INDEX | 3

# **Segment Information**

\* Effective April 1, 2024, Sojitz Group reorganized several segments and changed its reporting figures for FY2023.

### **Automotive**



#### **Summary**

(BN JPY)	FY23	FY24	Difference
Gross profit	60.2	65.5	+5.3
SG&A expenses	(50.2)	(58.4)	(8.2)
Share of profit (loss) of investments accounted for using the equity method	1.1	0.7	(0.4)
Profit for the year	2.3	1.6	(0.7)
Total asset	290.7	289.7	(1.0)
Core operationg cash flow	7.0	10.0	+3.0
ROA	0.8%	0.5%	(0.3)ppt

# (Profit for the year) FY24 Results: JPY1.6bn (Achieved 53% towards forecast of JPY3.0bn)

- Solid earnings contributions from automotive sales business in Panama
- On the other hand, profit decreased due to declines in sales volume in North America and slump in used car sales business in Australia

## FY25 Outlook Forecast: JPY6.0bn

- Rehabilitation of used car sales business in Australia
- Stable profit contributions from strong overseas distributor business
- Anticipated earnings contributions from new investments

## (The status of rehabilitating existing businesses) (Used car sales business in Australia)

- Although the used car market has bottomed out, it continues to remain in a slump
- Aimed to eliminate deficits by improving store profit margins through the sharing and implementation of best practices, as well as by opening new store

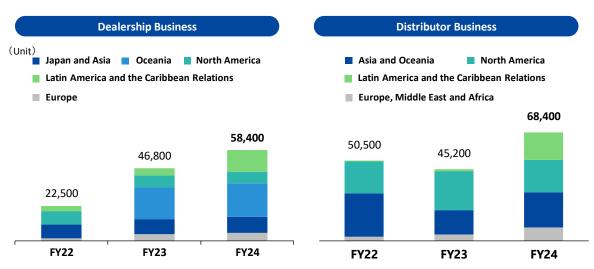
#### (The impact of U.S. tariff measures)

 Closely monitoring the impact on the automobile sales business in North America

#### The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY <b>1.6</b> bn	JPY <b>6.0</b> bn	JPY <b>15.0</b> bn
	FY24	MTP2026 Target	Next Stage
CROIC	5.0%	8.0%	8.0%

#### **Vehicle Sales**



<sup>\*</sup> Figures represent simple sums of sales unit in affiliated companies

<sup>\*</sup> Includes non-consolidated export trade units

<sup>\*</sup> The above figures are profit for the period, which is calculated in accordance with IFRS.

# Automotive



## Profit of Main Subsidiaries and Associates (Excluding one-time factors)

			FY2023					FY2024				
(BN JPY)	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Difference	Country
Automotive Sales Business by Region												
Japan and Asia	(0.2)	(0.3)	(0.1)	(0.8)	(1.4)	(0.2)	0.4	(0.1)	(0.2)	(0.1)	+1.3	Japan, the Philippines, Pakistan etc.
Oceania	0.0	(0.5)	(0.4)	(0.5)	(1.4)	(0.3)	(0.6)	(0.5)	(0.5)	(1.9)	(0.5)	Australia etc.
North America	1.6	1.3	0.6	0.6	4.1	0.4	0.2	0.7	0.7	2.0	(2.1)	the United States, Puerto Rico etc.
Latin America and the Caribbean Relations	0.1	0.2	0.3	0.5	1.1	0.7	0.6	1.1	0.7	3.1	+2.0	Panama, Brazil, Argentina etc.
Europe	0.1	0.3	0.0	0.0	0.4	(0.1)	0.0	0.1	(0.3)	(0.3)	(0.7)	Norway, Ukraine etc.
(one-time gain and loss)	0.0	(0.5)	0.5	(0.5)	(0.5)	0.0	0.0	0.5	5.0	1.0	+1.5	
Segment Profit	1.6	1.1	0.1	(0.5)	2.3	(0.1)	0.2	1.1	0.4	1.6	(0.7)	

<sup>\*</sup> Segment profit includes one-time losses and gains

## **Aerospace ,Transportation & Infrastructure**



#### **Summary**

(BN JPY)	FY23	FY24	Difference		
Gross profit	21.3	26.3	+5.0		
SG&A expenses	(15.0)	(17.9)	(2.9)		
Share of profit (loss) of investments accounted for using the equity method	4.2	4.4	+0.2		
Profit for the year	6.1	12.3	+6.2		
Total asset	245.9	373.4	+127.5		
Core operationg cash flow	8.1	16.0	+7.9		
ROA	2.5%	4.0%	+1.5ppt		

# (Profit for the year) FY24 Results: JPY12.3bn (Achieved 112% towards forecast of JPY11.0bn)

- Increase in defense-related and aircraft-related transactions
- Profit increase due to the sale of overseas industrial parks and partial sale of the marine vessel business

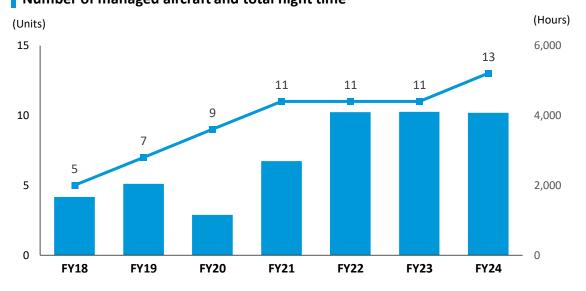
# FY25 Outlook Forecast: JPY12.5bn

- Decline in profits due to asset replacement in the previous fiscal year.
- Profit on par with the previous period due to the increase in defense-related and aircraft-related transactions

#### The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY <b>12.3</b> bn	JPY12.5bn	··· JPY <b>25.0</b> bn
	FY24	MTP2026 Target	Next Stage
CROIC	5.0%	6.0%	··· 8.0%

# Business jet services Number of managed aircraft and total flight time



<sup>\*</sup> The above figures are profit for the period, which is calculated in accordance with IFRS.

# Aerospace ,Transportation & Infrastructure



### Profit of Main Subsidiaries and Associates (Excluding one-time factors)

				FY2023					FY2024					
(BN JPY)	Equity ownership	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Difference	Business Description	Accounting Period
Transportation vessel asset management	-	0.2	0.3	1.3	0.5	2.3	0.2	0.9	0.3	1.0	2.4	+0.1	Aircraft sales representative, aircraft leasing, marine vessels etc.	-
Business jet services	_	0.0	0.3	0.5	0.4	1.2	0.9	0.2	0.3	0.1	1.5	+0.3	Business jet trading support, operation management, chartering	_
Transportation, engineering, procurement, and construction projects	_	0.1	0.0	0.1	0.2	0.4	0.0	0.0	0.0	0.0	0.0	(0.4)	Infrastructure railway EPC Projects in India and Indonesia	_
Industrial and urban infrastructure	2													
-PT. Puradelta Lestari Tbk	25%	0.3	1.1	0.0	1.4	2.8	0.9	1.1	0.7	0.5	3.2	+0.4	Development and operation of comprehensive urban infrastructure including residential, industrial, and commercial infrastructure in Indonesia	Dec.
Sojitz Aerospace Corporation	100%	0.3	0.5	0.4	0.4	1.6	0.6	0.6	0.5	0.6	2.3	+0.7	Import, export and sales of aerospace and defense-related equipment, components and materials	Mar.
(One-time gain and loss)	-	0.0	0.0	0.0	(2.0)	(2.0)	0.0	1.5	0.0	(1.5)	0.0	+2.0		
Segment Profit		0.5	2.0	2.0	1.6	6.1	3.1	2.8	3.3	3.1	12.3	+6.2		

<sup>\*</sup> Segment profit includes one-time losses and gains

<sup>\*</sup> The equity ownership is as of the end of March 2025.

### **Energy Solutions & Healthcare**



#### **Summary**

(BN JPY)	FY23	FY24	Difference
Gross profit	31.4	40.9	+9.5
SG&A expenses	(31.3)	(39.8)	(8.5)
Share of profit (loss) of investments accounted for using the equity method	16.4	22.6	+6.2
Profit for the year	14.0	22.4	+8.4
Total asset	496.6	611.6	+115.0
Core operationg cash flow	1.8	8.7	+6.9
ROA	2.8%	4.1%	+1.3ppt

# (Profit for the year) FY24 Results: JPY22.4bn (Achieved 118% towards forecast of JPY19.0bn)

- Expansion of earnings from energysaving service businesses
- Profit increase due to the increased earnings from LNG operating company

#### FY25 Outlook Forecast: JPY23.0bn

- Decrease in profit from LNG operating company
- Profit on par with the previous period due to incorporating profit contributions from new investments and growth in energy-saving service businesses

#### The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY22.4bn	JPY <b>23.0</b> bn ···	JPY <b>50.0</b> bn
	FY24	MTP2026 Target	Next Stage
CROIC	2.3%	4.0%	6.0%

#### Development of Katamari

**Energy-saving service businesses** 

Targets

**Expansion of energy-saving service businesses** 

to create energy solutions businesses
Higher levels of CROIC to be targeted going forward

Profit Forecast in Energy-Saving Service Businesses

MTP2026 JPY7.0bn Next Stage JPY10.0bn

- Initiatives
  - Steady growth of energy-saving service demand in conjunction with rising energy demand. Promoting the development of a solid foundation for the establishment of energy solutions businesses
  - New acquisition of Freeestate in the U.S. (Oct. 2024) and Climatech in Australia (Jan. 2025), and expanding business areas and creating reliable revenue-generating clusters of businesses (*Katamari*)

<sup>\*</sup> The above figures are profit for the period, which is calculated in accordance with IFRS.

## **Energy Solutions & Healthcare**



### Profit of Main Subsidiaries and Associates (Excluding one-time factors)

				FY2023					FY2024					
(BN JPY)	Equity ownership	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Difference	Business Description	Accounting Period
Energy-related and thermal power generation businesses														
-LNG Japan Corporation	50%	1.6	0.9	1.6	3.9	8.0	0.5	2.1	1.8	5.0	9.4	+1.4	LNG project and investment in LNG- related business	Mar.
-Glover Gas & Power B.V.	25%	0.2	0.0	0.3	0.2	0.7	0.1	0.4	0.4	0.2	1.1	+0.4	Gas supply and gas-related businesses in Nigeria	Dec.
-Thermal power generation businesses	_	0.6	0.0	0.3	(0.1)	0.8	0.3	0.1	0.7	0.0	1.1	+0.3	Projects in the United States, the Middle East, etc.	_
Renewable energy and decarbonization businesses														
-Renewable energy businesses	_	0.4	0.1	0.1	0.2	0.8	0.3	0.0	(0.2)	(0.2)	(0.1)	(0.9)	Domestic and overseas renewable energy businesses	_
-Energy-saving service businesses	_	0.1	0.6	1.7	0.5	2.9	0.7	1.2	2.8	0.9	5.6	+2.7	Overseas energy-saving service businesses in North America and Australia, etc.	_
-Nexus Energia S.A.	31.4%	0.2	0.1	0.1	0.2	0.6	0.3	0.0	0.2	0.1	0.6	+0.0	Electricity and gas retail, electricity sales agent and solar power generation businesses in Spain	Dec.
Social infrastructure and public- private partnership businesses														
-Sojitz Hospital PPP Investment B.V.	100%	0.6	0.7	0.5	2.1	3.9	0.6	0.6	0.5	2.8	4.5	+0.6	Investment and financing in hospital operation projects in Turkey	Dec.
-Sojitz Machinery Corporation	100%	0.6	0.7	0.7	1.4	3.4	0.5	0.8	0.6	1.9	3.8	+0.4	Import, export and sales of general industrial machinery	Mar.
(One-time gain and loss)	-	0.0	1.0	0.0	(2.5)	(1.5)	0.0	0.5	1.0	1.0	2.5	+4.0		
Segment Profit		2.2	2.4	4.3	5.1	14.0	2.0	3.0	3.7	13.7	22.4	+8.4		

<sup>\*</sup> Figures of renewable energy, thermal power generation and energy-saving service businesses are obtained by calculating profit of the major subsidiaries and associates.

<sup>\*</sup> Segment profit includes one-time losses and gains

<sup>\*</sup> The equity ownership is as of the end of March 2025.



#### Summary

Difference (12.4)
(12.4)
(1.5)
(1.5)
(14.3)
(46.3)
(10.6)
(2.5)ppt

# (Profit for the year) FY24 Results: JPY29.2bn (Achieved 97% towards forecast of JPY30.0bn)

- Decline of market prices
- Profit decreased due to decline of sales volume

Profit impacts of coal businesses:
Market conditions,
foreign exchange rates,
and other external factors

JPY (11.0)bn

Sales volumes, costs, and
other internal factors

JPY +0.5bn

#### FY25 Outlook Forecast: JPY25.0bn

 Anticipated decrease in profit based on the current coal market price

# ⟨The status of rehabilitating existing businesses⟩ (Coal business in Australia)

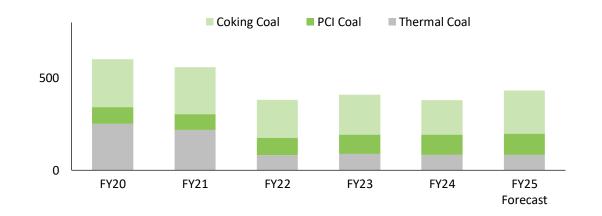
 Continue working on continuous cost improvements by the transition to areas with a lower stripping ratio at Gregory Crinum coking coal mine

#### The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY29.2bn	JPY <b>25.0</b> bn …	JPY <b>35.0</b> bn
	FY24	MTP2026 Target	Next Stage

#### Change in Coal Sales Volume

(10,000 MT)



<sup>\*</sup> The above figures are profit for the period, which is calculated in accordance with IFRS.

# Metals, Mineral Resources & Recycling



#### **Profit of Main Subsidiaries and Associates (Excluding one-time factors)**

				FY2023					FY2024					
(BN JPY)	Equity ownership	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Difference	Business Description	Accounting Period
Sojitz Development Pty. Ltd.	100%	4.8	3.7	5.1	4.9	18.5	2.5	1.1	4.3	0.1	8.0	(10.5)	Investment in coal mines in Australia	Mar.
Metal One Corporation	40%	3.3	3.6	3.4	3.7	14.0	2.8	3.6	2.4	3.1	11.9	(2.1)	Import, export, offshore trading, and domestic sale of steel- related products in Japan	Mar.
Upstream interest	-	(0.2)	2.0	0.7	1.1	3.6	0.1	1.7	2.1	3.8	7.7	+4.1	Production of alumina, investment in an alumina refinery in Australia Investment and management of niobium producing company in Brazil, etc.	-
(One-time gain and loss)	-	(0.5)	0.5	0.0	3.0	3.0	(0.5)	0.0	(0.5)	1.0	0.0	(3.0)		
Segment Profit		8.2	10.3	10.5	14.5	43.5	5.5	6.2	8.6	8.9	29.2	(14.3)		

<sup>\*</sup> Segment profit includes one-time losses and gains

<sup>\*</sup> The equity ownership is as of the end of March 2025.

### Chemicals



#### **Summary**

(BN JPY)	FY23	FY24	Difference
Gross profit	59.7	65.2	+5.5
SG&A expenses	(33.9)	(34.8)	(0.9)
Share of profit (loss) of investments accounted for using the equity method	(0.2)	(0.5)	(0.3)
Profit for the year	14.8	20.0	+5.2
Total asset	324.9	309.7	(15.2)
Core operationg cash flow	18.7	25.5	+6.8
ROA	4.5%	6.3%	+1.8ppt

# (Profit for the year) FY24 Results: JPY20.0bn (Achieved 111% towards forecast of JPY18.0bn)

- Rebound from one-time losses in FY23
- Profit increased due to dividend income from industrial salts-related business
- Improvement of earnings for chemical products centered on overseas trading

#### FY25 Outlook Forecast: JPY20.0bn

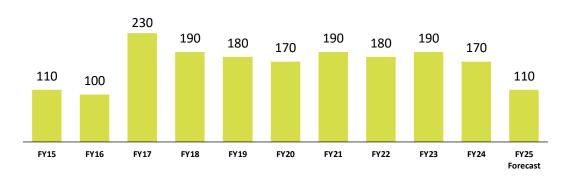
- Decreased profits due to the absence of dividend income from FY24
- Profit on par with the previous fiscal year due to profit contributions from new business areas and growth in existing trade businesses

#### The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY <b>20.0</b> bn	JPY <b>20.0</b> bn ···	JPY30.0bn
	FY24	MTP2026 Target	Next Stage

#### **Sales Volume for Methanol**

(10,000 t)



<sup>\*</sup> The above figures are profit for the period, which is calculated in accordance with IFRS.

### **Chemicals**



#### Profit of Main Subsidiaries and Associates (Excluding one-time factors)

		FY2023				FY2024								
(BN JPY)	Equity ownership	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Difference	Business Description	Accounting Period
PT. Kaltim Methanol Industri	85%	1.4	1.5	1.7	0.1	4.7	1.3	1.4	0.7	1.3	4.7	0.0	Manufacture and sale of methanol in Indonesia	Mar.
Sojitz Pla-Net Corporation	100%	0.2	0.2	0.3	0.3	1.0	0.5	0.3	0.5	0.3	1.6	+0.6	Trading and sale of plastics materials and plastic products	Mar.
Sojitz SOLVADIS GmbH	100%	0.3	0.3	0.3	0.8	1.7	0.5	0.5	0.2	0.3	1.5	(0.2)	Trading and sale of chemical products in Europe	Mar.
Non-consolidated trading businesses	-	1.5	1.0	2.2	1.2	5.9	1.3	1.8	4.2	1.4	8.7	+2.8	Industrial salts, rare earth, aromatics, phenols, functional materials, etc.	_
Overseas trading		0.2	0.3	0.6	0.6	1.7	0.8	0.7	0.7	0.8	3.0	+1.3	Trading of chemical products and plastic by overseas subsidiaries	_
(One-time gain and loss)	-	(1.5)	0.0	0.0	(1.0)	(2.5)	0.0	0.0	0.0	(1.0)	(1.0)	+1.5		
Segment Profit		2.8	4.0	5.4	2.6	14.8	5.0	4.7	6.4	3.9	20.0	+5.2		

<sup>\*</sup> Segment profit includes one-time losses and gains

<sup>\*</sup> The equity ownership is as of the end of March 2025.

<sup>\*</sup> In FY23 Q3, a reorganization was undertaken involving a merger between solvadis deutschland gmbh (including its four subsidiaries) and Sojitz Europe GmbH (surviving company), after which the name of the surviving company was changed to Sojitz SOLVADIS GmbH. From FY2024, Sojitz SOLVADIS GmbH is an overseas branches. Performance figures of chemical products trading businesses for FY2023 represent the sum of figures for the former solvadis deutschland gmbh and Sojitz Europe GmbH.

<sup>\*</sup> Performance figures for FY2023 of trading business in overseas branches on a non-consolidated basis are presented after deducting the former Sojitz Europe GmbH.

### **Consumer Industry & Agriculture Business**



#### **Summary**

(BN JPY)	FY23	FY24	Difference
Gross profit	34.1	35.1	+1.0
SG&A expenses	(25.0)	(25.9)	(0.9)
Share of profit (loss) of investments accounted for using the equity method	0.9	1.2	+0.3
Profit for the year	7.5	6.4	(1.1)
Total asset	258.3	244.1	(14.2)
Core operationg cash flow	10.6	10.3	(0.3)
ROA	2.9%	2.6%	(0.3)ppt

# (Profit for the year) FY24 Results: JPY6.4bn (Achieved 80% towards forecast of JPY8.0bn)

- Increased sales volume due to promotional activities in the overseas fertilizer businesses
- On the other hand, decreased profits due to the poor performance and impairment losses in the Vietnam paper making business

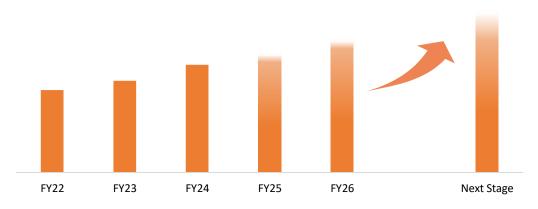
#### FY25 Outlook Forecast: JPY8.5bn

- Anticipate increased profits due to the absence of one-time negative impacts from FY24
- And steady profit contributions from the overseas fertilizer businesses

#### The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY6.4bn	JPY <b>8.5</b> bn	JPY20.0bn
	FY24	MTP2026 Target	Next Stage

#### Fertilizer Sales Volume Trends (Total for 3 Companies)



- Pursuit of increased sales volume through sales activities including enhancement of product and service lineups and utilization of digital transformation to capture demand
- Expansion of scope of operations and regional coverage with focus on production and sales of core compound chemical fertilizer to contribute to agricultural industries of various countries

<sup>\*</sup> The above figures are profit for the period, which is calculated in accordance with IFRS.

## **Consumer Industry & Agriculture Business**



### **Profit of Main Subsidiaries and Associates (Excluding one-time factors)**

		FY2023						FY2024						
(BN JPY)	Equity ownership	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Difference	Business Description	Accounting Period
Fertilizer businesses														
-Thai Central Chemical Public Company (TCCC)	95.3%	0.8	2.5	1.3	0.6	5.2	1.7	2.3	0.9	1.2	6.1	+0.9	Manufacture and sale of fertilizers in Thailand	Mar.
-Atlas Fertilizer Corporation (AFC)	100%	(0.1)	0.6	0.6	0.4	1.5	0.6	0.6	0.5	0.1	1.8	+0.3	Manufacture and sale of fertilizers, sale of imported fertilizer products in the Philippines	Mar.
-Japan Vietnam Fertilizer Company (JVF)	75%	0.2	0.3	0.2	0.2	0.9	0.4	0.1	0.2	0.2	0.9	0.0	Manufacture and sale of fertilizers in Vietnam	Mar.
Sojitz Building Materials Corporation	100%	0.1	0.2	0.2	0.2	0.7	0.2	0.2	0.2	0.3	0.9	+0.2	Trading company specializing in sale of construction materials	Mar.
Saigon Paper Corporation	97.7%	0.0	0.0	0.0	0.1	0.1	0.0	0.1	0.0	(0.4)	(0.3)	(0.4)	Paper making business in Vietnam	Dec.
(One-time gain and loss)	-	0.5	(0.5)	0.0	0.5	0.5	0.0	0.0	0.0	(1.0)	(1.0)	(1.5)		
Segment Profit		0.9	2.6	1.8	2.2	7.5	2.2	2.2	1.8	0.2	6.4	(1.1)		

<sup>\*</sup> Segment profit includes one-time losses and gains

TCCC: Earnings concentrated in the first half of the year as rice farmers (the primary users of TCCC's fertilizer) tend to use fertilizer around the rainy season

AFC: Demand throughout the year as fertilizer is primarily used for semiannual crops like rice and corn

JVF: Demand throughout the year for fertilizer for major crops, namely rice, sugar cane, and coffee

<sup>\*</sup> The equity ownership is as of the end of March 2025.

<sup>\*</sup> Characteristics of Sojitz's fertilizer business companies are as follows:

#### **Retail & Consumer Service**



#### Summary

(BN JPY)	FY23	FY24	Difference
Gross profit	57.3	65.2	+7.9
SG&A expenses	(44.6)	(51.2)	(6.6)
Share of profit (loss) of investments accounted for using the equity method	2.0	2.6	+0.6
Profit for the year	13.1	11.4	(1.7)
Total asset	533.6	586.8	+53.2
Core operationg cash flow	8.1	13.5	+5.4
ROA	2.5%	2.0%	(0.5)ppt

# (Profit for the year) FY24 Results: JPY11.4bn (Achieved 104% towards forecast of JPY11.0bn)

- Increased earnings in the domestic retail businesses as inbound demand increases
- Expansion of demand in the marine product businesses
- And strong performance in a commercial food wholesale business in Vietnam
- On the other hand, decreased overall earnings of this division due to absence of gain on negative goodwill recorded in association with marine product business investment, and sale of domestic shopping mall in FY23.

#### FY25 Outlook Forecast: JPY13.0bn

- Steady profit contributions from domestic retail businesses
- Expansion of profits in marine product businesses and the domestic food business
- Anticipated increased profits due to the recovery of demand in the Vietnam retail business.

#### (The impact of U.S. tariff measures)

 Monitoring the impact on domestic demand in Vietnam

#### The Sojitz Growth Story

	FY24	FY25 Forecast	Next Stage
Profit	JPY <b>11.4</b> bn	JPY <b>13.0</b> bn ···	JPY30.0bn
	FY24	MTP2026 Target	Next Stage
CROIC	4.2%	6.0%	8.0%

#### Development of Katamari

#### **Vietnamese Retail Businesses**

Targets

#### Strengthening of retail value chain

in growing market of Vietnam including encompassing wholesale, retail, prepared foods, and warehouses

Profit Forecast in Vietnamese Retail Businesses

MTP2026 JPY3.0bn

Next Stage

JPY10.0bn

#### **Marine Product Business**

**Targets** 

#### Bolstering of sales in growing overseas markets

as well as higher earnings from domestic businesses

Profit Forecast in Marine Product Business

( MTP2026

JPY4.0bn

Next Stage

JPY8.0bn

<sup>\*</sup> The above figures are profit for the period, which is calculated in accordance with IFRS.

## **Retail & Consumer Service**



### Profit of Main Subsidiaries and Associates (Excluding one-time factors)

			I	FY2023				ı	FY2024					
(BN JPY)	Equity ownership	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Difference	Business Description	Accounting Period
Retail businesses in Vietnam	_	0.0	0.0	0.0	0.7	0.7	0.2	0.3	0.4	0.6	1.5	+0.8	Wholesale of food products and consumer goods, operation of MINISTOP Vietnam locations, four-temperature controlled logistics, production of prepared foods, etc.	_
-Wholesale		0.1	0.0	0.0	0.9	1.0	0.4	0.5	0.4	0.8	2.1	+1.1	Wholesale of food products and consumer goods	_
-Retail	_	0.0	(0.1)	0.0	(0.1)	(0.2)	(0.1)	(0.2)	(0.1)	(0.1)	(0.5)	(0.3)	Operation of MINISTOP Vietnam locations	_
Domestic retail-related business		0.3	0.3	0.7	0.4	1.7	0.8	1.0	0.9	0.7	3.4	+1.7	Royal Holdings Co., Ltd, Sojitz Royal In-flight CateringCo., Ltd, JALUX Inc. etc.	
Marine products businesses	_	0.2	0.3	0.6	0.1	1.2	0.3	0.8	2.2	0.3	3.6	+2.4	The Marine Foods Corporation, TRY Inc., Dalian Global Food Corporation and Sojitz Tuna Farm Takashima Co., Ltd. ,Sushi Avenue	_
-The Marine Foods Corporation	100%	0.2	0.6	0.4	(0.2)	1.0	0.1	0.4	1.4	(0.1)	1.8	+0.8	Seafood manufacturing	Mar.
-TRY Inc.	100%	_	(0.2)	0.1	0.2	0.1	0.1	0.5	0.6	0.2	1.4	+1.3	Processing and sale of frozen tuna	Mar.
Domestic real estate business	_	0.5	3.2	0.2	0.8	4.7	0.0	0.2	0.0	0.3	0.5	(4.2)	Management of shopping centers, dedicated businesses for raising property value, etc.	_
Sojitz Foods Corporation	100%	0.7	0.9	0.9	0.5	3.0	0.8	0.8	0.6	0.7	2.9	(0.1)	Sale of meat and seafood products, sugar, saccharified products, dairy products, processed foods, and other foodstuffs	Mar.
Sojitz Fashion Co., Ltd.	100%	0.2	0.1	0.2	0.1	0.6	0.2	0.1	0.2	0.2	0.7	+0.1	Printing of cotton and synthetic textiles, and planning, processing and wholesale of non-patterned and dyed fabrics	Mar.
(One-time gain and loss)	-	0.0	0.0	0.0	0.0	0.0	0.5	0.5	0.0	0.0	1.0	+1.0		
Segment Profit		5.3	3.9	2.2	1.7	13.1	2.1	2.4	5.1	1.8	11.4	(1.7)		

<sup>\*</sup> Segment profit includes one-time losses and gains

<sup>\*</sup> The equity ownership is as of the end of March 2025.

<sup>\*</sup> For information on the following companies, please refer to their respective corporate websites. : • Fuji Nihon Corporation (equity-method associate)

ROYAL HOLDINGS Co., Ltd. (equity-method associate)



# New way, New value

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The company will provide timely disclosure of any material changes, events, or other relevant issues.

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