

November 15th, 2019

Sojitz Corporation

Sojitz Enters Telecommunication Infrastructure Business in Myanmar
-Fulfilling Increased Telecommunication Tower Demands
Ahead of Nation's 5G Rollout-

Sojitz Corporation (“Sojitz”) has acquired a stake in edotco Myanmar Limited (Headquarters: Myanmar; “edotco Myanmar”), part of leading regional integrated telecommunications infrastructure services company edotco Group Sdn Bhd (“edotco”), as it sets out to boost the country’s readiness for next-generation connectivity.

This acquisition is a strategic move for Sojitz to gain a strong foothold in the market with edotco Myanmar having secured end-to-end tower-sharing arrangements with Myanmar’s four major telecom operators.

As the company currently manages and operates over 2,000 telecom towers, edotco Myanmar also has a tremendous potential to capture the largest market share in Myanmar. This is driven by the population’s increasing appetite for faster and more reliable data fueled by the more widespread use of smart phones and tablets in the country. Myanmar’s demand for telecom towers is also projected to surge once the country adopts 5G given that its roll-out would require the support from more base stations compared to 4G.

Sojitz’s entry into the communications infrastructure business in Myanmar will also extend its positive impact to the country’s rural communities with upcoming projects dedicated to providing stable internet connectivity to remote areas without reliable electricity supply.

Combining edotco Myanmar’s business management capabilities with Sojitz’s worldwide social infrastructure development expertise, Sojitz and edotco are set to broaden the scope of the business to include telecom tower-related projects such as distributed generation and smart cities.

[For questions regarding his press release, contact:]

Sojitz Corporation

Public Relations Dept.

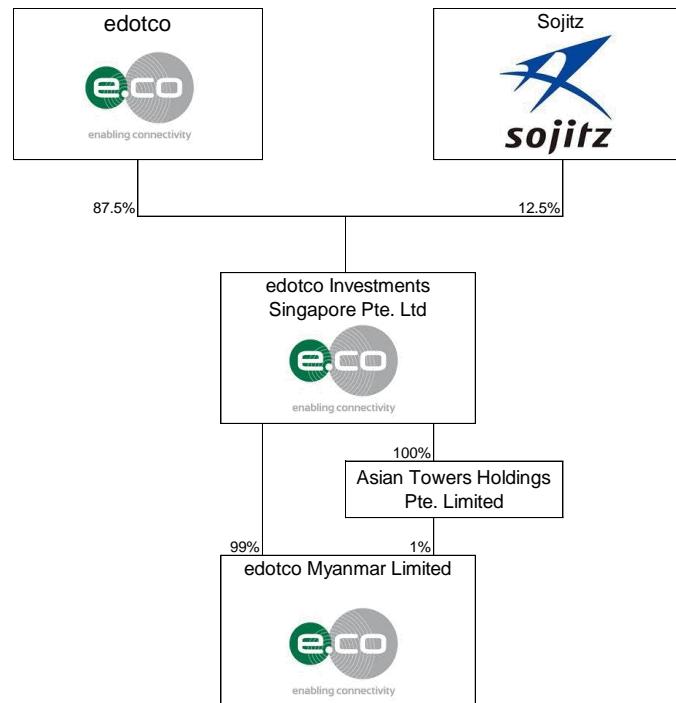
03-6871-3404

[Related Information]

[A telecom tower in Myanmar]



[Investment Scheme]



[Company Overview – edotco Group Sdn Bhd]

Established	2012
Location	Level 30, Axiata Tower 9 Jalan Stesen Sentral 5 Kuala Lumpur Sentral 50470 Kuala Lumpur Malaysia
Capital	USD 1,002.47 million (as of 2018)
Ownership	<ul style="list-style-type: none"> • Axiata Group Berhad : 63% • INCJ, Ltd. : 21.14% • Khazanah Nasional Berhad : 10.57% • Kumpulan Wang Persaraan: 5.29%
Chief Executive Office	Suresh Sidhu (Chief Executive Officer)
Main Business	<p>edotco holds approximately 20,000 of its own telecom towers in 8 countries in Asia (including Malaysia, Bangladesh, Cambodia, Sri Lanka, Myanmar, Pakistan, Laos and Philippines)</p> <ul style="list-style-type: none"> • Construction of telecommunication towers • Supply of power to telecommunication towers • Smart lamp poles • In-Building Solutions (IBS)