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To whom it may concern

Nissho Iwai Corporation
President & CEO: Shiro Yasutake
Securities code: 8063

Inquiries:
Tokyo
Public Relations Dept.
General Manager
Seiichi Aoki
TEL +81 (3) 5520 2400

Purchase of Snow Brand Foods' overseas raw materials business

Nissho Iwai Corporation is planning to acquire Snow Brand Foods' overseas raw materials business, and a basic agreement to this effect is slated to be signed between the two companies shortly.

The two companies have been business partners in the aforesaid operations since the past 30 years, and Nissho Iwai had long been interested in this operation. In Feb 2002, Snow Brand Foods made a request for transfer of the same to Nissho Iwai, based on which detailed discussions were held to decide the terms of the agreement.

1. Purpose of Acquisition

Nissho Iwai has earmarked the Consumer products business (Food-stuff/products, General commodities) as one of 5 core business areas in its Medium-term Management Plan 2005, due to be implemented from April 2002, which also involves making proactive investments in this area. The planned purchase of Snow Brand Foods' overseas raw materials business is part of this strategy.

The aforesaid business is not only stable and highly profitable, but will also allow

Nissho Iwai to continue supplying raw materials to existing customers and consumers.

2. Details of the business to be acquired

Overseas raw materials operations centering around 'Natural food additives' (e.g. 'Pectin' which is extracted from apples and citrus fruits, etc.), till now run by Snow Brand Foods' overseas products division. This operation has an annual turnover of almost JY 5 billion, and Nissho Iwai aims to expand it to almost JY 6.5 billion over the next 3 years.

3. Method of acquisition

Transfer of goodwill and business assets to a 100% subsidiary of Nissho Iwai, which will also retain the 25 existing employees.

4. Name of the new company

To be decided

5. Valuation and settlement

To be decided (It is expected to be around 1.5 billion Japanese Yen)

6. Schedule

By end of March 2002 : Conclusion of basic agreement & transfer of business operations

1st April 2002 : Commencement of business operations