

Sojitz Begins Work as Sales Agent for New Industrial Park
Outside of Ho Chi Minh, Vietnam

Sojitz Corporation (“Sojitz”) has concluded an agreement with Phu An Thanh Long An Company Limited (“PAT”), an industrial park developer in the Socialist Republic of Vietnam, to act as sales agent for the company’s Phu An Thanh Industrial Park (“PAT IP”), which is currently seeking tenants in Vietnam. In addition to working as agent, Sojitz will provide a range of services to tenants, such as helping companies new to Vietnam establish local subsidiaries.

PAT IP can be found in Southern Vietnam’s Long An Province, roughly an hour’s drive southwest of central Ho Chi Minh. This convenient location provides excellent access to major areas of Ho Chi Minh, at only 70 minutes from Cat Lai Port, Vietnam’s largest port; and 45 minutes by car from District 7, the site of Ho Chi Minh’s Japanese international school.

Vietnam’s high economic growth of around 6% since the early 2000s, combined with its median age of 30 among its population of approximately 100 million people, has led more and more foreign enterprises to expand into Vietnam. The country continues to be a high-profile target for investment by Japanese companies, with Japan’s foreign direct investment comprising approximately 30% of Vietnam’s total FDI. Per capita GDP in Ho Chi Minh has now exceeded 5,000 USD, and experts predict that nearly 50% of Ho Chi Minh citizens will belong to the middle class by 2020. Experts also anticipate a more dynamic market as more consumer goods companies enter Vietnam in a bid to capture domestic demand.

Sojitz has overseen development of Loteco Industrial Park in Dong Nai Province since 1996 and has been involved with operation of Long Duc Industrial Park since 2013. Our more than 20 years of experience with industrial park development and operation in Vietnam was recognized by the government of Long An Province. This prompted them to request Sojitz’s cooperation on this project, as they seek to bring

more Japanese companies to Vietnam. Sojitz will do everything it can to spread word of PAT IP's superior geographical position and proximity to Ho Chi Minh, fostering the creation of local communities by revitalizing industry in Vietnam and helping achieve better standards of living by supporting companies' expansion into the country.

[Related Information]



【Phu An Thanh Industrial Park location map】

[Company Overview – Phu An Thanh Long An Company Limited (PAT)]

Established	October 2008
Head Office	Long An, Vietnam
Representative Director	Ms. Le Thi Yen
Total Sales	58,334,000,000 VND (for the year ended Dec. 31, 2017)
Main Business	Development, operation, and lot sales for Phu An Thanh Industrial Park

[Project Overview – Phu An Thanh Industrial Park (PAT IP)]

Location	Long An, Vietnam
Access	Approx. 35km from central Ho Chi Minh; approx. 43 km from Cai Lat Port.
Area	Approx. 307 hectares
Basic Infrastructure	Electricity, plumbing, communications

[For questions regarding this industrial park, contact:]

Sojitz Corporation

Overseas Industrial & Urban Infrastructure Development Dept.

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[For questions regarding this release, contact:]

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