

February 13<sup>th</sup>, 2018

Sojitz Corporation

## Sojitz Joins Subaru Dealership Business in Russia

Sojitz Corporation (“Sojitz”) established two Subaru-brand auto dealership companies in Russia—U Service Sunrise LLC (“USL”) in Moscow, the capital of the country, and Center Sunrise LLC (“CSL”) in Saint Petersburg, the country’s second largest city.

Sojitz began exporting Subaru vehicles to Russia in 1992, later establishing Moscow-based Subaru Motor LLC in 2000. Through this exclusive Subaru-brand import and distributorship company, Sojitz has acquired many years of experience selling Subaru vehicles and related auto parts in the country.

USL and CSL are joint ventures established in cooperation with two of Subaru Motor’s oldest dealership partners. As such, both ventures will have access to these companies’ networks, totaling 12 show-rooms, and will inherit both their current staff and customer bases. Sojitz will use this to add retail to its existing Subaru wholesale business, aiming for greater sales and better service.



[USL’s Flagship Show-room]

Related Information:

[Company Overview – U Service Sunrise LLC]

|                            |   |
|----------------------------|---|
| Established                | December 2017   |
| Head Office                | Moscow, Russia  |
| Representative<br>Director | Lev Sokolov   |
| Shareholders               | Sojitz Corporation - 75.0%<br>U Service + LLC - 25.0% |
| Main Business              | Dealership for Subaru-brand vehicles                  |
| Number of Show-rooms       | 3   |

[Company Overview – Center Sunrise LLC]

|                            |   |
|----------------------------|---|
| Established                | September 2017                                |
| Head Office                | Saint Petersburg, Russia                      |
| Representative<br>Director | Vladislav Chernyshev                          |
| Shareholders               | Sojitz Corporation - 51.0%<br>UCC LLC - 49.0% |
| Main Business              | Dealership for Subaru-brand vehicles          |
| Number of Show-rooms       | 9   |

[Company Overview – Subaru Motor LLC]

|                            |  |
|----------------------------|--|
| Established                | May 2000   |
| Head Office                | Moscow, Russia   |
| Representative<br>Director | Yoshiki Kishimoto  |
| Shareholders               | Sojitz Corporation - 65.6%<br>Subaru Corporation - 33.4%<br>U Service + LLC - 1.0% |
| Main Business              | Import and wholesale of Subaru-brand vehicles and related parts                    |

[For questions regarding this release, contact:]

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