

## Consolidated Financial Results for the First Quarter Ended June 30, 2024 (IFRS)

July 30, 2024

### Sojitz Corporation

( URL <https://www.sojitz.com/en/> )

Listed stock exchange: Prime section of Tokyo

Security code: 2768

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Scheduled date of delivery of dividends : -

Supplementary materials for the quarterly financial results: Yes

Investor conference for the quarterly financial results: Yes

(Rounded down to millions of Japanese Yen)

### 1. Consolidated Financial Results for the First Quarter Ended June 30, 2024 (April 1, 2024 - June 30, 2024)

#### (1) Consolidated Operating Results

Description of % is indicated as the change rate compared with the same period last year.

	Revenue		Profit before tax		Profit for the period		Profit attributable to owners of the Company		Total comprehensive income for the period	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
For the first quarter ended June 30, 2024	623,802	12.2	31,822	6.5	23,890	5.0	23,044	4.1	68,015	11.7
June 30, 2023	556,010	(10.1)	29,868	(50.7)	22,745	(50.6)	22,140	(51.0)	60,909	(34.3)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
For the first quarter ended June 30, 2024	106.08	106.08
June 30, 2023	96.86	-

Note : Basic earnings per share and diluted earnings per share are calculated based on profit for the period attributable to owners of the company.

#### (2) Consolidated Financial Position

	Total assets	Total equity	Total equity attributable to owners of the Company	Total equity attributable to owners of the Company ratio
	Millions of Yen	Millions of Yen	Millions of Yen	%
As of June 30, 2024	3,075,828	1,001,598	971,781	31.6
March 31, 2024	2,886,873	955,627	924,076	32.0

### 2. Cash Dividends

	Cash dividend per share				
	First quarter	Second quarter	Third quarter	Year end	Annual
For the year ended March 31, 2024	Yen -	Yen 65.00	Yen -	Yen 70.00	Yen 135.00
March 31, 2025	-	-	-	-	-
March 31, 2025 (forecast)	-	75.00	-	75.00	150.00

Note : Changes in cash dividend forecast : No

### 3. Consolidated Earnings Forecast for the Year Ending March 31, 2025 (April 1, 2024 - March 31, 2025)

Description of % is indicated as the change rate compared with the same period last year.

	Profit attributable to owners of the Company		Basic earnings per share
	Millions of Yen	%	Yen
For the Year Ending March 31, 2025 Full-year	110,000	9.2	506.37

Note1: Changes in full-year earnings forecast: No

Note2: Basic earnings per share is calculated based on profit attributable to owners of the company.

#### 4. Others

- (1) Changes in major subsidiaries during the period : No
- (2) Accounting policy changes and accounting estimate changes
  1. Changes in accounting policies required by IFRS : No
  2. Changes due to other reasons : No
  3. Accounting estimate change : No
- (3) Number of outstanding shares at the end of the periods (Common Stock):
  1. Number of outstanding shares at the end of the periods (Including treasury stock):

As of June 30, 2024 :	225,000,000	As of March 31, 2024:	225,000,000
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  2. Number of treasury stock at the end of the periods:

As of June 30, 2024 :	7,740,679	As of March 31, 2024:	6,996,191
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  3. Average number of outstanding shares during the periods:

For the first quarter ended June 30, 2024 (accumulative) :	217,247,584
For the first quarter ended June 30, 2023 (accumulative):	228,582,290

Note: The Company established the Executive Compensation Board Incentive Plan Trust. The trust account associated with this trust holds shares of the Company's stock, which are treated as treasury stock; 854,704 stocks in the first quarter ended June 30, 2024 and 886,140 stocks in the fiscal year ended March 31, 2024.

\* Review by certified public accountants or the accounting auditor of the attached quarterly consolidated financial Statements : No

\* Important Note Concerning the Appropriate Use of Business Forecasts and other notices :

- This document contains forward-looking statements based on information available to the company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements.
- The company will hold an IR meeting on financial results for the first quarter ended June 30, 2024 for analysts and institutional investors today on July 30, 2024. Materials on the financial results, contents (audio) of the meeting, and a condensed transcript of the Q&A session will be posted on the company's web site immediately after the meeting.

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## 1. Analysis of Business Results

### (1) Overview of Three-Month Period Ended June 30, 2024

#### Economic Environment

In the three-month period ended June 30, 2024, inflation peaked in many countries after central banks around the world raised interest rates in response to rising inflation. As a result, central banks are now shifting from monetary tightening to a phase of trying to find the right time for monetary easing. However, continuous observation of uncertain effects such as the prolongation of Russia's military invasion of Ukraine, heightened geopolitical risks including escalating tensions in the Middle East, the deteriorating property market and weak demand in China, and the US presidential election in November, are needed.

Looking at the regions in which our Group does business, the US economy is seen heading for a soft landing as the Federal Reserve Board is expected to cut interest rates by the end of the year despite strong personal consumption, in response to slowing inflation. In the EU economic area, GDP in the first quarter showed positive growth for the first time in three quarters, at +0.3% compared to the previous quarter. The ECB, in response to slower inflation, cut its policy rate by 0.25% for the first time in four years and nine months at its Governing Council meeting in June. In China, first quarter GDP rose slightly to +5.3% year-on-year from +5.2% in the previous quarter, but the real estate market remains stagnant, with the area of home sales falling below that of the previous year. In Vietnam, exports have been on an upward trend since the start of 2024 and GDP is recovering, with first quarter growth at +5.87% year-on-year. In India, first quarter GDP growth was favorable at +7.8% year-on-year due to an increase in public investment ahead of a general election and strong domestic demand. In Japan, first quarter GDP fell 0.7% from the previous quarter, returning to negative growth. The Bank of Japan lifted large-scale monetary easing policies such as negative interest rates in March 2024, but the interest rate gap between Japan and the United States remains wide and the yen is depreciating. Despite rising nominal wages, domestic consumption remains stagnant amid continuing increases in prices and a prolonged decline in real wages.

## Financial Performance

Sojitz Corporation's consolidated business results for the three-month period ended June 30, 2024 are presented below.

Revenue	Revenue was up 12.2% year on year, to ¥623,802 million, due to increased revenue in the Retail & Consumer Service Division, a result of acquisitions of a commercial food wholesaler in Vietnam and a processing and sale of frozen tuna company; and in the Automotive Division, a result of acquisitions of a used car sales company in Australia and an automobile sales company in Panama.
Gross profit	Gross profit increased ¥12,215 million year-on-year, to ¥84,891 million, due to increased profit in the Retail & Consumer Service Division, a result of acquisitions of a commercial food wholesaler in Vietnam and a processing and sale of frozen tuna company; and in the Aerospace, Transportation & Infrastructure Division, a result of increased transactions in business jet services businesses.
Profit before tax	Profit before tax was up ¥1,954 million year on year, to ¥31,822 million, as a result of increased gross profit.
Profit for the period	After deducting income tax expenses of ¥7,931 million from profit before tax of ¥31,822 million, profit for the period amounted to ¥23,890 million, up ¥1,145 million year on year. Profit for the period (attributable to owners of the Company) increased ¥904 million year on year, to ¥23,044 million.
Total comprehensive income for the period	Comprehensive income for the period of ¥68,015 million was recorded, up ¥7,106 million year on year, following a decrease in financial assets measured at fair value through other comprehensive income along with more beneficial foreign currency translation differences for foreign operations. Comprehensive income for the period (attributable to owners of the Company) was ¥65,789 million yen, an increase of ¥7,527 million year on year.

(In Millions of Yen)

	FY2024 Q1 Results(A)	FY2023 Q1 Results (B)	Difference (A)-(B)	Percentage change (%)
Revenue	623,802	556,010	67,792	12.2
Gross profit	84,891	72,676	12,215	16.8
Profit before tax	31,822	29,868	1,954	6.5
Profit for the period	23,890	22,745	1,145	5.0
Profit for the period attributable to owners of the Company	23,044	22,140	904	4.1
Total comprehensive income for the period	68,015	60,909	7,106	11.7

Results for the three-month period ended June 30, 2024, are summarized by segment below. Effective April 1, 2024, the Company has changed some of its reporting segment classification method, and segment results for the three-month period ended June 30, 2023, has been restated to reflect the change in reportable segments. Details are described in (7) Segment information (page 15).

(In Millions of Yen)

Segment	FY 2024 Q1 Results (A)	FY 2023 Q1 Results (B)	Difference (A)-(B)	Main factors of change
Automotive	(65)	1,646	(1,711)	Despite earnings contribution from the newly acquired automobile sales business in Panama, profit decreased due to delayed recovery in the used car sales business in Australia and impact of floods in Brazil, etc.
Aerospace, Transportation & Infrastructure	3,113	518	2,595	Profit increased due to growth in business jet services businesses, etc.
Energy Solution & Healthcare	1,957	2,235	(278)	Relatively unchanged year on year
Metals, Mineral Resources & Recycling	5,505	8,244	(2,739)	Decreased profit due to declines in market prices in coal business, etc.
Chemicals	4,961	2,816	2,145	Profits increased due to strong performance mainly in overseas regional trade and a rebound from one-time losses in the previous fiscal year.
Consumer Industry & Agriculture Business	2,247	885	1,362	Profit increased mainly in overseas fertilizer businesses
Retail & Consumer Service	2,126	5,331	(3,205)	Despite earnings contribution from a commercial food wholesaler in Vietnam and strong performance in retail businesses in Japan, profit decreased due to the effect from negative goodwill associated with new investments in the previous fiscal year

## **(2) Financial Position**

### **1. Consolidated Balance Sheet**

Total assets on June 30, 2024, were ¥3,075,828 million, up ¥188,955 million from March 31, 2024, mainly due to factors such as the impact of yen depreciation and an increase in trade and other receivables from tobacco.

Total liabilities on June 30, 2024 amounted to ¥2,074,230 million, up ¥142,985 million from March 31, 2024, mainly due to the increase in interest-bearing liabilities resulting from new borrowings in addition to the impact of yen depreciation.

Total equity attributable to owners of the Company was ¥971,781 million on June 30, 2024, up ¥47,705 million from March 31, 2024. This increase was due to the accumulation of profit for the period (attributable to owners of the Company) and an increase in other components of equity resulted primarily from foreign exchange rate, despite the payment of dividends and share repurchases.

Consequently, on June 30, 2024, the current ratio was 146.4%, the long-term debt ratio was 78.1%, and the equity ratio was 31.6%. Net interest-bearing liabilities (total interest-bearing liabilities less cash and cash equivalents and time deposits) totaled ¥774,329 million on June 30, 2024, up ¥77,039 million from March 31, 2024. This resulted in the Company's net debt equity ratio equaling 0.8 times on June 30, 2024.

(\*) The equity ratio and net interest-bearing liabilities ratio are calculated based on total equity attributable to owners of the Company. Lease liabilities have been excluded from aforementioned total interest-bearing liabilities.

The Sojitz Group continues to advance financial strategies in accordance with the basic policy of maintaining and enhancing the stability of its capital structure. In addition, Sojitz has been endeavored to maintain a stable financial foundation by keeping the long-term debt ratio at a certain level and by holding sufficient liquidity as a buffer against changes in the economic or financial environment.

As supplemental sources of procurement flexibility and precautionary liquidity, Sojitz maintains a ¥100.0 billion long-term yen commitment line (which remains unused) and long-term commitment line totaling US\$2.575 billion (of which US\$0.471 billion has been used).

## 2. Consolidated Cash Flows

In the three-month period ended June 30, 2024, operating activities used net cash flow of ¥7,186 million, investing activities used net cash flow of ¥36,263million, and financing activities provided net cash flow of ¥48,160million. Sojitz ended the period with cash and cash equivalents of ¥207,957million, reflecting the effect of exchange rate changes on cash and cash equivalents.

### (Cash flows from operating activities)

Net cash used in operating activities amounted to ¥7,186 million, a decline of ¥6,656 million year on year, mainly due to the increase of working capital, despite business earnings and dividends received.

### (Cash flows from investing activities)

Net cash used in investing activities amounted ¥36,263 million, an increase of ¥6,034 million year on year, mainly due to investment in a Vietnamese SaaS company and the acquisition of property, plant, and equipment.

### (Cash flows from financing activities)

Net cash provided in financing activities amounted ¥48,160 million, up ¥67,743 million year on year, mainly as a result of procurement through borrowings despite payment of dividends and share repurchases.

## (3) Consolidated Earnings Forecast

### Consolidated Earnings Forecast

Current forecast for the year ending March 31, 2025, is as follows:

Gross profit	¥360 billion
Profit before tax	¥140 billion
Profit for the year	¥115 billion
Profit for the year (Attributable to owners of the Company)	¥110 billion

The above forecast assumes a yen/dollar rate of ¥140/US\$.



#### (4) Dividends of Surplus

Sojitz's basic dividend policy and top management priority is to pay stable dividends to shareholders on an ongoing basis, and to commit to enhancing shareholder value and improving its competitiveness by accumulating and effectively utilizing earnings. The Medium-Term Management Plan 2026 sets a progressive dividend policy based on a DOE (\*) of 4.5% for stable and continuous dividends.

(\*) Shareholders Equity is after deducting other components of equity (Foreign Currency Translation Reserve, Other valuation difference, Deferred gains or losses on hedges) from total equity at the end of the previous fiscal year.

(\*) Shareholder Equity DOE: Dividend /Shareholders Equity

In the year ending March 31, 2025, Sojitz plans to pay an annual dividend of ¥150 per share (interim dividend of ¥75 plus year-end dividend of ¥75) based on its basic policy.

This amount will equate to a consolidated payout ratio 29.6% of the forecast profit for the year (attributable to owners of the Company).

At the meeting of the Board of Directors held on May 1, 2024, the Company resolved that the interim dividend for the fiscal year ending March 2025 will be ¥75 per share for common shares outstanding as of September 30, 2024, the record date for dividends.

#### \*Caution regarding Forward-looking Statements

This document contains forward-looking statements based on information available to the Company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by such forward-looking statements due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements. The Company will provide timely disclosure of any material changes, events, or other relevant issues.

## 2. Consolidated Financial Statements

### (1) Consolidated Statements of Financial Position

(In Millions of Yen)

	FY 2023 (As of March 31, 2024)	FY 2024 (As of June 30, 2024)
<b>Assets</b>		
Current assets		
Cash and cash equivalent	196,275	207,957
Time deposits	13,139	9,954
Trade and other receivables	826,972	904,341
Derivatives	5,444	6,355
Inventories	288,302	301,266
Income tax receivables	11,403	12,213
Other current assets	104,736	137,181
Subtotal	1,446,273	1,579,270
Assets held for sale	16,248	160
Total current assets	1,462,521	1,579,430
Non-current assets		
Property, plant and equipment	234,340	250,535
Usage rights assets	97,547	99,429
Goodwill	132,597	141,007
Intangible assets	92,170	97,688
Investment property	9,982	10,115
Investments accounted for using the equity method	616,145	638,030
Trade and other receivables	87,955	105,643
Other investments	130,905	136,125
Derivatives	1,223	2,010
Other non-current assets	10,003	6,363
Deferred tax assets	11,478	9,448
Total non-current assets	1,424,351	1,496,398
Total assets	2,886,873	3,075,828
<b>Liabilities and equity</b>		
Liabilities		
Current liabilities		
Trade and other payables	663,135	707,310
Lease liabilities	19,340	19,718
Bonds and borrowings	164,138	217,511
Derivatives	4,682	9,428
Income tax payables	8,900	8,094
Provisions	3,955	4,495
Other current liabilities	104,482	112,450
Subtotal	968,635	1,079,009
Liabilities directly related to assets held for sale	4,815	-
Total current liabilities	973,450	1,079,009
Non-current liabilities		
Lease liabilities	85,749	88,412
Bonds and borrowings	742,566	774,729
Trade and other payables	9,671	9,919
Derivatives	555	658
Retirement benefits liabilities	24,114	24,145
Provisions	44,599	48,068
Other non-current liabilities	12,445	9,301
Deferred tax liabilities	38,093	39,984
Total non-current liabilities	957,795	995,220
Total liabilities	1,931,245	2,074,230
Equity		
Share capital	160,339	160,339
Capital surplus	96,448	96,488
Treasury stock	(21,915)	(24,906)
Other components of equity	199,190	241,382
Retained earnings	490,013	498,477
Total equity attributable to owners of the Company	924,076	971,781
Non-controlling interests	31,550	29,816
Total equity	955,627	1,001,598
Total liabilities and equity	2,886,873	3,075,828

## (2) Consolidated Statements of Profit or Loss

(In Millions of Yen)

	FY 2023 3-month (From April 1, 2023 to June 30, 2023)	FY 2024 3-month (From April 1, 2024 to June 30, 2024)
Revenue		
Sale of goods	529,646	593,985
Sales of service and others	26,363	29,817
Total revenue	556,010	623,802
Cost of sales	(483,333)	(538,911)
Gross profit	72,676	84,891
Selling, general and administrative expenses	(55,470)	(64,974)
Other income(expenses)		
Gain(loss) on sale and disposal of fixed assets, net	1,145	(21)
Impairment loss of fixed assets	(305)	-
Gain on reorganization of subsidiaries/associates	223	4,652
Loss on reorganization of subsidiaries/associates	(2)	(619)
Other operating income	6,140	2,641
Other operating expenses	(2,429)	(2,667)
Total other income/expenses	4,771	3,984
Financial income		
Interests earned	3,094	3,598
Dividends received	1,336	1,591
Other financial income	403	347
Total financial income	4,833	5,538
Financial costs		
Interest expenses	(5,517)	(6,239)
Total financial cost	(5,517)	(6,239)
Share of profit(loss) of investments accounted for using the equity method	8,575	8,622
Profit before tax	29,868	31,822
Income tax expenses	(7,123)	(7,931)
Profit for the period	22,745	23,890
Profit attributable to:		
Owners of the Company	22,140	23,044
Non-controlling interests	605	845
Total	22,745	23,890

## (3) Consolidated Statements of Profit or Loss and other Comprehensive Income

(In Millions of Yen)

	FY 2023 3-month (From April 1, 2023 to June 30, 2023)	FY 2024 3-month (From April 1, 2024 to June 30, 2024)
Profit for the period	22,745	23,890
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Financial assets measured at fair value through other comprehensive income	7,861	(1,649)
Remeasurements of defined benefit pension plans	(64)	(20)
Share of other comprehensive income of investments accounted for using the equity method	(380)	3,862
Total items that will not be reclassified to profit or loss	7,416	2,192
Items that may be reclassified subsequently to profit or loss		
Foreign currency translation differences for foreign operations	22,151	33,310
Cash flow hedges	737	1,242
Share of other comprehensive income of investments accounted for using the equity method	7,858	7,379
Total items that may be reclassified subsequently to profit or loss	30,747	41,932
Other comprehensive income for the period, net of tax	38,163	44,124
Total comprehensive income for the period	60,909	68,015
Total comprehensive income attributable to:		
Owners of the Company	58,262	65,789
Non-controlling interests	2,646	2,226
Total	60,909	68,015

## (4) Consolidated Statements of Changes in Equity

(In Millions of Yen)

	Attributable to owners of the Company					
	Share capital	Capital surplus	Treasury stock	Other components of equity		
				Foreign currency translation differences for foreign operations	Financial assets measured at FVTOCI	Cash flow hedges
Balance as of April 1, 2023	160,339	147,601	(31,058)	54,559	70,939	13,139
Profit for the period						
Other comprehensive income				29,421	7,419	(673)
Total comprehensive income for the period	-	-	-	29,421	7,419	(673)
Purchase of treasury stock		(5)	(13,894)			
Disposal of treasury stock		(386)	381			
Cancellation of treasury stock		(24,308)	24,308			
Dividends						
Change in ownership interests in subsidiaries without loss/acquisition of control				31		
Purchase commitments for non-controlling interests' shares						
Reclassification from other components of equity to retained earnings					(2,683)	
Share-based payment transaction		129				
Other changes						
Total contributions by and distributions to owners of the Company	-	(24,571)	10,795	31	(2,683)	-
Balance as of June 30, 2023	160,339	123,029	(20,263)	84,012	75,676	12,465

	Attributable to owners of the Company				Non-controlling interests	Total equity
	Other components of equity		Retained earnings	Total equity attributable to owners of the Company		
	Remeasurements of defined benefit pension plans	Total other components of equity				
Balance as of April 1, 2023	-	138,638	422,193	837,713	38,863	876,576
Profit for the period			22,140	22,140	605	22,745
Other comprehensive income	(45)	36,122		36,122	2,041	38,163
Total comprehensive income for the period	(45)	36,122	22,140	58,262	2,646	60,909
Purchase of treasury stock				(13,900)		(13,900)
Disposal of treasury stock				(5)		(5)
Cancellation of treasury stock				-		-
Dividends			(15,065)	(15,065)	(1,298)	(16,364)
Change in ownership interests in subsidiaries without loss/acquisition of control		31	(275)	(243)	188	(55)
Purchase commitments for non-controlling interests' shares			(1,794)	(1,794)		(1,794)
Reclassification from other components of equity to retained earnings	45	(2,638)	2,638	-		-
Share-based payment transaction				129		129
Other changes			(164)	(164)	434	269
Total contributions by and distributions to owners of the Company	45	(2,606)	(14,661)	(31,043)	(676)	(31,720)
Balance as of June 30, 2023	-	172,154	429,672	864,932	40,833	905,765

	Attributable to owners of the Company					
	Share capital	Capital surplus	Treasury stock	Other components of equity		
				Foreign currency translation differences for foreign operations	Financial assets measured at FVTOCI	Cash flow hedges
Balance as of April 1, 2024	160,339	96,448	(21,915)	107,740	79,573	11,876
Profit for the period						
Other comprehensive income				37,603	2,273	2,882
Total comprehensive income for the period	-	-	-	37,603	2,273	2,882
Purchase of treasury stock		(0)	(3,052)			
Disposal of treasury stock		(61)	61			
Dividends						
Change in ownership interests in subsidiaries without loss/acquisition of control						
Purchase commitments for non-controlling interests' shares						
Reclassification from other components of equity to retained earnings					(566)	
Share-based payment transaction		101				
Other changes						
Total contributions by and distributions to owners of the Company	-	39	(2,991)	-	(566)	-
Balance as of June 30, 2024	160,339	96,488	(24,906)	145,344	81,279	14,758

	Attributable to owners of the Company				Non-controlling interests	Total equity
	Other components of equity		Retained earnings	Total equity attributable to owners of the Company		
	Remeasurements of defined benefit pension plans	Total other components of equity				
Balance as of April 1, 2024	-	199,190	490,013	924,076	31,550	955,627
Profit for the period			23,044	23,044	845	23,890
Other comprehensive income	(14)	42,744		42,744	1,380	44,124
Total comprehensive income for the period	(14)	42,744	23,044	65,789	2,226	68,015
Purchase of treasury stock				(3,053)		(3,053)
Disposal of treasury stock				0		0
Dividends			(15,322)	(15,322)	(1,456)	(16,778)
Change in ownership interests in subsidiaries without loss/acquisition of control			(2)	(2)	488	485
Purchase commitments for non-controlling interests' shares			235	235		235
Reclassification from other components of equity to retained earnings	14	(551)	551	-		-
Share-based payment transaction				101		101
Other changes			(43)	(43)	(2,992)	(3,036)
Total contributions by and distributions to owners of the Company	14	(551)	(14,581)	(18,084)	(3,960)	(22,044)
Balance as of June 30, 2024	-	241,382	498,477	971,781	29,816	1,001,598

## (5) Consolidated Statements of Cash Flows

(In Millions of Yen)

	FY 2023 3-month (From April 1, 2023 to June 30, 2023)	FY 2024 3-month (From April 1, 2024 to June 30, 2024)
<b>Cash flows from operating activities</b>		
Profit for the period	22,745	23,890
Depreciation and amortization	9,327	11,328
Impairment loss of fixed assets	305	-
Finance (income) costs	683	701
Share of (profit)loss of investments accounted for using the equity method	(8,575)	(8,622)
(Gain) loss on sale of fixed assets, net	(1,145)	21
Income tax expenses	7,123	7,931
(Increase) decrease in trade and other receivables	(15,328)	(68,571)
(Increase) decrease in inventories	10,958	(4,567)
Increase (decrease) in trade and other payables	(35,395)	35,625
Changes in other assets and liabilities	(8,937)	(10,811)
Increase (decrease) in retirement benefits liabilities	(305)	(519)
Others	(1,040)	675
Subtotal	(19,582)	(12,916)
Interests earned	3,404	2,581
Dividends received	20,722	18,019
Interests paid	(5,839)	(6,564)
Income taxes paid	(12,547)	(8,305)
Net cash provided (used) by/in operating activities	(13,842)	(7,186)
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	(6,094)	(9,799)
Proceeds from sale of property, plant and equipment	387	300
Purchase of intangible assets	(1,729)	(2,841)
(Increase) decrease in short-term loans receivable	(0)	(38)
Payment for long-term loans receivable	(47)	(4,730)
Collection of long-term loans receivable	2,526	2,504
Proceeds from (payments for) acquisition of subsidiaries	(23,215)	(1,040)
Proceeds from (payments for) sale of subsidiaries	1	(1,944)
Purchase of investments	(8,881)	(6,647)
Proceeds from sale of investments	5,772	2,428
Others	55,322	(14,452)
Net cash provided (used) by/in investing activities	24,041	(36,263)
<b>Cash flows from financing activities</b>		
Increase (decrease) in short-term borrowings and commercial papers	34,014	66,564
Proceeds from long-term borrowings	69,877	134,840
Repayment of long-term borrowings	(89,366)	(120,622)
Redemption of bonds	-	(10,000)
Repayment of lease liabilities	(4,167)	(4,279)
Payment for acquisition of subsidiary's interests from non-controlling interest holders	(144)	-
Proceeds from non-controlling interest holders	282	498
Sales of treasury stock	65	120
Purchase of treasury stock	(13,894)	(3,052)
Dividends paid	(15,065)	(15,322)
Dividends paid to non-controlling interest holders	(1,184)	(586)
Net cash provided (used) by/in financing activities	(19,583)	48,160
Net increase (decrease) in cash and cash equivalents	(9,384)	4,709
Cash and cash equivalents at the beginning of the year	247,286	196,275
Effect of exchange rate changes on cash and cash equivalents	7,575	6,972
Cash and cash equivalents at the end of the period	245,478	207,957

(6) Assumption for Going Concern

For the first quarter ended June 30, 2024 (April 1, 2024 - June 30, 2024)  
: None



## (7) Segment information

For the first quarter ended June 30, 2023 (April 1, 2023 – June 30, 2023)

(In Millions of Yen)

	Reportable segments					
	Automotive	Aerospace, Transportation & Infrastructure	Energy Solution & Healthcare	Metals, Mineral Resources & Recycling	Chemicals	Consumer Industry & Agriculture Business
Revenue						
External revenue	94,913	9,621	28,362	130,075	138,837	68,986
Inter-segment revenue	-	4	0	0	0	0
Total revenue	94,913	9,625	28,362	130,075	138,838	68,987
Segment profit attributable to owners of the Company	1,646	518	2,235	8,244	2,816	885

	Reportable segments		Others	Reconciliations	Consolidated
	Retail & Consumer Service	Total			
Revenue					
External revenue	73,176	543,973	12,036	-	556,010
Inter-segment revenue	89	94	26	(121)	-
Total revenue	73,266	544,068	12,063	(121)	556,010
Segment profit attributable to owners of the Company	5,331	21,678	501	(40)	22,140

Reconciliation of segment profit of (40) million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to (428) million yen, and unallocated dividend income and others of 388 million yen.

For the first quarter ended June 30, 2024 (April 1, 2024 – June 30, 2024)

(In Millions of Yen)

	Reportable segments					
	Automotive	Aerospace, Transportation & Infrastructure	Energy Solution & Healthcare	Metals, Mineral Resources & Recycling	Chemicals	Consumer Industry & Agriculture Business
Revenue						
External revenue	114,805	15,709	39,809	126,188	144,967	72,256
Inter-segment revenue	-	4	-	-	1	0
Total revenue	114,805	15,714	39,809	126,188	144,969	72,256
Segment profit (loss) attributable to owners of the Company	(65)	3,113	1,957	5,505	4,961	2,247

	Reportable segments		Others	Reconciliations	Consolidated
	Retail & Consumer Service	Total			
Revenue					
External revenue	98,797	612,535	11,267	-	623,802
Inter-segment revenue	99	105	49	(154)	-
Total revenue	98,896	612,640	11,316	(154)	623,802
Segment profit (loss) attributable to owners of the Company	2,126	19,846	1,818	1,379	23,044

Reconciliation of segment profit (loss) of 1,379 million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to 958 million yen, and unallocated dividend income and others of 421 million yen.

## (Changes in Reportable Segments)

Effective April 1, 2024, the Company reorganized its Aerospace & Transportation Project, Infrastructure & Healthcare segments and changed its reporting segment classification method to Aerospace, Transportation & Infrastructure, Energy Solution & Healthcare and Others. Segment information for the three-month period ended June 30, 2023, has been restated to reflect the change in reportable segments.