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Sojitz Corporation

Sojitz Expands “Autrans Business” in Asia

Import/Export of Auto Parts and Logistics Operations Start in Indonesia and India

Autrans (Thailand) Co., Ltd. (HQ: Bangkok, Thailand; President: Hideo Hatada; ATH), a subsidiary of Sojitz Corporation, established a branch in Chennai, India. ATH conducts auto parts supply chain management through import/export and integrated logistics services. PT. Autrans Asia Indonesia, a subsidiary of ATH, was established in Indonesia by ATH and Sojitz Automotive & Engineering Inc. ATH and PT. Autrans Asia Indonesia will start operations in FY 2015.

The Sojitz Group refers to its integrated logistics services as the Autrans* Business. The business, which includes import/export, inspection, basic assembly, and just-in-time delivery, is being developed in the Americas and Thailand. Over the past 17 years, the Autrans Business has undertaken the role of complementing the supply chain for automotive manufacturers in Thailand.

* Autrans is a coined term combining Automotive and TRANSportation.

Indonesia, with the population of approximately 250 million, is expected to become the largest automotive market in Southeast Asia and is gaining status as a major automobile manufacturing base in ASEAN, where economic integration is under way. Production of auto parts is expanding in southern India, which has a concentration of major automobile manufacturers, in anticipation of increased cross-border demand propelled by the Free Trade Agreement (FTA). The region is expected to play a role as a base for exporting auto parts to other areas of Asia in the future.

In order to take advantage of the market growth in Asia, a goal of acquiring at least 80 customers at each of the two new bases within three years was set. ATH seeks to develop and expand the Autrans Business in Asia based on its proven expertise in Thailand, which has a concentration of automobile industry businesses, mainly

Japanese companies, and which will be further strengthened by establishment of Chennai Branch and the Indonesian company.

■ Autrans (Thailand) Co., Ltd.

Established	June 1998
Head office	Eastern Seaboard Logistics Center, Bangkok, Thailand
Capitalization	40,000,000 Thai Baht
Shareholders	Sojitz Group: 75.45% NHK Group: 24.55%
No. of employees	Approximately 250
Main businesses	Auto parts import/export and delivery agency services
URL	http://www.autrans.biz/

■ Autrans, Chennai Branch

Established	August 2014
Location	Chennai, India
No. of employees	4
Main businesses	Auto parts import/export and delivery agency services

■ PT. Autrans Asia Indonesia

Established	November 2014
Head office	Jakarta, Indonesia
Capitalization	250,000 US Dollars
No. of employees	Approximately 20
Main businesses	Auto parts import/export and delivery agency services

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