

Segment Information

* Effective April 1, 2025, Sojitz Group reorganized several segments and changed its reporting figures for FY2024.

Summary

	FY24 Q1	FY25 Q1	Difference
(BN JPY)			
Gross profit	16.9	15.2	(1.7)
SG&A expenses	(15.4)	(14.6)	+0.8
Share of profit (loss) of investments accounted for using the equity method	0.1	0.2	+0.1
Profit for the period	(0.1)	(0.4)	(0.3)
	Mar. 31, 2025	Jun. 30, 2025	Difference
Total asset	289.7	311.5	+21.8

(Profit for the period)

Main Factors of Difference
in Profit for the Period

- Stable profit contribution from automobile sales businesses in Latin America
- Profit declined in the Puerto Rico automobile sales business due to the impact of U.S. tariffs

Progress Overview

Forecast : JPY6.0bn Achieved — %

- Expecting profit contributions from automobile sales businesses in Latin America
- The used car sales business in Australia is focusing on business improvement efforts to achieve profitability

〈The status of rehabilitating existing businesses〉
(Used car sales business in Australia)

- The local used car market prices remain at a low level, fluctuating within a limited range
- Aiming for profitability through improved store profit margins by sharing and implementing best practices, and opening new stores

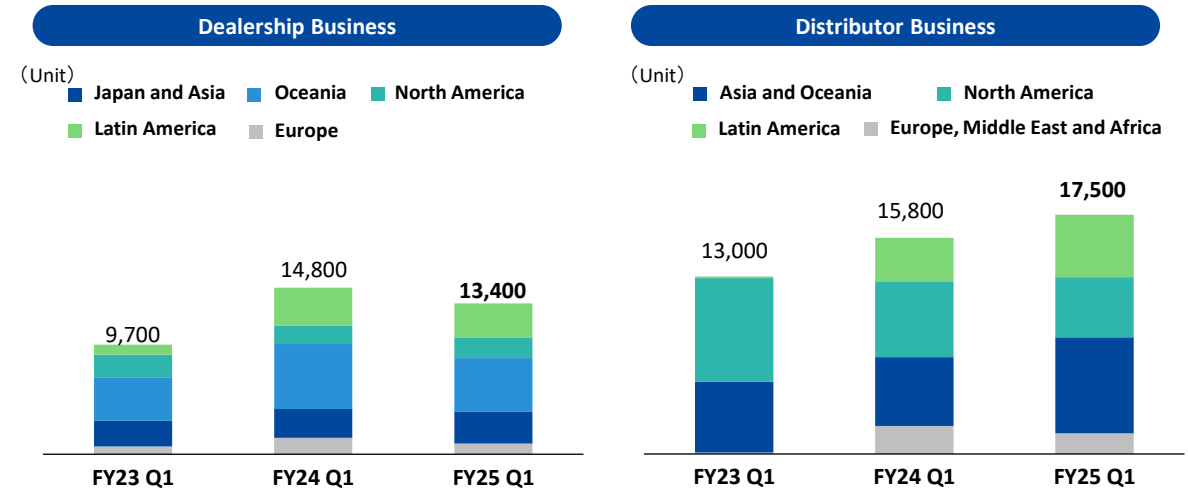
〈The impact of U.S. tariff measures〉

- Closely monitoring the impact of U.S. tariffs on automobile sales businesses in North America

The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY1.6bn	JPY6.0bn	JPY15.0bn
	FY24	MTP2026 Target	Next Stage
CROIC	5.0%	8.0%	8.0%

Vehicle Sales



* Figures represent simple sums of sales unit in affiliated companies

* Includes non-consolidated export trade units

* The above figures are profit for the period, which is calculated in accordance with IFRS.

Profit of Main Subsidiaries and Associates (Excluding one-time factors)

(BN JPY)	FY2024					FY2025					Difference	Principal countries of operation
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total		
Automotive Sales Business by Region												
Japan and Asia	(0.2)	0.4	(0.1)	(0.2)	(0.1)	(0.3)	—	—	—	(0.3)	(0.1)	Japan, the Philippines, Pakistan, etc.
Oceania	(0.3)	(0.6)	(0.5)	(0.5)	(1.9)	(0.4)	—	—	—	(0.4)	(0.1)	Australia, etc.
North America	0.4	0.2	0.7	0.7	2.0	0.6	—	—	—	0.6	+0.2	the United States, Puerto Rico, etc.
Latin America	0.7	0.6	1.1	0.7	3.1	0.7	—	—	—	0.7	0.0	Panama, Brazil, Argentina, etc.
Europe	(0.1)	0.0	0.1	(0.3)	(0.3)	(0.3)	—	—	—	(0.3)	(0.2)	Norway, Ukraine, etc.
(one-time gain and loss)	0.0	0.0	0.5	0.5	1.0	0.0	—	—	—	0.0	0.0	
Segment Profit	(0.1)	0.2	1.1	0.4	1.6	(0.4)	—	—	—	(0.4)	(0.3)	

* Segment profit includes one-time losses and gains

Summary

	FY24 Q1	FY25 Q1	Difference
(BN JPY)			
Gross profit	7.6	6.9	(0.7)
SG&A expenses	(4.3)	(4.6)	(0.3)
Share of profit (loss) of investments accounted for using the equity method	1.2	1.4	+0.2
Profit for the period	3.1	3.1	0.0
	Mar. 31, 2025	Jun. 30, 2025	Difference
Total asset	378.8	360.1	(18.7)

(Profit for the period)

Main Factors of Difference
in Profit for the Period

- Steady progress in defense-related and aircraft-related transactions

Progress Overview

Forecast : JPY12.5bn Achieved 25%

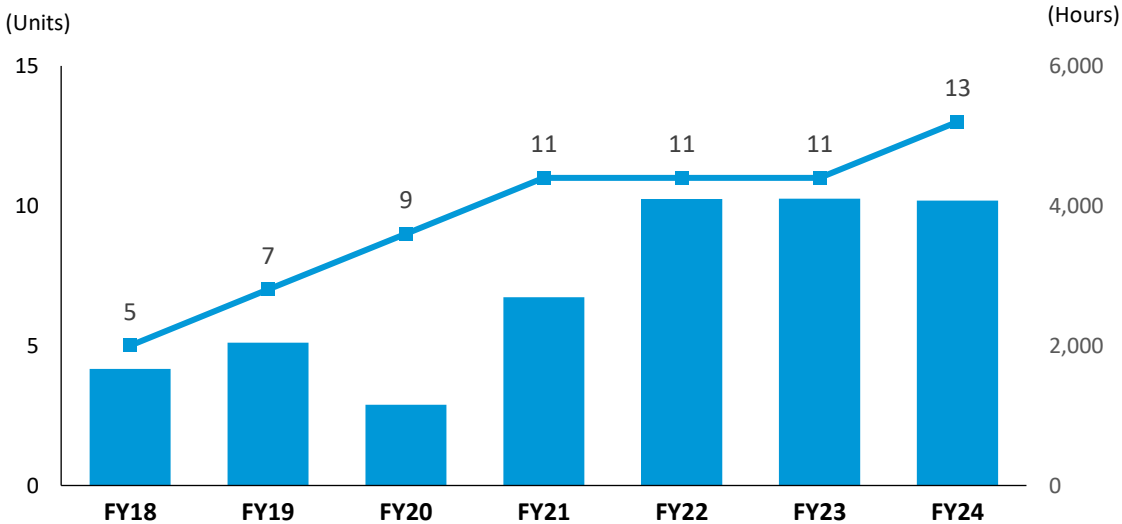
- Expecting continued solid performance expected in defense-related and aircraft-related transactions

The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY12.3bn	JPY12.5bn	··· JPY25.0bn
	FY24	MTP2026 Target	Next Stage
CROIC	5.0%	6.0%	··· 8.0%

Business jet services

Number of managed aircrafts and total flight time



* The above figures are profit for the period, which is calculated in accordance with IFRS.

Profit of Main Subsidiaries and Associates (Excluding one-time factors)

	Equity ownership	FY2024					FY2025					Difference	Major businesses	Accounting Period
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total			
(BN JPY)														
Transportation vessel asset management	–	0.2	0.9	0.3	1.0	2.4	1.2	—	—	—	1.2	+1.0	Aircraft sales representative, aircraft leasing, marine vessels etc.	–
Business jet services	–	0.9	0.2	0.3	0.1	1.5	0.2	—	—	—	0.2	(0.7)	Business jet trading support, operation management, chartering	–
Transportation, engineering, procurement, and construction projects	–	0.0	0.0	0.0	0.0	0.0	(0.1)	—	—	—	▲ 0.1	(0.1)	Infrastructure railway EPC Projects in India and Indonesia	–
Industrial and urban infrastructure														
-PT. Puradelta Lestari Tbk	25%	0.9	1.1	0.7	0.5	3.2	0.8	—	—	—	0.8	(0.1)	Development and operation of comprehensive urban infrastructure including residential, industrial, and commercial infrastructure in Indonesia	Dec.
Sojitz Aerospace Corporation	100%	0.6	0.6	0.5	0.6	2.3	0.5	—	—	—	0.5	(0.1)	Import, export and sales of aerospace and defense-related equipment, components and materials	Mar.
(One-time gain and loss)	–	0.0	1.5	0.0	(1.5)	0.0	0.0	—	—	—	0.0	0.0		
Segment Profit														
		3.1	2.8	3.3	3.1	12.3	3.1	—	—	—	3.1	0.0		

* Segment profit includes one-time losses and gains
* The equity ownership is as of the end of Jun 2025.

Summary

	FY24 Q1	FY25 Q1	Difference	(Profit for the period)
(BN JPY)				Main Factors of Difference in Profit for the Period
Gross profit	7.9	12.0	+4.1	<ul style="list-style-type: none">● New consolidation and transaction growth in energy-saving service businesses
SG&A expenses	(8.1)	(12.4)	(4.3)	<ul style="list-style-type: none">● Profit contribution from asset replacement in solar power generation business
Share of profit (loss) of investments accounted for using the equity method	3.2	4.4	+1.2	<ul style="list-style-type: none">● Increase in sales volume at LNG business company
Profit for the period	2.0	4.0	+2.0	Progress Overview Forecast : JPY23.0bn Achieved 17%
	Mar. 31, 2025	Jun. 30, 2025	Difference	<ul style="list-style-type: none">● Expecting profit contribution from energy-saving service businesses and LNG business company
Total asset	606.1	632.6	+26.5	<ul style="list-style-type: none">● Profit contribution from new investment projects● Expecting profit contribution from Capella, an Australian infrastructure developer, starting in the second half

* The above figures are profit for the period, which is calculated in accordance with IFRS.

The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY22.4bn	JPY23.0bn	JPY50.0bn
	FY24	MTP2026 Target	Next Stage
CROIC	2.3%	4.0%	6.0%

Development of *Katamari*

Energy-saving service businesses

> Targets

Expansion of energy-saving service businesses
to **create energy solutions businesses**
Higher levels of CROIC to be targeted going forward

> Profit Forecast in Energy-Saving Service Businesses

MTP2026 JPY7.0bn Next Stage JPY10.0bn

> Initiatives

- Steady growth of energy-saving service demand in conjunction with rising energy demand. Promoting the development of a solid foundation for the establishment of energy solutions businesses
- New acquisition of Freestate in the U.S. (Oct. 2024) and Climatech in Australia (Jan. 2025), and expanding business areas and creating reliable revenue-generating clusters of businesses (*Katamari*)

Profit of Main Subsidiaries and Associates (Excluding one-time factors)

	Equity ownership	FY2024					FY2025					Difference	Major businesses	Accounting Period
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total			
(BN JPY)														
Energy-related and thermal power generation businesses														
-LNG Japan Corporation	50%	0.5	2.1	1.8	5.0	9.4	2.9	—	—	—	2.9	+2.4	LNG project and investments in LNG-related business	Mar.
-Glover Gas & Power B.V.	25%	0.1	0.4	0.4	0.2	1.1	0.3	—	—	—	0.3	+0.2	Gas supply and gas-related businesses in Nigeria	Dec.
-Thermal power generation businesses	—	0.3	0.1	0.7	0.0	1.1	(0.3)	—	—	—	(0.3)	(0.6)	Projects in the United States, the Middle East, etc.	—
Renewable energy and decarbonization businesses														
-Renewable energy businesses	—	0.3	0.0	(0.2)	(0.2)	(0.1)	1.0	—	—	—	1.0	+0.7	Domestic and overseas renewable energy businesses	—
-Energy-saving service businesses	—	0.8	1.3	2.8	1.4	6.3	1.1	—	—	—	1.1	+0.3	Overseas energy-saving service businesses in North America and Australia, etc.	—
-Electricity retail businesses	—	0.3	0.0	0.2	0.1	0.6	0.0	—	—	—	0.0	(0.3)	Electricity retail businesses in Spain and Ireland	—
Social infrastructure and public-private partnership businesses														
-Sojitz Hospital PPP Investment B.V.	100%	0.6	0.6	0.5	2.8	4.5	0.5	—	—	—	0.5	(0.1)	Investment and financing in hospital operation projects in Turkey	Dec.
-Sojitz Machinery Corporation	100%	0.5	0.8	0.6	1.9	3.8	0.4	—	—	—	0.4	(0.1)	Import, export and sale of general industrial machinery	Mar.
(One-time gain and loss)	—	0.0	0.5	1.0	1.0	2.5	0.0	—	—	—	0.0	0.0		
Segment Profit		2.0	3.0	3.7	13.7	22.4	4.0	—	—	—	4.0	+2.0		

* Figures for the renewable energy, thermal power generation, and energy-saving service businesses represent the combined profit and loss of the relevant major subsidiaries and associates.

* Past figures for the energy-saving service businesses have been partially adjusted following a change in the calculation method

* Segment profit includes one-time losses and gains

* The equity ownership is as of the end of Jun 2025.

Summary

	FY24 Q1	FY25 Q1	Difference	(Profit for the period)
(BN JPY)				Main Factors of Difference in Profit for the Period
Gross profit	9.8	2.6	(7.2)	<ul style="list-style-type: none">Decline of coal market prices
SG&A expenses	(4.1)	(3.9)	+0.2	Coking coal market: YoY US\$(58)/t (FY24Q1: US\$242/t ⇒ FY25Q1: US\$184/t)
Share of profit (loss) of investments accounted for using the equity method	3.1	3.8	+0.7	Profit impacts of coal businesses: Market conditions, foreign exchange rates, and other external factors JPY(3.0)bn
Profit for the period	5.5	3.5	(2.0)	Progress Overview Forecast : JPY25.0bn Achieved 14%
	Mar. 31, 2025	Jun. 30, 2025	Difference	
Total asset	487.1	453.2	(33.9)	<ul style="list-style-type: none">Anticipated decrease in profit based on the current coal market priceContinue focus on production capacity enhancement and cost optimization in the coal business

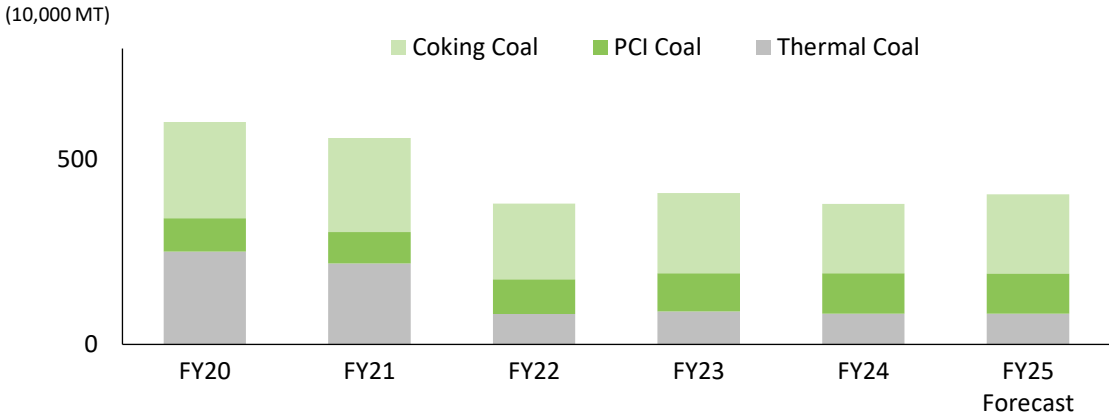
* The above figures are profit for the period, which is calculated in accordance with IFRS.

The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY29.2bn	JPY25.0bn ...	JPY35.0bn

	FY24	MTP2026 Target	Next Stage
CROIC	10.5%	15.0% ...	12.0%

Coal Sales Volume



Profit of Main Subsidiaries and Associates (Excluding one-time factors)

	Equity ownership	FY2024					FY2025					Difference	Major businesses	Accounting Period
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total			
(BN JPY)														
Sojitz Development Pty. Ltd.	100%	2.5	1.1	4.3	0.1	8.0	(0.8)	—	—	—	(0.8)	(3.3)	Investment in coal mines in Australia	Mar.
Metal One Corporation	40%	2.8	3.6	2.4	3.1	11.9	2.4	—	—	—	2.4	(0.4)	Import, export, offshore trading, and domestic sale of steel-related products in Japan	Mar.
Upstream interest	—	0.1	1.7	2.1	3.8	7.7	0.9	—	—	—	0.9	+0.8	Production of alumina, investment in an alumina refinery in Australia Investment and management of niobium producing company in Brazil, etc.	—
(One-time gain and loss)	—	(0.5)	0.0	(0.5)	1.0	0.0	0.0	—	—	—	0.0	+0.5		
Segment Profit		5.5	6.2	8.6	8.9	29.2	3.5	—	—	—	3.5	(2.0)		

* Segment profit includes one-time losses and gains
* The equity ownership is as of the end of Jun 2025.

Summary

(Profit for the period)

- Main Factors of Difference in Profit for the Period**

 - Despite the decline in methanol market conditions, trading businesses progressed steadily
- Progress Overview**
Forecast : 20.0bn Achieved 28%

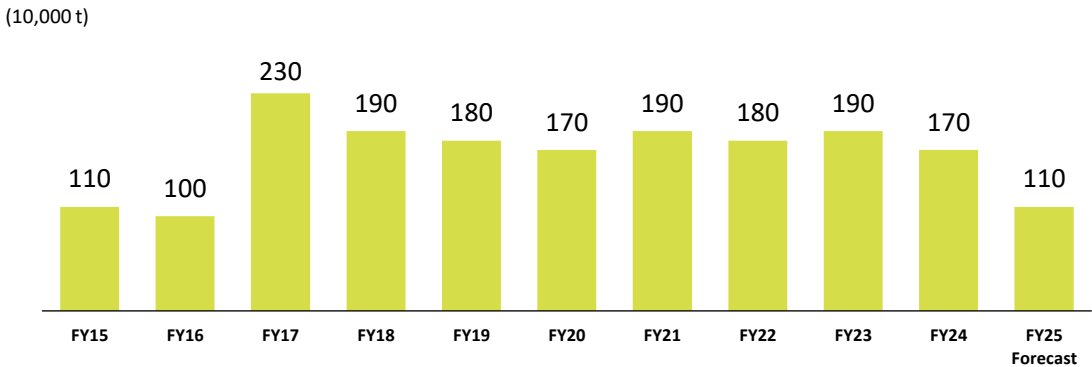
 - Despite a rebound from the special dividend related to industrial salts business in the previous fiscal year, the profit for the year is anticipated to be on par with the previous year due to growth in existing trading businesses and profit contributions from newly invested business areas
 - Nippon A&L, manufacturing, sales, and R&D businesses of SBR latex and ABS resin, is expected to begin contributing to earnings from FY25 Q2

(BN JPY)	FY24 Q1	FY25 Q1	Difference
Gross profit	16.7	15.8	(0.9)
SG&A expenses	(8.6)	(8.9)	(0.3)
Share of profit (loss) of investments accounted for using the equity method	0.0	0.0	0
Profit for the period	5.0	5.5	+0.5
	Mar. 31, 2025	Jun. 30, 2025	Difference
Total asset	309.7	364.3	+54.6

The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY20.0bn	JPY20.0bn ...	JPY30.0bn
	FY24	MTP2026 Target	Next Stage
CROIC	13.4%	10.0% ...	12.0%

Methanol Sales Volume



* The above figures are profit for the period, which is calculated in accordance with IFRS.

Profit of Main Subsidiaries and Associates (Excluding one-time factors)

	Equity ownership	FY2024					FY2025					Difference	Major businesses	Accounting Period
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total			
(BN JPY)														
PT. Kaltim Methanol Industri	85%	1.3	1.4	0.7	1.3	4.7	1.1	—	—	—	1.1	(0.2)	Manufacture and sale of methanol in Indonesia	Mar.
Sojitz Pla-Net Corporation	100%	0.5	0.3	0.5	0.3	1.6	0.2	—	—	—	0.2	(0.3)	Trading and sale of plastic materials and plastic products	Mar.
Sojitz SOLVADIS GmbH	100%	0.5	0.5	0.2	0.3	1.5	0.5	—	—	—	0.5	0.0	Trading and sale of chemical products in Europe	Mar.
Non-consolidated trading businesses	—	1.3	1.8	4.2	1.4	8.7	1.0	—	—	—	1.0	(0.3)	Industrial salts, rare earths, aromatics, phenols, functional materials, etc.	—
Overseas trading		0.8	0.7	0.7	0.8	3.0	0.8	—	—	—	0.8	0.0	Trading of chemical products and plastic by overseas subsidiaries	—
(One-time gain and loss)	—	0.0	0.0	0.0	(1.0)	(1.0)	1.0	—	—	—	1.0	+1.0		
Segment Profit		5.0	4.7	6.4	3.9	20.0	5.5	—	—	—	5.5	+0.5		

* Segment profit includes one-time losses and gains

* The equity ownership is as of the end of Jun 2025.

Summary

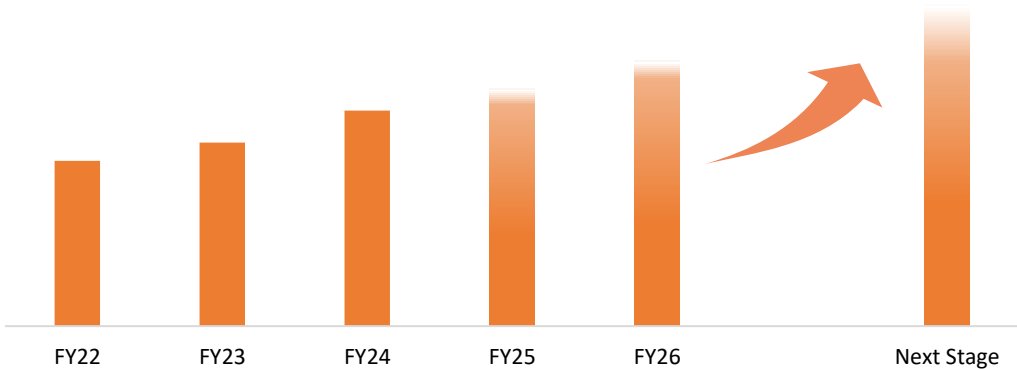
	FY24 Q1	FY25 Q1	Difference	<div>(Profit for the period)</div> <div>Main Factors of Difference in Profit for the Period</div> <div>● Increased sales volume due to promotional activities in the overseas fertilizer businesses</div>
(BN JPY)				
Gross profit	9.5	10.5	+1.0	
SG&A expenses	(6.6)	(6.5)	+0.1	
Share of profit (loss) of investments accounted for using the equity method	0.3	0.4	+0.1	
Profit for the period	2.2	2.8	+0.6	<div>Progress Overview</div> <div>Forecast : JPY8.5bn Achieved 33%</div> <div>● Performance generally as forecast</div>
	Mar. 31, 2025	Jun. 30, 2025	Difference	
Total asset	244.1	249.7	+5.6	

* The above figures are profit for the period, which is calculated in accordance with IFRS.

The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY6.4bn	JPY8.5bn ...	JPY20.0bn
	FY24	MTP2026 Target	Next Stage
CROIC	9.3%	10.0% ...	12.0%

Fertilizer Sales Volume (Total for 3 Companies)



- Increase in sales volume through sales activities, including enhancement of product and service lineups and utilization of digital technologies to effectively capture market demand
- Expansion of regional and business scope, centered on the production and sales of high-grade compound chemical fertilizers, to further contribute to agricultural development in various countries

Profit of Main Subsidiaries and Associates (Excluding one-time factors)

	Equity ownership	FY2024					FY2025					Difference	Major businesses	Accounting Period
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total			
(BN JPY)														
Fertilizer businesses														
-Thai Central Chemical Public Company (TCCC)	95.3%	1.7	2.3	0.9	1.2	6.1	2.8	—	—	—	2.8	+1.1	Manufacture and sale of fertilizers in Thailand	Mar.
-Atlas Fertilizer Corporation (AFC)	100%	0.6	0.6	0.5	0.1	1.8	0.5	—	—	—	0.5	(0.1)	Manufacture and sale of fertilizers, sale of imported fertilizer products in the Philippines	Mar.
-Japan Vietnam Fertilizer Company (JVF)	75%	0.4	0.1	0.2	0.2	0.9	0.4	—	—	—	0.4	0.0	Manufacture and sale of fertilizers in Vietnam	Mar.
Sojitz Building Materials Corporation	100%	0.2	0.2	0.2	0.3	0.9	0.3	—	—	—	0.3	+0.1	Trading company specializing in sale of construction materials	Mar.
Saigon Paper Corporation	97.7%	0.0	0.1	0.0	(0.4)	(0.3)	(0.1)	—	—	—	(0.1)	(0.1)	Paper making business in Vietnam	Dec.
(One-time gain and loss)	—	0.0	0.0	0.0	(1.0)	(1.0)	0.0	—	—	—	0.0	0.0		
Segment Profit		2.2	2.2	1.8	0.2	6.4	2.8	—	—	—	2.8	+0.6		

* Segment profit includes one-time losses and gains

* The equity ownership is as of the end of Jun 2025.

* Characteristics of Sojitz’s fertilizer business companies are as follows:

TCCC: Earnings concentrated in the first half of the year as rice farmers (the primary users of TCCC’s fertilizer) tend to use fertilizer around the rainy season

AFC: Demand throughout the year as fertilizer is primarily used for semiannual crops like rice and corn

JVF: Demand throughout the year for fertilizer for major crops, namely rice, sugar cane, and coffee

Summary

	FY24 Q1	FY25 Q1	Difference
(BN JPY)			
Gross profit	14.2	16.3	+2.1
SG&A expenses	(12.1)	(13.5)	(1.4)
Share of profit (loss) of investments accounted for using the equity method	0.8	0.7	(0.1)
Profit for the period	2.1	2.1	0.0
	Mar. 31, 2025	Jun. 30, 2025	Difference
Total asset	586.8	612.3	+25.5

(Profit for the period)

Main Factors of Difference
in Profit for the Period

- Relatively unchanged year-on-year

Progress Overview
Forecast : 13.0bn Achieved 16%

- Solid earnings contributions projected from domestic retail and marine product businesses

〈The impact of U.S. tariff measures〉

- Monitoring the impact on domestic demand in Vietnam

The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY11.4bn	JPY13.0bn	JPY30.0bn
	FY24	MTP2026 Target	Next Stage
CROIC	4.2%	6.0%	8.0%

Development of *Katamari*

Vietnamese Retail Businesses

> Targets

Strengthening of retail value chain
in growing market of Vietnam
including encompassing wholesale, retail, prepared foods, and warehouses

> Profit Forecast in Vietnamese Retail Businesses

MTP2026 JPY3.0bn Next Stage JPY10.0bn

Marine Product Business

> Targets

Bolstering of sales in growing overseas markets
as well as higher earnings from domestic businesses

> Profit Forecast in Marine Product Business

MTP2026 JPY4.0bn Next Stage JPY8.0bn

* The above figures are profit for the period, which is calculated in accordance with IFRS.

Profit of Main Subsidiaries and Associates (Excluding one-time factors)

	Equity ownership	FY2024					FY2025					Difference	Major businesses	Accounting Period
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total			
(BN JPY)														
Retail businesses in Vietnam	—	0.2	0.3	0.4	0.6	1.5	0.1	—	—	—	0.1	(0.1)	Wholesale of food products and consumer goods, operation of MINISTOP Vietnam locations, four-temperature controlled logistics, production of prepared foods, etc.	—
-Wholesale	—	0.4	0.5	0.4	0.8	2.1	0.3	—	—	—	0.3	(0.1)	Wholesale of food products and consumer goods	—
-Retail	—	(0.1)	(0.2)	(0.1)	(0.1)	(0.5)	(0.1)	—	—	—	(0.1)	0.0	Operation of MINISTOP Vietnam locations	—
Domestic retail-related business	—	0.8	1.0	0.9	0.7	3.4	0.9	—	—	—	0.9	+0.1	Royal Holdings Co., Ltd, Sojitz Royal In-flight CateringCo., Ltd.; JALUX Inc. etc.	—
Marine products businesses	—	0.3	0.8	2.2	0.3	3.6	0.5	—	—	—	0.5	+0.2	The Marine Foods Corporation, TRY Inc., Dalian Global Food Corporation; Sojitz Tuna Farm Takashima Co., Ltd.; and Sushi Avenue Inc.	—
-The Marine Foods Corporation	100%	0.1	0.4	1.4	(0.1)	1.8	0.2	—	—	—	0.2	+0.1	Seafood manufacturing	Mar.
-TRY Inc.	100%	0.1	0.5	0.6	0.2	1.4	0.2	—	—	—	0.2	+0.1	Processing and sale of frozen tuna	Mar.
Domestic real estate business	—	0.0	0.2	0.0	0.3	0.5	0.2	—	—	—	0.2	+0.2	Management of shopping centers, dedicated businesses for raising property value, etc.	—
Sojitz Foods Corporation	100%	0.8	0.8	0.6	0.7	2.9	0.7	—	—	—	0.7	(0.1)	Sale of meat and seafood products, sugar, saccharified products, dairy products, processed foods, and other foodstuffs	Mar.
Sojitz Fashion Co., Ltd.	100%	0.2	0.1	0.2	0.2	0.7	0.2	—	—	—	0.2	0.0	Printing of cotton and synthetic textiles, and planning, processing and wholesale of non-patterned and dyed fabrics	Mar.
(One-time gain and loss)	—	0.5	0.5	0.0	0.0	1.0	0.5	—	—	—	0.5	0.0		
Segment Profit		2.1	2.4	5.1	1.8	11.4	2.1	—	—	—	2.1	0.0		

* Segment profit includes one-time losses and gains

* The equity ownership is as of the end of Jun 2025.

* For information on the following companies, please refer to their respective corporate websites. : ▪ Fuji Nihon Corporation (equity-method associate)

▪ ROYAL HOLDINGS Co., Ltd. (equity-method associate)



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