# Financial Results for the Second Quarter Ended September 30, 2010 



New way, New value

## Sojitz Corporation

http://www.sojitz.com

## -Consolidated Statement of Profit and Loss

for the First Half Fiscal Year Ending March 31, 2011

| (Millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | For the 1st Half Fiscal Year Ended March 31, 2010 (From April 1, 2009 to September 30, 2009) | For the 1st Half Fiscal Year <br> Ending March 31, 2011 (From April 1, 2010 to September 30, 2010) | Change |
| Net sales | 1,886,398 | 1,965,179 | 78,781 |
| Cost of sales | $(1,801,288)$ | $(1,871,509)$ | $(70,221)$ |
| Gross profit | 85,110 | 93,669 | 8,559 |
| Selling, general and administrative expenses | $(79,710)$ | $(76,291)$ | 3,419 |
| Operating income | 5,400 | 17,378 | 11,978 |
| Non-operating income |  |  |  |
| Interest income | 2,647 | 2,010 | (637) |
| Dividends income | 3,299 | 1,553 | $(1,746)$ |
| Equity in earnings of affiliates | 2,450 | 11,173 | 8,723 |
| Penalty income | 3,600 | 190 * | $(3,410)$ |
| Other | 6,785 | 10,041 * | 3,256 |
| Total non-operating income | 18,782 | 24,968 | 6,186 |
| Non-operating expenses |  |  |  |
| Interest expenses | $(13,434)$ | $(12,235)$ | 1,199 |
| Interest on commercial papers | (144) | (15) | 129 |
| Other | $(9,056)$ | $(7,936)$ | 1,120 |
| Total non-operating expenses | $(22,635)$ | $(20,186)$ | 2,449 |
| Ordinary Income | 1,547 | 22,161 | 20,614 |
| Extraordinary income/losses - net | 22,797 ** | $(6,305){ }^{* *}$ | $(29,102)$ |
| Income before income taxes and minority interests | 24,345 | 15,855 | $(8,490)$ |
| Income taxes-current | $(3,622)$ | $(5,011)$ | $(1,389)$ |
| Income taxes-deferred | (372) | (270) | 102 |
| Income before minority interests | 20,350 | 10,574 | $(9,776)$ |
| Minority interests in income | (342) | $(1,455)$ | $(1,113)$ |
| Net income | 20,008 | 9,119 | $(10,889)$ |

*Penalty income included in 'Other' of Non-operating income for the Fiscal Year Ending March 31, 2011 in Consolidated statement of Profit and Loss.
However, in order to compare FY2010 with FY2009, we classified FY2010 Penalty income from 'Other'.
**Please refer to Extraordinary Income and Losses.

Details of Consolidated Statement of Profit and Loss

| ［Gross profit】 |  | FY2010 1H | Change | Reasons for change $\quad$（Billions of Yen） |
| :---: | :---: | :---: | :---: | :---: |
| Seament | FY2009 1H |  |  |  |
| Machinery | 28.4 | 27.4 | （1．0） | Decrease due to decline in earnings of an automotive company in the Central and South America region，despite increase in automobile unit sales and increased trading volume in the plant－related business． |
| Energy \＆Metal | 17.3 | 19.2 | 1.9 | Increase due to higher prices and increase in trading volume in ferroalloy． |
| Chemicals \＆Functional Materials | 14.1 | 18.5 | 4.4 | Increase due to increase in trading volume resulting from demand recovery in China and elsewhere in Asia and higher methanol prices． |
| Consumer Lifestyle Business | 21.3 | 25.8 | 4.5 | Increase in improvement in profitability in the overseas fertilizer businesses． |
| Other | 4.3 | 3.4 | （0．9） | Decrease due to aircraft leasing business |
| Adjustment | （0．3） | （0．6） | （0．3） |  |
| Total | 85.1 | 93.7 | 8.6 | ＊Effective this fiscal year（ending March 31，2011），logistics and services operations related to airlines and airport retail were recalssified from the Other segment into the Consumer Lifestyle Business Division．Additionally，certain changes were made to the methods by which expenses are internally allocated．Results for Aprii－September are based on these new segment classifications and expense allocation methods． |
| 【Selling，general and administrative expenses】 |  |  |  |  |
|  | FY2009 1H | FY2010 1H | Change | Reasons for change |
| Personnel expenses | （39．6） | （39．6） | 0.0 |  |
| Non－personnel expenses | （32．7） | （31．4） | 1.3 | Decrease due to revision of non－personanel expenses |
| Depreciation | （2．6） | （2．6） | 0.0 |  |
| Provision of allowance for doubtful accounts | （2．2） | （0．1） | 2.1 |  |
| Amortization of goodwill | （2．6） | （2．6） | 0.0 |  |
| Total | （79．7） | （76．3） | 3.4 |  |
| ［Net financial revenue】 |  |  |  |  |
|  | FY2009 1H | FY2010 1H | Change | Reasons for change |
| Interest income | 2.6 | 2.0 | （0．6） |  |
| Interest expenses | （13．4） | （12．3） | 1.1 | Improvement due to decrease in interest－bearing debt |
| Interest on commercial papers | （0．2） | （0．0） | 0.2 |  |
| （Interest expenses－net | （11．0） | （10．3） | 0.7 ） |  |
| Dividends income | 3.3 | 1.6 | （1．7） |  |
| Total | （7．7） | （8．7） | （1．0） |  |
| 【Other income and expenses－net】 |  |  |  |  |
|  | FY2009 1H | FY2010 1H | Change | Reasons for change |
| Equity in earnings of affiliates | 2.5 | 11.2 | 8.7 | Steel－related company +4.5 ，Bioethanol production company +2.1 |
| Penalty income | 3.6 | 0.2 | （3．4） | Decrease due to decrease in penalty income related with cancellation of real estate development contract |
| Other non－operating income | 6.8 | 10.0 | 3.2 |  |
| Other non－operating expenses | （9．1） | （7．9） | 1.2 |  |
| Total | 3.8 | 13.5 | 9.7 |  |
| ［Ordinary income】 |  |  |  |  |
|  | FY2009 1H | FY2010 1H | Change |  |
| Ordinary income | 1.5 | 22.2 | 20.7 |  |

## Extraordinary Income and Losses

|  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: |
|  | For the 1st Half Fiscal Year Ended March 31, 2010 (a) | For the 1st Half Fiscal Year Ending March 31, 2011 (b) | $\begin{aligned} & \text { Change } \\ & \text { (b)-(a) } \end{aligned}$ |
| Extraordinary income |  |  |  |
| Gain on sales of noncurrent assets | 1,062 | 1,809 | 747 |
| Gain on sales of investment securities | 23,252 | 479 | $(22,773)$ |
| Gain on sales of equity investment without stock | 431 | - | (431) |
| Gain on change in equity | - | 116 | 116 |
| Gain on negative goodwill | - | 286 | 286 |
| Reversal of allowance for doubtful accounts | 2,570 | 828 | $(1,742)$ |
| Gain on bad debts recovered | 0 | 7 | 7 |
| Total extraordinary income | 27,318 | 3,527 | $(23,791)$ |
| Extraordinary losses |  |  |  |
| Loss on sales and retirement of noncurrent assets | (56) | (348) | (292) |
| Impairment loss | $(1,334)$ | $(1,284)$ | 50 |
| Loss on sales of investment securities | (70) | (35) | 35 |
| Loss on revaluation of securities | $(1,258)$ | (405) | 853 |
| Loss on change in equity | (0) | (671) | (671) |
| Loss, and provision for loss, on dissolution of subsidiaries and affiliates | $(1,800)$ | $(1,082)$ | 718 |
| Restructuring losses | - | $(5,045)$ | $(5,045)$ |
| Loss on adjustment for changes of accounting standard for ass retirement obligations | - | (960) | (960) |
| Total extraordinary losses | $(4,520)$ | $(9,833)$ | $(5,313)$ |
| Total extraordinary income/losses-net | 22,797 | $(6,305)$ | $(29,102)$ |
| Reference |  |  |  |
| Provision of allowance for doubtful accounts (Included in Selling, general and administrative expenses) | $(2,224)$ | (148) | 2,076 |

## Details of Extraordinary Income and Losses

|  | For the 1st Half Fisacal Year Ending March 31, 2011 | Details |
| :---: | :---: | :---: |
|  | Billions of yen |  |
| Gain on sales of noncurrent assets | 1.8 | Gain on sale of an owned ship etc. |
| Gain on sales of investment securities | 0.5 |  |
| Gain on change in equity | 0.1 |  |
| Gain on negative goodwill | 0.3 |  |
| Reversal of allowance for doubtful accounts | 0.8 |  |
| Gain on bad debts recovered | 0.0 |  |
| (Total extraordinary income) | 3.5 |  |
| Loss on sales and retirement of noncurrent assets | (0.3) |  |
| Impairment loss | (1.3) |  |
| Loss on sales of investment securities | (0.0) |  |
| Loss on revaluation of securities | (0.4) |  |
| Loss on change in equity | (0.7) |  |
| Loss, and provision for loss, on dissolution of subsidiaries and affiliates | (1.1) | Losses on revision of project evaluation of group companies etc, |
| Restructuring losses | (5.0) | Losses due to asset reallocation |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | (1.0) | Standard-of year adjustment due to change to accounting standard |
| (Total extraordinary losses) | (9.8) |  |
| (Total extraordinary income/losses-net) | (6.3) |  |

## -Consolidated Statement of Balance Sheets as of September 30, 2010 and March 31, 2010

|  | $\begin{gathered} \text { As of } \\ \text { March } \\ 31,2010 \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { September } \\ 30,2010 \end{gathered}$ | Change |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Current assets |  |  |  |
| Cash and deposits | 455,728 | 430,773 | $(24,955)$ |
| Notes and accounts receivable-trade | 462,233 | 459,826 | $(2,407)$ |
| Short-term investment securities | 6,131 | 7,892 | 1,761 |
| Inventories | 248,629 | 231,935 | $(16,694)$ |
| Short-term loans receivable | 7,943 | 8,001 | 58 |
| Deferred tax assets | 13,484 | 15,412 | 1,928 |
| Other | 100,216 | 103,363 | 3,147 |
| Allowance for doubtful accounts | $(9,089)$ | $(9,026)$ | 63 |
| Total current assets | 1,285,277 | 1,248,179 | $(37,098)$ |
| Noncurrent assets |  |  |  |
| Property, plant and equipment | 222,665 | 210,330 | $(12,335)$ |
| Intangible assets |  |  |  |
| Goodwill | 54,305 | 52,035 | $(2,270)$ |
| Other | 60,139 | 59,450 | (689) |
| Total intangible assets | 114,445 | 111,485 | $(2,960)$ |
| Investments and other assets |  |  |  |
| Investment securities | 327,869 | 312,754 | $(15,115)$ |
| Long-term loans receivable | 25,113 | 15,073 | $(10,040)$ |
| Bad debts | 88,358 | 80,876 | $(7,482)$ |
| Deferred tax assets | 61,432 | 61,657 | 225 |
| Real estate for investment | 53,261 | 53,120 | (141) |
| Other | 39,264 | 38,800 | (464) |
| Allowance for doubtful accounts | $(57,207)$ | $(57,684)$ | (477) |
| Total investments and other assets | 538,093 | 504,597 | $(33,496)$ |
| Total noncurrent assets | 875,204 | 826,413 | $(48,791)$ |
| Deferred assets | 436 | 338 | (98) |
| Total assets | 2,160,918 | 2,074,931 | $(85,987)$ |


|  | (Millions of yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As of } \\ \text { March } \\ 31,2010 \end{gathered}$ | As of September 30, 2010 | Change |
| Liabilities |  |  |  |
| Current liabilities |  |  |  |
| Notes and accounts payable-trade | 377,468 | 403,995 | 26,527 |
| Short-term loans payable | 256,652 | 248,650 | $(8,002)$ |
| Commercial papers | 10,000 | 2,000 | $(8,000)$ |
| Current portion of bonds | 40,120 | 30,000 | $(10,120)$ |
| Income taxes payable | 5,949 | 4,187 | $(1,762)$ |
| Deferred tax liabilities | 44 | 90 | 46 |
| Provision for bonuses | 5,497 | 5,521 | 24 |
| Other | 145,801 | 130,850 | $(14,951)$ |
| Total current liabilities | 841,533 | 825,296 | $(16,237)$ |
| Noncurrent liabilities |  |  |  |
| Bonds payable | 123,647 | 113,218 | $(10,429)$ |
| Long-term loans payable | 763,098 | 725,219 | $(37,879)$ |
| Deferred tax liabilities | 14,743 | 14,254 | (489) |
| Deferred tax liabilities for land revaluation | 944 | 841 | (103) |
| Provision for retirement benefits | 13,280 | 12,740 | (540) |
| Provision for directors' retirement benefits | 931 | 856 | (75) |
| Other | 25,336 | 25,962 | 626 |
| Total noncurrent liabilities | 941,981 | 893,094 | $(48,887)$ |
| Total liabilities | 1,783,514 | 1,718,390 | $(65,124)$ |
| Net assets |  |  |  |
| Shareholders' equity |  |  |  |
| Capital stock | 160,339 | 160,339 | - |
| Capital surplus | 152,160 | 152,160 | - |
| Retained earnings | 146,489 | 154,422 | 7,933 |
| Treasury stock | (169) | (169) | (0) |
| Total shareholders' equity | 458,819 | 466,752 | 7,933 |
| Valuation and translation adjustments |  |  |  |
| Valuation difference or available-for-sale securities | 14,845 | 7,566 | $(7,279)$ |
| Deferred gains or losses on hedges | 2,357 | 1,185 | $(1,172)$ |
| Revaluation reserve for land | $(2,055)$ | $(2,204)$ | (149) |
| Foreign currency translation adjustment | $(121,550)$ | $(141,920)$ | $(20,370)$ |
| Total valuation and translation adjustments | $(106,402)$ | $(135,372)$ | $(28,970)$ |
| Minority interests | 24,987 | 25,159 | 172 |
| Total net assets | 377,404 | 356,540 | $(20,864)$ |
| Total liabilities and net assets | 2,160,918 | 2,074,931 | $(85,987)$ |

Details of Consolidated Balance Sheets

|  |  | $\frac{\underline{\text { As of }}}{\underline{\text { September } 30,}} \underset{\underline{2010}}{ }$ | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (a) | (b) | (b)-(a) | Reasons for change |
| (Assets) |  |  |  |  |
| Cash and deposits | 455.7 | 430.8 | (24.9) | Decrease due to bond redemptions and loans repayments |
| Notes and accounts receivable-trade | 462.3 | 459.8 | (2.5) |  |
| Inventories | 248.6 | 231.9 | (16.7) | Decrease in cigarettes and increase due to fertilizers |
| Short-term investment securities | 6.1 | 7.9 | 1.8 |  |
| Investment securities | 327.8 | 312.7 | (15.1) | Decrease due to fall in stock prices |
| (Total investment securities | 333.9 | 320.6 | (13.3) ) |  |
| Short-term loans receivable | 7.9 | 8.0 | 0.1 |  |
| Long-term loans receivable | 25.1 | 15.1 | (10.0) | Decrease due to repayments from affiliated companies accounted for under the equity method |
| (Total Loans receivable | 33.0 | 23.1 | (9.9) ) |  |
| Property, plant and equipment | 222.7 | 210.3 | (12.4) | Decrease due to foreign currency translation and business transfer |
| Real estate for investment | 53.3 | 53.1 | (0.2) |  |
| Bad debts | 88.4 | 80.9 | (7.5) |  |
| Allowance for doubtful accounts | (66.3) | (66.7) | (0.4) |  |
| (Total assets | 2,160.9 | 2,074.9 | (86.0) ) |  |
| (Liabilities and net assets) |  |  |  |  |
| Notes and accounts payable-trade | 377.4 | 403.9 | 26.5 | Increase due to cigarettes and fertilizer raw materials purchasing |
| Short-term loans payable | 256.7 | 248.7 | (8.0) |  |
| Commercial papers | 10.0 | 2.0 | (8.0) |  |
| Current portion of bonds | 40.1 | 30.0 | (10.1) | Decrease due to bond redemptions (30.1), reclassification of current portion +20.0 |
| Bonds payable | 123.6 | 113.2 | (10.4) | Reclassification of current portion (20.0), issuance +10.0 |
| Long-term loans payable | 763.1 | 725.2 | (37.9) | Decrease due to reclassification of current portion and increase due to raising of longterm funds |
| (GROSS interest-bearing debt | 1,193.5 | 1,119.1 | (74.4) ) |  |
| (Total Liabilities | 1,783.5 | 1,718.4 | (65.1) ) |  |
| Capital stock | 160.3 | 160.3 | - |  |
| Capital surplus | 152.2 | 152.2 | - |  |
| Retained earnings | 146.5 | 154.5 | 8.0 | Net income +9.1, Effect of changes to accounting standard (1.3) |
| Treasury stock | (0.2) | (0.2) | (0.0) |  |
| (Total shareholders' equity | 458.8 | 466.8 | 8.0 ) |  |
| Valuation difference on available-for-sale securities | 14.8 | 7.5 | (7.3) | Decrease due to fall in stock prices |
| Deferred gains or losses on hedges | 2.4 | 1.2 | (1.2) |  |
| Revaluation reserve for land | (2.1) | (2.2) | (0.1) |  |
| Foreign currency translation adjustment | (121.5) | (142.0) | (20.5) | Decrease due to overseas subsidiaries translation adjustments |
| (Total valuation and translation adjustments | (106.4) | (135.5) | (29.1) ) |  |
| Minority interests | 25.0 | 25.2 | 0.2 |  |
| (Total net assets | 377.4 | 356.5 | (20.9) ) |  |
| NET interest-bearing debt | 737.8 | 688.3 | (49.5) |  |
| NET Debt Equity Ratio (times) | 2.09 | 2.08 | (0.01) | *The figure for equity used as the denominator in the debt/equity ratio and the numerator in the shareholders' equity |
| Shareholders' equity ratio | 16.3\% | 16.0\% | (0.3\%) | ratio excludes minority interests. |
| Current ratio | 152.7\% | 151.2\% | (1.5\%) |  |
| Long-term debt ratio | 74.3\% | 74.9\% | 0.6\% |  |

## Segment Information

Additional information
Effective the first quarter of the fiscal year ending March 31, 2011, the Company adopted the Revised Accounting Standard for Disclosures about Segments of an Enterprise and Related Information (ASBJ Statement No. 17, revised March 27, 2009) and its accompanying Guidance on the Accounting Standard for Disclosures about Segments of an Enterprise and Related Information (Guidance No. 20, March 21, 2008). Segment information for the first half fiscal year ended March 31, 2010, presented below also was prepared in accord with this accounting standard and guidance.

## 1. Overview of reportable segments

The Company's reportable segments are components of the Company about which separate financial information is available.
These segments are subject to periodic examinations to enable the Company's board of directors to decide how to allocate resources and assess performance. The Company's business divisions at head office are delineated based on goods and service categories. Each of the divisions is engaged in a wide range of businesses globally (in Japan and overseas), including buying, selling, importing, and exporting goods, manufacturing and selling products, providing services, planning and coordinating projects, investing in various sectors, and conducting financing activities. The Company's operations are therefore segmented based on the goods and services handled by each of the divisions. The Company's four reportable segments are the Machinery segment, the Energy \& Metal segment, the Chemicals \& Functional Materials segment, and the Consumer Lifestyle Business segment.
2. Reportable segment information

For the first half fiscal year ended March 31, 2010 (April 1, 2009 - September 30, 2009)

|  |  |  |  |  |  |  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable Segment |  |  |  |  | Other (note 1) | Total | Adjustment (note 2) | Amounts on the <br> consolidated <br> quarterly <br> statement of profit <br> and loss <br> (note 3) |
|  | Machinery | Energy \& Metal | Chemicals \& Functional Materials | Consumer Lifestyle Business | Subtotal |  |  |  |  |
| Net sales and segment income (loss) |  |  |  |  |  |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |  |  |
| (1) Customers | 482,998 | 420,542 | 257,524 | 692,733 | 1,853,799 | 32,598 | 1,886,398 | - | 1,886,398 |
| (2) Inter-segment | 3,122 | 614 | 946 | 1,048 | 5,731 | 1,801 | 7,533 | $(7,533)$ |  |
| Total | 486,121 | 421,157 | 258,471 | 693,781 | 1,859,531 | 34,400 | 1,893,932 | $(7,533)$ | 1,886,398 |
| Segment income (loss) | $(1,766)$ | 14,964 | (708) | $(2,412)$ | 10,076 | 3,305 | 13,382 | 6,625 | 20,008 |

Notes:

1. "Other" includes functional services, regional companies in Japan, logistics and insurance services, venture capital, aircraft leasing, real estate and other investment, and real estate leasing.
2. The 6,625 million yen adjustment for segment income includes the 6,201 million yen difference between (a) actual tax expenses incurred by the Company and (b) tax expenses calculated with internally defined methods and allocated to each segment. It also includes 325 million yen in gains associated with unallocated shared corporate assets.
3. Segment income (loss) adjustments are based on the net income reported in the quarterly consolidated statement of profit and loss for the corresponding period.

For the first half fiscal year ending March 31, 2011 (April 1, 2010 - September 30, 2010)

|  |  |  |  |  |  |  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable Segment |  |  |  |  |  |  |  |  |
|  | Machinery | Energy \& Metal | Chemicals \& Functional Materials | Consumer Lifestyle Business | Subtotal | $\begin{aligned} & \text { Other } \\ & \text { (note 1) } \end{aligned}$ | Total | Adjustment (note 2) | statement of profit and loss (note 3) |
| Net sales and segment income (loss) |  |  |  |  |  |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |  |  |
| (1) Customers | 452,770 | 485,393 | 301,030 | 702,316 | 1,941,511 | 23,667 | 1,965,179 | - | 1,965,179 |
| (2) Inter-segment | 1,828 | 794 | 2,035 | 2,003 | 6,662 | 1,797 | 8,460 | $(8,460)$ |  |
| Total | 454,599 | 486,187 | 303,066 | 704,320 | 1,948,173 | 25,465 | 1,973,639 | $(8,460)$ | 1,965,179 |
| Segment income (loss) | 582 | 9,901 | 2,008 | 410 | 12,902 | $(3,097)$ | 9,804 | (685) | 9,119 |

Notes:

1. "Other" includes functional services, regional companies in Japan, logistics and insurance services, venture capital, aircraft leasing, real estate and other investment, and real estate leasing.
2. The (685) million yen adjustment for segment income includes the (863) million yen difference between (a) actual tax expenses incurred by the Company and (b) tax expenses calculated with internally defined methods and allocated to each segment. It also includes 211 million yen in gains associated with unallocated shared corporate assets.
3. Segment income (loss) adjustments are based on the net income reported in the quarterly consolidated statement of profit and loss for the corresponding period.

Effective the first quarter of this fiscal year (ending March 31, 2011), logistics and services operations related to airlines and airport retail were reclassified from the Other segment into the Consumer Lifestyle Business Division as part of restructuring to realize synergies with areas such as the General Commodities \& Retail Department.
Segment information for the first half fiscal year ended March 31, 2010 is based on the new segmentation

| 【Net sales】 |  |  | （Billions of Yen） |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY2009 1st Half | FY2010 1st Half | Change | Reasons for change |
| Machinery | 486.1 | 454.6 | （31．5） | Decrease due to decrease in aircraft－related business |
| Energy \＆Metal | 421.1 | 486.2 | 65.1 | Increase due to higher prices and increase in trading volumes in ferroalloy business |
| Chemicals \＆Functional Materials | 258.5 | 303.1 | 44.6 | Increase due to increase in methanol prices and increase in trading volumes of other businesses |
| Consumer Lifestyle Business | 693.8 | 704.3 | 10.5 | Increase due to increase in cigarettes demand ahead of price increase |
| Other | 34.4 | 25.5 | （8．9） | Decrease in real estate－related business |
| Adjustment | （7．5） | （8．5） | （1．0） |  |
| Consolidated | 1，886．4 | 1，965．2 | 78.8 |  |
| ＊Each segment net sales included inter－segment ． |  |  |  |  |
| 【Net income】（Billions of Yen） |  |  |  |  |
|  | FY2009 1st Half | FY2010 1st Half | Change | Reasons for change |
| Machinery | （1．8） | 0.6 | 2.4 | Increase due to increase in equity in earnings of affiliates and gain on sale of an owned ship，which outweighed decrease in gross profit resulting from decrease in earnings in automotive businesses including a subsidiary in Central and South America region ． |
| Energy \＆Metal | 15.0 | 9.9 | （5．1） | Decrease due to non－recurrence of such gains on sales of investment securities booked in the previous fiscal year，which outweighed increase in gross profit due to higher price and increase in trading volumes in ferroalloy business and increase in equity in earnings of affiliates |
| Chemicals \＆Functional Materials | （0．7） | 2.0 | 2.7 | Increase due to increase in trading volumes resulting from demand recovery in China and elsewhere in Asia and higher methanol prices |
| Consumer Lifestyle Business | （2．4） | 0.4 | 2.8 | Increase due to substantial increase in foodstuff businesses earnings in conjunction with improvements in profitability in the overseas fertilizer businesses |
| Other | 3.3 | （3．1） | （6．4） | Decrease in equity in earnings of affiliates and booking of extraordinary losses |
| Adjustment | 6.6 | （0．7） | （7．3） |  |
| Consolidated | 20.0 | 9.1 | （10．9） |  |

## Increase/Decrease in the Number of Consolidated Subsidiaries and Affiliates

Changes in the number of subsidiaries (April 1, 2010 - September 30, 2010)

|  | As of <br> March 31, <br> 2010 | As of <br> September <br> 30,2010 | Changes |
| :--- | :---: | :---: | :---: |
| Subsidiaries | 329 | 325 | (4) |
| Affiliates | 161 | 164 | 3 |
| Total | 490 | 489 | (1) |

Changes in major subsidiaries (April 1, 2010 - September 30, 2010)

O Major new subsidiaries
Consolidated subsidiaries

| (Segment) | (Company name) |
| :--- | :--- |
| Energy \& Metal | Japan Climate Exchange Corporation |
| Consumer Lifestyle Business | Sojitz Buenas Tierras del Sur S.A. |
| Equity-method affiliates |  |
| (Segment) | (Company name) |
| Energy \& Metal | Qatar Petroleum Development Co., Ltd. <br> Chemicals \& Functional Materials <br> Japan Dong Pao Rare Earths Development Corporation |

## O Major eliminated companies

Consolidated subsidiaries

| (Segment) | (Company name) |
| :--- | :--- |
| Consumer Lifestyle Business | Sojitz Meat and Agri Corporation* |

* Due to merger with Sojitz Foods Corporation

Equity-method affiliates

| (Segment) | (Company name) |
| :---: | :---: |
| Overseas Group Company | Shenzhen Aero-Fasteners Manufacturing Company Ltd |

(Number of companies)
(Main business)
Emissions rights trading mediation
Agricultural business operation (Argentina)
(Main business)
Holding interests in Qatar offshore, oil production Investment in overseas and domestic companies, intelligence gathering and R\&D for mine development
(Main business)
Import of meat, gardening products and feed for sale in Japan
(Main business)
Manufacture and sales of bolts and nuts for refrigerator compressor and air conditioner (China)

Impact on the profit due to increase and decrease of conslidated subsidiaries
(compared with the year-earlier period)
(※Exclude the impact due to goodwill amortization charges)

Increase
(Billions of yen)

|  | Net Sales | Gross Profit | SG\&A | Operating income |
| :--- | :---: | :---: | ---: | :---: |
| Consolidated subsidiaries | 0.6 | 0.6 | $(0.0)$ | 0.6 |

## Decrease

(Billions of yen)

|  | Net Sales | Gross Profit | SG\&A | Operating income |
| :--- | ---: | ---: | ---: | :---: |
| Consolidated subsidiaries | $(0.0)$ | 0.0 | 0.0 | 0.0 |

## -Performance at Consolidated Subsidiaries and Affiliates

(1) Number of Consolidated Subsidiaries and Affiliates

(2) Earnings of Consolidated Subsidiaries and Affiliates
(Billions of yen)

|  |  | For the 1st Half Fiscal Year <br> Ended March 31, 2010 <br> (From Apr. 1, 2009 to Sep. 30, 2009) |  |  | For the 1st Half Fiscal YearEnding March 31, 2011(From Apr. 1, 2010 to Sep. 30, 2010) |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Profit | Loss | Total | Profit | Loss | Total | Profit | Loss | Total |
| Consolidated subsidiaries | Domestic | 65 | (33) | 32 | 35 | (26) | 9 | (30) | 7 | (23) |
|  | Overseas | 104 | (67) | 37 | 161 | (76) | 85 | 57 | (9) | 48 |
|  | Total | 169 | (100) | 69 | 196 | (102) | 94 | 27 | (2) | 25 |
| Affiliates | Domestic | 16 | (4) | 12 | 65 | (3) | 62 | 49 | 1 | 50 |
|  | Overseas | 34 | (9) | 25 | 73 | (8) | 65 | 39 | 1 | 40 |
|  | Total | 50 | (13) | 37 | 138 | (11) | 127 | 88 | 2 | 90 |
| Total | Domestic | 81 | (37) | 44 | 100 | (29) | 71 | 19 | 8 | 27 |
|  | Overseas | 138 | (76) | 62 | 234 | (84) | 150 | 96 | (8) | 88 |
|  | Total | 219 | (113) | 106 | 334 | (113) | 221 | 115 | 0 | 115 |

## Performance at Principal Subsidiaries and Affiliates

Profit

| (Bil |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Equity | in earnings |  |  |
| Company | Owner ship | FY2009 1H | FY2010 1H | Changes | Main business |
| (Consolidated subsidiaries) |  |  |  |  |  |
| Sojitz Coal Resources Pty Ltd. | 100.0\% | 2.60 | 2.82 | 0.22 | Investment in coal mines (Australia) |
| Solar Shipholding Corp. | 100.0\% | 0.34 | 1.34 | 1.00 | Ship-owing and operating company (Liberia) |
| Sojitz Corporation of America | 100.0\% | (0.18) | 1.17 | 1.35 | Overseas group company |
| P.T. Kaltim Methanol Industri | 85.0\% | (0.45) | 0.67 | 1.12 | Manufacture and sale of methanol (Indonesia) |
| Sojitz Marine \& Engineering Corporation | 100.0\% | 0.68 | 0.63 | (0.05) | Sales, purchase and charter brokerage of new and used vessels, ship operation management, Japanese sales and import/export of marine-related and materials |
| Sojitz Energy Project Limited | 100.0\% | 0.35 | 0.61 | 0.26 | Oil and gas development (Britain) |
| (Equity-method affiliates) |  |  |  |  |  |
| Metal One Corporation | 40.0\% | 0.05 | 4.52 | 4.47 | Integrated steel trading company |
| ETH Investimentos S.A. | 22.0\% | 0.01 | 2.13 | 2.12 | Production of sugar cane, and production and sale of ethanol and sugar (Brazil) |
| Coral Bay Nickel Corporation | 18.0\% | 0.02 | 0.78 | 0.76 | Manufacturing and sales of nickel cobalt mixture sulfide (Philippines) |
| Mitsubishi Motors Philippines Corporation | 49.0\% | 0.32 | 0.77 | 0.45 | Import, assembly and sale of Mitsubishi automobiles (Philippines) |
| LNG Japan Corporation | 50.0\% | 0.20 | 0.54 | 0.34 | LNG business and related investments |

OLoss

| Company |  | (Billions of yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Owner ship | Equity in earnings |  |  | Main business |  |
|  |  | FY2009 1H | FY2010 1H | Changes |  |  |
| (Consolidated subsidiaries) |  |  |  |  |  |  |
| MMC Automotriz, S.A. | 92.3\% | (1.39) | (2.36) | (0.97) | Import, assembly and sale Hyundai automobiles (Ve | s of Mitsubishi and ezuela) |
| Sojitz Infinity Inc. | 100.0\% | 0.68 | (0.80) | (1.48) | Manufacture and sale of a | pparel |
| Sojitz Energy Australia Pty Ltd | 100.0\% | (0.36) | (0.34) | 0.02 | Oil and gas development | (Australia) |

## - Major consolidated subsidiaries and affiliates

( ) \% is the group ownership as of September 30, 2010

Consolidated subsidiaries
(Millions of yen)

## Domestic

| Sojitz Machinery Corporation |  |  | $(100.00 \%)$ |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 31,950 | 65,272 | 29,401 |
| Gross profit | 2,127 | 4,331 | 1,942 |
| Net income | 297 | 646 | 218 |
| Equity in earnings | 297 | 646 | 218 |


| Sojitz Marine \& Engineering Corporation |  |  | $(100.00 \%)$ |
| :--- | ---: | ---: | ---: |
| $($ Consolidated $)$ | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 45,065 | 81,975 | 42,612 |
| Gross profit | 2,771 | 5,032 | 2,382 |
| Net income | 681 | 1,394 | 625 |
| Equity in earnings | 681 | 1,394 | 625 |


| Sojitz Aerospace Corporation |  |  | $(100.00 \%)$ |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 54,912 | 111,803 | 47,394 |
| Gross profit | 1,311 | 3,048 | 1,098 |
| Net income | 278 | 549 | 44 |
| Equity in earnings | 278 | 549 | 44 |


| Nissho Electronics Corporation (Consolidated) |  | (77.78\%) |  |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 18,993 | 40,475 | 19,302 |
| Gross profit | 5,618 | 11,632 | 5,115 |
| Net income | 612 | 1,123 | $(213)$ |
| Equity in earnings | 476 | 873 | $(166)$ |


| Sojitz Energy Corporation (Consolidated) |  | $(97.08 \%)$ |  |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 71,433 | 153,636 | 77,426 |
| Gross profit | 2,479 | 4,992 | 2,405 |
| Net income | $(57)$ | 68 | $(66)$ |
| Equity in earnings | $(56)$ | 66 | $(64)$ |


| Sojitz Pla-Net Holdings, Inc. (Consolidated) |  |  | $(100.00 \%)$ |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 102,446 | 213,208 | 115,610 |
| Gross profit | 5,215 | 11,068 | 5,859 |
| Net income | $(105)$ | 112 | $(30)$ |
| Equity in earnings | $(105)$ | 112 | $(30)$ |


| Pla Matels Corporation (Consolidated) |  |  | $(46.55 \%)$ |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 20,901 | 47,145 | 27,403 |
| Gross profit | 1,290 | 2,838 | 1,609 |
| Net income | 125 | 388 | 233 |
| Equity in earnings | 58 | 181 | 108 |
| Consolidated to Sojitz Pla-Net Holdings, Inc. |  |  |  |

Consolidated to Sojitz Pla-Net Holdings, Inc.

| Sojitz Building Materials Corporation (Consolidated) |  | (100.00\%) |  |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 67,493 | 134,720 | 69,555 |
| Gross profit | 2,614 | 5,235 | 2,602 |
| Net income | 89 | 250 | 28 |
| Equity in earnings | 89 | 250 | 28 |


| Sojitz Foods Corporation (Consolidated) |  | $(100.00 \%)$ |  |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 50,028 | 104,790 | 73,138 |
| Gross profit | 1,787 | 3,856 | 2,955 |
| Net income | 335 | 749 | 474 |
| Equity in earnings | 335 | 749 | 474 |


| Sojitz General Merchandise Corporation |  |  | $(100.00 \%)$ |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 2,270 | 4,237 | 2,713 |
| Gross profit | 331 | 657 | 517 |
| Net income | 36 | 56 | 75 |
| Equity in earnings | 36 | 56 | 75 |


| Sojitz Infinity Inc. (Consolidated) |  |  | $(100.00 \%)$ |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 4,154 | 9,247 | 3,212 |
| Gross profit | 2,033 | 4,392 | 1,583 |
| Net income | 677 | 670 | $(804)$ |
| Equity in earnings | 677 | 670 | $(804)$ |


| Daiichibo Co.,Ltd. (Consolidated) |  |  | (100.00\%) |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 3,344 | 6,501 | 3,109 |
| Gross profit | 975 | 1,820 | 802 |
| Net income | 75 | 154 | $(42)$ |
| Equity in earnings | 75 | 154 | $(42)$ |

## Overseas

| MMC Automotriz, S.A. |  |  | $(92.31 \%)$ |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 11,736 | 25,433 | 6,820 |
| Gross profit | 3,285 | 4,071 | 268 |
| Net income | $(1,509)$ | $(2,031)$ | $(2,554)$ |
| Equity in earnings | $(1,393)$ | $(1,874)$ | $(2,358)$ |


| Sojitz Moly Resources, Inc. |  |  | $(100.00 \%)$ |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 1,208 | 2,857 | 1,859 |
| Gross profit | 387 | 1,114 | 738 |
| Net income | 158 | 502 | 419 |
| Equity in earnings | 158 | 502 | 419 |

Sojitz Corporation of America (Consolidated) (100.00\%)

|  | $09 / 9$ | $09 / 3$ | $10 / 9$ |
| :--- | ---: | ---: | ---: |
| Net sales | 16,379 | 37,458 | 30,937 |
| Gross profit | 3,288 | 7,256 | 4,365 |
| Net income | $(175)$ | 776 | 1,170 |
| Equity in earnings | $(175)$ | 776 | 1,170 |


| Sojitz Asia Pte. Ltd. (Consolidated) |  |  | $(100.00 \%)$ |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 60,548 | 125,871 | 64,533 |
| Gross profit | 1,491 | 3,754 | 2,069 |
| Net income | $(526)$ | $(200)$ | 363 |
| Equity in earnings | $(526)$ | $(200)$ | 363 |

Equity-method affiliates
Domestic

| LNG Japan Corporation (Consolidated) |  | (50.00\%) |  |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 217,109 | 472,104 | 280,024 |
| Gross profit | 1,822 | 3,383 | 2,614 |
| Net income | 403 | 1,295 | 1,082 |
| Equity in earnings | 201 | 647 | 541 |


| Metal One Corporation (Consolidated) |  |  | $(40.00 \%)$ |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 972,813 | $2,108,090$ | $1,230,812$ |
| Gross profit | 44,399 | 97,776 | 58,438 |
| Net income | 1,586 | 10,473 | 11,298 |
| Equity in earnings | 48 | 3,602 | 4,519 |


| JALUX Inc. (Consolidated) |  |  | $(30.00 \%)$ |
| :--- | ---: | ---: | :---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 51,017 | 105,561 | 47,238 |
| Gross profit | 11,066 | 21,752 | 10,572 |
| Net income | $(204)$ | $(1,263)$ | 431 |
| Equity in earnings | $(61)$ | $(380)$ | 130 |

## Overseas

| Coral Bay Nickel Corporation |  |  | $(18.00 \%)$ |
| :--- | ---: | ---: | ---: |
|  | $09 / 9$ | $10 / 3$ | $10 / 9$ |
| Net sales | 8,095 | 21,971 | 13,665 |
| Gross profit | 509 | 6,414 | 4,672 |
| Net income | 83 | 5,536 | 4,316 |
| Equity in earnings | 15 | 996 | 776 |


| Japan Alumina As | raia) $P$ |  | (00\%) |
| :---: | :---: | :---: | :---: |
|  | 09/9 | 10/3 | 10/9 |
| Net sales | 3,751 | 8,206 | 5,537 |
| Gross profit | 180 | 664 | 1,408 |
| Net income | (21) | 139 | 683 |
| Equity in earnings | (10) | 69 | 341 |

(Note)
In general, figures in the above tables are based on the financial statements prepared by each company. "Equity in earnings" is calculated by multiplying the respective company's net income by our percentage of ownership in that company as of the end of the respective fiscal period. Changes in ownership during the fiscal period are not taken into account.

## - Country Risk Exposure

## Exposure (As of September 30,2010)

Based on consolidated Sojitz group (Domestic: as of September 30, Overseas: as of June 30

## (Note)

We calculate exposure for the consolidated Sojitz Group by tallying assets that are exposed to country r
We disclose exposure for the entire Sojitz Group and for the following assets: investments, loans, guarantees, and operating receivables and inventories (grouped as "operating receivables"); cash and deposits and financial assets (grouped as "cash and deposits, etc."); Bad debts, noncurrent assets, etc. (grouped as "other assets").
Exposure is tallied on the following bases:

- Country risk: Exposure is calculated based on the country in which credit counterparties, etc., are prese
- Substantial country risk: Exposure is adjusted based on the substantial country of risk, regardless of counterparties' country of domic


## (Reference)

Exposure (As of March 31, 2010)

| (Billions of yen) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Investments | Loans | Guarantees | Operating Receivables | Cash and Deposits, etc. | Other Assets | Country risk | Substantial country risk |
| Thailand | 1.8 | 0.2 | 0.2 | 22.2 | 8.1 | 7.2 | 39.7 | 42.6 |
| Malaysia | 0.9 | 0.4 | 0.0 | 4.3 | 0.4 | 0.7 | 6.7 | 6.5 |
| Indonesia | 3.5 | 0.0 | 0.0 | 12.5 | 3.5 | 35.4 | 54.9 | 63.5 |
| Philippines | 12.5 | 0.9 | 0.0 | 5.9 | 1.4 | 1.5 | 22.2 | 17.2 |
| China (include Hong Kong) | 12.7 | 0.9 | 0.9 | 41.1 | 7.6 | 7.8 | 71.0 | 75.4 |
| (China) | 11.9 | 0.3 | 0.8 | 28.9 | 4.2 | 2.9 | 49.0 | 57.1 |
| (Hong Kong) | 0.8 | 0.6 | 0.1 | 12.2 | 3.4 | 4.9 | 22.0 | 18.3 |
| Brazil | 15.5 | 0.7 | 0.2 | 5.6 | 2.9 | 9.7 | 34.6 | 40.8 |
| Venezuela | 0.0 | 0.0 | 0.0 | 14.5 | 4.1 | 14.5 | 33.1 | 33.1 |
| Argentina | 0.4 | 0.0 | 0.0 | 3.8 | 0.0 | 2.0 | 6.2 | 2.8 |
| Russia | 0.3 | 0.0 | 0.0 | 18.5 | 4.7 | 1.1 | 24.6 | 13.0 |
| Total | 47.6 | 3.1 | 1.3 | 128.4 | 32.7 | 79.9 | 293.0 | 294.9 |

Book value and unrealized profits of real estate for sale

Book valune of real estate (land, building and structure) in property, plant and equipment
(Billions of yen)

|  | As of March 31, 2010 | As of September 30, 2010 | Change |
| :--- | :---: | :---: | ---: |
| Company | 19.5 | 20.0 | 0.5 |
| Consolidated subsidiaries | 99.1 | 94.2 | $(4.9)$ |
| Consolidated Total | 118.6 | 114.2 | $(4.4)$ |

Book value of real estate for investment
(Billions of yen)

|  | As of March 31, 2010 | As of September 30, 2010 | Change |
| :--- | :---: | :---: | :---: |
| Company | 34.3 | 34.1 | $(0.2)$ |
| Consolidated subsidiaries | 19.0 | 19.0 | $(0.0)$ |
| Consolidated Total | 53.3 | 53.1 | $(0.2)$ |



## Note

Employee headcounts above indicate personnel employed by each division and do not include employees seconded by Sojitz Corporation to subsidiaries.

## (Reference)

Employee headcounts for Sojitz Corporation (including employees seconded by Sojitz Corporation to subsidiaries) was as follows: end-March 2010: 2,295; endSeptember 2010: 2,309.

## - Information regarding per share

| For the Fiscal Year Ended March 31, 2010 |  | For the 1st Half of Fiscal Year Ending March 31, 2011 |  |
| :---: | :---: | :---: | :---: |
| Net Assets Per Share | 281.69 | Net assets Per Share | 264.87 |
| Net income Per Share | 16.21 | Net income Per Share | 7.29 |
| Net income Per Share adjusted residual securities | 16.12 | Net income Per Share adjusted residual securities | 7.28 |

(Ref.)Net Assets Per Share is based on following calculation
1.Net Assets Per Share

|  | As of March 31, 2010 | As of September 30, 2010 |
| :--- | ---: | ---: |
| Total net assets (Millions of yen) | 377,404 | 356,540 |
| Net assets for common stock (Millions of en) | 352,417 | 331,380 |
| Main reason for the balance (Millions of yen) <br> Minority interests | 24,987 | 25,159 |
| Number of outstanding shares for common stock <br> (thousands) | $1,251,499$ | $1,251,499$ |
| Number of treasury shares (thousands) | 408 | 411 |
| Number of common stock used for calculation of <br> net assets per share (thousands) | $1,251,091$ | $1,251,088$ |

2.Net Income Per Share and Net Income Per Share adjusted residual securities

|  | For the 1st Half of Fiscal Year Ended March 31, 2010 | For the 1st Half of Fiscal Year Ending March 31, 2011 |
| :---: | :---: | :---: |
| Earnings Per Share |  |  |
| Net income (Millions of Yen) | 20,008 | 9,119 |
| Amount not attributable to common stock (Millions of yen) <br> Dividends on preferred shares | $\begin{aligned} & \hline(11) \\ & (11) \\ & \hline \end{aligned}$ | - |
| Net income for common stock (Millions of yen) | 19,996 | 9,119 |
| Number of average common stocks during the fiscal year (thousands) | 1,233,452 | 1,251,089 |
| Earnings per share adjusted residual securities |  |  |
| Adjusted net income (Millions of yen) <br> (of which, adjustments due to issuance of residual shares by subsidiaries and affiliates) <br> Dividends on preferred shares | 6 (4) 11 | (6) (6) |
| Number of increasing common stock (thousands) <br> Preferred shares | $\begin{aligned} & 7,537 \\ & 7,537 \end{aligned}$ | - |
| Summary of residual shares not included in the calculation of diluted net income per share due to said residual shares not having a dilutive effect | - | - |

3. Number of average Common stocks during the fiscal year

|  | For the 1st Half of <br> Fiscal Year Ended March 31,2010 | For the 1st Half of <br> Fiscal Year Ending March 31, 2011 |
| :--- | ---: | ---: |
| Common stock | $1,233,452,207$ | $1,251,089,586$ |
| Preferred shares |  |  |
| 1st Series Class III |  |  |

4. Number of Common stocks at the end of the period

|  | As of March 31, 2010 | As of September 30, 2010 |
| :--- | ---: | ---: |
| Common stock | $1,251,091,013$ | $1,251,088,268$ |

(Note)
Net income per share is calculated in accord with the Accounting Standard on Net Income per Share (Accounting Standards Board of Japan (ASBJ) Statement No. 2) and its accompanying Guidance on the Accounting Standard on Net Income per Share (ASBJ Guidance No. 4).

OEarnings Per Share
$\frac{\text { Net income for common stock }}{\text { Number of average Common stocks during the fiscal year }}$

ONet Assets Per Share
$\qquad$
Number of Common stocks at the end of the period
OEarnings Per Share (Forecast)
Net income for common stock (Forecast)
Number of Common stocks during the fiscal year (Forecast)

Full-Year Forecast


Gross profit Forecast by Industry Segment

|  | Fiscal Year Ended March 31, 2010 <br> Results |  | scal Year Endin | March 31, 2011 | (Billions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st Half Results <br> A | Initial Full - Year Forecast | Revised Full - Year Forecast <br> B | Achieved <br> A/B |
| Machinery | 56.2 | 27.4 | 61.0 | 60.0 | 46\% |
| Energy \& Metal | 37.1 | 19.2 | 47.0 | 46.0 | 42\% |
| Chemicals \& Functional Materials | 31.9 | 18.5 | 37.0 | 37.0 | 50\% |
| Consumer \& Lifestyle Business | 46.5 | 25.8 | 53.0 | 52.0 | 50\% |
| Other | 6.5 | 2.8 | 7.0 | 7.0 | 40\% |
| Total | 178.2 | 93.7 | 205.0 | 202.0 | 46\% |

Ordinary income Forecast by Industry Segment

|  | (Billions of yen) |
| :--- | ---: | ---: | ---: | ---: | ---: |

Net income Forecast by Industry Segment

|  | Fiscal YearEnded March 31,2010Results | Fiscal Year Ending March 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st Half Results A | Initial Full - Year Forecast | Revised Full - Year Forecast <br> B | Achieved <br> A/B |
| Machinery | 1.0 | 0.6 | (4.0) | 0.0 | - |
| Energy \& Metal | 23.5 | 9.9 | 15.5 | 17.0 | 58\% |
| Chemicals \& Functional Materials | 1.2 | 2.0 | 2.5 | 3.0 | 67\% |
| Consumer \& Lifestyle Business | (3.2) | 0.4 | 0.0 | 1.0 | 40\% |
| Other | (13.7) | (3.8) | (3.0) | (9.0) | - |
| Total | 8.8 | 9.1 | 11.0 | 12.0 | 76\% |

- News Releases for the Second Quarter Ended September 30, 2010

| Segment | date | Title |
| :---: | :---: | :---: |
| Machinery |  |  |
|  | April 26, 2010 | Sojitz to Implement Environmentally-Friendly Co-generation Project in Russian Far East - Memorandum Signed with Russian Government-Linked Corporation - |
|  | April 27, 2010 | Sojitz Machinery Receives Orders for Sumitomo Precision Products' LNG Vaporizers for PetroChina Company LNG Receiving Terminal |
|  | April 30, 2010 | Sojitz to Participate in IPP in Saudi Arabia - 1720 MW Gas-Fired Combined-Cycle Power Generation Project - |
|  | May 13, 2010 | Sojitz Corporation enters US solar power market - Accelerates solar power investments - |
|  | May 24, 2010 | Sojitz Machinery Launches New Forster Japan Wine Cellar <br> - New Wine Cellars Make It Easier for Consumers to Enjoy Delicious Wine at Home - |
|  | May 25, 2010 | Sojitz Systems Begins Deploying commercial and industrial LED Lightings - SSC Signs Exclusive Manufacturing and Distribution Agreement in Japan with Ringdale - |
|  | May 27, 2010 | Sojitz and YONDEN were selected as successful bidder for Barka 3 IPP Project and Sohar 2 IPP Project in the Sultanate of Oman |
|  | May 31, 2010 | Sojitz Participates in Solar IPP Project in Europe <br> - Sojitz Operating Solar Power Plant in Germany, the World's Largest Market - |
|  | June 16, 2010 | Sojitz Group signs Power Purchase Agreement for Riyadh Independent Power Project in the Kingdom of Saudi Arabia |
|  | August 11, 2010 | Sojitz Enters into a Strategic Alliance with AFC-International Financial Institution Supporting African Development -Promoting African Infrastructure and Resource Development Works - |
|  | August 26, 2010 | Sojitz to expand its business jet operations <br> - Establishment of a new operating base to deal with expanding demand in Asia - |
|  | August 30, 2010 | Sojitz Forms Strategic Alliance in Caofeidian, China in Environmental and Infrastructure Fields - Sojitz to Construct Eco-City with Tangshan Caofeidian Infrastructure Construction Investment Company - |
|  | September 14, 2010 | Sojitz and Arshiya, India's largest Logistics Company Collaborate to provide LogisticsInfrastructuresolutions for Japanese companies in India <br> - India's First Free Trade Warehousing Zone (FTWZ) now operational - |
| Energ \& Metal |  |  |
|  | June 7, 2010 | For contamination of water into regular at gasoline service station operated by the our Group |
|  | June 16, 2010 | Sojitz Accelerates Development of Tight-Sand Gas and Shale Gas in Texas <br> - Horizontal Drilling Used to Develop Deep Layers and Expand Production of Unconventional Gas - |
|  | July 20, 2010 | Sojitz Acquires Additional Shares of Qatar Petroleum Development Co., Ltd., Holder of Offshore Block 1 in Southeast Qatar - Holdings Reach 25\%, QPD Subject to Equity Method - |
|  | August 6, 2010 | Sojitz Undertakes Full-scale Start of Expansion at Canadian Molybdenum Mine <br> - Reductions of production cost and increase of production volume through supplemental capital investment - |
|  | August 23, 2010 | Japan Climate Exchange Corporation Made First Trade <br> - Trade under Tokyo Program Marks First Step to Promoting Emissions Rights Trading - |
| Chemicals \& Functional Materials |  |  |
|  | April 20, 2010 | Sojitz Cosmetics Develops Cosmetics Brand for Mail Order Market - Sales of naturecia, Sojitz Cosmetics' First Brand to Begin April 22 - |
|  | September 29, 2010 | Sojitz launches generic drug development business overseas - Provision of consistent pharmaceutical services from ingredients to finished products - |
| Consumer Lifestyle Business |  |  |
|  | April 22, 2010 | Sojitz Begins Agriculture Business in Japan Using New Technology -Low-Cost Plant Factory Produces High Value Added Vegetables - |
|  | June 10, 2010 | Sojitz Infinity Launches McGREGOR CLASSIC Brand New Brand Tailored to Elegant Lifestyles with Focus on Consumers in their 30s with Families |
|  | June 15, 2010 | Sojitz and KOKUBU Tie-up in Food Distribution Business in Vietnam - Alliance to Innovate and Expand Food Distribution Business in Vietnam - |
|  | July 16, 2010 | Sojitz GMC Acquires Exclusive Import and Sales Rights to Royal Elastics Brand Products Laceless West Coast Slip-On Sneakers "No Time for Laces" |
| Other |  |  |
|  | April 16, 2010 | Sojitz Provides Support to Earthquake Victims in Qinghai Province, China |
|  | April 28, 2010 | Sojitz Participates in Africa Tanzania pre-school Educational Support Program - Sojitz Group's Social Contribution Activities - |
|  | August 18, 2010 | Sojitz Provides Support to Disaster-stricken Areas in China and Pakistan |

