4)      |
|                                                                                      | Mar. 31,<br>2025 | Sep. 30,<br>2025 | Difference |
| Total asset                                                                          | 487.1            | 481.8            | (5.3)      |

(Profit for the period)

Main Factors of Difference  
in Profit for the Period

- Decline of coal market prices
- Sluggish production efficiency

**Coking coal market:**  
YoY US\$(42)/t  
(FY24H1: US\$226/t ⇒ FY25H1: US\$184/t)

**Profit impacts of coal businesses:**  
Market conditions,  
foreign exchange rates,  
and other external factors JPY(5.0)bn  
  
Sales volumes, costs, and  
other internal factors JPY +0.5bn

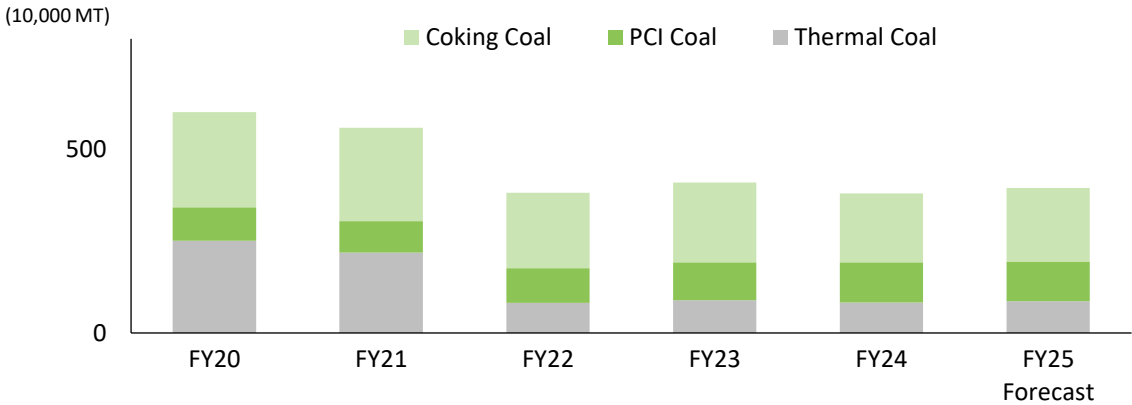
**Progress Overview**  
Revised Forecast : JPY15.0bn Achieved 49%

- Decrease of JPY10.0bn from initial forecast of JPY25.0bn reflecting H1 performance in the coal business

The Sojitz Growth Story

|        | FY24      | FY25 Forecast  | Next Stage |
|--------|-----------|----------------|------------|
| Profit | JPY29.2bn | JPY15.0bn      | JPY35.0bn  |
|        | FY24      | MTP2026 Target | Next Stage |
| CROIC  | 10.5%     | 15.0%          | 12.0%      |

Coal Sales Volume



\* The above figures are profit for the period, which is calculated in accordance with IFRS.

Profit of Main Subsidiaries and Associates (Excluding one-time factors)

|                              | Equity ownership | FY2024 |     |       |     |       | FY2025 |       |    |    |       | Difference<br>(Cumulative differences<br>in H1) | Major businesses                                                                                                                                | Accounting<br>Period |
|------------------------------|------------------|--------|-----|-------|-----|-------|--------|-------|----|----|-------|-------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|
|                              |                  | Q1     | Q2  | Q3    | Q4  | Total | Q1     | Q2    | Q3 | Q4 | Total |                                                 |                                                                                                                                                 |                      |
| (BN JPY)                     |                  |        |     |       |     |       |        |       |    |    |       |                                                 |                                                                                                                                                 |                      |
| Sojitz Development Pty. Ltd. | 100%             | 2.5    | 1.1 | 4.3   | 0.1 | 8.0   | (0.8)  | (0.2) | —  | —  | (1.0) | (4.6)                                           | Investment in coal mines in Australia                                                                                                           | Mar.                 |
| Metal One Corporation        | 40%              | 2.8    | 3.6 | 2.4   | 3.1 | 11.9  | 2.4    | 2.6   | —  | —  | 5.0   | (1.4)                                           | Import, export, offshore trading, and domestic sale of steel-related products in Japan                                                          | Mar.                 |
| Upstream interest            | —                | 0.1    | 1.7 | 2.1   | 3.8 | 7.7   | 0.9    | 2.1   | —  | —  | 3.0   | +1.2                                            | Production of alumina, investment in an alumina refinery in Australia<br>Investment and management of niobium producing company in Brazil, etc. | —                    |
| (One-time gain and loss)     | —                | (0.5)  | 0.0 | (0.5) | 1.0 | 0.0   | 0.0    | 0.0   | —  | —  | 0.0   | +0.5                                            |                                                                                                                                                 |                      |
| Segment Profit               |                  | 5.5    | 6.2 | 8.6   | 8.9 | 29.2  | 3.5    | 3.8   | —  | —  | 7.3   | (4.4)                                           |                                                                                                                                                 |                      |

\* Segment profit includes one-time losses and gains  
\* The equity ownership is as of the end of September 2025.



Summary

|                                                                                      | FY24<br>H1       | FY25<br>H1       | Difference |
|--------------------------------------------------------------------------------------|------------------|------------------|------------|
| (BN JPY)                                                                             |                  |                  |            |
| Gross profit                                                                         | 33.1             | 35.0             | +1.9       |
| SG&A expenses                                                                        | (17.2)           | (19.6)           | (2.4)      |
| Share of profit (loss)<br>of investments<br>accounted for using<br>the equity method | 0.0              | (0.1)            | (0.1)      |
| Profit for the period                                                                | 9.7              | 10.1             | +0.4       |
|                                                                                      | Mar. 31,<br>2025 | Sep. 30,<br>2025 | Difference |
| Total asset                                                                          | 309.7            | 366.1            | +56.4      |

(Profit for the period)

Main Factors of Difference  
in Profit for the Period

- Despite the decline in methanol market conditions, trading businesses progressed steadily
- Earnings contributions from Nippon A&L, manufacturing, sales, and R&D businesses of SBR latexes and ABS resins, as a newly acquired company

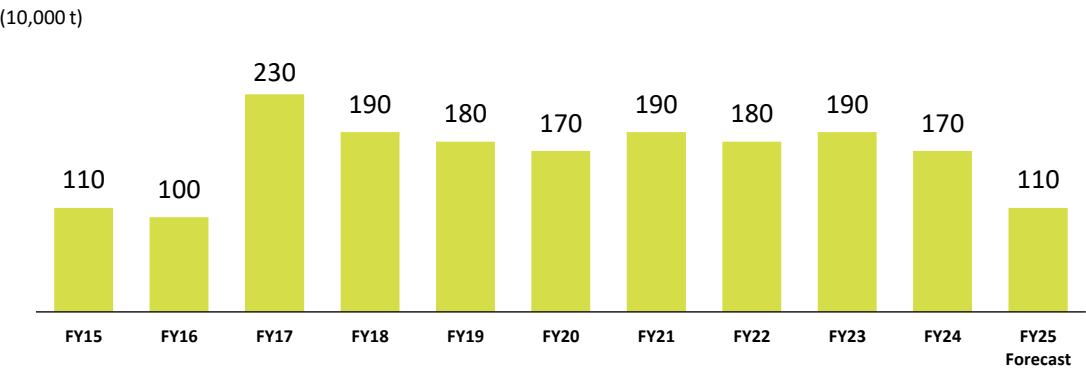
Progress Overview  
Forecast : 20.0bn Achieved 51%

- Profit for the year expected to be on par with the previous year, driven by growth in existing trading businesses and earnings contributions from Nippon A&L

The Sojitz Growth Story

|        | FY24      | FY25 Forecast  | Next Stage |
|--------|-----------|----------------|------------|
| Profit | JPY20.0bn | JPY20.0bn ...  | JPY30.0bn  |
|        | FY24      | MTP2026 Target | Next Stage |
| CROIC  | 13.4%     | 10.0% ...      | 12.0%      |

Methanol Sales Volume



\* The above figures are profit for the period, which is calculated in accordance with IFRS.

Profit of Main Subsidiaries and Associates (Excluding one-time factors)

|                                     | Equity ownership | FY2024 |     |     |       |       | FY2025 |       |    |    |       | Difference<br>(Cumulative differences in H1) | Major businesses                                                              | Accounting Period |
|-------------------------------------|------------------|--------|-----|-----|-------|-------|--------|-------|----|----|-------|----------------------------------------------|-------------------------------------------------------------------------------|-------------------|
|                                     |                  | Q1     | Q2  | Q3  | Q4    | Total | Q1     | Q2    | Q3 | Q4 | Total |                                              |                                                                               |                   |
| (BN JPY)                            |                  |        |     |     |       |       |        |       |    |    |       |                                              |                                                                               |                   |
| PT. Kaltim Methanol Industri        | 85%              | 1.3    | 1.4 | 0.7 | 1.3   | 4.7   | 1.1    | 1.0   | —  | —  | 2.1   | (0.6)                                        | Manufacture and sale of methanol in Indonesia                                 | Mar.              |
| NIPPON A&L INC.                     | 66.5%            | —      | —   | —   | —     | —     | —      | 0.7   | —  | —  | 0.7   | +0.7                                         | Manufacture,sales and R&D, of SBR latexes and ABS resins                      | Mar.              |
| Sojitz Pla-Net Corporation          | 100%             | 0.5    | 0.3 | 0.5 | 0.3   | 1.6   | 0.2    | 0.2   | —  | —  | 0.4   | (0.4)                                        | Trading and sale of plastic materials and plastic products                    | Mar.              |
| Sojitz SOLVADIS GmbH                | 100%             | 0.5    | 0.5 | 0.2 | 0.3   | 1.5   | 0.5    | 0.2   | —  | —  | 0.7   | (0.3)                                        | Trading and sale of chemical products in Europe                               | Mar.              |
| Non-consolidated trading businesses | —                | 1.3    | 1.8 | 4.2 | 1.4   | 8.7   | 1.0    | 1.8   | —  | —  | 2.8   | (0.3)                                        | Industrial salts, rare earths, aromatics, phenols, functional materials, etc. | —                 |
| Overseas trading                    |                  | 0.8    | 0.7 | 0.7 | 0.8   | 3.0   | 0.8    | 1.0   | —  | —  | 1.8   | +0.3                                         | Trading of chemical products and plastic by overseas subsidiaries             | —                 |
| (One-time gain and loss)            | —                | 0.0    | 0.0 | 0.0 | (1.0) | (1.0) | 1.0    | (0.5) | —  | —  | 0.5   | +0.5                                         |                                                                               |                   |
| Segment Profit                      |                  | 5.0    | 4.7 | 6.4 | 3.9   | 20.0  | 5.5    | 4.6   | —  | —  | 10.1  | +0.4                                         |                                                                               |                   |

\* Segment profit includes one-time losses and gains

\* The equity ownership is as of the end of September 2025.

Summary

|                                                                                      | FY24<br>H1       | FY25<br>H1       | Difference |
|--------------------------------------------------------------------------------------|------------------|------------------|------------|
| (BN JPY)                                                                             |                  |                  |            |
| Gross profit                                                                         | 19.3             | 18.8             | (0.5)      |
| SG&A expenses                                                                        | (12.9)           | (12.3)           | +0.6       |
| Share of profit (loss)<br>of investments<br>accounted for using<br>the equity method | 0.6              | 0.8              | +0.2       |
| Profit for the period                                                                | 4.4              | 4.3              | (0.1)      |
|                                                                                      | Mar. 31,<br>2025 | Sep. 30,<br>2025 | Difference |
| Total asset                                                                          | 244.1            | 247.5            | +3.4       |

(Profit for the period)

Main Factors of Difference  
in Profit for the Period

- Relatively unchanged year-on-year

Progress Overview

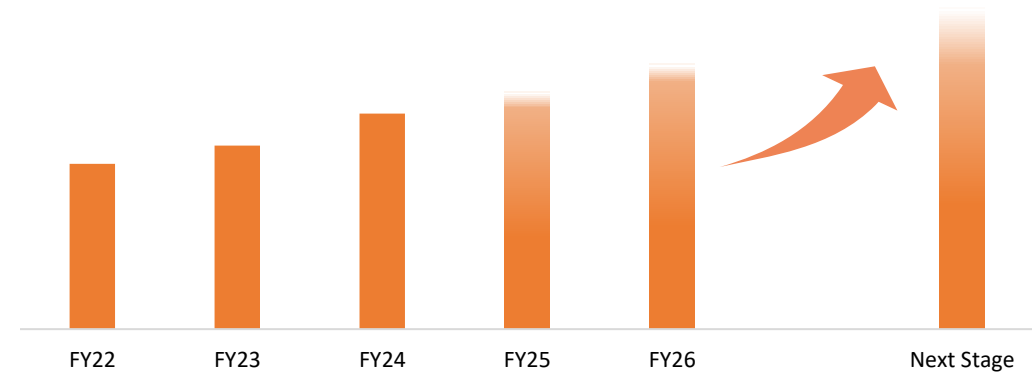
Revised Forecast : JPY8.0bn    Achieved 54%

- Decrease of JPY0.5bn from initial forecast of JPY8.5bn, reflecting the H1 decline in overseas fertilizer businesses due to rising raw material costs and falling rice prices

The Sojitz Growth Story

|        | FY24     | FY25 Forecast  | Next Stage |
|--------|----------|----------------|------------|
| Profit | JPY6.4bn | JPY8.0bn ...   | JPY20.0bn  |
|        | FY24     | MTP2026 Target | Next Stage |
| CROIC  | 9.3%     | 10.0% ...      | 12.0%      |

Fertilizer Sales Volume (Total for 3 Companies)



- Increase in sales volume through sales activities, including enhancement of product and service lineups and utilization of digital technologies to effectively capture market demand
- Expansion of regional and business scope, centered on the production and sales of high-grade compound chemical fertilizers, to further contribute to agricultural development in various countries

\* The above figures are profit for the period, which is calculated in accordance with IFRS.

Profit of Main Subsidiaries and Associates (Excluding one-time factors)

|                                              | Equity ownership | FY2024 |     |     |       |       | FY2025 |       |    |    |       | Difference<br>(Cumulative differences in H1) | Major businesses                                                                             | Accounting Period |
|----------------------------------------------|------------------|--------|-----|-----|-------|-------|--------|-------|----|----|-------|----------------------------------------------|----------------------------------------------------------------------------------------------|-------------------|
|                                              |                  | Q1     | Q2  | Q3  | Q4    | Total | Q1     | Q2    | Q3 | Q4 | Total |                                              |                                                                                              |                   |
| (BN JPY)                                     |                  |        |     |     |       |       |        |       |    |    |       |                                              |                                                                                              |                   |
| Fertilizer businesses                        |                  |        |     |     |       |       |        |       |    |    |       |                                              |                                                                                              |                   |
| -Thai Central Chemical Public Company (TCCC) | 95.3%            | 1.7    | 2.3 | 0.9 | 1.2   | 6.1   | 2.8    | 1.8   | —  | —  | 4.6   | +0.6                                         | Manufacture and sale of fertilizers in Thailand                                              | Mar.              |
| -Atlas Fertilizer Corporation (AFC)          | 100%             | 0.6    | 0.6 | 0.5 | 0.1   | 1.8   | 0.5    | 0.2   | —  | —  | 0.7   | (0.5)                                        | Manufacture and sale of fertilizers, sale of imported fertilizer products in the Philippines | Mar.              |
| -Japan Vietnam Fertilizer Company (JVF)      | 75%              | 0.4    | 0.1 | 0.2 | 0.2   | 0.9   | 0.4    | 0.1   | —  | —  | 0.5   | 0.0                                          | Manufacture and sale of fertilizers in Vietnam                                               | Mar.              |
| Sojitz Building Materials Corporation        | 100%             | 0.2    | 0.2 | 0.2 | 0.3   | 0.9   | 0.3    | 0.3   | —  | —  | 0.6   | +0.2                                         | Trading company specializing in sale of construction materials                               | Mar.              |
| Saigon Paper Corporation                     | 97.7%            | 0.0    | 0.1 | 0.0 | (0.4) | (0.3) | (0.1)  | (0.1) | —  | —  | (0.2) | (0.3)                                        | Paper making business in Vietnam                                                             | Dec.              |
| (One-time gain and loss)                     | —                | 0.0    | 0.0 | 0.0 | (1.0) | (1.0) | 0.0    | 0.0   | —  | —  | 0.0   | 0.0                                          |                                                                                              |                   |
| Segment Profit                               |                  | 2.2    | 2.2 | 1.8 | 0.2   | 6.4   | 2.8    | 1.5   | —  | —  | 4.3   | (0.1)                                        |                                                                                              |                   |

\* Segment profit includes one-time losses and gains  
\* The equity ownership is as of the end of September 2025.  
\* Characteristics of Sojitz’s fertilizer business companies are as follows:  
TCCC: Earnings concentrated in the first half of the year as rice farmers (the primary users of TCCC’s fertilizer) tend to use fertilizer around the rainy season  
AFC: Demand throughout the year as fertilizer is primarily used for semiannual crops like rice and corn  
JVF: Demand throughout the year for fertilizer for major crops, namely rice, sugar cane, and coffee

Summary

|                                                                                      | FY24<br>H1       | FY25<br>H1       | Difference |
|--------------------------------------------------------------------------------------|------------------|------------------|------------|
| (BN JPY)                                                                             |                  |                  |            |
| Gross profit                                                                         | 29.8             | 33.3             | +3.5       |
| SG&A expenses                                                                        | (24.7)           | (26.9)           | (2.2)      |
| Share of profit (loss)<br>of investments<br>accounted for using<br>the equity method | 1.5              | 1.2              | (0.3)      |
| Profit for the period                                                                | 4.5              | 3.8              | (0.7)      |
|                                                                                      | Mar. 31,<br>2025 | Sep. 30,<br>2025 | Difference |
| Total asset                                                                          | 586.8            | 627.9            | +41.1      |

(Profit for the period)

Main Factors of Difference  
in Profit for the Period

- Relatively unchanged year-on-year

Progress Overview  
Forecast : 13.0bn Achieved 29%

- Expected earnings contributions from domestic retail and marine product businesses during the year-end sales season
- Recovery in commercial food wholesale business in Vietnam
- Expected partial asset replacement

The Sojitz Growth Story

|        | FY24      | FY25 Forecast  | Next Stage |
|--------|-----------|----------------|------------|
| Profit | JPY11.4bn | JPY13.0bn      | JPY30.0bn  |
|        | FY24      | MTP2026 Target | Next Stage |
| CROIC  | 4.2%      | 6.0%           | 8.0%       |

Development of *Katamari*

Vietnamese Retail Businesses

> Targets

Strengthening of retail value chain  
in growing market of Vietnam  
including encompassing wholesale, retail, prepared foods, and warehouses

> Profit Forecast in Vietnamese Retail Businesses

MTP2026 JPY3.0bn Next Stage JPY10.0bn

Marine Product Business

> Targets

Bolstering of sales in growing overseas markets  
as well as higher earnings from domestic businesses

> Profit Forecast in Marine Product Business

MTP2026 JPY4.0bn Next Stage JPY8.0bn

\* The above figures are profit for the period, which is calculated in accordance with IFRS.

Profit of Main Subsidiaries and Associates (Excluding one-time factors)

|                                  | Equity ownership | FY2024 |       |       |       |       | FY2025 |       |    |    |       | Difference<br>(Cumulative differences in H1) | Major businesses                                                                                                                                                  | Accounting Period |
|----------------------------------|------------------|--------|-------|-------|-------|-------|--------|-------|----|----|-------|----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
|                                  |                  | Q1     | Q2    | Q3    | Q4    | Total | Q1     | Q2    | Q3 | Q4 | Total |                                              |                                                                                                                                                                   |                   |
| (BN JPY)                         |                  |        |       |       |       |       |        |       |    |    |       |                                              |                                                                                                                                                                   |                   |
| Retail businesses in Vietnam     | —                | 0.2    | 0.3   | 0.4   | 0.6   | 1.5   | 0.1    | 0.1   | —  | —  | 0.2   | (0.3)                                        | Wholesale of food products and consumer goods, operation of MINISTOP Vietnam locations, four-temperature controlled logistics, production of prepared foods, etc. | —                 |
| -Wholesale                       | —                | 0.4    | 0.5   | 0.4   | 0.8   | 2.1   | 0.3    | 0.2   | —  | —  | 0.5   | (0.4)                                        | Wholesale of food products and consumer goods                                                                                                                     | —                 |
| -Retail                          | —                | (0.1)  | (0.2) | (0.1) | (0.1) | (0.5) | (0.1)  | (0.1) | —  | —  | (0.2) | +0.1                                         | Operation of MINISTOP Vietnam locations                                                                                                                           | —                 |
| Domestic retail-related business | —                | 0.8    | 1.0   | 0.9   | 0.7   | 3.4   | 0.9    | 0.9   | —  | —  | 1.8   | 0.0                                          | Royal Holdings Co., Ltd, Sojitz Royal In-flight CateringCo., Ltd.; JALUX Inc. etc.                                                                                | —                 |
| Marine products businesses       | —                | 0.3    | 0.8   | 2.2   | 0.3   | 3.6   | 0.5    | 0.9   | —  | —  | 1.4   | +0.3                                         | The Marine Foods Corporation, TRY Inc., Dalian Global Food Corporation; Sojitz Tuna Farm Takashima Co., Ltd.; and Sushi Avenue Inc.                               | —                 |
| -The Marine Foods Corporation    | 100%             | 0.1    | 0.4   | 1.4   | (0.1) | 1.8   | 0.2    | 0.7   | —  | —  | 0.9   | +0.4                                         | Seafood manufacturing                                                                                                                                             | Mar.              |
| -TRY Inc.                        | 100%             | 0.1    | 0.5   | 0.6   | 0.2   | 1.4   | 0.2    | 0.3   | —  | —  | 0.5   | (0.1)                                        | Processing and sale of frozen tuna                                                                                                                                | Mar.              |
| Domestic real estate business    | —                | 0.0    | 0.2   | 0.0   | 0.3   | 0.5   | 0.2    | 0.3   | —  | —  | 0.5   | +0.3                                         | Management of shopping centers, dedicated businesses for raising property value, etc.                                                                             | —                 |
| Sojitz Foods Corporation         | 100%             | 0.8    | 0.8   | 0.6   | 0.7   | 2.9   | 0.7    | 0.7   | —  | —  | 1.4   | (0.2)                                        | Sale of meat and seafood products, sugar, saccharified products, dairy products, processed foods, and other foodstuffs                                            | Mar.              |
| Sojitz Fashion Co., Ltd.         | 100%             | 0.2    | 0.1   | 0.2   | 0.2   | 0.7   | 0.2    | 0.2   | —  | —  | 0.4   | +0.1                                         | Printing of cotton and synthetic textiles, and planning, processing and wholesale of non-patterned and dyed fabrics                                               | Mar.              |
| (One-time gain and loss)         | —                | 0.5    | 0.5   | 0.0   | 0.0   | 1.0   | 0.5    | 0.0   | —  | —  | 0.5   | (0.5)                                        |                                                                                                                                                                   |                   |
| Segment Profit                   |                  | 2.1    | 2.4   | 5.1   | 1.8   | 11.4  | 2.1    | 1.7   | —  | —  | 3.8   | (0.7)                                        |                                                                                                                                                                   |                   |

\* Segment profit includes one-time losses and gains

\* The equity ownership is as of the end of September 2025.

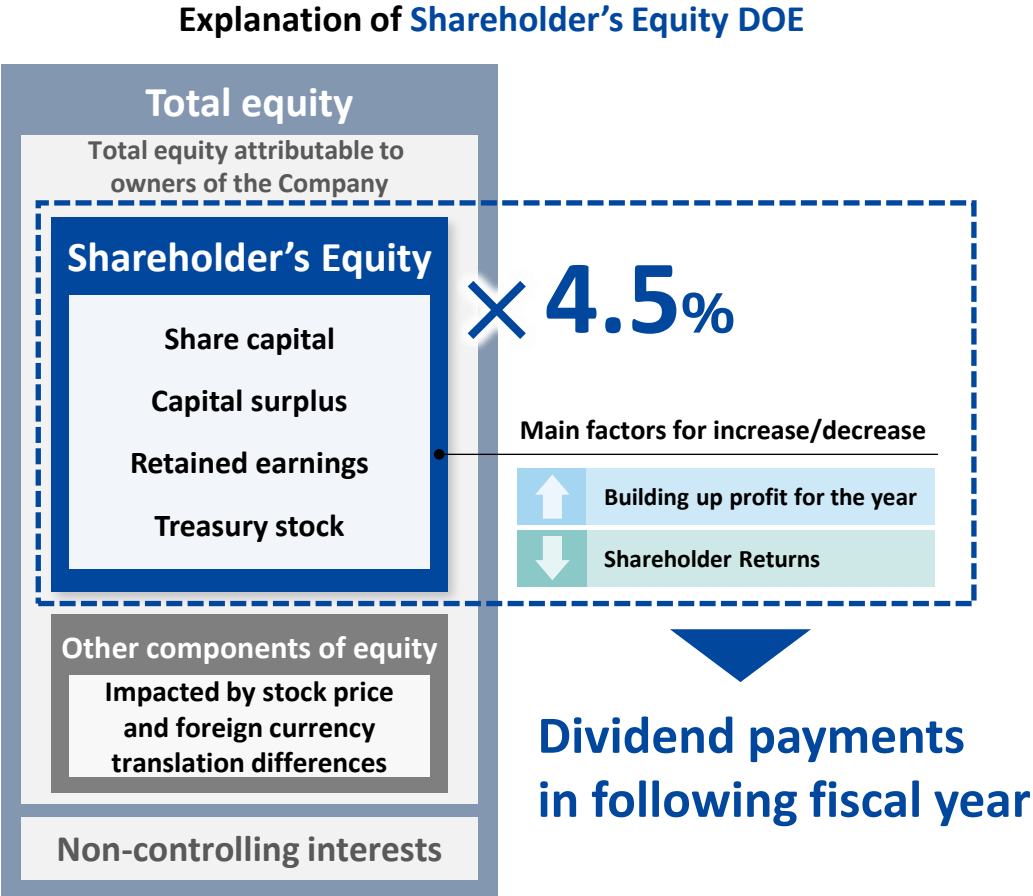
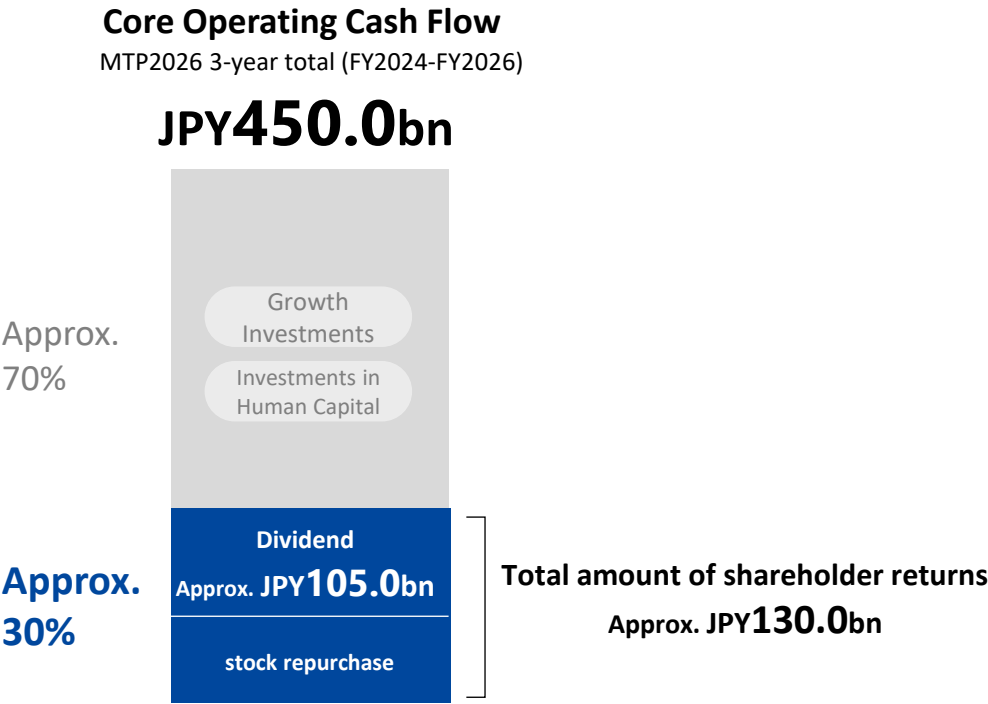
\* For information on the following companies, please refer to their respective corporate websites. : ▪ Fuji Nihon Corporation (equity-method associate)      ▪ ROYAL HOLDINGS Co., Ltd. (equity-method associate)

INDEX | 4

## **Supplemental Information**

## Shareholder Returns Policy ※Referred to in MTP2026

- Approx. **30%** of **Core operating CF (3 years total)**  
is allocated to shareholder returns
- **Progressive dividend 4.5%** of **Shareholder equity**
  - **Flexible stock repurchase** in case of surplus cash flow

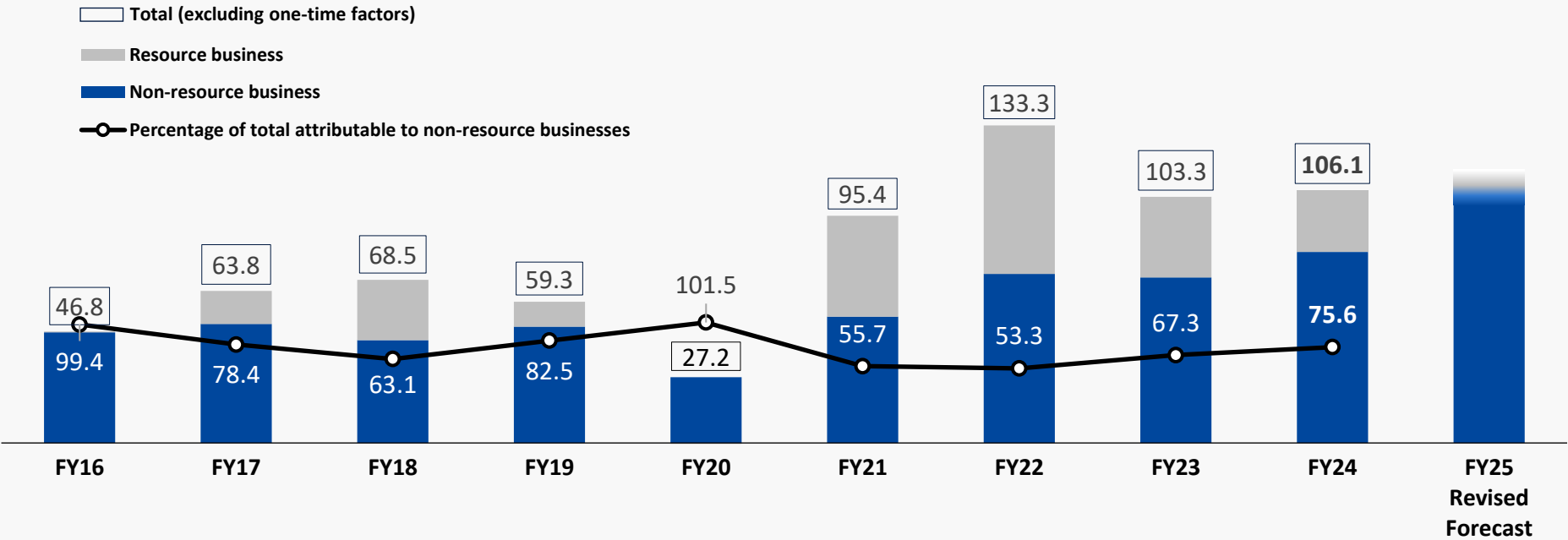




# Changes in business Portfolio (Resource and Non-Resource Businesses)

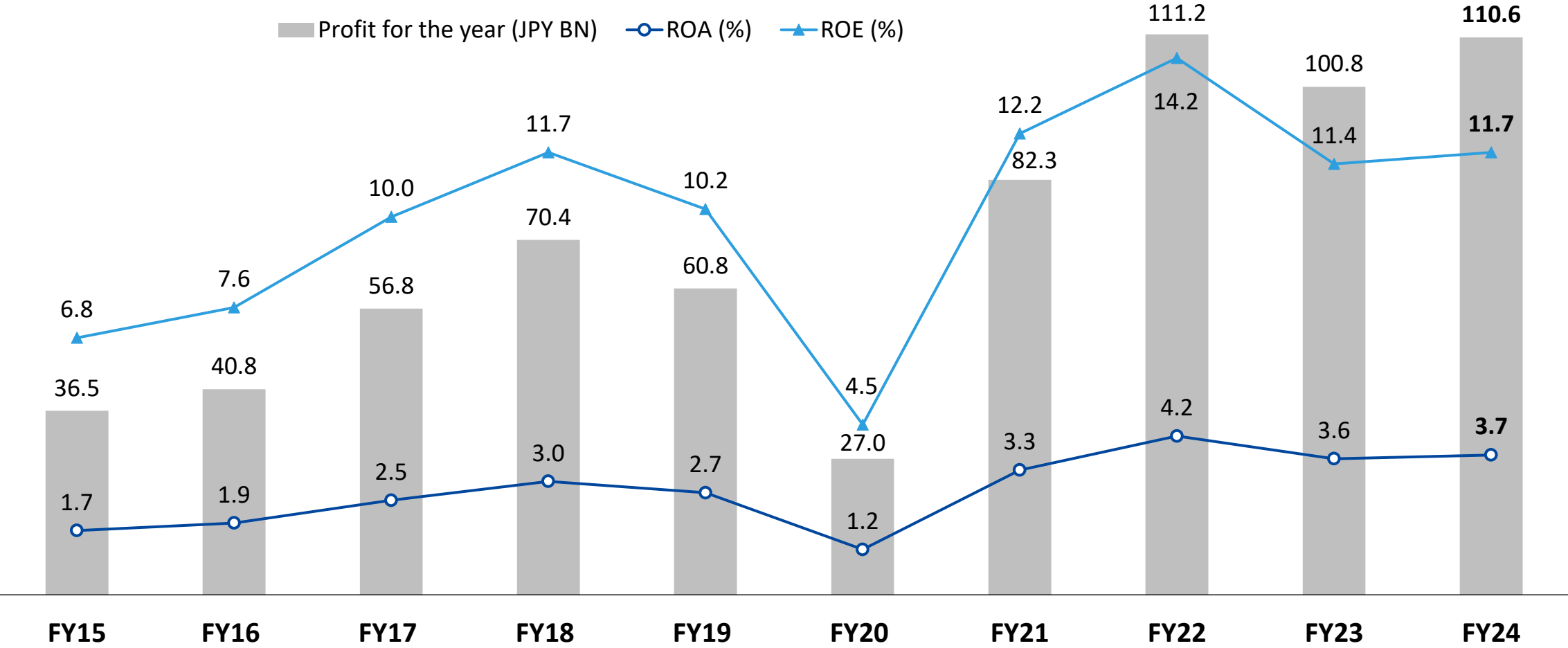
- Reinforcement of reliable earnings foundations through investments focused on non-resource businesses

(BN JPY)



|                       |       |       |      |      |       |        |        |       |      |       |
|-----------------------|-------|-------|------|------|-------|--------|--------|-------|------|-------|
| Resource business     | 0.3   | 13.8  | 25.3 | 10.4 | (0.4) | 42.3   | 62.3   | 33.8  | 25.9 | 10.0  |
| Coal                  | 4.1   | 11.4  | 13.6 | 5.8  | (1.8) | 30.9   | 44.1   | 18.5  | 8.0  | -     |
| LNG                   | 1.6   | 2.3   | 4.0  | 3.9  | 1.7   | 3.5    | 9.1    | 8.0   | 9.4  | -     |
| Non-resource business | 46.5  | 50.0  | 43.2 | 48.9 | 27.6  | 53.1   | 71.0   | 69.5  | 80.2 | 105.0 |
| One-time gain / loss  | (6.0) | (7.0) | 1.9  | 1.5  | (0.2) | (13.1) | (22.1) | (2.5) | 4.5  | -     |

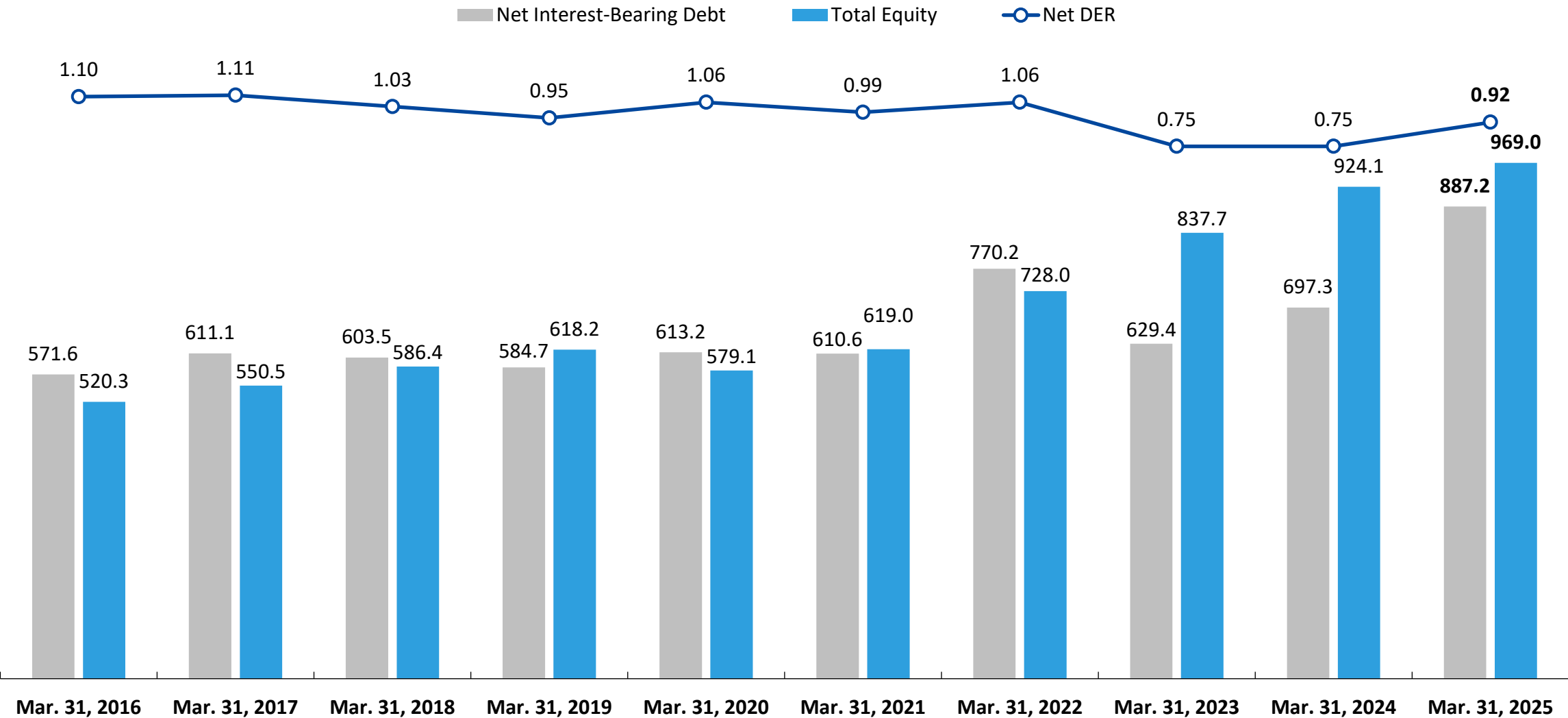
|                                                                             | FY15    | FY16    | FY17    | FY18    | FY19    | FY20    | FY21    | FY22    | FY23    | FY24    |
|-----------------------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| (BN JPY)                                                                    |         |         |         |         |         |         |         |         |         |         |
| Net sales (JGAAP)                                                           | 4,006.6 | 3,745.5 | 4,209.1 | —       | —       | —       | —       | —       | —       | —       |
| Revenue                                                                     | 1,658.1 | 1,555.3 | 1,816.5 | 1,856.2 | 1,754.8 | 1,602.5 | 2,100.8 | 2,479.8 | 2,414.6 | 2,509.7 |
| Gross profit                                                                | 180.7   | 200.7   | 232.4   | 241.0   | 220.5   | 188.1   | 271.3   | 337.6   | 326.0   | 346.8   |
| Operating profit                                                            | 29.2    | 51.6    | 59.8    | —       | —       | —       | —       | —       | —       | —       |
| Share of profit (loss) of investments accounted for using the equity method | 23.2    | 12.7    | 25.1    | 27.8    | 24.9    | 14.8    | 38.0    | 27.3    | 43.6    | 49.6    |
| Profit before tax                                                           | 44.3    | 58.0    | 80.3    | 94.9    | 75.5    | 37.4    | 117.3   | 155.0   | 125.5   | 135.3   |
| Profit for the year attributable to owners of the Company                   | 36.5    | 40.8    | 56.8    | 70.4    | 60.8    | 27.0    | 82.3    | 111.2   | 100.8   | 110.6   |
| Core earnings                                                               | 41.6    | 54.2    | 90.8    | 93.2    | 68.4    | 38.4    | 131.3   | 145.1   | 121.7   | 122.7   |
| ROA                                                                         | 1.7%    | 1.9%    | 2.5%    | 3.0%    | 2.7%    | 1.2%    | 3.3%    | 4.2%    | 3.6%    | 3.7%    |
| ROE                                                                         | 6.8%    | 7.6%    | 10.0%   | 11.7%   | 10.2%   | 4.5%    | 12.2%   | 14.2%   | 11.4%   | 11.7%   |



# Balance Sheets Summary

| (BN JPY)                                                  | Mar. 31,<br>2016 | Mar. 31,<br>2017 | Mar. 31,<br>2018 | Mar. 31,<br>2019 | Mar. 31,<br>2020 | Mar. 31,<br>2021 | Mar. 31,<br>2022 | Mar. 31,<br>2023 | Mar. 31,<br>2024 | Mar. 31,<br>2025 |
|-----------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Current assets</b>                                     | 1,146.4          | 1,229.8          | 1,376.3          | 1,267.7          | 1,217.5          | 1,195.4          | 1,394.2          | 1,444.5          | 1,462.5          | 1,575.1          |
| Cash and cash equivalents                                 | 344.4            | 308.6            | 305.2            | 285.7            | 272.7            | 287.6            | 271.7            | 247.3            | 196.3            | 192.3            |
| Time deposits                                             | 6.7              | 5.7              | 2.8              | 2.9              | 7.4              | 10.1             | 10.8             | 7.0              | 13.1             | 6.9              |
| Trade and other receivables                               | 496.2            | 563.5            | 549.9            | 690.7            | 638.1            | 636.2            | 791.5            | 794.9            | 827.0            | 899.8            |
| Inventories                                               | 237.1            | 271.3            | 396.0            | 220.6            | 213.4            | 187.9            | 232.8            | 281.0            | 288.3            | 275.9            |
| Other current assets                                      | 62.0             | 80.7             | 122.4            | 67.8             | 85.9             | 73.6             | 87.4             | 114.3            | 137.8            | 200.2            |
| <b>Non-current assets</b>                                 | 910.3            | 908.7            | 974.1            | 1,029.4          | 1,012.8          | 1,104.7          | 1,267.5          | 1,216.3          | 1,424.4          | 1,512.2          |
| Property, plant and equipment                             | 187.0            | 172.2            | 172.1            | 192.9            | 158.0            | 191.3            | 201.5            | 195.4            | 234.3            | 259.2            |
| Lease assets (Right-of-use assets)                        | -                | -                | -                | -                | 74.1             | 72.8             | 69.7             | 65.6             | 97.5             | 90.7             |
| Goodwill                                                  | 53.1             | 57.6             | 65.8             | 66.2             | 66.5             | 67.2             | 82.5             | 85.7             | 132.6            | 151.3            |
| Intangible assets                                         | 38.8             | 34.1             | 44.1             | 49.1             | 43.4             | 61.5             | 85.0             | 70.8             | 92.2             | 113.9            |
| Investment property                                       | 18.4             | 21.1             | 24.5             | 20.9             | 18.6             | 11.6             | 13.3             | 8.1              | 10.0             | 8.7              |
| Investments accounted for using the equity method         | 551.2            | 559.6            | 590.2            | 597.3            | 554.7            | 590.8            | 673.6            | 689.7            | 747.0            | 776.8            |
| Other non-current assets                                  | 61.8             | 64.1             | 77.4             | 103.0            | 97.5             | 109.5            | 141.9            | 101.0            | 110.8            | 111.6            |
| <b>Total assets</b>                                       | 2,056.7          | 2,138.5          | 2,350.4          | 2,297.1          | 2,230.3          | 2,300.1          | 2,661.7          | 2,660.8          | 2,886.9          | 3,087.3          |
| <b>Current liabilities</b>                                | 673.8            | 717.8            | 846.0            | 807.2            | 754.4            | 734.8            | 897.6            | 891.8            | 973.5            | 985.6            |
| Trade and other payables                                  | 439.3            | 483.1            | 654.2            | 582.4            | 481.7            | 476.0            | 546.0            | 579.3            | 663.1            | 596.5            |
| Lease liabilities                                         | -                | -                | -                | -                | 15.3             | 16.8             | 17.4             | 17.3             | 19.3             | 19.7             |
| Bonds and borrowings                                      | 168.3            | 158.7            | 113.5            | 149.7            | 186.8            | 158.6            | 231.2            | 167.8            | 164.1            | 199.7            |
| Other current liabilities                                 | 66.2             | 76.0             | 78.3             | 75.1             | 70.6             | 83.4             | 103.0            | 127.4            | 127.0            | 169.7            |
| <b>Non-current liabilities</b>                            | 833.2            | 842.7            | 879.3            | 828.4            | 854.0            | 910.8            | 1,000.2          | 892.4            | 957.8            | 1,094.1          |
| Lease liabilities                                         | -                | -                | -                | -                | 63.7             | 60.5             | 57.8             | 54.1             | 85.7             | 82.8             |
| Bonds and borrowings                                      | 754.4            | 766.7            | 798.0            | 723.6            | 706.5            | 749.7            | 821.5            | 715.9            | 742.6            | 886.7            |
| Retirement benefit liabilities                            | 18.7             | 21.4             | 22.0             | 22.1             | 22.1             | 21.9             | 23.9             | 22.7             | 24.1             | 23.3             |
| Other non-current liabilities                             | 60.1             | 54.6             | 59.3             | 82.7             | 61.7             | 78.7             | 97.0             | 99.7             | 105.4            | 101.3            |
| <b>Total liabilities</b>                                  | 1,507.0          | 1,560.5          | 1,725.3          | 1,635.6          | 1,608.4          | 1,645.6          | 1,897.8          | 1,784.2          | 1,931.3          | 2,079.7          |
| Share capital                                             | 160.3            | 160.3            | 160.3            | 160.3            | 160.3            | 160.3            | 160.3            | 160.3            | 160.3            | 160.3            |
| Capital surplus                                           | 146.5            | 146.5            | 146.5            | 146.6            | 146.8            | 146.8            | 147.0            | 147.6            | 96.4             | 96.8             |
| Treasury stock                                            | (0.2)            | (0.2)            | (0.2)            | (0.9)            | (10.9)           | (15.9)           | (31.0)           | (31.1)           | (21.8)           | (45.7)           |
| Other components of equity                                | 132.4            | 132.7            | 124.3            | 107.6            | 49.8             | 77.8             | 136.8            | 138.7            | 199.2            | 190.2            |
| Retained earnings                                         | 81.3             | 111.2            | 155.5            | 204.6            | 233.1            | 250.0            | 314.9            | 422.2            | 490.0            | 567.4            |
| <u>Total equity attributable to owners of the Company</u> | 520.3            | 550.5            | 586.4            | 618.2            | 579.1            | 619.0            | 728.0            | 837.7            | 924.1            | 969.0            |
| Non-controlling interests                                 | 29.4             | 27.5             | 38.7             | 43.3             | 42.8             | 35.5             | 35.9             | 38.9             | 31.5             | 38.6             |
| <b>Total equity</b>                                       | 549.7            | 578.0            | 625.1            | 661.5            | 621.9            | 654.5            | 763.9            | 876.6            | 955.6            | 1,007.6          |
| <b>Total liabilities and equity</b>                       | 2,056.7          | 2,138.5          | 2,350.4          | 2,297.1          | 2,230.3          | 2,300.1          | 2,661.7          | 2,660.8          | 2,886.9          | 3,087.3          |

# Balance Sheets Summary

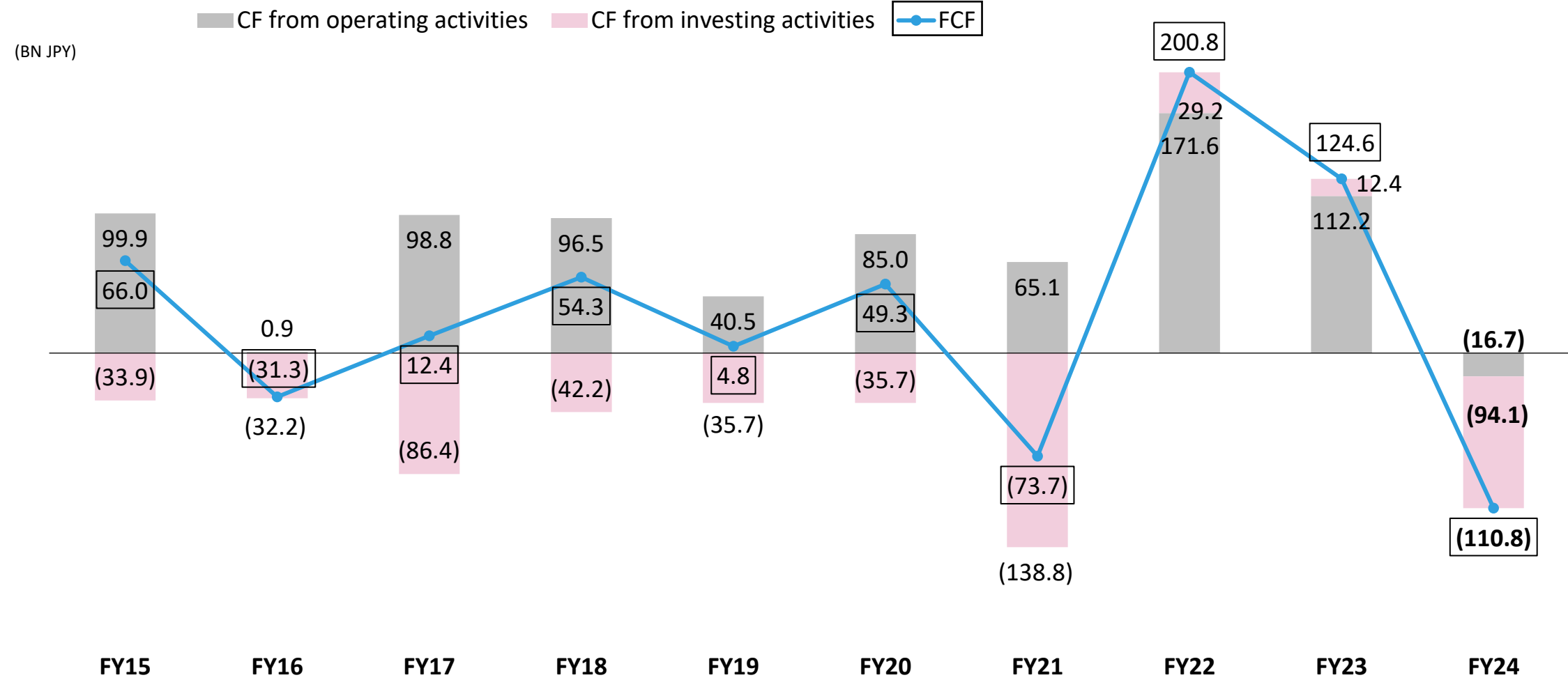


|                                          | Mar. 31,<br>2016 | Mar. 31,<br>2017 | Mar. 31,<br>2018 | Mar. 31,<br>2019 | Mar. 31,<br>2020 | Mar. 31,<br>2021 | Mar. 31,<br>2022 | Mar. 31,<br>2023 | Mar. 31,<br>2024 | Mar. 31,<br>2025 |
|------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| (BN JPY)                                 |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Total assets                             | 2,056.7          | 2,138.5          | 2,350.4          | 2,297.1          | 2,230.3          | 2,300.1          | 2,661.7          | 2,660.8          | 2,886.9          | 3,087.3          |
| Total equity                             | 520.3            | 550.5            | 586.4            | 618.2            | 579.1            | 619.0            | 728.0            | 837.7            | 924.1            | 969.0            |
| Equity ratio                             | 25.3%            | 25.7%            | 25.0%            | 26.9%            | 26.0%            | 26.9%            | 27.4%            | 31.5%            | 32.0%            | 31.4%            |
| Net interest-bearing debt                | 571.6            | 611.1            | 603.5            | 584.7            | 613.2            | 610.6            | 770.2            | 629.4            | 697.3            | 887.2            |
| Net DER<br>(Times)                       | 1.10             | 1.11             | 1.03             | 0.95             | 1.06             | 0.99             | 1.06             | 0.75             | 0.75             | 0.92             |
| Risk assets<br>(vs. Total equity, times) | 330.0<br>0.6     | 320.0<br>0.6     | 350.0<br>0.6     | 360.0<br>0.6     | 380.0<br>0.7     | 390.0<br>0.6     | 450.0<br>0.6     | 490.0<br>0.6     | 580.0<br>0.6     | 630.0<br>0.7     |
| Current ratio                            | 170.1%           | 171.3%           | 162.7%           | 157.1%           | 161.4%           | 162.7%           | 155.3%           | 162.0%           | 150.2%           | 159.8%           |
| Long-term<br>debt ratio                  | 81.8%            | 82.9%            | 87.5%            | 82.9%            | 79.1%            | 82.5%            | 78.0%            | 81.0%            | 81.9%            | 81.6%            |

|                                      | FY15    | FY16   | FY17   | FY18   | FY19   | FY20   | FY21    | FY22    | FY23    | FY24    |
|--------------------------------------|---------|--------|--------|--------|--------|--------|---------|---------|---------|---------|
| (BN JPY)                             |         |        |        |        |        |        |         |         |         |         |
| Core CF                              | 18.3    | 5.5    | (56.7) | 63.1   | 1.3    | (8.0)  | 10.5    | 135.6   | (62.8)  | (31.8)  |
| Free CF                              | 66.0    | (31.3) | 12.4   | 54.3   | 4.8    | 49.3   | (73.7)  | 200.8   | 124.6   | (110.8) |
| Core operating CF                    | 60.0    | 59.4   | 82.9   | 79.1   | 80.2   | 60.2   | 128.7   | 145.2   | 109.2   | 135.2   |
| Cash flow from operating activities  | 99.9    | 0.9    | 98.8   | 96.5   | 40.5   | 85.0   | 65.1    | 171.6   | 112.2   | (16.7)  |
| Cash flow from investment activities | (33.9)  | (32.2) | (86.4) | (42.2) | (35.7) | (35.7) | (138.8) | 29.2    | 12.4    | (94.1)  |
| Cash flow from financing activities  | (114.7) | (4.0)  | (13.1) | (74.9) | (12.2) | (40.6) | 46.9    | (230.4) | (186.5) | 106.4   |
| Investments                          | 71.0    | 86.0   | 158.0  | 91.0   | 81.0   | 96.0   | 150.0   | 93.0    | 206.0   | 103.0   |

\*1 “Core operating cash flow” = Cash flow after deducting changes in working capital and others from operating cash flows calculated for accounting purposes  
\*2 “Core cash flow” = Core operating cash flow + Post-adjustment, net cash provided by (used in) investing activities – Dividends paid – Purchase of treasury stock  
(Post-adjustment, net cash provided by (used in) investing activities are net cash provided by (used in) investing activities after adjustment for changes in long-term operating assets, etc.)

# Cash Flow Summary 1

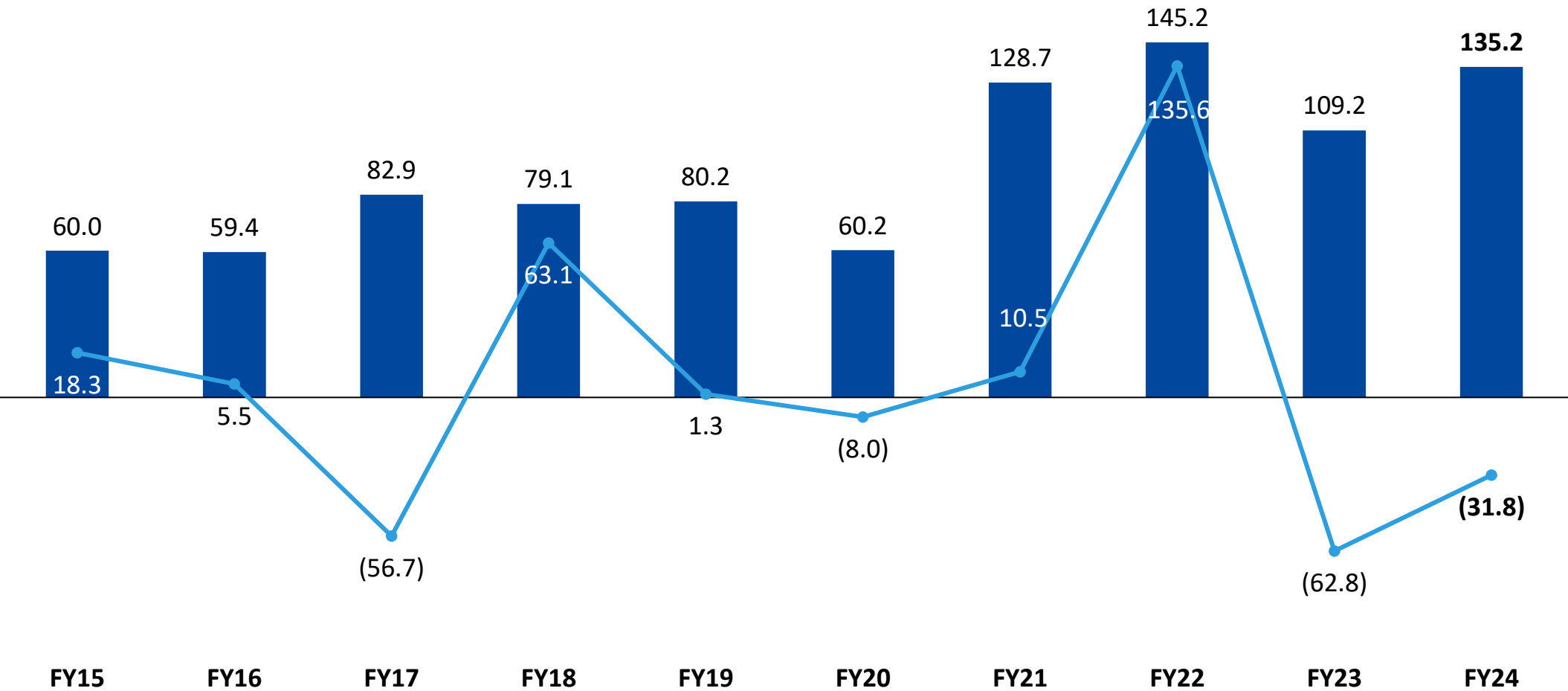




# Cash Flow Summary 2

Core operatingCF    Core CF

(BN JPY)





**Caution regarding Forward-looking Statements and Original Language**

This document contains forward-looking statements based on information available to the company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by such forward-looking statements due to various factors including the timing at which the changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements.

The company will provide timely disclosure of any material changes, events, or other relevant issues.

The Company has no responsibility for any possible damages arising from the use of information on this material, nor does the Company have any obligation to update these statements

This document is an English language translation of the materials originally written in Japanese. In case of discrepancies, the Japanese version is authoritative and universally valid.