for the First Quarter Ended June 30, 2006

## Sojitz Corporation

(URL http ://www.sojitz.com )
Listed stock exchange : The first sections of Tokyo and Osaka
Headquarters: Tokyo
Securities Code : 2768
Company Representative Akio Dobashi, President \& CEO
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1. Items regarding Preparation for the Summary of Quarterly Results
(1) Use of simplified accounting procedure : None
(2) Change in accounting policies from the latest consolidated fiscal year : None
(3) Change in number of consolidated subsidiaries and affiliated companies accounted for the equity method : Yes

|  | Jun. 30, 2006 | Mar. 31, 2006 |
| :--- | :---: | ---: |
| Consolidated subsidiaries | 322 | 321 |
| Unconsolidated subsidiaries (accounted for by the equity method) | 12 | 12 |
| Unconsolidated affiliates (accounted for by the equity method) | 185 | 180 |

(4) Figures for the first quarter ended June 30, 2006 and 2005 have not been audited by independent auditors.
2. Consolidated Financial Results for the First Quarter Ended June 30, 2006 and 2005
(1)Operating Results (Consolidated) (Rounded down to millions of Japanese Yen)


|  | EPS | Adjusted EPS |
| :---: | :---: | :---: |
| For the first quarter ended | Yen | Yen |
| June 30, 2006 | 43.22 | 26.73 |
| June 30, 2005 | 75.44 | 62.44 |
| (Ref.) FY 2005 | 126.21 | 99.55 |

Note; Percentages shown for net sales, operating income, recurring profit and net income are the rates of increase or decrease from the previous corresponding period.
(2)Financial Position (Consolidated)

|  | Total Assets | Total Net Assets | Equity Ratio | Net Assets per Share |
| :---: | :---: | :---: | :---: | :---: |
| As of | Millions of Yen | Millions of Yen | $\%$ | Yen |
| June 30, 2006 | $2,606,946$ | 493,802 | 17.5 | $(213.23)$ |
| June 30, 2005 | $2,389,283$ | 311,004 | 13.0 | $(1,201.42)$ |
| Ref.)March 31, 2006 | $2,521,679$ | 426,949 | 16.9 | $(368.95)$ |

Note; The presentation of the fiscal 2005 first quarter and full-year figures has been indicated to conform with the fiscal 2006 presentation in accordance with change of the Japanese accounting standard. Former "Shareholders' equity" is now recorded as "total net assets;" former "shareholders' equity ratio" is now recorded as "equity ratio," and former "shareholders' equity per share" is now recorded as "net assets per share."

Descriptive Analysis of Consolidated Financial Results:
In the first quarter of the fiscal year under review, consolidated net sales increased $¥ 96.9$ billion over the same period last year to $¥ 1,227.6$ billion, while gross trading profit rose 3.0 billion year on year to $¥ 58.6$ billion. This was mainly due to higher sales and earnings in the Machinery \& Aerospace and Energy \& Mineral Resources divisions, which continued their strong performances from the previous year. Operating income increased $¥ 2.1$ billion year on year to $¥ 17.8$ billion, despite a rise of $¥$ 0.9 billion in selling, general and administrative (SG\&A) expenses to $¥ 40.8$ billion, partially due to increased personnel expenses.

Recurring profit increased $¥ 1.0$ billion year on year to $¥ 21.8$ billion, mainly attributable to affiliates that sustained their strong performances from the previous fiscal year. As a result of extraordinary income of $¥ 2.0$ billion, income before income taxes and minority interests for the first quarter increased $¥ 1.1$ billion to $¥ 23.8$ billion. After accounting for income taxes, Sojitz Corporation recorded an increase in net income of $¥ 0.3$ billion to $¥ 18.7$ billion.
3. Consolidated Earnings Forecast for the Fiscal Year Ending March 2007 (April 1, 2006-March 31, 2007):

Sojitz has made no change to its consolidated interim and full-year earnings forecasts for the fiscal year ending March 31, 2007, which were disclosed on April 28, 2006.

|  | Net Sales | Recurring Profit | Net Income |
| :---: | :---: | :---: | :---: |
| For the fiscal year ending <br> March 31, 2007 <br> Interim | Millions of Yen | Millions of Yen | Millions of Yen |
| Full-year | $2,500,000$ |  |  |

Reference: EPS (projection): JPY 97.32
The aforementioned forecasts are based on certain assumptions that the Company has deemed relevant and appropriate as of the date of publication. Actual results may differ substantially from these forecasts due to a variety of important factors.

# Consolidated Statements of Income 

for the First Quarter Ended June 30, 2006
Millions of yen

|  | 3 months ended June 30, 2006 | Percentage of Net sales (\%) | 3 months ended June 30, 2005 | Percentage of Net sales (\%) | Cha <br> amount | nge percentage | Fiscal Year ended March o $31,2006$ | Percentage of Net sales (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 1,227,634 | 100.00 | 1,130,731 | 100.00 | 96,903 | 8.57 | 4,972,059 | 100.00 |
| Cost of sales | $(1,168,993)$ | ( 95.22 ) | $(1,075,086)$ | ( 95.08) | $(93,907)$ | 8.73 | $(4,729,892)($ | ( 95.13) |
| Gross trading profit | 58,641 | 4.78 | 55,645 | 4.92 | 2,996 | 5.38 | 242,166 | 4.87 |
| Selling, general and administrative expenses | $(40,875)$ | 3.33 ) | $(39,937)$ | ( 3.53 ) | (938) | 2.35 | $(165,964)($ | $3.34)$ |
| Operating income | 17,765 | 1.45 | 15,707 | 1.39 | 2,058 | 13.10 | 76,202 | 1.53 |
| Interest income | 3,243 | 0.26 | 3,308 | 0.29 | (65) | (1.96) | 13,213 | 0.27 |
| Dividends | 2,208 | 0.18 | 3,048 | 0.27 | (840) | (27.56) | 6,816 | 0.14 |
| Equity in earnings of unconsolidated subsidiaries and affiliates | 6,463 | 0.53 | 6,138 | 0.55 | 325 | 5.29 | 19,149 | 0.38 |
| Gain on sale of securities | 1,419 | 0.12 | 1,682 | 0.15 | (263) | (15.64) | 2,042 | 0.04 |
| Other income | 3,966 | 0.32 | 4,538 | 0.40 | (572) | (12.60) | 18,496 | 0.37 |
| Non-operating income | 17,301 | 1.41 | 18,715 | 1.66 | $(1,414)$ | (7.56) | 59,718 | 1.20 |
| Interest expense | $(9,891)$ | 0.81 ) | $(9,549)$ | ( 0.84) | (342) | 3.58 | $(38,571)$ ( | ( 0.78) |
| Interest expense on commercia papers | (32) | 0.00 ) | (809) | ( 0.08) | 777 | (96.04) | $(1,572)($ | 0.03 ) |
| Other expenses | $(3,392)$ | $0.28)$ | $(3,224)$ | ( 0.29) | (168) | 5.21 | $(17,003)$ | $0.34)$ |
| Non-operating expense | $(13,316)$ | 1.09 ) | $(13,583)$ | ( 1.21 ) | 267 | (1.97) | $(57,147)($ | ( 1.15 ) |
| Recurring profit | 21,750 | 1.77 | 20,839 | 1.84 | 911 | 4.37 | 78,773 | 1.58 |
| Extraordinary income/(loss)-net | 2,064 | 0.17 | 1,843 | 0.17 | 221 | 11.99 | $(9,358)($ | ( 0.18 ) |
| Income before income taxes and minority interest | 23,815 | 1.94 | 22,682 | 2.01 | 1,133 | 5.00 | 69,414 | 1.40 |
| Income taxes; Current | $(4,742)$ | 0.39 ) | $(3,852)$ | ( 0.34) | (890) | 23.10 | $(16,484)($ | 0.33 ) |
| Deferred | (198) | ( 0.02 ) | (94) | ( 0.01 ) | (104) | 110.64 | $(5,840)($ | ( 0.12 ) |
| Minority interests | (160) | ( 0.01 ) | (294) | ( 0.03) | 134 | (45.58) | $(3,383)($ | ( 0.07 ) |
| Net Income | 18,713 | 1.52 | 18,441 | ( 1.63 ) | 272 | 1.47 | 43,706 | 0.88 |

## Consolidated Balance Sheets

As of June 30, 2006

| Assets |  | Millions of yen |  |
| :--- | ---: | ---: | :---: |
|  | June 30, 2006 | March 31, 2006 | Change |
| Current assets; |  |  |  |
| Cash and deposits | 645,384 | 521,937 | 123,447 |
| Trade notes and trade accounts receivable | 605,343 | 613,513 | $(8,170)$ |
| Securities | 9,718 | 6,471 | 3,247 |
| Inventories | 211,265 | 214,163 | $(2,898)$ |
| Short-term loans receivable | 41,247 | 44,237 | $(2,990)$ |
| Deferred tax assets-current | 9,267 | 8,886 | 381 |
| Other current assets | 119,819 | 116,416 | 3,403 |
| Allowance for doubtful receivables | $(13,514)$ | $(15,172)$ | 1,658 |
| Total current assets | $1,628,532$ | $1,510,454$ | 118,078 |

## Fixed assets;

| Tangible assets | $\underline{237,454}$ | $\underline{246,665}$ | $\underline{(9,211)}$ |
| :--- | ---: | ---: | ---: |
| Intangible assets; | $\underline{100,107}$ | $\underline{100,131}$ | $\underline{(24)}$ |
| Goodwill | 76,629 | 76,897 | $(268)$ |
| Other intangible assets | 23,477 | 23,233 | 244 |
|  |  |  |  |
|  |  |  |  |
| Investments and other fixed assets; | $\underline{639,901}$ | $\underline{663,403}$ | $\underline{(23,502)}$ |
| Investment securities | 465,937 | 488,291 | $(22,354)$ |
| Long-term loans receivable | 37,117 | 38,867 | $(1,750)$ |
| Non-performing receivables | 165,052 | 176,527 | $(11,475)$ |
| Deferred tax assets-non-current | 32,297 | 23,880 | 8,417 |
| Others | 59,048 | 58,793 | 255 |
| Allowance for doubtful receivables | $(119,551)$ | $(122,956)$ | 3,405 |


| Total fixed assets | 977,463 | $1,010,200$ | $(32,737)$ |
| :--- | :---: | :---: | :---: |
|  |  |  |  |
| Deferred assets | 950 | 1,024 | $(74)$ |
| Total assets | $2,606,946$ | $2,521,679$ | 85,267 |

## Consolidated Balance Sheets

As of June 30, 2006

| Liabilities and net assets |  |  | Millions of yen |
| :---: | :---: | :---: | :---: |
|  | June 30, 2006 | March 31, 2006 | Change |
| Liabilities |  |  |  |
| Current liabilities; |  |  |  |
| Trade notes and trade accounts payable | 426,598 | 451,438 | $(24,840)$ |
| Short-term loans payable | 476,138 | 545,072 | $(68,934)$ |
| Commercial paper | 11,300 | 29,200 | $(17,900)$ |
| Current Portion of Long-term loans payable | 168,124 | 239,841 | $(71,717)$ |
| Income taxes payable | 6,049 | 7,774 | $(1,725)$ |
| Deferred tax liabilities-current | 33 | 41 | (8) |
| Allowance for employees' bonus | 5,189 | 5,148 | 41 |
| Other current liabilities | 120,078 | 138,198 | $(18,120)$ |
| Total current liabilities | 1,213,511 | 1,416,716 | $(203,205)$ |
| Non-current liabilities; |  |  |  |
| Bonds, less current portion | 376,380 | 99,036 | 277,344 |
| Long-term loans payable | 456,389 | 473,109 | $(16,720)$ |
| Deferred tax liabilities -non-current | 12,383 | 13,553 | $(1,170)$ |
| Deferred tax liabilities -revaluation | 998 | 445 | 553 |
| Allowance for retirement benefits | 24,468 | 25,558 | $(1,090)$ |
| Other non-current liabilities | 29,011 | 29,185 | (174) |
| Total non-current liabilities | 899,631 | 640,887 | 258,744 |
| Total liabilities | 2,113,143 | 2,057,603 | 55,540 |
| Minority Interest | - | 37,125 | $(37,125)$ |
| Shareholders' equity; |  |  |  |
| Common and preferred stock | - | 130,549 | $(130,549)$ |
| Capital surplus | - | 166,754 | $(166,754)$ |
| Retained earnings | - | 92,487 | $(92,487)$ |
| Revaluation difference on Land | - | $(2,619)$ | 2,619 |
| Valuation difference on available-for-sale securities | - | 90,547 | $(90,547)$ |
| Foreign currency translation adjustments | - | $(50,655)$ | 50,655 |
| Treasury stock | - | (113) | 113 |
| Total shareholders' equity | - | 426,949 | $(426,949)$ |
| Total liabilities, minority interest and shareholders' equity | - | 2,521,679 | $(2,521,679)$ |
| Owners' equity; |  |  |  |
| Common and preferred stock | 141,088 | - | 141,088 |
| Capital surplus | 177,216 | - | 177,216 |
| Retained earnings | 111,194 | - | 111,194 |
| Treasury stock | (116) | - | (116) |
| Total owners' equity | 429,382 | - | 429,382 |
| Valuation and translation adjustments; |  |  |  |
| Valuation difference on available-for-sale securities | 79,310 | - | 79,310 |
| Defferred gains or losses on hedges | 23 | - | 23 |
| Revaluation difference on land | $(3,156)$ | - | $(3,156)$ |
| Foreign currency translation adjustments | $(49,517)$ | - | $(49,517)$ |
| Total valuation and translation adjustments | 26,660 | - | 26,660 |
| Minority Interests; | 37,760 | - | 37,760 |
| Total net assets | 493,802 | - | 493,802 |
| Total liabilities and net assets | 2,606,946 | - | 2,606,946 |

## Segment Information

for the First Quarter Ended June 30, 2006

## Industry Segments

The industry segment information for the first quarter ended June 30, 2006 and preceding first quarter is as follows:
For the first quarter ended June 30, $2006 \quad$ Millions of yen

|  |  <br> Aerospace | Energy \& Mineral <br> Resources |  <br> Plastics | Real Estate <br>  <br> Forest Products | Consumer <br> Lifestyle Business |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net sales | 251,073 | 301,875 | 154,187 | 81,294 | 237,537 |
| Outside customers | 2,108 | 1,789 | 11,235 | 562 | 3,524 |
| Inter-segment | 253,181 | 303,664 | 165,422 | 81,857 | 241,062 |
| Total | 249,330 | 298,870 | 161,500 | 78,936 | 239,287 |
| Operating expense | 3,851 | 4,794 | 3,922 | 2,921 | 1,774 |
| Operating income (loss) | 318,964 | 455,152 | 360,799 | 211,446 | 297,513 |
| Total assets <br> (As of June 30, 2006) |  |  |  |  |  |


|  | Overseas <br> Subsidiaries | Other | Total |  <br> Unallocated | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net sales | 173,728 | 27,927 | $1,227,634$ |  | - |
| Outside customers <br> Inter-segment | 80,489 | 2,444 | 102,155 | $(102,155)$ | $1,227,634$ |
| Total | 254,218 | 30,382 | $1,329,790$ | $(102,155)$ | $1,227,634$ |
| Operating expense | 253,286 | 30,527 | $1,311,739$ | $(101,870)$ | $1,209,869$ |
| Operating imcome (loss) | 931 | $(144)$ | 18,050 | $(285)$ | 17,765 |
| Total assets |  |  |  |  |  |
| (As of June 30, 2006) | 394,819 | 154,668 | $2,193,364$ | 413,581 | $2,606,946$ |

## Notes:

1. Unallocated costs and expenses included in "Elimination \& Unallocated" totaled 259 millions of yen and comprised mainly administrative group expenses applicable to Sojitz Corporation.
2. Company assets included in "Elimination \& Unallocated" totaled 594,975 millions of yen and comprised mainly cash and deposits and bonds, and investment securities.

## Segment Information

for the First Quarter Ended June 30, 2005

## Industry Segments(Continued)

For the first quarter ended June 30, 2005
Millions of yen

|  |  <br> Aerospace | Energy \& Mineral <br> Resources |  <br> Plastics | Real Estate <br>  <br> Forest Products | Consumer <br> Lifestyle Business |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net sales | 195,194 | 286,001 | 149,837 | 81,615 | 200,223 |
| Outside customers | 3,833 | 956 | 10,216 | 809 | 1,763 |
| Inter-segment | 199,027 | 286,958 | 160,054 | 82,425 | 201,987 |
|  | 196,076 | 282,904 | 155,363 | 81,116 | 200,037 |
| Operal | 2,951 | 4,054 | 4,690 | 1,309 | 1,949 |
| Operating income (loss) | 325,062 | 462,958 | 360,939 | 232,052 | 292,281 |
| Total assets <br> (As of March 31, 2006) |  |  |  |  |  |


|  | Overseas Subsidiaries | Other | Total | Elimination \& Unallocated | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales <br> Outside customers Inter-segment | $\begin{array}{r} 193,396 \\ 74,283 \end{array}$ | $\begin{array}{r} 24,463 \\ 1,724 \end{array}$ | $\begin{array}{r} 1,130,731 \\ 93,588 \end{array}$ | (93,588) | 1,130,731 |
| Total | 267,679 | 26,187 | 1,224,320 | $(93,588)$ | 1,130,731 |
| Operating expense | 266,123 | 26,620 | 1,208,242 | $(93,217)$ | 1,115,024 |
| Operating imcome (loss) | 1,555 | (432) | 16,078 | (370) | 15,707 |
| Total assets <br> (As of March 31, 2006) | 441,054 | 176,164 | 2,290,514 | 231,165 | 2,521,679 |

## Notes:

1. Unallocated costs and expenses included in "Elimination \& Unallocated" totaled 1,275 millions of yen and comprised mainly administrative group expenses applicable to Sojitz Corporation.
2. Company assets included in "Elimination \& Unallocated" totaled 447,487 millions of yen and comprised mainly cash and deposits and bonds, and investment securities.
