

Sojitz Corporation

February 24, 2011

## Sojitz Corporation Announces Organizational Reforms and Corporate Officer Changes

Sojitz Corporation's Board of Directors, at its meeting on February 24, 2011, approved the following organizational reforms and corporate officer changes. Directors and auditors will be formally appointed after the General Shareholders' Meeting scheduled to be held in late June.

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## **II Corporate Officer Changes**

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- 5. Number of Corporate Officers and Average Ages

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Attached: Organization Chart



## I Organizational Reforms

1. Organizational Reforms (effective April 1, 2011)

## **Operating Divisions**

**Machinery Division** 

- The Environment & Infrastructure Unit will be renamed the Infrastructure Project & Industrial Machinery Unit.
- The Environment & Urban Infrastructure Development Office will be newly established. Plant & Infrastructure Department 1 and Plant & Infrastructure Department 2 will be restructured into the Power Project Department and the Plant Project Department.
- The Industrial Systems & Bearing Department will be renamed the Industrial Machinery & Bearing Department.

Chemicals & Functional Materials Division

- The Organic Chemicals Department will be renamed the Basic Chemicals Department.
- The former Basic Chemicals Department will be renamed the Speciality Chemicals Department.

Consumer Lifestyle Business Division

- The General Commodities & Textile Unit will be renamed the Consumer Service Business Unit.
- The General Commodities & Retail Department will be renamed the Retail Business Department.

## **Corporate Departments**

- The Forex & Securities Department will be newly established.
- The Business Promotion Department will be renamed the Regional Coordination & Administration Department.
- The Investor Relations Department will become the Investor Relations Office.



#### 2. Purpose of Organizational Reforms

#### **Operating Divisions**

(new division, unit, and department names will take effect from April 1, 2011)

**Machinery Division** 

Infrastructure Project & Industrial Machinery Unit

Renewable energy operations such as solar power generation, water-related operations, and transportation infrastructure operations, all part of the former Environment & Infrastructure Unit, will be moved into the newly established The Environment & Urban Infrastructure Development Office. Focusing on emerging and resource-rich countries, the Infrastructure Project & Industrial Machinery Unit will boost earnings by continuing to invest in power generation infrastructure (e.g., IPP operations) and basic industries such as fertilizer and steel production and also continuing to expand the industrial plant business. The unit will also consolidate and strengthen its industrial machinery operations.

#### Environment & Urban Infrastructure Development Office

The Environment & Urban Infrastructure Development Office will focus on smart businesses as future earnings drivers while also securing earnings through development and operation of environmentally friendly social and industrial infrastructure and by providing high-value-added services made possible by innovations in information technology. All smart technology business-related operations will be consolidated into the Environment & Urban Infrastructure Development Office to be newly established immediately below the Machinery Division in the organizational hierarchy, thereby constituting a more rapidly responsive and diverse business model.

#### Chemicals & Functional Materials Division

#### Chemicals Unit

To intensively and efficiently advance rare earth metals operations, the Chemicals Unit will set up organizational unit dedicated to business investment, which will actively work to expand business in this area. By also consolidating operations related to other product groups, the unit will endeavor to maximize synergies between business investment and trading activities. The new Basic Chemicals



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Department will handle methanol and other liquid chemical products. The newly named Speciality Chemicals Department will handle products that fall into the functional chemicals category, such as raw materials for coatings and adhesives.

## Consumer Lifestyle Business Division

**Consumer Service Business Unit** 

Within the Consumer Lifestyle Business Division, the Consumer Service Business Unit will endeavor to expand businesses with a strong consumer focus. To do this, it will consolidate businesses that revolve around products directly used by consumers and the distribution services that deliver those products while also deploying and deriving synergies through shared marketing techniques. The Consumer Service Business Unit will develop retail business operations in emerging economies in addition to pursuing traditional businesses, such as the apparel OEM business, domestic trading of sundries, and the brand business.

## **Corporate Departments**

## Forex & Securities Department

To bolster Sojitz's financial market capabilities as a general trading company, market-related operations currently handled by the Finance Department, including forex position management and hedging, trading operations, and financial investment, will be split off into an independent Forex & Securities Department. The new department will enable Sojitz to become more closely tuned and responsive to financial markets.



## **II Corporate Officer Changes**

## **1. Executive Officers**

## (1) New appointments: 5 (effective April 1, 2011)

Name	New position	Current position
Hiroshi Matsumura	Managing Executive Officer Senior Vice President, Energy & Metal Division Senior General Manager, Coal & Non-Ferrous Metals Unit	Advisor, Energy & Metal Division
Takeshi Yoshimura	Executive Officer Senior Vice President, Machinery Division Senior General Manager, Infrastructure Project & Industrial Machinery Unit	COO for the Americas COO, Sojitz Corporation of America
Masashi Shinohara	Executive Officer Senior Vice President, Energy & Metal Division Senior General Manager, Energy & Nuclear Unit	Senior Vice President, Energy & Metal Division Senior General Manager, Energy & Nuclear Unit
Tsutomu Tanaka	Executive Officer Senior Vice President, Chemicals & Functional Materials Division President, Sojitz Pla-Net Corporation	Executive Officer, Sojitz Pla-Net Corporation
Shingeru Nishihara	Executive Officer Corporate Planning Department, Regional Coordination & Administration Department, Investor Relations Office General Manager, Corporate Planning Department	General Manager, Corporate Planning Department



## (2) Promotions: 5 (effective April 1, 2011)

Name	New position	Current position
		Managing Executive Officer
Shigeki Dantani	Senior Managing Executive Officer	President, Energy & Metal Division
	President, Energy & Metal Division	Senior General Manager, Coal &
		Non-Ferrous Metals Unit
		Executive Officer
	Managing Executive Officer	Senior Vice President, Chemicals &
Satoshi Mizui	President, Chemicals & Functional	Functional Materials Division
	Materials Division	Senior General Manager, Chemicals
		Unit
	Managing Evenutive Officer	Executive Officer
	Managing Executive Officer President & CEO for China	President & CEO for China
		Chairman, Sojitz (China) Co., Ltd.,
	Chairman, Sojitz (China) Co., Ltd.,	Sojitz (Shanghai) Co., Ltd.,
	Sojitz (Shanghai) Co., Ltd., Sojitz (Dalian) Co., Ltd. Sojitz (Tianjin) Co., Ltd.,	Sojitz (Dalian) Co., Ltd.,
Kazuhiko		Sojitz (Tianjin) Co., Ltd.,
Kawasaki		Sojitz (Qingdao) Co., Ltd.,
	Sojitz (Qingdao) Co., Ltd.,	Sojitz (Guangzhou) Co., Ltd.,
	Sojitz (Guangzhou) Co., Ltd., Sojitz (Hong Kong) Ltd. General Manager, Beijing (Liaison) Office	Sojitz (Hong Kong) Ltd.,
		General Manager, Beijing (Liaison)
		Office
		Executive Officer
Yoshihisa	Managing Executive Officer President, Machinery Division	Senior Vice President, Machinery
Suzuki		Division
Suzuki		Senior General Manager, Environment
		and Infrastructure Unit
	Managing Evaquitive Officer	Executive Officer
Shinichi	Managing Executive Officer Assistant Operating Officer, Risk Management Planning Department, Risk Management Department 1, Risk Management Department 2, Legal Department	Assistant Operating Officer, Public
		Relations Department,
		Risk Management Planning Department,
Kamozaki		Risk Management Department 1,
		Risk Management Department 2,
		Legal Department



## (3) Retirees: 5 (effective March 31, 2011)

Name	Current position	
	Executive Vice President	
	President & CEO for the Americas	
Hiroyuki Tanabe	President, Sojitz Corporation of America and Sojitz	
	Canada Corporation	
	Managing Executive Officer	
Jun Matsumoto	Business Promotion Department,	
	Asset Management Department	
<b>.</b>	Executive Officer	
Shuhei Inoue	President & CEO for the Middle East & Africa	
Michifumi	Executive Officer	
Watanabe	Executive Vice President for Asia and Oceania	
	Executive Officer	
Talvashi Ohimda	Senior Vice President, Chemicals & Functional	
Takashi Shindo	Materials Division	
	Vice President, Sojitz Pla-Net Corporation	

Jun Matsumoto, Shuhei Inoue, and Michifumi Watanabe are due to be appointed advisors to Sojitz Corporation.

Takashi Shindo is due to be appointed Vice President of Sojitz Cosmetics Corporation (subject to a vote at Sojitz Cosmetics Corporations' General Shareholders' Meeting).



2. Changes to Executive Officers' Areas of Responsibility (effective April 1, 2011)

Name	New position	Current position
Shinichi Taniguchi	Senior Managing Executive Officer CCO Risk Management Planning Department, Risk Management Department 1, Risk Management Department 2, Legal Department	Senior Managing Executive Officer CCO Public Relations Department, Risk Management Planning Department, Risk Management Department 1, Risk Management Department 2, Legal Department
Joji Suzuki	Senior Managing Executive Officer CIO Internal Control Administration Department, IT Planning Department	Senior Managing Executive Officer President, Chemicals & Functional Materials Division
Shigeki Dantani	Senior Managing Executive Officer President, Energy & Metal Division	Managing Executive Officer President, Energy & Metal Division Senior General Manager, Coal & Non-Ferrous Metals Unit
Yoshio Mogi	Managing Executive Officer Finance Department, Forex & Securities Department, Structured Finance Department, Corporate Accounting Department, Asset Management Department	Managing Executive Officer Finance Department, Structured Finance Department, Corporate Accounting Department
Masahiro Komiyama	Managing Executive Officer President & CEO for the Americas President, Sojitz Corporation of America and Sojitz Canada Corporation	Managing Executive Officer Corporate Planning Department, Investor Relations Department
Tatsunobu Sako	Managing Executive Officer President & CEO for the Middle East & Africa	Managing Executive Officer President, Machinery Division
Satoshi Mizui	Managing Executive Officer President, Chemicals & Functional Materials Division	Executive Officer Senior Vice President, Chemicals & Functional Materials Division Senior General Manager, Chemicals Unit



Name	New position	Current position
	Managing Executive Officer	Executive Officer
	President & CEO for China	President & CEO for China
	Chairman, Sojitz (China) Co., Ltd.,	Chairman, Sojitz (China) Co., Ltd.,
	Sojitz (Shanghai) Co., Ltd.,	Sojitz (Shanghai) Co., Ltd.,
Kazuhiko	Sojitz (Dalian) Co., Ltd.	Sojitz (Dalian) Co., Ltd.,
Kawasaki	Sojitz (Tianjin) Co., Ltd.,	Sojitz (Tianjin) Co., Ltd.,
	Sojitz (Qingdao) Co., Ltd.,	Sojitz (Qingdao) Co., Ltd.,
	Sojitz (Guangzhou) Co., Ltd.,	Sojitz (Guangzhou) Co., Ltd.,
	Sojitz (Hong Kong) Ltd.	Sojitz (Hong Kong) Ltd.,
	General Manager, Beijing (Liaison) Office	General Manager, Beijing (Liaison) Office
		Executive Officer
Yoshihisa	Managing Executive Officer	Senior Vice President, Machinery Division
Suzuki	President, Machinery Division	Senior General Manager, Environment and
		Infrastructure Unit
	Managing Executive Officer	Executive Officer
	Assistant Operating Officer,	Assistant Operating Officer, Public
Shinichi	Risk Management Planning Department,	Relations Department,
Kamozaki	Risk Management Department 1,	Risk Management Planning Department,
Namuzaki	Risk Management Department 2,	Risk Management Department 1,
	Legal Department	Risk Management Department 2,
		Legal Department
	Executive Officer	
	Assistant Operating Officer, Finance	Executive Officer
Junichi	Department, Forex & Securities	CIO
Hamatsuka	Department, Structured Finance	Internal Control Administration Department,
Tarratsuka	Department, Corporate Accounting	IT Planning Department
	Department, Asset Management	
	Department	
	Executive Officer	Executive Officer
	Executive Vice President for China	President, Sojitz (Hong Kong) Ltd.
Masao Goto	President, Sojitz (Shanghai) Co., Ltd.	General Manager, Shenzhen Office
	General Manager, Nanjing Office	General Manager, Kunming Office
	General Manager, Suzhou Office	General Managel, Rumming Onice
	Executive Officer	Executive Officer
Hanai	Secretariat Department,	Secretariat Department,
Masayuki	Human Resources & General Affairs	Human Resources & General Affairs
	Department, Public Relations Department	Department



## 3. List of New Corporate Officers

Directors: 7 (to be voted on at the General Shareholders' Meeting scheduled for late June 2011)

Name	Position
Akio Dobashi	Representative Director
Masaki Hashikawa	Representative Director
Yutaka Kase	Representative Director
Yoji Sato	Representative Director
Kazunori Teraoka	Representative Director
Yoshikazu Sashida	Independent director
Toru Nagashima	Independent director

Yoshikazu Sashida and Toru Nagashima satisfy the requirements to be an independent director as stipulated in the Company Law.

Auditors: 5

Name	
Susumu Komori	Full-time Auditor
Kazuhiko Tokita	Full-time Auditor
Takashi Tukada	Full-time Auditor
Yukio Machida	Auditor
Mitsuaki Yuasa	Auditor

Kazuhiko Tokita, Yukio Machida, and Mitsuaki Yuasa satisfy the requirements to be an independent corporate auditor as stipulated in the Company Law.



## Executive Officers: 31 (as of April 1, 2011)

Rank	Name	Position
Chairman	Akio Dobashi	
Vice Chairman	Masaki Hashikawa	
President	Yutaka Kase	CEO
Executive Vice President	Yoji Sato	Corporate Management, CFO
Executive Vice President	Kazunori Teraoka	Business Group
Senior Managing Executive Officer	Shinichi Taniguchi	CCO Risk Management Planning Department, Risk Management Department 1, Risk Management Department 2, Legal Department
Senior Managing Executive Officer	Joji Suzuki	CIO Internal Control Administration Department, IT Planning Department
Senior Managing Executive Officer	Shigeki Dantani	President, Energy & Metal Division
Managing Executive Officer	Tetsuya Konoda	President & CEO for Europe, Russia & NIS Managing Director, Sojitz Europe plc Managing Director, Sojitz UK plc
Managing Executive Officer	Yoshio Mogi	Finance Department, Forex & Securities Department, Structured Finance Department, Corporate Accounting Department, Asset Management Department
Managing Executive Officer	Masahiro Komiyama	President & CEO for the Americas President, Sojitz Corporation of America and Sojitz Canada Corporation



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Managing Executive Officer	Tatsunobu Sako	President & CEO for the Middle East & Africa
Managing Executive Officer	Shinichi Teranishi	President, Consumer Lifestyle Business Division
Managing Executive Officer	Satoshi Mizui	President, Chemicals & Functional Materials Division
Managing Executive Officer	Kazuhiko Kawasaki	President & CEO for China Chairman, Sojitz (China) Co., Ltd., Sojitz (Shanghai) Co., Ltd., Sojitz (Dalian) Co., Ltd., Sojitz (Tianjin) Co., Ltd., Sojitz (Qingdao) Co., Ltd., Sojitz (Guangzhou) Co., Ltd., Sojitz (Hong Kong) Ltd. General Manager, Beijing (Liaison) Office
Managing Executive Officer	Yoshihisa Suzuki	President, Machinery Division
Managing Executive Officer	Shinichi Kamozaki	Assistant Operating Officer, Risk Management Planning Department, Risk Management Department 1, Risk Management Department 2, Legal Department
Managing Executive Officer	Hiroshi Matsumura	Senior Vice President, Energy & Metal Division Senior General Manager, Coal & Non-Ferrous Metals Unit
Executive Officer	Katsuhiko Kobayashi	Executive Vice President for China CFO for China President, Sojitz (China) Co., Ltd. General Manager, Xi' an Office
Executive Officer	Junichi Hamatsuka	Assistant Operating Officer, Finance Department, Forex & Securities Department, Structured Finance Department, Corporate Accounting Department, Asset Management Department



	1	
Executive Officer	Takashi Ikeda	President & CEO for Asia & Oceania Managing Director, Sojitz Asia Pte. Ltd. General Manager, Singapore Branch
Executive Officer	Masao Goto	Executive Vice President for China President, Sojitz (Shanghai) Co., Ltd. General Manager, Nanjing Office General Manager, Suzhou Office
Executive Officer	Masaru Ogawa	Senior Vice President, Consumer Lifestyle Business Division Senior General Manager, Forest Products & Real Estate Development Unit
Executive Officer	Hanai Masayuki	Secretariat Department, Human Resources & General Affairs Department, Public Relations Department
Executive Officer	Toshihiko Kita	Senior Vice President, Machinery Division Senior General Manager, Marine & Aerospace Unit
Executive Officer	Hideaki Kato	Senior Vice President, Chemicals & Functional Materials Division Senior General Manager, Functional Materials Unit
Executive Officer	Shigeru Ohno	Senior Vice President, Energy & Metal Division Senior General Manager, Ferrous Materials & Steel Products Unit
Executive Officer	Takeshi Yoshimura	Senior Vice President, Machinery Division Senior General Manager, Infrastructure Project & Industrial Machinery Unit
Executive Officer	Masashi Shinohara	Senior Vice President, Energy & Metal Division Senior General Manager, Energy & Nuclear Unit
Executive Officer	Tsutomu Tanaka	Senior Vice President, Chemicals & Functional Materials Division President, Sojitz Pla-Net Corporation
Executive Officer	Shingeru Nishihara	Corporate Planning Department, Regional Coordination & Administration Department, Investor Relations Office General Manager, Corporate Planning Department



## 4. Biographical Outlines of New Corporate Officers

## **Biographical Outline**

Name:	Hiroshi MATSUMURA
Date of Birth:	October 30, 1953
Birthplace:	Токуо
Education:	B.A., Department of Economics, University of Tokyo, March1977
	Master of Public Administration, Harvard University, June 1983

October 2010-present	Advisor, Energy & Metal Division, Sojitz Corporation
July 2008	President, Venture Enterprise Center (VEC)
July 2007	Deputy Director General, Secretariat of Intellectual Property
	Strategy Headquarters, Cabinet Secretariat, Government of Japan
January 2006	Executive Director, Information-Technology Promotion Agency (IPA)
June 2002	Minister (Trade & Commercial),
	Embassy of Japan, United Kingdom
June 2000	Director, International Economic Affairs Division,
	Trade Policy Bureau, METI
July 1999	Research Fellow, Royal Institute for International Affairs
	(Chatham House)
July 1998	Councillor, Cabinet Councillor's Office on External Affairs,
	Cabinet Secretariat, Government of Japan
July 1997	Director, Policy Planning & Coordination Division
	Agency for Natural Resources and Energy, MITI
May 1994	Counselor (Trade), Embassy of Japan, Canada
June 1992	Director, Secretariat of International Peace Cooperation
	Headquarters, Prime Minister's Office , Government of Japan
May 1991	Director, New Visual Industry Division,
	Machinery and Information Industries Bureau, MITI
April 1977	Joined Ministry of International Trade & Industry (MITI)
	(*now Ministry of Economy, Trade & Industry (METI))



## **Biographical Outline**

Name:	Takeshi Yoshimura
Date of Birth:	April 14, 1953
Birthplace:	Osaka Prefecture
Education:	Graduated from the School of Engineering Science, Osaka University in 1976

April 2010 - Present	nt Chief Operating Officer for the Americas		
	Chief Operating Officer, Sojitz Corporation of America		
April 2009	Regional General Manager, Machinery Unit of the Americas		
October 2008	Regional General Manager, Machinery & Aerospace Unit of the		
	Americas		
July 2008	General Manager, Detroit Branch, Sojitz Corporation of America		
April 2008	Senior General Manager, Marine Unit of the Americas		
April 2007	Senior General Manager, IT Business Unit of the Americas		
January 2007	Sojitz Corporation of America (position held to the present)		
	Senior General Manager, Automotive Unit of the Americas		
	Senior General Manager, Information and Industrial Machinery Unit of		
	the Americas		
	Senior General Manager, Aerospace Unit of the Americas		
	Senior General Manager, New Business Development Unit of the		
	Americas		
May 2006	General Manager, Seattle Branch, Sojitz Corporation of America		
October 2005	Sojitz Holdings and Sojitz Corporation merged to form the newly		
	named Sojitz Corporation		
	Group Executive, Machinery Industry, Energy & Mineral Resources		
	Group, Sojitz Corporation of America		
July 2004	General Manager, Public Relations Department, Sojitz Holdings (so		
	renamed from Nichimen Nissho Iwai Holdings)		
April 2004	Sojitz Corporation formed through the merger of Nichimen Corporation		
	and Nissho Iwai Corporation		
	General Manager, Public Relations Department, Sojitz Corporation		
	General Manager, Public Relations Department, Nichimen Nissho Iwai		
	Holdings		
April 2003	General Manager, Secretariat Department, Nissho Iwai Corporation		
January 2003	General Manager, Los Angeles Branch, Nissho Iwai America		
	Corporation		
April 2000	General Manager, Nuclear Fuel Cycle Department, Nissho Iwai		
	Corporation		
April 1976	Joined Nissho Iwai Corporation		



## **Biographical Outline**

Name:	Masashi Shinohara
Date of Birth:	November 6, 1957
Birthplace:	Osaka Prefecture
Education:	Graduated from the Faculty of Engineering, Kyoto University, in 1981

April 2009 - Present	Senior Vice President, Energy & Metal Division, Sojitz Corporation		
	Senior General Manager, Energy & Nuclear Unit, Sojitz Corporation		
April 2006	General Manager, Energy Development Department, Sojitz Corporation		
October 2005	Sojitz Holdings and Sojitz Corporation merged to form the newly named		
	Sojitz Corporation		
April 2004	Sojitz Corporation formed through the merger of Nichimen Corporation		
	and Nissho Iwai Corporation		
November 2003	General Manager, Dubai (Liaison) Office, Nissho Iwai Corporation		
April 1981	Joined Nissho Iwai Corporation		



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## **Biographical Outline**

Name:	Tsutomu Tanaka
Date of Birth:	November 29, 1958
Birthplace:	Saitama Prefecture
Education:	Graduated from the College of Economics, Rikkyo University in 1981

April 2010 - Present	Executive Officer, Sojitz Pla-Net Corporation		
April 2009	General Manager, Resins Department 1, Sojitz Pla-Net Corporation		
October 2008	Regional General Manager, Chemicals & Plastics Division, Europe,		
	Russia & NIS, Sojitz Corporation		
January 2007	Dusseldorf Branch, Sojitz Europe plc		
	Senior General Manager, Plastics Unit, Europe, Russia & NIS, Sojitz		
	Corporation		
April 2006	Regional General Manager, Chemicals & Plastics Division, Sojitz Europe		
	plc		
October 2005	Sojitz Holdings and Sojitz Corporation merged to form the newly named		
	Sojitz Corporation		
April 2004	Sojitz Corporation formed through the merger of Nichimen Corporation		
	and Nissho Iwai Corporation		
June 1982	Nichimen Jitsugyo Corporation renamed Nichimen Corporation		
April 1981	Joined Nichimen Jitsugyo Corporation		



## **Biographical Outline**

Name:	Shigeru Nishihara
Date of Birth:	July 19, 1962
Birthplace:	Ehime Prefecture
Education:	Graduated from the School of Engineering, Yokohama National
	University in 1986

October 2010 - Present	General Manager, Corporate Planning Department, Sojitz	
	Corporation	
June 2006	General Manager, Coal Department, Sojitz Corporation	
October 2005	Sojitz Holdings and Sojitz Corporation merged to form the newly	
	named Sojitz Corporation	
April 2004	Sojitz Corporation formed through the merger of Nichimen	
	Corporation and Nissho Iwai Corporation	
April 1986	Joined Nissho Iwai Corporation	



## 5. Number of Corporate Officers and Average Ages (as of July 1, 2011)

	Number	Average age
(1) Directors	7	65
(2) Executive Officers (includes Directors)	31	58
(3) Directors and Executive Officers Total (1+ 2)	33	59
(4) Auditors	5	65



## **III Other Personnel Changes**

Announcement date	New positions	Name	Current Division / Position
April 1	General Manager, Finance	Seiichi Tanaka	Manager, General Administration
	Department		Section, Finance Dept.
April 1	General Manager, Forex &	Hideo Miyauchi	Manager, Forex & Securities
	Securities Department		Section, Finance Department
April 1	General Manager, Regional	Fumitaka Mizui	General Manager, Planning &
	Coordination & Administration		Administration Office, Chemicals
	Department		& Functional Materials Division
April 1	Senior Vice President,	Masuichiro	Sojitz (China) Co., Ltd. (Beijing)
	Machinery Division	Tsuchiya	Regional General Manager,
			Machinery Division for China
April 1	Senior Vice President,	Yoshizumi	Director President, Hyundai
	Machinery Division	Kurata	Motor (Thailand) Co., Ltd.
	Senior General Manager,		
	Automotive Unit		
April 1	General Manager, Environment	Masakazu	Deputy General Manager,
	& Urban Infrastructure	Hashimoto	Automotive Department 3
	Development Office		Manager, Section 3, Automotive
			Department 3
April 1	General Manager, Power	Noritaka Yasuda	General Manager, Plant and
	Project Department		Infrastructure Department 1
April 1	General Manager, Plant Project	Makoto Nakadoi	General Manager, Plant and
	Department		Infrastructure Department 2
April 1	General Manager, Industrial	Masazumi	General Manager, Industrial
	Machinery & Bearing	Konishi	Systems & Bearing Department
	Department		
April 1	General Manager, Industrial	Osamu	Manager, Ceramics Section,
	Minerals Department	Matsuura	Industrial Minerals Department



April 1	Senior Vice President,	Yoshihiro	General Manager, Chemical
	Chemicals & Functional	Tamura	Resources Department
	Materials Division		
	Senior General Manager,		
	Chemicals Unit		
April 1	General Manager, Planning &	Hisashi Sakaue	Director President, Metton
	Administration Office, Chemicals		America, Inc.
	& Functional Materials Division		
April 1	General Manager, Chemical	Hironori	Assistant General Manager,
	Resources Department	Funahashi	Planning & Administration Office,
			Chemicals & Functional Materials
			Division
April 1	General Manager, Basic	Kazuhiko Saito	General Manager, Organic
	Chemicals Department		Chemicals Department
April 1	General Manager, Speciality	Kyosuke Sasaki	General Manager, Basic
	Chemicals Department		Chemicals Department
April 1	Senior Vice President,	Izumi Konno	Senior Vice President, Consumer
	Consumer Lifestyle Business		Lifestyle Business Division
	Division		Senior General Manager, General
	Senior General Manager,		Commodities & Textile Unit
	Consumer Service Business		General Manager, Planning &
	Unit		Administration Office, Consumer
			Lifestyle Business Division
April 1	General Manager, Planning &	Akihiko Kurata	Deputy General Manager,
	Administration Office, Consumer		Corporate Planning Department
	Lifestyle Business Division		Manager, Overseas
			Administration Sect., Corporate
			Planning Department
April 1	General Manager, Foodstuffs	Hidetoshi Soga	Executive Officer, JALUX Inc.
	Department		
April 1	General Manager, Retail	Hiroshi Shijima	Assistant General Manager,
	Business Department		Planning & Administration Office,
			Consumer Lifestyle Business
			Division

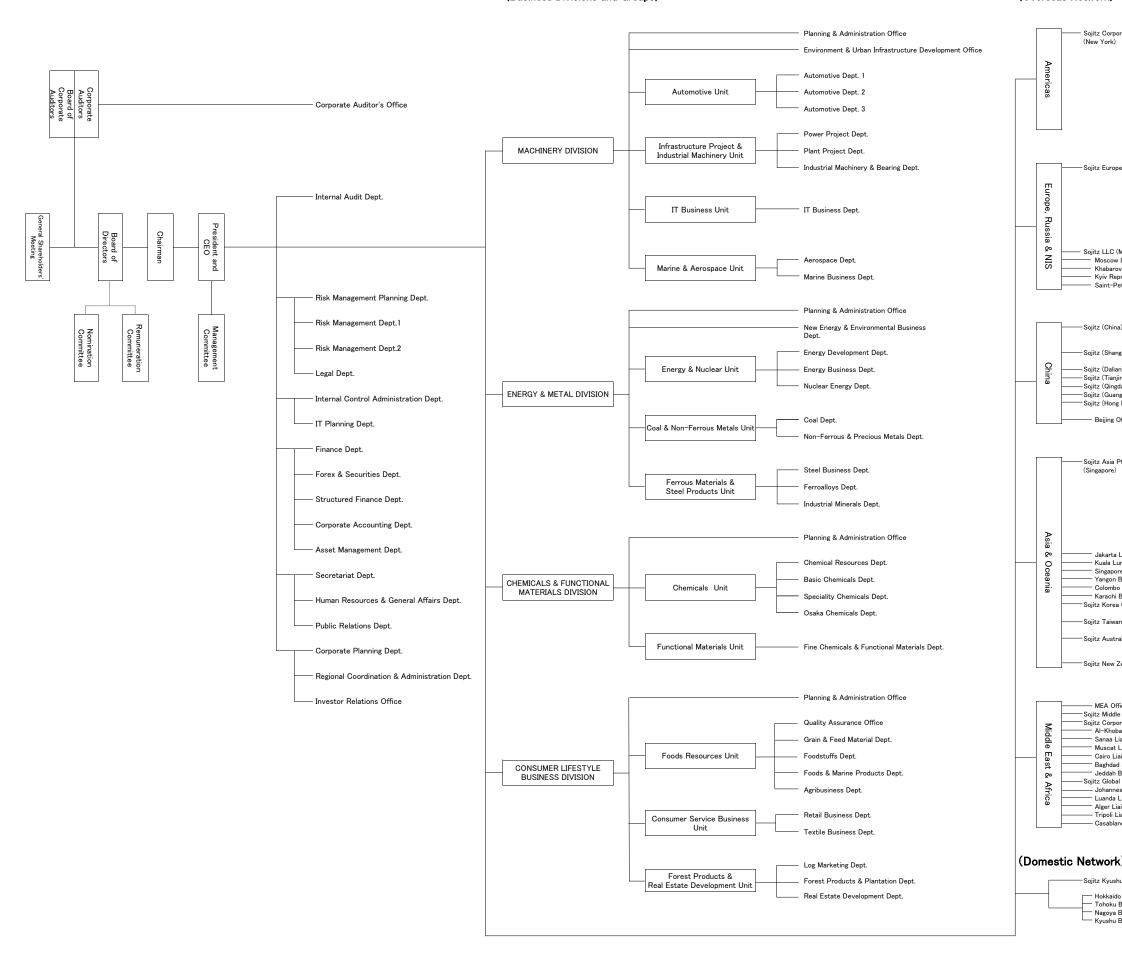


April 1	General Manager, Forest	Takashi Inada	General Manager, General
	Products & Plantation		Commodities & Retail
	Department		Department
April 1	Sojitz (China) Co., Ltd. (Beijing)	Takashi Watatani	Assistant General Manager,
	Regional General Manager,		Planning & Administration Office,
	Machinery Division for China		Machinery Division
April 1	Sojitz (China) Co., Ltd. (Beijing)	Koji Kiriyama	Deputy General Manager, Log
	Regional General Manager,		Marketing Dept.
	Consumer Lifestyle Business		
	Division for China		
April 1	President, Sojitz(Hong Kong)	Toshio Sugita	General Manager, Investor
	Ltd.		Relations Dept.
	General Manager, Shenzhen		Manager, Shareholder Relations
	Office		Sect., Investor Relations Dept.
	General Manager, Kunming		
	Office		
April 1	Sojitz Asia Pte. Ltd.	Ikuya Sekine	Middle East & Africa Office
	Regional General Manager,		
	Consumer Lifestyle Business		
	Division for Asia & Oceania		
April 1	President, Sojitz Australia Ltd.	Tadahiro	General Manager, Forest
	General Manager, Port Moresby	Kinoshita	Products & Plantation
	Office		Department
April 1	President, Sojitz Corporation	Junya Masuda	Manager, Section 2, Automotive
	Iran Ltd.		Department 1
April 1	Sojitz Energy Corporation	Satoru	General Manager, Industrial
	Assume Director	Takahama	Minerals Department
May 1	President, PT. Sojitz Indonesia	Shunji Jinbo	President, Sojitz Australia Ltd.
May 1	Director President, P.T. Kaltim	Norio Yamazaki	President, PT. Sojitz Indonesia
	Methanol Industri		





(Overseas Network)



ooration of America —		Washington Branch
)		Houston Branch Portland Branch
		Portland Branch Seattle Branch
	Sojitz	Canada Corporation (Vancouver) Toronto Office
		Mexicana S.A. de C.V. do Brazil S.A. (Sao Paulo) — Rio de Janeiro Branch
	Sojitz	Venezuela C.A.
		Peru S.A. Argentina S.A.
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pe plc (London) —	Soiitz	UK plc (London) Istanbul Branch
		Paris Branch
		Milan Branch
		Madrid Branch Dusseldorf Branch
		Hamburg Office
		Warsaw Office Prague Office
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		Chongqing Office Xi'an Office
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an) Co., Ltd. —		Suzhou Office Harbin Office
njin) Co., Ltd.		
gdao) Co., Ltd.		
ingzhou) Co., Ltd. ig Kong) Ltd. —		Shenzhen Office
Office		Kunming Office
Office		
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Pte. Ltd. —	PT. S	(Thailand) Co.,Ltd. ojitz Indonesia
	- Sojitz	Philippines Corporation
		(Malaysia) Sdn.Bhd. India Private Ltd Mumbai Branch
	(New	Delhi) Kolkata Branch
		Chennai Branch
	Sojitz	Pune Office Vietnam Co.,Ltd.(Ho Chi Minh City) — Hanoi Branch
a Liaison Office		
₋umpur Branch ore Branch		
Branch		
oo Liaison Office i Branch —		Lahore Liaison Office
a Corporation (Seoul)		Pohang Office
an Corporation	L	Kwangyang Office
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