



## ANA and Sojitz Establish New Private Jet Charter Company

**TOKYO, March 28, 2018** – ANA HOLDINGS (ANAHD) and Sojitz, today announced that together they will establish a new company offering charter flights by private jet, ANA Business Jet Co., Ltd.

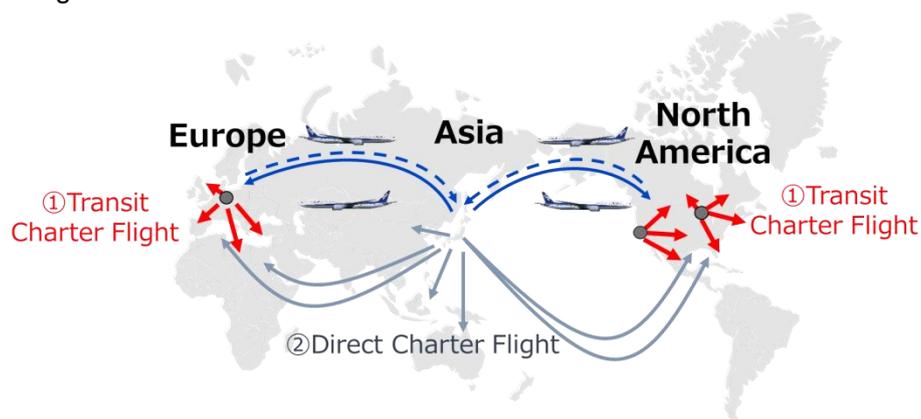
The new company will offer passengers direct flights from Japan and also flights connecting to scheduled ANA services mainly bound for North America and Europe. The service will drastically shorten travel time and allow passengers to travel in comfort and with privacy.

Utilizing the strength of ANA's global network that comprises 85 routes to 43 cities, and Sojitz's expertise in travel by private jet, the two companies will offer a new and enhanced traveling experience to its passengers.

### Charter Arrangements by Private Jet

1. Charter flights connecting from scheduled ANA flights
2. Direct charter flights from Japan to overseas destinations
3. Concierge service such as ground transportation, hotels and restaurant arrangements

<Service Image>



Today's announcement will build on and create synergies with the strategic partnership between ANA Holdings and Honda Aircraft Company, which aims to expand the Japanese private jet market.

## **About the New Company**

Name: ANA Business Jet Co., Ltd.

Headquarter: Tokyo

Planned establishment date: Summer 2018

Capital: 200 million yen (ANA HD: 51%, Sojitz: 49%)

## **Role for Each Company**

ANAHD - Utilizing its corporate sales network and proposing new means of transportation

Providing charter connection to regular ANA flights

Sojitz - Sharing knowledge and expertise on private jets

Operating charter flights departing directly from Japan to overseas destinations

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## **About ANA**

Following the "Inspiration of Japan" high quality of service, ANA has been awarded the respected 5-Star rating from SKYTRAX for six consecutive years starting in 2013. Additionally, ANA has been recognized by *Air Transport World* as "Airline of the Year" three times in the past 10 years - 2007, 2013 and 2018, becoming one of the few airlines winning this prestigious award for multiple times.

ANA was founded in 1952 with two helicopters and has become the largest airline in Japan, as well as one of the most significant airlines in Asia, operating 85 international routes and 116 domestic routes. ANA offers a unique dual hub model which enables passengers to travel to Tokyo and connect through the two airports in the metropolitan Tokyo, NARITA and HANEDA, to various destinations throughout Japan, and also offers same day connections between various North American, Asian and Chinese cities.

ANA has been a member of Star Alliance since 1999 and has joint venture partnerships with United Airlines, Lufthansa German Airlines, Swiss International Airlines and Austrian Airlines.

Besides the full service and award winner carrier ANA, the ANA Group has two LCCs as consolidated subsidiaries, Vanilla Air Inc. and Peach Aviation Limited. The ANA Group carried 52.1 million passengers in FY2016, has approximately 39,000 employees and a fleet of 260 aircraft. ANA is a proud launch customer and the biggest operator of the Boeing 787 Dreamliner.

## **About Sojitz Corporation**

Sojitz Corporation was formed out the union of Nichimen Corporation and Nissho Iwai Corporation, both companies that boast incredibly long histories. For more than 150 years, our business has helped support the development of countless countries and regions. Today, the Sojitz Group consists of approximately 400 subsidiaries and affiliates located in Japan and throughout the world, developing wide-ranging general trading company operations in a multitude of countries and regions.

As a general trading company, the Sojitz Group is engaged in a wide range of businesses globally, including buying, selling, importing, and exporting goods, manufacturing and selling products, providing services, and planning and coordinating projects, in Japan and overseas. The Group also invests in various sectors and conducts financing activities. The broad range of sectors in which Sojitz operates includes those related to automobiles, plants, energy, mineral resources, chemicals, foodstuff resources, agricultural and forestry resources, consumer goods, and industrial parks.