#### To whom it may concern

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Notice Concerning Establishment of Stock Repurchase Program for

1st Series Class I Preferred Stock
(Repurchase of Own Stock Pursuant to Article 210 of the Japanese Commercial Code) and
Issuance of Convertible Bonds

Sojitz Holdings Corporation ("Sojitz Holdings") has resolved at the meeting of its Board of Directors, held on May 18, 2005, to propose the establishment of a stock repurchase program for own stock concerning the 1<sup>st</sup> Series Class I Preferred Stock pursuant to Article 210 of the Japanese Commercial Code to the annual general meeting of shareholders, scheduled for June 28, 2005 (as stated in I. herein), and to issue convertible bonds by allocation to third parties (as stated in II. herein).

Sojitz Holdings has already issued preferred stock of totally ¥626 billion, and the conversion period of the 1<sup>st</sup> Series Class I Preferred Stock (outstanding amount issued: ¥52.6 billion) will start on May 14, 2006. Upon establishment of the stock repurchase program for the 1<sup>st</sup> Series Class I Preferred Stock, the preferred stock will be repurchased and cancelled within the range of the increase in shareholders' equity by way of converting the aforementioned convertible bonds into common stock. The capital structure improvement consequently will be enhanced without reducing shareholders' equity and by mitigating dilution of shareholders' value. Please refer to attached "Establishment of Stock Repurchase Program for 1<sup>st</sup> Series Class I Preferred Stock and Issuance of Convertible Bonds".

#### I. Establishment of Stock Repurchase Program for 1st Series Class I Preferred Stock

#### 1. Reason

Sojitz Holdings aims to mitigate the dilution of its common stock value by way of repurchasing the 1<sup>st</sup> Series Class I Preferred Stock, with the conversion period into common stock to begin from May 2006.

#### 2. Details

- (1) Series and class
  - 1<sup>st</sup> Series Class I Preferred Stock of Sojitz Holdings
- (2) Total number of stocks subject to repurchase
  Up to 26,300,000 (i.e., 100% of the outstanding 1<sup>st</sup> Series Class I Preferred Stock)
- (3) Total repurchase amount Up to 60 billion yen
- (4) Shareholders to whom the repurchase is proposed UFJ Bank, Mizuho Corporate Bank, Bank of Tokyo-Mitsubishi, Resona Bank, Mitsubishi Trust and Banking Corporation and Norinchukin Bank

#### (5) Repurchase period

From the effective date of the capital reduction, which will be proposed to the annual general meeting of shareholders scheduled for June 28, 2005, to the date of resolution of the next annual general meeting of shareholders expected to be held in June 2006.

#### Notes:

The above content is subject to approval of the following agendas by the annual general meeting of shareholders scheduled for June 28, 2005:

- "Loss disposition proposal concerning FY2004 (FYE March 2005)"
- "Capital reduction"
- "Repurchase of own stock (1st Series Class I Preferred Stock)"

## II. Issuance of Convertible Bonds

	2 <sup>nd</sup> Series Unsecured Convertible Bonds with Stock Acquisition Rights Guaranteed by Sojitz Corporation			
Issue Amount	¥60 billion			
Purchaser	Nomura Securities Co.,Ltd.			
Issue Date	June 3, 2005			
Maturity Date	June 1, 2007			
Coupon	0%			
Conversion Feature	Convertible into the Sojitz Holdings Corporation common stock			
Conversion Period	June 6, 2005 – May 31, 2007			
Initial Conversion Price	¥ 506.4			
Conversion Price Revision	Conversion price will be revised on a monthly basis from June 24, 2005 to May 25, 2007  90% of average VWAP of Sojitz Holdings Corporation common stock for 5 days prior to and including the fourth Friday of each month			
Lower Convertible Price	¥ 289			
Upper Convertible Price	¥ 1,012.8			
Call Option	100% at par on the fourth Friday of each month following issuance			
Purchaser's Put Option	98% at par on the fourth Friday of each month following issuance			

#### (For your reference)

#### 1. Use of proceeds:

#### (1) Use of proceeds from this fund raising

The proceeds will be mainly used to repurchase the 1<sup>st</sup> Series Class I Preferred Stock of Sojitz Holdings. However, the fund will be loaned to Sojitz Corporation, a subsidiary of Sojitz Holdings, for operating purposes until such actual repurchase.

- (2) Change in the use of proceeds from the previous fund raising N/A
- (3) Impact on the financial results

  There will be no impact on the financial results for FYE March 2006.

#### 2. Profit distribution to shareholders

#### (1) Profit distribution policy

As top management priorities, Sojitz Holdings aims to achieve the stable payment of dividends and the enhancement of both competitiveness and shareholder value through efforts to maximize and efficiently apply retained earnings. Sojitz Holdings determines appropriate dividend levels by taking into account the state of its capital structure, shareholders' equity and financial needs for growth-oriented investment.

#### (2) Dividend determination policy

The basic policy for dividend determination is identified in (1) above.

During FY2004 (FYE March 2005), Sojitz Holdings carefully reviewed its asset portfolio for the purpose of fortifying its financial position, and it has incurred a substantial deficit in retained earnings due to the extraordinary loss resulting from such a drastic review. To recover this deficit, Sojitz Holdings intends to table a resolution for approval at its annual general meeting of shareholders scheduled in June 2005 to transfer its capital reserve to other capital surplus and to reduce capital. This reduction of capital represents a transfer within the shareholders' equity section and does not change the net asset value of Sojitz Holdings; furthermore, the number of shares issued and outstanding will also remain unchanged. Accordingly, this initiative will have no impact on shareholders' equity per share. Sojitz Holdings aims to distribute dividends in FY2006 by accumulating current year earnings while taking into consideration the balance with the needs for the retention of earnings in order to improve its financial position and reinforce its management base.

(3) Use of retained earnings
Retained earnings will be used for investments aimed at profit growth.

# (4) Others N/A

#### (5) Dividend payment in the past three fiscal years

	FYE March 2004	FYE March 2005	
Net income per share	¥0.43	(¥2,561.51)	
Dividend p.a. per share	-	-	
Real payout ratio	-	-	
Net income to equity ratio	0.0%	-	
Dividend to equity ratio	-	-	

#### Notes:

- 1. Data is only available for the past two fiscal years as Sojitz Holdings was established on April 1, 2003.
- 2. Net income per share is the net income per common share, and is obtained from net income divided by the average number of shares during each fiscal year.
- 3. Dividend p.a. per share is the dividend per common share.
- 4. Net income to equity ratio is obtained from net income divided by shareholders' equity (i.e. the average between the figures at the beginning and at the end of the fiscal year).
- 5. No statement on dividend p.a. per share, real payout ratio or dividend to equity ratio as Sojitz Holdings has not paid a dividend for the past two fiscal years.
- 6. No statement on net income to equity ratio for FYE March 2005 due to net loss.

#### 3. Equity financing over the past three fiscal years

#### (1) Equity financing

Date		Capital increase	Capital after the	Capital reserve after the	Note
			new issue	new issue	
May 2003	14,	¥266,000 million	¥143,000 million	¥314,181 million	1
May 2003	16,	¥7,181 million	¥146,606 million	¥317,755 million	2
Oct 2004	29,	¥360,000 million	¥331,106 million	¥502,255 million	3

#### Notes:

- This relates to the third party allocations of 1<sup>st</sup> Series Class I Preferred Stock, 2<sup>nd</sup> Series Class I Preferred Stock, 3<sup>rd</sup> Series Class I Preferred Stock, 4<sup>th</sup> Series Class I Preferred Stock, 1<sup>st</sup> Series Class II Preferred Stock and 1<sup>st</sup> Series Class III Preferred Stock.
- 2. This relates to the third party allocation of common stock.
- 3. This related to the third party allocations of the 1<sup>st</sup> Series Class IV Preferred Stock, 1<sup>st</sup> Series Class V Preferred Stock, 2<sup>nd</sup> Series Class V Preferred Stock and 1<sup>st</sup> Series Class VI Preferred Stock
- 4. In addition to the above equity financing, Sojitz Holdings issued Yen Denominated Convertible Bonds in the amount of 5 billion yen due 2005 on May 29, 2003, Yen Denominated Convertible Bonds in the amount of 5 billion yen due November 2005 on November 5, 2003, and 1st Series Unsecured Convertible Bonds (guaranteed by Sojitz Corporation) in the amount of 10 billion yen on October 29, 2004. The 5 billion yen Convertible Bonds due 2005 issued on May 29, 2003, as well as the 10 billion yen 1st Series Unsecured Convertible Bonds (guaranteed by Sojitz Corporation), have been fully converted to common stock. Of the 5 billion Yen Denominated Convertible Bonds due November 2005 issued on November 5, 2003, 4 billion yen has been converted to common stock as of April 30, 2005.
- (2) Stock price information for the past three fiscal years and immediately before the new issue:

	FYE March 2004	FYE March 2005	FYE March 2006	
Opening price	¥339	¥725	¥520	
High	¥794	¥777	¥543	
Low	¥205	¥325	¥447	
Closing price	¥718	¥528	¥460	
Price-earnings ratio	1,676 times	-	-	

#### Notes:

- 1. Data is only available for the past two fiscal years and the most recent figures as Sojitz Holdings was established on April 1, 2003.
- 2. Stock prices are prices on the Tokyo Stock Exchange.
- 3. Stock prices for FYE March 2006 are as of May 18, 2005.
- 4. Price-earnings ratio is obtained from the stock price (closing price) as of the end of the applicable fiscal year divided by net income per share of the applicable fiscal year.
- 5. No statement on price-earnings ratio for FYE March 2005 due to net loss.

# Establishment of Stock Repurchase Program for 1st Series Class I Preferred Stock and Issuance of Convertible Bonds (CB)

Sojitz Holdings Corporation
May 18, 2005



## **Disclaimer**



# Handling of Previously Issued Preferred Stock

## Our Goals for Improving Capital Structure

Enhance shareholders' value while mitigating dilution

## **Concrete Methodologies**

While maintaining the current level of shareholders' equity, we will take the following steps with respect to preferred stock repurchase and cancellation:

- ◆ Establish a stock repurchase program for 1<sup>st</sup> Series Class I Preferred Stock and plan to repurchase and cancel during FY2005
- ◆ Issue new convertible bonds (CB)

## **Our Policy**

After implementing the current round of concrete measures, we will enhance possibilities for repurchase and cancellation of preferred stock by accumulating current year earnings.



## **Current Measures**

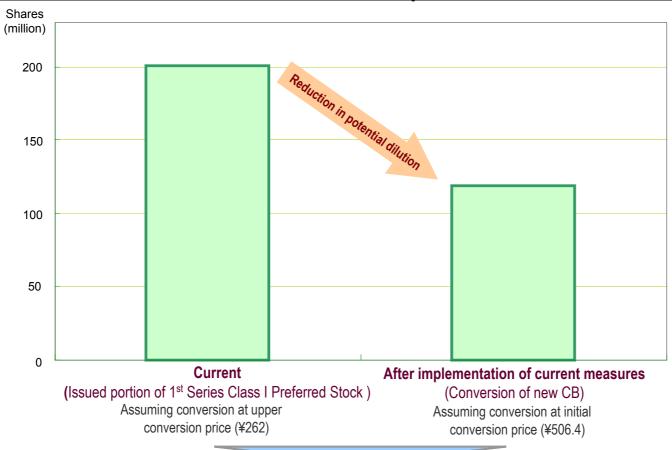
## **Handling of Previously Issued Preferred Stock**

- ◆ Establish a stock repurchase program for up to ¥60.0 billion of 1<sup>st</sup> Series Class I Preferred Stock (subject to the approval at general shareholders' meeting in late June 2005)
  - ➤ 1st Series Class I Preferred Stock repurchase and cancellation to be completed prior to start of conversion period (May 2006).
- Issue and allocate ¥60.0 billion CB to Nomura Securities Co.,Ltd.

Considering the actual CB situation, we will repurchase and cancel preferred stock, thereby enhancing efforts to improve our capital structure while aiming to mitigate dilution.

# **Mitigating Dilution**

## Potential Dilution of Common Stock after Implementation of Current Measures

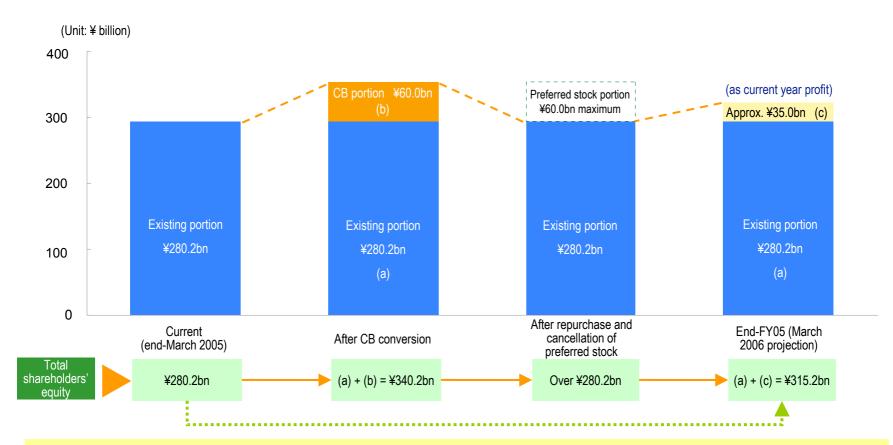


Funds procured through CB issuance will be used for preferred stock repurchase and cancellation in an effort to mitigate significant dilution of shareholders' value.



# Improvement of Capital Structure

# **Consolidated Shareholders' Equity (Simulation)**



Preferred stock repurchase and cancellation within the range of the increase in shareholders' equity resulting from CB conversion will make it possible to accelerate improvement of capital structure without reducing shareholders' equity.



# (Annex) Overview of Preferred Stock Issued

(As of May 17, 2005)

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<i>'</i>	ssued in May 2003)	Outstanding Amount Issued	Shareholders (Financial Institutions)			ent Conversion Price ge of upper and lower s)	Current Latent Number of Shares	Starting Date of Conversion Period
Ι ('	SSUEG III Way 2003)							
	1 <sup>st</sup> Series Class I	¥52.6 bil	(Each series / class: Same portion)		¥262	(Upper limit ¥262 Lower limit ¥209.6)	200.8 mil shares	5/14/2006
	2 <sup>nd</sup> Series Class I	¥52.6 bil	UFJ Bank: ¥30.0 bil		¥262	( Upper limit ¥262 Lower limit ¥209.6 )	200.8 mil shares	5/14/2008
	3 <sup>rd</sup> Series Class I	¥52.6 bil	Mizuho Corporate Bank: ¥9.0 bil Bank of Tokyo-Mitsubishi: ¥7.0 bil		¥262	(Upper limit ¥262 Lower limit ¥209.6)	200.8 mil shares	5/14/2010
	4 <sup>th</sup> Series Class I	¥52.6 bil	Resona Bank: ¥3.6 bil Mitsubishi Trust Bank: ¥2.0 bil		¥262	(Upper limit ¥262 Lower limit ¥209.6)	200.8 mil shares	5/14/2012
	1 <sup>st</sup> Series Class II	¥52.6 bil	Norinchukin Bank: ¥1.0 bil		¥262	(Upper limit ¥262 Lower limit ¥209.6)	200.8 mil shares	5/14/2014
	1 <sup>st</sup> Series Class III	¥3.0 bil	Lehman Brothers: ¥3.0 bil		¥503	(No upward correction Lower limit ¥170.4	) 6.0 mil shares	5/14/2004
(	(Issued in Oct 2004)							
	1 <sup>st</sup> Series Class IV	¥199.5 bil	UFJ Bank: ¥199.5 bil	TBD 10/2	2024	(No upper limit Lower limit 80%)*	TBD	10/29/2024
	1 <sup>st</sup> Series Class V	¥130.5 bil	UFJ Bank: ¥130.5 bil	TDB 10/2	2019	(Upper limit 500%)* Lower limit 30%)*	TBD	10/29/2019
	2 <sup>nd</sup> Series Class V	¥20.0 bil	Mizuho Corporate Bank: ¥10.0 bil Bank of Tokyo-Mitsubishi: ¥10.0 bil	TBD 10/2	2015	(Upper limit 200%)* Lower limit 30%)	TBD	10/29/2015
	1 <sup>st</sup> Series Class VI	¥7.0 bil	UBS: ¥7.0 bil	¥4	51.5	(Upper limit ¥601.9 Lower limit ¥200.6)	15.5 mil shares	5/2/2005

\*Note: Figures represent ratios vis-à-vis initial conversion price.



# (Annex) Overview of Preferred Stock Repurchase

Type of stock 1st Series Class I Preferred Stock

**Total number of stocks** Up to 26,300,000 (i.e., total number of

outstanding 1st Series Class I Preferred Stock)

**Total repurchase amount** Up to ¥60.0 billion

Sellers UFJ Bank, Mizuho Corporate Bank, Bank of

Tokyo-Mitsubishi, Resona Bank, Mitsubishi

Trust & Banking Corporation, Norinchukin Bank

# (Annex) Terms of CB Issue

**Issuing entity** Sojitz Holdings Corporation

Guarantor Sojitz Corporation

¥60.0 billion Value of issue

**Subscription method** Third party allocation to Nomura Securities Co., Ltd.

Term 2 years

0% Coupon

Issue price 100% at par; warrants issued gratis

Redemption price 100% at par

**Initial conversion price** ¥506 4

Revised to 90% of volume weighted average price (VWAP) for five continuous trading days ending on the fourth Friday of Conversion price revision

each month following issuance.

Lower conversion price ¥289

Upper conversion price ¥1.012.8

Call option 100% at par on the fourth Friday of each month following

issuance

**Put option** 98% at par on the fourth Friday of each month following

issuance

**Transfer restrictions** The allocated party may not transfer the CB, integrally or any

portion thereof, to a third party without prior written consent of

the issuing entity.

