



November 27th, 2020

#### Sojitz Corporation

#### Sojitz Corporation Announces Organizational Reforms and Executive Appointments

Sojitz Corporation has approved the following changes to the company organizational structure, as well as to executives and other management.

#### I. Organizational Reforms

- 1. Organizational Reforms (effective as of April 1, 2021)
- 2. Purpose of Organizational Reforms

#### **II.** Executive Appointments

- 1. Executive Officers
- 2. Changes to Executives' Areas of Responsibility (effective as of April 1, 2021)
- 3. Updated List of Executives (effective as of April 1, 2021)
- 4. Biographical Outlines of New Executives

#### III. Corporate Officer Appointments

#### IV. Other Appointments

[For questions, contact:] Sojitz Corporation Public Relations Dept. 03-6871-3404





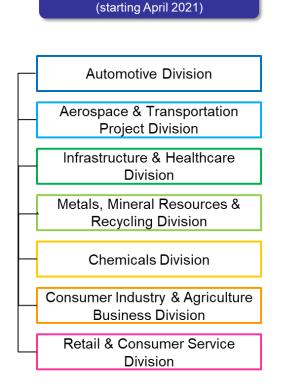
#### I. Organizational Reforms

1. Organizational Reforms (effective as of April 1, 2021)

[Business Divisions]

- The Machinery & Medical Infrastructure Division, Energy & Social Infrastructure Division, and part of the Industrial Infrastructure & Urban Development Division will be reorganized into the Infrastructure & Healthcare Division.
- The Foods & Agriculture Business Division, Retail & Lifestyle Business Division, and part of the Industrial Infrastructure & Urban Development Division will be reorganized into the Consumer Industry & Agriculture Business Division and the Retail & Consumer Service Division.
- The name of the Metals & Mineral Resources Division will change to the Metals, Mineral Resources & Recycling Division.





New Structure





[Corporate Departments]

- A new corporate organization, the Portfolio Transformation Office, will be established.
- The Structured Finance Department and M&A Management Office will be merged to form the Financial Solutions Department.
- The Risk Management Planning Department and Global Business Support & Promotion Department will be reorganized.

#### 2. Purpose of Organizational Reforms

#### [Business Divisions]

- The Infrastructure & Healthcare Division will consolidate internal resources with the aim of expanding the scale of business, focusing on medical and healthcare-related businesses and integrated infrastructure businesses that address social issues both in Japan and overseas.
- Designating sustainable consumption and production as key themes for its agriculture-, forestry-, and fisheries-related business, the Consumer Industry & Agriculture Business Division will promote business including digitalization projects in these areas with the aim of expanding its business areas.
- Taking into account diversifying consumer needs and changing industrial structures in the consumer industry both in Japan and overseas, the Retail & Consumer Service Division will seek to expand service-related business arising from market needs through expansion of existing business, promotion of structural changes, and the creation of new business.
- The Metals, Mineral Resources & Recycling Division will advance changes to current resource-related business, while simultaneously strengthening initiatives within the recycling business.

[Corporate Departments]

- The Portfolio Transformation Office will transform the company's business portfolio by expanding the scale of business through M&A projects while pursuing further growth through structural reforms. Additionally, we will take on next-generation energy-related business initiatives with a mid- to long-term perspective.
- Reorganization will take place in additional corporate departments to best concentrate and optimize use of internal resources as a means of further strengthening our corporate functions.





## II. Executive Appointments

## 1. Executive Officers

## (1) New Appointments: 4 (effective as of April 1, 2021)

Name	New Position	Current Position
Yumie Endo	Executive Officer General Manager, IR Office	General Manager, IR Office
Kosuke Uemura	Executive Officer COO, Chemicals Division	Vice COO, Chemicals Division General Manager, Project Development Office
Tatsuhiko Kanetake	Executive Officer COO, Automotive Division	COO, Automotive Division
Makoto Shibuya	Executive Officer COO, Corporate Planning Department, Corporate Sustainability Office	COO, Corporate Planning Department, Corporate Sustainability Office

#### (2) Promotions: 3 (effective as of April 1, 2021)

Name	New Position	Current Position
	Managing Executive Officer	Executive Officer
	President & CEO for Europe,	President & CEO for Europe,
Satoru Takahama	Russia & NIS	Russia & NIS
	Managing Director, Sojitz	Managing Director, Sojitz Europe
	Europe plc	plc
Masakazu Hashimoto	Managing Executive Officer	Executive Officer
	COO, Infrastructure &	COO, Energy & Social
	Healthcare Division	Infrastructure Division
Yoshiki Manabe	Managing Executive Officer COO, General Accounting Department, Business Accounting Department, Finance Department, IR Office	Executive Officer COO, General Accounting Department, Business Accounting Department, Finance Department, IR Office, Controller Office





Name	Current Position	
	Executive Officer	
Yoshihiro Tamura	Director/CEO & President, Thai Central Chemical Public Company	
	Limited	
Ken Kuribayashi	Executive Officer	
	COO, Global Business Support & Promotion Department	

(3) Retirees: 2 (effective as of March 31, 2021)

Mr. Yoshihiro Tamura will be appointed as Chairman of Sojitz JECT Corporation.

Mr. Ken Kuribayashi will be appointed as a Corporate Advisor of Sojitz Corporation.

#### 2. Changes to Executives' Areas of Responsibility (effective as of April 1, 2021)

Name	New Position	Current Position
	Executive Vice President	Executive Vice President
	CFO	CFO
	Executive Management of	Executive Management of
Seiichi Tanaka	General Accounting, Business	General Accounting, Business
	Accounting, Finance, IR,	Accounting, Finance, Structured
	Financial Solutions, Controller	Finance, IR, M&A Management
	Office	Office, Controller Office
Ryutaro Hirai	Executive Vice President	Executive Vice President
	Advisor to the President	Advisor to the President
	Executive Management of	Executive Management of
	Business Group	Business Group (Automotive,
	(Automotive, Aerospace &	Aerospace & Transportation
	Transportation Project,	Project, Machinery & Medical
	Infrastructure & Healthcare,	Infrastructure, Energy & Social
	Metals, Mineral Resources &	Infrastructure, Metals & Mineral
	Recycling), and East Asia region	Resources), and East Asia region





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		Senior Managing Executive
	Senior Managing Executive	Officer
	Officer	Executive Management of
	Executive Management of	Business Group
Masao Goto	Business Group (Chemicals,	(Chemicals, Foods & Agriculture
	Consumer Industry &	Business,
	Agriculture Business, Retail &	Retail & Lifestyle Business,
	Consumer Service)	Industrial Infrastructure & Urban
		Development)
	Managing Executive Officer	Managing Executive Officer
Koji Izutani	COO, Consumer Industry &	COO, Foods & Agriculture
	Agriculture Business Division	Business Division
	Managing Executive Officer	Managing Executive Officer
Masaaki Bito	COO, Metals, Mineral Resources	COO, Metals & Mineral
	& Recycling Division	Resources Division
N/ 1	Managing Executive Officer	Executive Officer
Masakazu	COO, Infrastructure &	COO, Energy & Social
Hashimoto	Healthcare Division	Infrastructure Division
	Managing Executive Officer COO, General Accounting Department, Business Accounting Department,	Executive Officer
		COO, General Accounting
X7- 1. 1 Manualia		Department, Business
Yoshiki Manabe		Accounting Department, Finance
		Department, IR Office, Controller
	Finance Department, IR Office	Office
	Executive Officer	Executive Officer
Talzafumi Occessione		COO, Risk Management
Takafumi Ogasawara	COO, Risk Management	Planning Department, Risk
	Department	Management Department
Kyosuke Sasaki	Executive Officer	Executive Officer
	Chairman,	
	solvadis deutschland gmbh	COO, Chemicals Division
	Executive Officer	Executive Officer
Hiroto Murai	COO, Retail & Consumer	COO, Retail & Lifestyle
	Service Division	Business Division





Ikuo Koinuma	Executive Officer	Executive Officer
	COO, Portfolio Transformation	COO, Machinery & Medical
	Office	Infrastructure Division
Kazuhisa Yumikura	Executive Officer COO, Financial Solutions Department, Controller Office	Executive Officer
		COO, Structured Finance
		Department, M&A Management
		Office

## 3. Updated List of Executives (effective as of April 1, 2021)

- (1) [Directors]
- 7 Directors (effective as of April 1, 2021)

Rank	Name
Representative Director,	
President & CEO	Masayoshi Fujimoto
Representative Director,	Seiichi Tanaka
Executive Vice President	
Representative Director,	Ryutaro Hirai
Executive Vice President	
Director, Senior Managing	Masao Goto
Executive Officer	
Director	Kayoko Naito
Director	Norio Otsuka
Director	Naoko Saiki

Ms. Kayoko Naito, Mr. Norio Otsuka, and Ms. Naoko Saiki satisfy the requirements to be appointed outside directors as stipulated in Article 2, Paragraph 15 of the Companies Act.





(2) [Auditors]

5 Auditors (effective as of April 1, 2021)

	Name	
Audit & Supervisory	T 11TT / 1	
Board Member	Junichi Hamatsuka	
Audit & Supervisory	Masaaki Kushibiki	
Board Member	Masaaki Kusnidiki	
Audit & Supervisory	Vorugoni Voci	
Board Member	Kazunori Yagi	
Audit & Supervisory		
Board Member	Hyo Kambayashi	
Audit & Supervisory		
Board Member	Michiko Nagasawa	

Mr. Kazunori Yagi, Mr. Hyo Kambayashi, and Ms. Michiko Nagasawa satisfy the requirements to be an outside auditor as stipulated in Article 2, Paragraph 16 of the Companies Act.

## (3) [Executive Officers]

31 Officers (effective as of April 1, 2021)

Rank	Name	Position
President	Masayoshi Fujimoto	CEO
		CFO
Executive Vice		Executive Management of General
President	Seiichi Tanaka	Accounting, Business Accounting, Finance,
		IR, Financial Solutions, Controller Office
		Advisor to the President
		Executive Management of Business Group
Executive Vice President	Ryutaro Hirai	(Automotive, Aerospace & Transportation
		Project, Infrastructure & Healthcare, Metals,
		Mineral Resources & Recycling), and East
		Asia region
Senior Managing		President & CEO for the Americas
Executive Officer	Shigeru Nishihara	President, Sojitz Corporation of America



## News Release



Senior Managing Executive Officer	Tsutomu Tanaka	President & CEO for China Chairman, Sojitz (China) Co., Ltd. Chairman & President, Sojitz (Shanghai) Co., Ltd. Chairman, Sojitz (Dalian) Co., Ltd., Sojitz (Guangzhou) Co., Ltd. and Sojitz (Hong Kong) Ltd.
Senior Managing Executive Officer	Masao Goto	Executive Management of Business Group (Chemicals, Consumer Industry & Agriculture Business, Retail & Consumer Service)
Senior Managing Executive Officer	Haruo Inoue	CCO, Internal Control Administration Department, ERP Transition Office
Managing Executive Officer	Yasushi Nishimura	General Manager, Kansai Office
Managing Executive Officer	Koichi Yamaguchi	COO, Aerospace & Transportation Project Division
Managing Executive Officer	Koji Izutani	COO, Consumer Industry & Agriculture Business Division
Managing Executive Officer	Shigeya Kusano	President & CEO for Asia & Oceania Managing Director, Sojitz Asia Pte. Ltd. (Singapore) General Manager, Singapore Branch
Managing Executive Officer	Masaaki Bito	COO, Metals, Mineral Resources & Recycling Division
Managing Executive Officer	Satoru Takahama	President & CEO for Europe, Russia & NIS Managing Director, Sojitz Europe plc
Managing Executive Officer	Masakazu Hashimoto	COO, Infrastructure & Healthcare Division
Managing Executive Officer	Yoshiki Manabe	COO, General Accounting Department, Business Accounting Department, Finance Department, IR Office
Executive Officer	Takafumi Ogasawara	COO, Risk Management Department
Executive Officer	Naoki Yokoyama	A member of the Board of Management, General Director, CEO, Saigon Paper Corporation





		Vice President for the Americas (South
Executive Officer	Toshifumi Murata	America)
		Chairman, Sojitz do Brasil S.A.
E	Kara antas Caratai	Chairman,
Executive Officer	Kyosuke Sasaki	solvadis deutschland gmbh
Executive Officer	Hiroto Murai	COO, Retail & Consumer Service Division
Executive Officer	Ikuo Koinuma	COO, Portfolio Transformation Office
Executive Officer	Masanori Kawakami	COO, Internal Control Administration
Executive Officer	Masanori Kawakami	Department, ERP Transition Office
Executive Officer	Tatsuya Morita	COO, Legal Department, PR Department
Executive Officer	Yasuhisa Nakao	COO, Business Innovation Office
Executive Officer	Kazuhisa Yumikura	COO, Financial Solutions Department,
Executive Officer	Kazunisa Yumikura	Controller Office
Executive Officer	Taro Okamura	President & CEO for Southwest Asia
		Chairman, Sojitz India Private Ltd.
Executive Officer	Toshiaki Kasai	COO, Human Resources Department, General
		Affairs & IT Operation Department
Executive Officer	Yumie Endo	General Manager, IR Office
Executive Officer	Kosuke Uemura	COO, Chemicals Division
Executive Officer	Tatsuhiko Kanetake	COO, Automotive Division
Executive Officer	Makata Shihuwa	COO, Corporate Planning Department,
Executive Officer	Makoto Shibuya	Corporate Sustainability Office





### 4. Biographical Outlines of New Executives

**Biographical Outline** 

#### Yumie Endo

Birthplace:	Tokyo
Date of Birth:	July 12, 1968
Education:	MS in Integrated Marketing Communications, Golden
	Gate University, May2010
	Bachelor of Law, Gakushuin University, March 1991
March 2019	General Manager, IR Office
- present	
October 2017	Section Manager, Human Resources & General Affairs
	Department, Global HR & Diversity Development Section
October 2013	Section Manager, IR Office, IR Section
October 2005	Sojitz Holdings Corporation and Sojitz Corporation merge to form
	company under trade name, Sojitz Corporation
April 2004	Nichimen Corporation and Nissho Iwai Corporation merge to
	form company under trade name, Sojitz Corporation
April 1991	Joined Nissho Iwai Corporation





## **Biographical Outline**

### Kosuke Uemura

Birthplace:	Hyogo Prefecture		
Date of Birth:			
Education:	Master of Business Administration, Southern Methodist University,		
	May 2001		
	Bachelor of Science in Agriculture, University of Tokyo, March 1993		
March 2020	Vice COO, Chemicals Division		
– present	General Manager, Chemicals Division, Project Development		
	Office		
April 2018	General Manager, Chemicals Division, Project Development		
	Office		
June 2015	Director Senior Vice President,		
	Sojitz Energy Venture Inc. (Houston)		
August 2013	3 General Manager, Energy & Metals Division for the Americas		
	Sojitz Corporation of America (New York)		
October 2005	Sojitz Holdings Corporation and Sojitz Corporation merge		
	to form company under trade name, Sojitz Corporation		
April 2004	Nichimen Corporation and Nissho Iwai Corporation merge		
	to form company under trade name, Sojitz Corporation		
April 1993	Joined Nissho Iwai Corporation		





## **Biographical Outline**

### Tatsuhiko Kanetake

Birthplace: Gifu PrefectureDate of Birth: August 21, 1969Education: Bachelor of Engineering, Nagoya University in March 1993

April 2020	COO, Automotive Division	
- present		
June 2016	General Manager, Automotive Department 1	
March 2016	Deputy General Manager, Automotive Department 1	
April 2009	Sojitz Corporation of America (New York)	
October 2005	Sojitz Holdings Corporation and Sojitz Corporation merge	
	to form company under trade name, Sojitz Corporation	
April 2004	Nichimen Corporation and Nissho Iwai Corporation merge	
	to form company under trade name, Sojitz Corporation	
April 1993	Joined Nissho Iwai Corporation	





## **Biographical Outline**

#### <u>Makoto Shibuya</u>

Birthplace: Kanagawa PrefectureDate of Birth: June 20, 1971Education: Bachelor of Law, Waseda University in March 1994

April 2020	COO, Corporate Planning Department,			
– present	Corporate Sustainability Office			
April 2019	Vice COO, General Accounting Department, Finance			
	Department, IR Office, Corporate Sustainability Office			
April 2018	Senior General Manager, Corporate Planning Department,			
	Corporate Sustainability Office, Overseas Project			
	Development Office			
	General Manager, Corporate Sustainability Office			
April 2017	Senior General Manager, Corporate Planning Department,			
	Public Relations Department, Secretariat Department			
April 2016	Senior General Manager, Corporate Planning Department,			
	IR Office, Public Relations Department,			
	General Manager, Corporate Planning Department			
October 2014	General Manager, Corporate Planning Department			
October 2005	Sojitz Holdings Corporation and Sojitz Corporation merge			
	to form company under trade name, Sojitz Corporation			
April 2004	Nichimen Corporation and Nissho Iwai Corporation merge			
-	to form company under trade name, Sojitz Corporation			
April 1994	Joined Nissho Iwai Corporation			





## III. Corporate Officer Appointments

Date	Name	New position	Current position
1/1	Osamu Matsuura	Corporate Officer	Corporate Officer
		Vice COO, Metals & Mineral	Vice COO, Metals & Mineral
		Resources Division	Resources Division
		General Manager, Planning &	General Manager, Planning &
		Administration Office,	Administration Office, Metals &
		Metals & Mineral Resources	Mineral Resources Division
		Division	
		General Manager, Coal &	
		Iron Ore Department	
4/1	Osamu Matsuura	Corporate Officer	Corporate Officer
		Vice COO, Metals, Mineral	Vice COO, Metals & Mineral
		Resources & Recycling	Resources Division
		Division	General Manager, Planning &
		General Manager, Planning &	Administration Office, Metals &
		Administration Office,	Mineral Resources Division
		Metals, Mineral Resources &	
		Recycling Division	

Changes to Area of Responsibility: 1

## New Appointments: 1

Date	Name	New position	Current position
4/1	Hideo Hatada	Corporate Officer	General Manager,
		General Manager,	Secretariat Department
		Secretariat Department	





## IV. Other Appointments

Date	Name	New Position	Current Position
1/1	Daisei	General Manager, Corporate	General Manager, Mineral
	Yamamoto	Planning Department	Resources Development
			Department
1/1	Takefumi	Vice COO, Energy & Social	General Manager, Corporate
	Nishikawa	Infrastructure Division	Planning Department
		General Manager, Planning &	
		Administration Office, Energy &	
		Social Infrastructure Division	
1/1	Toshiharu	General Manager, Mineral	General Manager, Coal & Iron Ore
	Chichibu	Resources Development	Department
		Department	
1/1	Takahiro	Deputy COO, Foods &	General Manager, Grain &
	Yamashita	Agriculture Business Division	Agribusiness Department
1/1	Takuma	General Manager, Grain &	Grain & Agribusiness Department
	Okada	Agribusiness Department	
1/1	Yu Mizuike	COO, Industrial Infrastructure &	COO, Industrial Infrastructure &
		Urban Development Division	Urban Development Division
		General Manager, Planning &	
		Administration Office, Industrial	
		Infrastructure & Urban	
		Development Division	
1/1	Tian Lin	President, Sojitz (Guangzhou)	Automotive Department 3
		Co., Ltd.	





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1/1	Takashi	Director President,	Vice COO, Industrial
	Sumi	Sojitz New Urban Development	Infrastructure & Urban
		Corporation	Development Division
			General Manager, Planning &
			Administration Office, Industrial
			Infrastructure & Urban
			Development Division
2/1	Takashi	General Manager, Portland	Investment Management
	Yanase	Branch, Sojitz Corporation of	Department
		America	
4/1	Hidemitsu	General Manager, Portfolio	General Manager, M&A
	Takahashi	Transformation Office	Management Office
4/1	Akira Mitsuda	General Manager, Financial	General Manager, Structured
		Solutions Department	Finance Department
4/1	Takefumi	Vice COO, Infrastructure &	General Manager, Corporate
	Nishikawa	Healthcare Division	Planning Department
		General Manager, Planning &	
		Administration Office,	
		Infrastructure & Healthcare	
		Division	
4/1	Yu Mizuike	Vice COO, Infrastructure &	COO, Industrial Infrastructure &
		Healthcare Division for Urban	Urban Development Division
		Development	
4/1	Seiji Itagaki	Vice COO, Chemicals Division	General Manager, Basic Chemicals
		General Manager, Planning &	Department
		Administration Office, Chemicals	
		Division	

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4/1	Yuji Yuasa	Vice COO, Retail & Consumer	Vice COO, Retail & Lifestyle
		Service Division	Business Division
		General Manager, Planning &	General Manager, Planning &
		Administration Office, Retail &	Administration Office, Retail &
		Consumer Service Division	Lifestyle Business Division
			General Manager, Apparel &
			Lifestyle Products Department
4/1	Takahiro	Director/CEO & President,	General Manager, Grain &
	Yamashita	Thai Central Chemical Public	Agribusiness Department
		Company Limited *	

\*Scheduled to be confirmed at Thai Central Chemical Public Company Limited's General Shareholders' Meeting in March 2021