

## Summary of Consolidated Financial Results

January 31, 2007

for the third quarter ended December 31, 2006

### Sojitz Corporation

(URL <http://www.sojitz.com>)

Listed stock exchange : The first sections of Tokyo and Osaka  
 Headquarters : Tokyo  
 Securities Code : 2768  
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#### 1. Items regarding Preparation for the Summary of Quarterly Results

- (1) Use of simplified accounting procedure : None  
 (2) Change in accounting policies from the latest consolidated fiscal year : None  
 (3) Change in number of consolidated subsidiaries and affiliated companies accounted for the equity method : Yes

	Dec 31, 2006	Sep 30, 2006	Mar 31, 2006
Consolidated subsidiaries	335	331	321
Unconsolidated subsidiaries (accounted for by the equity method)	12	12	12
Unconsolidated affiliates (accounted for by the equity method)	186	188	180

(4) Figures for the nine-month periods ended December 31, 2006 and 2005 have not been audited by independent auditors.

#### 2. Consolidated Financial Results for the Nine-Month Periods Ended December 31, 2006 and 2005

(1) Operating Results (Consolidated) (Rounded down to millions of Japanese Yen)

	Net Sales		Operating Income		Recurring Profit		Net Income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
For the nine-month periods ended								
December 31, 2006	3,854,670	4.6	59,663	0.5	68,514	7.3	47,633	29.5
December 31, 2005	3,686,676	8.2	59,358	18.7	63,867	55.1	36,797	-
(Ref) FY 2005	4,972,059		76,202		78,773		43,706	

	EPS	Adjusted EPS
	Yen	Yen
For the nine-month periods ended		
December 31, 2006	79.63	49.98
December 31, 2005	112.44	99.93
(Ref) FY 2005	126.21	99.55

Note; Percentages shown for net sales, operating income, recurring profit and net income are the rates of increase or decrease from the previous corresponding period.

(2) Financial Position (Consolidated)

	Total Assets	Total Net Assets	Equity Ratio	Net Assets per Share
	Millions of Yen	Millions of Yen	%	Yen
As of				
December 31, 2006	2,723,815	641,186	22.1	46.95
December 31, 2005	2,528,536	433,998	17.2	(450.51)
(Ref) March 31, 2006	2,521,679	426,949	16.9	(368.95)

Note; The presentation of the fiscal 2005 third quarter and full-year figures has been indicated to conform with the fiscal 2006 presentation in accordance with change of the Japanese accounting standard. Former "Shareholders' equity" is now recorded as "total net assets;" former "shareholders' equity ratio" is now recorded as "equity ratio," and former "shareholders' equity per share" is now recorded as "net assets per share".

#### Descriptive Analysis of Consolidated Financial Results:

For the first nine months of fiscal 2006, Sojitz reported net sales of 3,854.7 billion yen, up 168.0 billion yen year on year, and gross trading profit of 185.2 billion yen, an increase of 4.4 billion yen, due to higher sales and earnings in the Machinery & Aerospace and Energy & Mineral Resources divisions. Although selling, general and administrative expenses increased by 4.1 billion yen to 125.5 billion yen due to higher personnel expenses, operating income rose 0.3 billion yen year on year to 59.7 billion yen on the back of higher gross trading profit.

Sojitz also posted an increase in recurring profit of 4.6 billion yen to 68.5 billion yen. In addition to the above factors, this reflected an improvement in net interest income and expenses mainly due to a decline in interest-bearing debt, increased equity in earnings of unconsolidated subsidiaries and affiliates and other factors. After special losses—net of 3.2 billion yen and income taxes, net income rose 10.8 billion yen to 47.6 billion yen.

#### 3. Consolidated Earnings Forecast for the Fiscal Year Ending March 2007 (April 1, 2006-March 31, 2007):

Sojitz has made no change to its consolidated earnings forecasts for the fiscal year ending March 31, 2007, which were disclosed on October 31, 2006.

	Net Sales	Recurring Profit	Net Income
	Millions of Yen	Millions of Yen	Millions of Yen
For the fiscal year ending			
March 31, 2007	5,300,000	89,000	56,000

Reference: EPS (projection): JPY 70.27

The aforementioned forecasts are based on certain assumptions that the Company has deemed relevant and appropriate as of the date of publication. Actual results may differ substantially from these forecasts due to a variety of important factors.

**Consolidated Statements of Income**  
for the Nine-Month Periods Ended December 31, 2006 and 2005

Millions of yen

	Nine-month period (Apr.1, 2006 - Dec.31, 2006)	Six-month period (Apr.1, 2006 - Sep.30, 2006)	Three-month period (Oct.1, 2006 - Dec.31, 2006)	Nine-month period (Apr.1, 2005 - Dec.31, 2005)	Increase/(Decrease)	
					Amount	Percentage
<b>Net sales</b>	3,854,670	2,529,244	1,325,425	3,686,676	167,994	4.56
Cost of sales	(3,669,459)	(2,406,658)	(1,262,800)	(3,505,913)	(163,546)	4.66
<b>Gross trading profit</b>	185,210	122,585	62,624	180,763	4,447	2.46
<b>Selling, general and administrative expenses</b>	(125,546)	(83,264)	(42,282)	(121,405)	(4,141)	3.41
<b>Operating income</b>	59,663	39,321	20,342	59,358	305	0.51
Interest income	10,786	7,307	3,478	9,534	1,252	13.13
Dividends	4,470	3,513	956	5,285	(815)	(15.42)
Equity in earnings of unconsolidated subsidiaries and affiliates	17,716	11,602	6,113	16,794	922	5.49
Other income	11,907	9,976	1,931	14,733	(2,826)	(19.18)
Non-operating income	44,880	32,400	12,479	46,348	(1,468)	(3.17)
Interest expense	(28,687)	(19,602)	(9,085)	(28,589)	(98)	0.34
Interest expense on commercial papers	(79)	(58)	(20)	(1,492)	1,413	(94.71)
Other expenses	(7,262)	(5,667)	(1,595)	(11,757)	4,495	(38.23)
Non-operating expense	(36,029)	(25,327)	(10,702)	(41,839)	5,810	(13.89)
<b>Recurring profit</b>	68,514	46,394	22,119	63,867	4,647	7.28
Extraordinary income (loss)	(3,193)	(4,738)	1,545	(5,428)	2,235	(41.18)
<b>Income before income taxes and minority interests</b>	65,321	41,655	23,665	58,439	6,882	11.78
Income taxes; Current	(13,488)	(8,810)	(4,677)	(14,245)	757	(5.31)
Deferred	(1,375)	170	(1,546)	(5,182)	3,807	(73.47)
Minority interests	(2,824)	(1,658)	(1,165)	(2,213)	(611)	27.61
<b>Net income</b>	47,633	31,356	16,276	36,797	10,836	29.45

## Consolidated Balance Sheets

As of December 31, 2006 and March 31, 2006

<b>Assets</b>	December 31, 2006	March 31, 2006	Millions of yen Increase/ (Decrease)
<b>Current assets;</b>			
Cash and deposits	622,977	521,937	101,040
Trade notes and trade accounts receivable	673,904	613,513	60,391
Securities	8,187	6,471	1,716
Inventories	262,930	214,163	48,767
Short-term loans receivable	18,258	44,237	(25,979)
Deferred tax assets-current	7,119	8,886	(1,767)
Other current assets	131,914	116,416	15,498
Allowance for doubtful receivables	(12,259)	(15,172)	2,913
<b>Total current assets</b>	<b>1,713,031</b>	<b>1,510,454</b>	<b>202,577</b>
<b>Fixed assets;</b>			
<u>Tangible assets</u>	236,677	246,665	(9,988)
<u>Intangible assets:</u>	97,261	100,131	(2,870)
Goodwill	71,276	76,897	(5,621)
Other intangible assets	25,985	23,233	2,752
Investments and other fixed assets;	674,641	663,403	11,238
Investment securities	489,633	488,291	1,342
Long-term loans receivable	50,107	38,867	11,240
Non-performing receivables	163,327	176,527	(13,200)
Deferred tax assets-non-current	29,548	23,880	5,668
Others	60,423	58,793	1,630
Allowance for doubtful receivables	(118,397)	(122,956)	4,559
<b>Total fixed assets</b>	<b>1,008,580</b>	<b>1,010,200</b>	<b>(1,620)</b>
<b>Deferred assets</b>	<b>2,203</b>	<b>1,024</b>	<b>1,179</b>
<b>Total assets</b>	<b>2,723,815</b>	<b>2,521,679</b>	<b>202,136</b>

**Consolidated Balance Sheets**  
As of December 31, 2006 and March 31, 2006

<b>Liabilities, Minority Interests and Shareholders' Equity</b>	Millions of yen		
	December 31, 2006	March 31, 2006	Increase/ (Decrease)
<b>Liabilities</b>			
<b>Current liabilities;</b>			
Trade notes and trade accounts payable	515,555	451,438	64,117
Short-term loans payable	416,334	545,072	(128,738)
Commercial paper	10,000	29,200	(19,200)
Current portion of long-term loans payable	162,628	239,841	(77,213)
Income taxes payable	6,968	7,774	(806)
Deferred tax liabilities-current	160	41	119
Allowance for employees' bonus	4,845	5,148	(303)
Other current liabilities	131,619	138,198	(6,579)
<b>Total current liabilities</b>	<b>1,248,112</b>	<b>1,416,716</b>	<b>(168,604)</b>
<b>Non-current liabilities;</b>			
Bonds, less current portion	325,834	99,036	226,798
Long-term loans payable	446,833	473,109	(26,276)
Deferred tax liabilities -non-current	13,543	13,553	(10)
Deferred tax liabilities -revaluation	1,262	445	817
Allowance for retirement benefits	22,597	25,558	(2,961)
Other non-current liabilities	24,445	29,185	(4,740)
<b>Total non-current liabilities</b>	<b>834,517</b>	<b>640,887</b>	<b>193,630</b>
<b>Total liabilities</b>	<b>2,082,629</b>	<b>2,057,603</b>	<b>25,026</b>
<b>Minority interests</b>	<b>-</b>	<b>37,125</b>	<b>-</b>
<b>Shareholders' equity</b>			
Common and Preferred stock	-	130,549	-
Capital surplus	-	166,754	-
Retained earnings	-	92,487	-
Land revaluation difference	-	(2,619)	-
Net unrealized gains on available-for-sale securities	-	90,547	-
Valuation difference on available-for-sale securities	-	(50,655)	-
Treasury stock	-	(113)	-
<b>Total shareholders' equity</b>	<b>-</b>	<b>426,949</b>	<b>-</b>
<b>Total liabilities, minority interest and shareholders' equity</b>	<b>-</b>	<b>2,521,679</b>	<b>-</b>
<b>Owners' equity;</b>			
Common and preferred stock	72,652	-	-
Capital surplus	349,651	-	-
Retained earnings	138,944	-	-
Treasury stock	(123)	-	-
<b>Total owners' equity</b>	<b>561,125</b>	<b>-</b>	<b>-</b>
<b>Valuation and translation adjustments;</b>			
Valuation difference on available-for-sale securities	82,872	-	-
Deffered gains or losses on hedges	514	-	-
Land revaluation difference	(1,981)	-	-
Foreign currency translation adjustments	(41,720)	-	-
<b>Total valuation and translation adjustments</b>	<b>39,685</b>	<b>-</b>	<b>-</b>
<b>Minority Interests;</b>	<b>40,375</b>	<b>-</b>	<b>-</b>
<b>Total net assets</b>	<b>641,186</b>	<b>-</b>	<b>-</b>
<b>Total liabilities and net assets</b>	<b>2,723,815</b>	<b>-</b>	<b>-</b>

## Segment Information

for the Nine-Month Periods Ended December 31, 2006 and 2005

### Industry Segments

Industry segment information for the nine-month period ended December 31, 2006 is as follows:

Millions of yen

	Machinery & Aerospace	Energy & Mineral Resources	Chemicals & Plastics	Real Estate Development & Forest Products	Consumer Lifestyle Business
Net sales					
Outside customers	816,176	964,624	503,871	257,089	703,434
Inter-segment	9,822	6,047	34,878	2,222	11,171
Total	825,998	970,672	538,749	259,311	714,605
Operating expense	813,292	955,858	522,349	252,714	709,969
Operating income	12,706	14,813	16,400	6,596	4,635
Total assets	355,014	476,975	374,528	253,631	309,574

	Overseas Subsidiaries	Other	Total	Elimination and Unallocated	Consolidated
Net sales					
Outside customers	519,068	90,406	3,854,670	-	3,854,670
Inter-segment	253,396	19,091	336,631	(336,631)	-
Total	772,465	109,498	4,191,301	(336,631)	3,854,670
Operating expense	769,380	108,357	4,131,923	(336,916)	3,795,006
Operating income	3,084	1,141	59,378	285	59,663
Total assets	368,537	150,656	2,288,918	434,897	2,723,815

Notes:

1. Unallocated costs and expenses included in "Elimination and Unallocated" totaled 636 millions of yen and comprised mainly administrative group expenses applicable to the Company and former Sojitz Corporation.
2. Company assets included in "Elimination and Unallocated" totaled 587,880 millions of yen and comprised mainly managed surplus (cash and deposits and bonds, and investment securities) of the Company.

## Segment Information

for the Nine-Month Periods Ended December 31, 2006 and 2005

### Industry Segments (Continued)

Industry segment information for the nine-month period ended December 31, 2005 was as follows:

Millions of yen

	Machinery & Aerospace	Energy & Mineral Resources	Chemicals & Plastics	Real Estate Development & Forest Products	Consumer Lifestyle Business
Net sales					
Outside customers	685,078	909,102	486,302	302,220	660,104
Inter-segment	9,944	5,364	32,385	2,072	9,186
Total	695,023	914,467	518,687	304,293	669,290
Operating expense	683,178	901,938	504,134	296,268	662,874
Operating income	11,844	12,528	14,553	8,024	6,416
Total assets	325,062	462,958	360,939	232,052	292,281

	Overseas Subsidiaries	Other	Total	Elimination and Unallocated	Consolidated
Net sales					
Outside customers	562,008	81,859	3,686,676	-	3,686,676
Inter-segment	240,103	17,325	316,381	(316,381)	-
Total	802,111	99,185	4,003,058	(316,381)	3,686,676
Operating expense	797,845	97,688	3,943,928	(316,610)	3,627,318
Operating income	4,266	1,496	59,130	228	59,358
Total assets	441,054	176,164	2,290,514	231,165	2,521,679

Notes:

1. Unallocated costs and expenses included in "Elimination and Unallocated" totaled 3,305 millions of yen and comprised mainly administrative group expenses applicable to the Company and former Sojitz Corporation.
2. Company assets included in "Elimination and Unallocated" totaled 447,487 millions of yen and comprised mainly managed surplus (cash and deposits and bonds, and investment securities) of the Company.