Creativity

In a world economy that faces new paradigms

Sojitz demonstrates its comprehensive strength through business such as trading and investment, and we are always acquiring new functions so we can continue to expand the business areas of our nine divisions. We are creating Company growth and a sustainable society with flexible ideas unique to Sojitz as we gain an understanding of ever-changing social needs and accurately determine opportunities and risks with an eye to the future.

Understanding Needs
(Identifying Opportunities and Risks)

**Opportunities**
- Increasing infrastructure investment and consumer spending accompanying economic development in emerging and developing countries, and economic trends in developed countries
- The creation and innovation of business models and new technology such as AI and the IoT, stimulating alternatives for existing business and new demand
- Movements seeking solutions to social issues through corporate activities, such as increasing ESG investors, the promulgation of international SDGs, the adoption of the Paris Agreement

**Risks**
- Further deceleration of the world economy, uncertainty concerning when it will accelerate again
- Further intensification of trade issues stemming from the trade friction between the U.S. and China
- Impact of geopolitical risks, especially in emerging countries
- Shortening of product and project lifecycles with the evolution of technology
- Increasingly stringent environmental regulations

Organizing Key Sustainability Issues (Materiality)

**Sustainability Challenge**
- Initiatives to achieve a low carbon and decarbonized society
- Initiatives respecting human rights, including supply chains
Expanding new business fields

Creating promising opportunities

Acquiring new functions

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