

Highlights of Consolidated Financial Results for the First Quarter Ended June 30, 2016 (IFRS)

August 2, 2016
Sojitz Corporation

Results Highlights

◆ In the year ending March 31, 2017, the second year of Medium-term Management Plan 2017 – Challenge for Growth, the global economy continued to suffer from a pronounced sense of stagnancy. Signs of recovery were seen in the overall economy supported by strength of the U.S. economy, while emerging economies remained polarized on either end of the spectrum. Meanwhile, the choice by Great Britain to leave the European Union, which was decided through a public vote in June 2016, has added a new dimension of uncertainty and opaqueness to the future outlook. The Company's net sales (JGAAP) for the three-month period ended June 30, 2016, were down due to the impacts of yen appreciation, reduced sales in the Metals & Coal Division stemming from falling resource prices and lower transaction volumes, and a decrease in sales in the Foods & Agriculture Business Division resulted from lower grain transactions. Gross profit was up following higher profit in the Retail Division stemming from sales of real estate held for sale. However, profit for the period (attributable to owners of the Company) declined in conjunction with a decrease in share of profit of investments accounted for using the equity method.

(Figures in parentheses are year-on-year changes)

Net sales (JGAAP) 896.3 billion yen ((133.8) billion yen / (13.0)%)

- Decrease in net sales in the Metals & Coal Division due to resource price declines and lower transactions volumes

- Decrease in net sales in the Foods & Agriculture Business Division due to lower grain transactions

Gross profit 46.8 billion yen (+1.3 billion yen / +2.9%)

- Increase in gross profit in the Retail Division due to sale of real estate for sale
- Decrease in gross profit in the Metals & Coal Division due to resource price declines

Operating profit 8.6 billion yen (+0.6 billion yen / +7.8%)

- Increase in gross profit

Profit for the period (attributable to owners of the Company)

8.4 billion yen ((2.2) billion yen / (20.6)%)

- Decrease of share of profit (loss) of investments accounted for using the equity method

◆ Earnings forecast for the fiscal year ending March 31, 2017

Net sales (JGAAP) 4,330.0 billion yen

Operating profit 44.0 billion yen

Profit before tax 53.0 billion yen

Profit for the period (attributable to owners of the Company) 40.0 billion yen (Assumptions)

Exchange rate (annual average: JPY/US\$) : 110

Crude oil price (US\$/BBL) : 40 (Brent)

◆ Cash dividend per share for the fiscal year ending March 31, 2017

Interim 4.00 yen per share (forecast)

Year-end 4.00 yen per share (forecast)

*1 Net sales (JGAAP) is a measure generally used by Japanese general trading companies and represents the aggregate value of the transactions for which the Group acts as a principal or agent.

*2 Core earnings = Gross profit + Selling, general and administrative expenses (before provision of allowance for doubtful accounts and write-offs) + Net interest expenses + Dividends received + Share of profit (loss) of investments accounted for using the equity method.

*3 Caution regarding forward-looking statements

This document contains forward-looking statements based on information available to the Company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by such forward-looking statements due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements. The Company will provide timely disclosure of any material changes, events, or other relevant issues.

Consolidated Statements of Profit or Loss

	FY2016 1Q			FY2015 1Q			Reasons for the Difference	FY2016 Forecast	Percentage Achieved
	Results	Results	Difference	Results	Results	Difference			
	a	b	a-b					c	a/c
Net sales (JGAAP)*1	896.3	1,030.1	(133.8)					4,330.0	21%
Gross profit	46.8	45.5	1.3					210.0	22%
Gross profit margin	(5.22%)	(4.42%)	(0.80%)					(4.85%)	
Selling, general and administrative expenses									
Personnel expenses	(20.9)	(21.4)	0.5						
Non-personnel expenses	(15.3)	(15.9)	0.6						
Depreciation	(1.5)	(1.5)	0.0						
Provision of allowance for doubtful accounts	0.0	0.1	(0.1)						
(Total selling, general and administrative expenses)	(37.7)	(38.7)	1.0					(162.0)	
Other income/expenses									
Gain/loss on sale and disposal of fixed assets, net	0.0	0.4	(0.4)						
Impairment loss on fixed assets	(0.4)	(0.9)	0.5						
Gain on sale of subsidiaries/associates	0.1	0.4	(0.3)						
Loss on reorganization of subsidiaries/associates	(0.3)	(0.1)	(0.2)						
Other operating income/expenses	0.1	1.4	(1.3)						
(Total other income/expenses)	(0.5)	1.2	(1.7)					(4.0)	
Operating profit	8.6	8.0	0.6					44.0	20%
Financial income/costs									
Interest earned	1.0	1.2	(0.2)						
Interest expenses	(3.9)	(4.4)	0.5						
(Interest expenses, net)	(2.9)	(3.2)	0.3						
Dividends received	1.4	1.8	(0.4)						
Other financial income/costs	(0.1)	0.0	(0.1)						
(Financial income/costs, net)	(1.6)	(1.4)	(0.2)					(8.0)	
Share of profit (loss) of investments accounted for using the equity method	2.6	8.5	(5.9)					17.0	
Profit before tax	9.6	15.1	(5.5)					53.0	18%
Income tax expenses	(0.4)	(3.2)	2.8					(10.0)	
Profit for the period	9.2	11.9	(2.7)					43.0	21%
Profit attributable to)									
Owners of the Company	8.4	10.6	(2.2)					40.0	21%
Non-controlling interests	0.8	1.3	(0.5)					3.0	
Revenue	375.0	444.9	(69.9)						
Core earnings*2	10.2	13.8	(3.6)					57.0	

Comprehensive Income

	FY2016 1Q			FY2015 1Q		
	Results	Results	Difference	Results	Results	Difference
	a	b	a-b			
Profit for the period	9.2	11.9	(2.7)			
Other comprehensive income	(48.2)	2.2	(50.4)			
Total comprehensive income for the period	(39.0)	14.1	(53.1)			
Comprehensive income attributable to:						
Owners of the Company	(38.2)	12.9	(51.1)			
Non-controlling interests	(0.8)	1.2	(2.0)			

Cash Flows

	FY2016 1Q			FY2015 1Q			Factors Affecting Circled Figures
	Results	Results	Difference	Results	Results	Difference	
	a	b	a-b				
Cash flows from operating activities	39.3	6.7	32.6				Inflows from business transactions
Cash flows from investing activities	(15.0)	(6.6)	(8.4)				Outflows for capital expenditures in domestic solar power generation businesses
Free cash flows	24.3	0.1	24.2				
Cash flows from financing activities	(28.0)	(8.7)	(19.3)				Outflows for repayment of borrowings

Consolidated Statements of Financial Position

	June 30, 2016			Mar. 31, 2016			Reasons for the Difference
	2016	2016	Difference	2016	2016	Difference	
	d	e	d-e				
Current assets	1,109.4	1,146.4	(37.0)				
Cash and cash equivalents	333.4	344.4	(11.0)				
Time deposits	6.5	6.7	(0.2)				
Trade and other receivables	473.1	496.2	(23.1)				Decrease in Automotive and Chemicals
Inventories	228.3	237.1	(8.8)				
Other current assets	68.1	62.0	6.1				
Non-current assets	863.7	910.3	(46.6)				
Property, plant and equipment	177.9	187.0	(9.1)				
Goodwill	52.6	53.1	(0.5)				
Intangible assets	35.0	38.8	(3.8)				
Investment property	19.4	18.4	1.0				
Investments accounted for using the equity method	523.8	551.2	(27.4)				Decrease due to changes in foreign exchange rates and stock prices
Other non-current assets	55.0	61.8	(6.8)				
Total assets	1,973.1	2,056.7	(83.6)				
Current liabilities	643.4	673.8	(30.4)				
Trade and other payables	435.5	439.3	(3.8)				
Bonds and borrowings	137.5	168.3	(30.8)				Decrease due to repayment of borrowings
Other current liabilities	70.4	66.2	4.2				
Non-current liabilities	824.4	833.2	(8.8)				
Bonds and borrowings	754.8	754.4	0.4				
Retirement benefits liabilities	18.5	18.7	(0.2)				
Other non-current liabilities	51.1	60.1	(9.0)				
Total liabilities	1,467.8	1,507.0	(39.2)				
Share capital	160.3	160.3	-				
Capital surplus	146.5	146.5	0.0				
Treasury stock	(0.2)	(0.2)	0.0				Decrease due to change in foreign exchange rates and stock prices
Other components of equity	85.9	132.4	(46.5)				Profit for the period +8.4, dividends (5.0)
Retained earnings	84.6	81.3	3.3				
Total equity attributable to owners of the Company	477.1	520.3	(43.2)				
Non-controlling interests	28.2	29.4	(1.2)				
Total equity	505.3	549.7	(44.4)				
Total liabilities and equity	1,973.1	2,056.7	(83.6)				
Gross interest-bearing debt	892.3	922.7	(30.4)				
Net interest-bearing debt	552.4	571.6	(19.2)				
Net debt/equity ratio (times)*	1.16	1.10	+0.06				
Equity ratio*	24.2%	25.3%	(1.1)%				
Current ratio	172.4%	170.1%	+2.3%				
Long-term debt ratio	84.6%	81.8%	+2.8%				

* "Total equity attributable to owners of the Company" is recognized as "Total equity," and is also used as the denominator of the "Net debt/equity ratio" and the numerator of "Equity ratio."

Highlights of Consolidated Financial Results for the First Quarter Ended June 30, 2016 (IFRS) - Supplementary Material

August 2, 2016
Sojitz Corporation

(Billions of Yen)

(Billions of Yen)

Operating Results

	FY2016 1Q Results	FY2015 1Q Results	Difference	FY2016 Forecast	Percentage Achieved
Net sales (JGAAP)*1	896.3	1,030.1	(133.8)	4,330.0	21%
Gross profit	46.8	45.5	+1.3	210.0	22%
Gross profit margin	(5.22%)	(4.42%)		(4.85%)	
Selling, general and administrative expenses	(37.7)	(38.7)	+1.0	(162.0)	
Other income/expenses	(0.5)	1.2	(1.7)	(4.0)	
Operating profit	8.6	8.0	+0.6	44.0	20%
Financial income/costs	(1.6)	(1.4)	(0.2)	(8.0)	
Share of profit (loss) of investments accounted for using the equity method	2.6	8.5	(5.9)	17.0	
Profit before tax	9.6	15.1	(5.5)	53.0	18%
Profit for the period (Profit attributable to)	9.2	11.9	(2.7)	43.0	21%
Owners of the Company	8.4	10.6	(2.2)	40.0	21%
Non-controlling interests	0.8	1.3	(0.5)	3.0	
Core earnings*2	10.2	13.8	(3.6)	57.0	
Revenue	375.0	444.9	(69.9)		
Comprehensive income attributable to owners of the Company	(38.2)	12.9	(51.1)		

*1 Net sales above is based on JGAAP, and represents the aggregate value of the transactions for which the Sojitz Group acts as a principal or agent.

*2 Core earnings = Gross profit + Selling, general and administrative expenses (before provision of allowance for doubtful accounts and write-offs) + Net interest expenses + Dividends received + Share of profit (loss) of investments accounted for using the equity method

Caution regarding forward-looking statements

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(Billions of Yen)

Financial Position

	Jun. 30, 2016	Mar. 31, 2016	Difference	FY2016 Forecast
Total assets	1,973.1	2,056.7	(83.6)	2,200.0
Total equity*3	477.1	520.3	(43.2)	545.0
Equity ratio	24.2%	25.3%	(1.1%)	24.8%
Net interest-bearing debt	552.4	571.6	(19.2)	630.0
Net D/E ratio (times)	1.16	1.10	+ 0.06	1.2
Risk assets	330.0	330.0	+ 0.0	-
Ratio of risk assets to equity (times)	0.7	0.6	+ 0.1	-

*3 "Total equity attributable to owners of the Company" is recognized as "Total equity" in bold letters above, and is also used as the denominator of the "Net D/E ratio" and the numerator of the "Equity ratio."

Segment Performance [Gross Profit]

	FY2016 1Q	FY2015 1Q	Difference	FY2016 Forecast
Auto-motive	5.7	5.9	(0.2)	30.0
Aerospace & IT Business	6.0	5.3	+0.7	31.0
Infrastructure & Environment Business	5.1	4.2	+0.9	24.0
Energy	(0.1)	0.6	(0.7)	3.0
Metals & Coal	1.8	3.7	(1.9)	13.0
Chemicals	9.3	10.7	(1.4)	43.0
Foods & Agriculture Business	6.0	5.5	+0.5	20.0
Lifestyle Commodities & Materials	5.2	4.7	+0.5	21.0
Retail	7.0	4.2	+2.8	22.0
Other	0.8	0.7	+0.1	3.0
Total	46.8	45.5	+1.3	210.0

Segment Performance [Profit for the Period (Attributable to owners of the Company)]

	FY2016 1Q	FY2015 1Q	Difference	Main Factors Behind Difference	FY2016 Forecast	FY2016 Current Position and Outlook
Auto-motive	0.8	3.6	(2.8)	Decreased due to rebound from gains on sales of fixed assets recorded in investments accounted for using the equity method during the previous equivalent period	5.0	Firm performance expected in U.S. automobile dealership operations and in Southeast Asian businesses
Aerospace & IT Business	(0.3)	0.9	(1.2)	Decreased due to impairment losses on Company-owned ships and absence of gain on liquidation of overseas operating companies recorded during the previous equivalent period	4.5	Earnings contributions from aircraft-related transactions and IT industry related business anticipated in 2nd half of fiscal year
Infrastructure & Environment Business	1.0	0.2	+0.8	Increased due to earnings contributions from domestic solar power generation businesses	6.5	Earnings contributions from plant-related businesses anticipated
Energy	(1.5)	0.1	(1.6)	Decreased due to impacts of drop in crude oil price	(2.0)	Earnings contributions from investments accounted for using the equity method anticipated in 2nd half of fiscal year
Metals & Coal	(0.4)	0.7	(1.1)	Decreased due to impacts of drops in resource prices	3.0	Earnings contributions from investments accounted for using the equity method anticipated from 2nd quarter of fiscal year
Chemicals	1.8	2.5	(0.7)	Decreased due to impacts of drop in methanol price and yen appreciation	9.5	Increased transactions forecast in the Americas, China, and Asia
Foods & Agriculture Business	1.4	1.3	+0.1	Relatively unchanged year on year	5.0	Firm performance in fertilizer businesses
Lifestyle Commodities & Materials	1.3	(0.3)	+1.6	Increased due to higher profit stemming from strong textile business performance and absence of impairment loss on fixed assets recorded during the previous equivalent period	4.5	Progress in line with forecasts
Retail	3.4	1.0	+2.4	Increased due to gain on sales of real estate held for sale in Japan	4.0	Progress in line with forecasts despite strong progress resulted from sale of real estate held for sale in Japan
Other	0.9	0.6	+0.3	Relatively unchanged year on year	0.0	Asset replacement costs expected to be incurred
Total	8.4	10.6	(2.2)		40.0	

Commodity Prices and Exchange Rates

	FY2015 Results (Apr.- Jun. '15 Avg.)	FY2016 Assumption (Annual Avg.)	FY2016 Results (Apr.- Jun. '16 Avg.)	Latest Data (as of July 29, 2016)
Crude oil (Brent)**1	US\$63.5/bbl	US\$40/bbl	US\$47.0/bbl	US\$42.5/bbl
Thermal coal**2	US\$57.6/t	US\$52/t	US\$51.5/t	US\$64.5/t
Exchange rate**3	¥121.7/US\$	¥110/US\$	¥107.9/US\$	¥104.4/US\$

**1 Impact of fluctuations in the crude oil price on earnings: A US\$1/bbl change alters profit for the year (attributable to owners of the Company) by ¥50 million annually.

**2 Thermal coal prices are "globalCOAL NEWC Index".

**3 Impact of fluctuations in the exchange rate on earnings: ¥1/US\$ change alters gross profit by approx. ¥0.3 billion annually, profit for the year (attributable to owners of the Company) by approx. ¥0.1 billion annually, and total equity by approx. ¥1.5 billion annually.

Summary of Consolidated Financial Results for the First Quarter Ended June 30, 2016 (IFRS)

August 2, 2016

Sojitz Corporation

(URL <http://www.sojitz.com>)

Listed stock exchange: The first section of Tokyo

Security code: 2768

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Scheduled filing date of quarterly financial report: August 10, 2016

Scheduled date of delivery of dividends: -

Supplementary materials for the quarterly financial results: Yes

Investor conference for the quarterly financial results: Yes

(Rounded down to millions of Japanese Yen)

1. Consolidated Financial Results for the First Quarter Ended June 30, 2016 (April 1, 2016 - June 30, 2016)

(1) Consolidated Operating Results

Description of % is indicated as the change rate compared with the same period last year.

	Net sales		Operating profit		Profit before tax		Profit for the period		Profit for the period attributable to owners of the Company		Total comprehensive income for the period	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
For the first quarter ended												
June 30, 2016	896,291	(13.0)	8,579	7.8	9,584	(36.4)	9,236	(22.3)	8,420	(20.6)	(38,981)	-
June 30, 2015	1,030,091	8.8	7,960	(19.0)	15,065	1.4	11,880	17.4	10,598	19.2	14,050	106.5

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
For the first quarter ended		
June 30, 2016	6.73	6.73
June 30, 2015	8.47	8.47

Note 1: Net sales above is based on JGAAP, and represents the aggregate value of the transactions for which the Sojitz Group acts as a principal or agent.

Note 2: Basic earnings per share and Diluted earnings per share are calculated based on Profit for the period attributable to owners of the Company.

(2) Consolidated Financial Position

	Total assets	Total equity	Total equity attributable to owners of the Company	Total equity attributable to owners of the Company ratio
	Millions of Yen	Millions of Yen	Millions of Yen	%
As of				
June 30, 2016	1,973,040	505,309	477,086	24.2
March 31, 2016	2,056,670	549,716	520,353	25.3

2. Cash Dividends

	Cash dividend per share				
	First quarter	Second quarter	Third quarter	Year end	Annual
For the year ended					
	Yen	Yen	Yen	Yen	Yen
March 31, 2016	-	4.00	-	4.00	8.00
March 31, 2017	-				
March 31, 2017 (forecast)		4.00	-	4.00	8.00

Note : Changes in cash dividend forecast : No

3. Consolidated Earnings Forecast for the Year Ending March 31, 2017 (April 1, 2016 - March 31, 2017)

Description of % is indicated as the change rate compared with the same period last year.

	Net sales		Operating profit		Profit before tax		Profit attributable to owners of the Company		Basic earnings per share
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
For the Year Ending									
March 31, 2017									
Full-year	4,330,000	8.1	44,000	50.5	53,000	19.7	40,000	9.5	31.97

Note 1: Changes in consolidated earnings forecast for the year ending March 31, 2017 : No

Note 2: Net sales above is based on JGAAP, and represents the aggregate value of the transactions for which the Sojitz Group acts as a principal or agent.

Note 3: Basic earnings per share is calculated based on profit attributable to owners of the Company.

4. Others

(1) Changes in major subsidiaries during the period
(Changes in specified subsidiaries accompanying changes in scope of consolidation) : No

(2) Accounting policy changes and accounting estimate changes

1. Changes in accounting policies required by IFRS : No
2. Changes due to other reasons : No
3. Accounting estimate change : No

(3) Number of outstanding shares at the end of the periods (Common Stock):

1. Number of outstanding shares at the end of the periods (Including treasury shares):

As of June 30, 2016: 1,251,499,501 As of March 31, 2016: 1,251,499,501

2. Number of treasury shares at the end of the periods:

As of June 30, 2016 : 485,961 As of March 31, 2016 : 484,859

3. Average number of outstanding shares during the periods:

For the first quarter ended June 30, 2016 (accumulative): 1,251,014,129

For the first quarter ended June 30, 2015 (accumulative): 1,251,021,205

* Disclosure Regarding Auditing Procedure for Financial Statements

As of the date of disclosure of this earnings results, auditing procedures for financial statements in accordance with the Financial Instruments and Exchange Act are in the process of being implemented.

* Important Note Concerning the Appropriate Use of Business Forecasts and other

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1. Analysis of Business Results

(1) Overview of the Three-Month Period Ended June 30, 2016

Economic Environment

In the three-month period ended June 30, 2016, the global economy continued to suffer from a pronounced sense of stagnancy. Signs of recovery were seen in the overall economy supported by strength of the U.S. economy, while emerging economies remained polarized on either end of the spectrum. Meanwhile, the choice by Great Britain to leave the European Union, which was decided through a public vote in June 2016, has added a new dimension of uncertainty and opaqueness to the future outlook.

In the United States, despite some disparity between indicators, the job market was generally strong and consumer spending held firm. In addition, a reversal in the production adjustment trends of manufacturers was seen, helping sustain a stable overall growth trend.

Europe also continued to display a gentle economic growth trend due to support from the additional monetary easing measures instituted by the European Central Bank as well as from solid internal demand. However, the future of the European economy grew increasingly opaque due to such factors as Great Britain's departure from the European Union; issues with government budget deficits in Spain, Portugal, and other EU countries; and problems with nonperforming loans at financial institutions in Italy.

China succeeded, to a certain extent, in curbing the economic slowdown that had previously been a cause of concern. This success was due in part to structural reforms aimed at alleviating the issues surrounding excess production equipment in the manufacturing industry. Other contributing factors included strong non-manufacturing industries, which were supported by economic stimulus measures prioritizing stable growth as well as by consumer spending.

Despite feeling the effects of opaque economic trends in China, Asia continued to grow, albeit slightly lethargically, due to the stabilization of foreign exchange markets as well as brisk infrastructure demand and plentiful consumer spending.

Despite the announcement of a delay in the consumption tax hike, business confidence in Japan continued to degrade in the midst of a strong yen and low stock prices resulted from the uncertainty in European economic trends. Coupled with the poor consumer confidence, this situation led to a low economic growth rate.

Financial Performance

Sojitz Corporation's consolidated business results for the three-month period ended June 30, 2016, are presented below.

Net sales (*)	Net sales were down 13.0% year on year, to ¥896,291 million, due to the impacts of yen appreciation, reduced sales in the Metals & Coal Division stemming from falling resource prices and lower transaction volumes, and a decrease in sales in the Foods & Agriculture Business Division resulted from lower grain transactions.
Gross profit	Gross profit was up ¥1,306 million year on year, to ¥46,823 million, following higher profit in the Retail Division stemming from sales of real estate held for sale.
Operating profit	Operating profit increased ¥619 million year on year, to ¥8,579 million, as a result of higher gross profit.
Profit before tax	Despite the increase in operating profit, profit before tax decreased ¥5,481 million year on year, to ¥9,584 million, as a result of a decline in share of profit of

investments accounted for using the equity method.

Profit for the period	Despite a decrease in income tax expenses, profit for the period declined ¥2,644 million year on year, to ¥9,236 million, as a result of lower profit before tax. Profit for the period (attributable to owners of the Company) decreased ¥2,178 million year on year, to ¥8,420 million.
Comprehensive income for the period	Comprehensive loss for the period of ¥38,981 million was recorded, compared with comprehensive income for the period of ¥14,050 million in the previous equivalent period. This outcome was a result of the impacts of less beneficial foreign currency translation differences for foreign operations. Comprehensive loss for the period (attributable to owners of the Company) of ¥38,187 million was recorded, compared with comprehensive income for the period (attributable to owners of the Company) of ¥12,893 million in the previous equivalent period.

* "Net sales" is calculated based on Japanese generally accepted accounting practices (JGAAP), and represents the total amount of the transactions in which the Group took part as the business operator and those in which the Group took part as an agent.

Results for the three-month period ended June 30, 2016, are summarized by segment below.

Automotive

Net sales (JGAAP) decreased 4.9% year on year, to ¥65,194 million, as the foreign exchange impacts of yen appreciation and the reduced exports to Europe outweighed the benefits of higher transactions by overseas subsidiaries. Profit for the period (attributable to owners of the Company) decreased ¥2,861 million year on year, to ¥751 million, following a decline in share of profit of investments accounted for using the equity method.

Aerospace & IT Business

Net sales (JGAAP) decreased 1.6% year on year, to ¥141,252 million, as the foreign exchange impacts of yen appreciation counteracted the benefits of increased ship-related transactions. Loss for the period (attributable to owners of the Company) of ¥328 million was recorded, compared with profit for the period (attributable to owners of the Company) of ¥868 million in the three-month period ended June 30, 2015, due to the recognition of impairment losses on Company-owned ships.

Infrastructure & Environment Business

Net sales (JGAAP) decreased 11.3% year on year, to ¥46,989 million, as a result of lower plant-related transactions. Profit for the period (attributable to owners of the Company) increased ¥825 million year on year, to ¥1,028 million, as a result of increase of profit in the domestic solar power generation businesses.

Energy

Net sales (JGAAP) decreased 49.5% year on year, to ¥18,632 million, due to a decline in the price of oil and lower oil transaction volumes. Loss for the period (attributable to owners of the Company) of ¥1,498 million was recorded, in comparison with profit for the period (attributable to owners of the Company) of ¥63 million in

the three-month period ended June 30, 2015. This outcome was largely the result of lower gross profit and a decline in share of profit of investments accounted for using the equity method.

Metals & Coal

Net sales (JGAAP) decreased 33.7% year on year, to ¥98,132 million, as a result of a decline in resource prices and lower transaction volumes. Loss for the period (attributable to owners of the Company) of ¥360 million was recorded, in comparison with profit for the period (attributable to owners of the Company) of ¥695 million in the three-month period ended June 30, 2015. This outcome was largely the result of lower gross profit and a decline in share of profit of investments accounted for using the equity method.

Chemicals

Net sales (JGAAP) decreased 13.1% year on year, to ¥144,243 million, as a result of the foreign exchange impacts of yen appreciation and a downturn in market conditions for chemical and plastic resins. Profit for the period (attributable to owners of the Company) was down ¥708 million year on year, to ¥1,774 million.

Foods & Agriculture Business

Net sales (JGAAP) decreased 35.4%, to ¥81,581 million, following lower grain transactions. Profit for the period (attributable to owners of the Company) increased ¥138 million year on year, to ¥1,401 million.

Lifestyle Commodities & Materials

Net sales (JGAAP) increased 5.9% year on year, to ¥236,289 million, following higher tobacco and clothing transaction volumes. Profit for the period (attributable to owners of the Company) of ¥1,283 million was recorded, compared with loss for the period (attributable to owners of the Company) of ¥304 million in the three-month period ended June 30, 2015, due to the absence of the impairment loss on fixed assets recorded in the previous equivalent period.

Retail

Net sales (JGAAP) increased 2.2% year on year, to ¥53,162 million, due to gains on sales of real estate held for sale. Profit for the period (attributable to owners of the Company) increased ¥2,318 million year on year, to ¥3,354 million.

(2) Financial Position

Consolidated Balance Sheet

Total assets on June 30, 2016, stood at ¥1,973,040 million, down ¥83,630 million from March 31, 2016. This decrease was mainly attributable to a decline in trade and other receivables (under current assets) resulted from lower automobile and chemical transactions as well as the reduction of other investments resulted from foreign exchange and stock price movements.

Total liabilities at June 30, 2016, amounted to ¥1,467,730 million, down ¥39,223 million from March 31, 2016, following the reduction of interest-bearing debt through the repayment of borrowings.

Total equity attributable to owners of the Company was ¥477,086 million on June 30, 2016, down ¥43,267 million from March 31, 2016. This was largely due to the decrease in other components of equity resulted primarily from exchange rate movements, which outweighed the accumulation of profit for the period.

Sojitz consequently, on June 30, 2016, the current ratio was 172.4%, the long-term debt ratio was 84.6%, and the equity ratio* was 24.2%. Net interest-bearing debt (total interest-bearing debt less cash and cash equivalents and time deposits) totaled ¥552,308 million on June 30, 2016, a ¥19,319 million decrease from March 31, 2016. This resulted in the Company's net debt equity ratio* equaling 1.16 times at June 30, 2016.

(*) The equity ratio and net debt equity ratio are calculated based on total equity attributable to owners of the Company.

Under Medium-term Management Plan 2017 the Sojitz Group will continue to advance financial strategies in accordance with the basic policy of maintaining and enhancing the stability of its capital structure. In addition, Sojitz will endeavor to maintain a stable financial foundation by holding sufficient liquidity as a buffer against changes in the economic or financial environment and by keeping the long-term debt ratio at its current level. As one source of long-term funding, Sojitz issued straight bonds in the amount of ¥10 billion in June 2016. Sojitz will continue to closely monitor interest rates and market conditions and will consider floating additional issues whenever the timing and associated costs prove advantageous.

As supplemental sources of procurement flexibility and precautionary liquidity, Sojitz maintains a ¥100 billion long-term yen commitment line (which remains unused) and long-term commitment line totaling US\$500 million (of which US\$150 million has been used). In addition, the Company has concluded a US\$300 million long-term foreign currency note facility agreement with effective period provisions (which remains unused).

Consolidated Cash Flows

In the three-month period ended June 30, 2016, operating activities provided net cash flow of ¥39,301 million, investing activities used net cash of ¥15,051 million, and financing activities used net cash of ¥28,007 million. Sojitz ended the period with cash and cash equivalents of ¥333,411 million, adjusted to reflect foreign currency translation adjustments related to cash and cash equivalents.

(Cash flows from operating activities)

Net cash provided by operating activities amounted to ¥39,301 million, a ¥32,596 million year on year increase. Operating cash outflows included interest paid, but outflows were outweighed by inflows including a decrease in trade and other receivables and dividends received.

(Cash flows from investing activities)

Net cash used in investing activities totaled ¥15,051 million, up ¥8,401 million year on year. Investment outlays of payments for the capital expenditures related to domestic solar power generation businesses exceeded investment inflows.

(Cash flows from financing activities)

Net cash used in financing activities was ¥28,007 million, up ¥19,356 million year on year. Cash outlays to repay debt and dividend payment exceeded cash inflows from new borrowings.

(3) Consolidated Earnings Forecast

The Company's consolidated earnings forecast is based on the following assumptions.

Exchange rate (annual average JPY/USD rate): ¥110

Crude oil price (Brent) (annual average): US\$40/bbl

Caution regarding Forward-looking Statements

The forecasts appearing above constitute forward-looking statements. They are based on information available to the company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by forward-looking statements due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements. The Company will provide timely disclosure of any material changes, events, or other relevant issues.

2. Summary information (other)

- (1) Changes in major subsidiaries during the period
None

3. Consolidated Financial Statements

(1) Consolidated Statements of Financial Position

(In Millions of Yen)

	As of March 31, 2016	As of June 30, 2016
Assets		
Current assets		
Cash and cash equivalents	344,414	333,411
Time deposits	6,657	6,493
Trade and other receivables	496,156	473,110
Derivative financial assets	6,593	8,046
Inventories	237,111	228,286
Income tax receivables	6,068	7,885
Other current assets	49,017	51,892
Subtotal	1,146,018	1,109,125
Assets held for sale	326	291
Total current assets	1,146,344	1,109,417
Non-current assets		
Property, plant and equipment	186,957	177,922
Goodwill	53,055	52,618
Intangible assets	38,829	34,983
Investment property	18,369	19,402
Investments accounted for using the equity method	377,597	360,636
Trade and other receivables	44,558	40,629
Other investments	173,618	163,111
Derivative financial assets	163	170
Other non-current assets	9,668	8,914
Deferred tax assets	7,507	5,234
Total non-current assets	910,325	863,622
Total assets	2,056,670	1,973,040
Liabilities and equity		
Liabilities		
Current liabilities		
Trade and other payables	439,245	435,511
Bonds and borrowings	168,264	137,452
Derivative financial liabilities	3,728	7,698
Income tax payables	6,630	3,998
Provisions	2,525	2,421
Other current liabilities	53,294	56,184
Subtotal	673,688	643,266
Liabilities directly related to assets held for sale	88	106
Total current liabilities	673,776	643,373
Non-current liabilities		
Bonds and borrowings	754,434	754,760
Trade and other payables	9,696	8,104
Derivative financial liabilities	5,001	6,197
Retirement benefits liabilities	18,727	18,450
Provisions	18,949	18,807
Other non-current liabilities	7,475	5,864
Deferred tax liabilities	18,891	12,171
Total non-current liabilities	833,176	824,357
Total liabilities	1,506,953	1,467,730
Equity		
Share capital	160,339	160,339
Capital surplus	146,514	146,514
Treasury stock	(161)	(161)
Other components of equity	132,415	85,789
Retained earnings	81,245	84,603
Total equity attributable to owners of the Company	520,353	477,086
Non-controlling interests	29,363	28,223
Total equity	549,716	505,309
Total liabilities and equity	2,056,670	1,973,040

(2) Consolidated Statements of Profit or Loss

(In Millions of Yen)

	FY 2015 First Quarter (From April 1, 2015 To June 30, 2015)	FY 2016 First Quarter (From April 1, 2016 To June 30, 2016)
Revenue		
Sales of goods	423,701	353,210
Sales of services and others	21,236	21,829
Total revenue	444,937	375,039
Cost of sales	(399,419)	(328,216)
Gross profit	45,517	46,823
Selling, general and administrative expenses	(38,707)	(37,686)
Other income (expenses)		
Gain (loss) on sale and disposal of fixed assets, net	375	5
Impairment loss on fixed assets	(919)	(370)
Gain on sale of subsidiaries/associates	370	93
Loss on reorganization of subsidiaries/associates	(86)	(273)
Other operating income	3,041	2,169
Other operating expenses	(1,629)	(2,182)
Total other income (expenses)	1,150	(557)
Operating profit	7,960	8,579
Financial income		
Interest earned	1,196	988
Dividends received	1,793	1,378
Other financial income	24	—
Total financial income	3,014	2,366
Financial costs		
Interest expenses	(4,421)	(3,877)
Other financial costs	—	(54)
Total financial costs	(4,421)	(3,931)
Share of profit (loss) of investments accounted for using the equity method	8,511	2,570
Profit before tax	15,065	9,584
Income tax expenses	(3,184)	(348)
Profit for the period	11,880	9,236
Profit for the period attributable to:		
Owners of the Company	10,598	8,420
Non-controlling interests	1,282	816
Total	11,880	9,236
Net sales *	1,030,091	896,291

* Net sales above is based on JGAAP, and represents the aggregate value of the transactions for which the Sojitz Group acts as a principal or agent.

(3) Consolidated Statements of Profit or Loss and other Comprehensive Income

(In Millions of Yen)

	FY 2015 First Quarter (From April 1, 2015 To June 30, 2015)	FY 2016 First Quarter (From April 1, 2016 To June 30, 2016)
Profit for the period	11,880	9,236
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Financial assets measured at fair value through other comprehensive income	2,015	(6,617)
Remeasurements of defined benefit pension plans	(34)	3
Share of other comprehensive income of investments accounted for using the equity method	(3)	(6,815)
Total items that will not be reclassified to profit or loss	1,977	(13,430)
Items that may be reclassified subsequently to profit or loss		
Foreign currency translation differences for foreign operations	(1,227)	(27,704)
Cash flow hedges	(361)	(1,321)
Share of other comprehensive income of investments accounted for using the equity method	1,780	(5,761)
Total items that may be reclassified subsequently to profit or loss	191	(34,788)
Other comprehensive income for the period, net of tax	2,169	(48,218)
Total comprehensive income for the period	14,050	(38,981)
Total comprehensive income for the period attributable to:		
Owners of the Company	12,893	(38,187)
Non-controlling interests	1,156	(793)
Total	14,050	(38,981)

(4) Consolidated Statements of Changes in Equity

(In Millions of Yen)

	Attributable to owners of the Company										Non-controlling interests	Total equity
	Share capital	Capital surplus	Treasury stock	Other components of equity					Retained earnings	Total equity attributable to owners of the Company		
				Foreign currency translation differences for foreign operations	Financial assets measured at fair value through other comprehensive income	Cash flow hedges	Remeasurements of defined benefit pension plans	Total other components of equity				
Balance as of April 1, 2015	160,339	146,515	(159)	91,540	106,604	(3,586)	—	194,557	49,731	550,983	39,672	590,656
Profit for the period									10,598	10,598	1,282	11,880
Other comprehensive income				820	2,003	(485)	(43)	2,295		2,295	(125)	2,169
Total comprehensive income for the period	—	—	—	820	2,003	(485)	(43)	2,295	10,598	12,893	1,156	14,050
Purchase of treasury stock		(0)	(0)							(0)		(0)
Dividends									(4,378)	(4,378)	(374)	(4,753)
Change in ownership interests in subsidiaries without loss/acquisition of control									(8)	(8)	(18)	(27)
Reclassification from other components of equity to retained earnings					(811)		43	(767)	767	—		—
Other changes									(0)	(0)	(739)	(739)
Total contributions by and distributions to owners of the Company	—	(0)	(0)	—	(811)	—	43	(767)	(3,619)	(4,387)	(1,133)	(5,521)
Balance as of June 30, 2015	160,339	146,515	(160)	92,360	107,796	(4,071)	—	196,084	56,710	559,489	39,695	599,185

Balance as of April 1, 2016	160,339	146,514	(161)	39,649	98,904	(6,139)	—	132,415	81,245	520,353	29,363	549,716
Profit for the period									8,420	8,420	816	9,236
Other comprehensive income				(31,423)	(13,410)	(1,773)	(0)	(46,608)		(46,608)	(1,610)	(48,218)
Total comprehensive income for the period	—	—	—	(31,423)	(13,410)	(1,773)	(0)	(46,608)	8,420	(38,187)	(793)	(38,981)
Purchase of treasury stock		(0)	(0)							(0)		(0)
Dividends									(5,004)	(5,004)	(422)	(5,427)
Change in ownership interests in subsidiaries without loss/acquisition of control									(0)	(0)	—	(0)
Reclassification from other components of equity to retained earnings					(18)		0	(17)	17	—		—
Other changes									(75)	(75)	76	1
Total contributions by and distributions to owners of the Company	—	(0)	(0)	—	(18)	—	0	(17)	(5,061)	(5,079)	(345)	(5,425)
Balance as of June 30, 2016	160,339	146,514	(161)	8,226	85,475	(7,912)	—	85,789	84,603	477,086	28,223	505,309

(6) Segment information

For the first quarter ended June 30, 2015 (April 1, 2015 - June 30, 2015)

(In Millions of Yen)

	Reportable segments						
	Automotive	Aerospace & IT Business	Infrastructure & Environment Business	Energy	Metals & Coal	Chemicals	Foods & Agriculture Business
Revenue							
External revenue	31,430	16,266	24,102	19,080	80,025	108,002	72,987
Inter-segment revenue	2	414	1	2	—	5	44
Total revenue	31,433	16,681	24,103	19,083	80,025	108,007	73,031
Segment profit (loss)	3,612	868	203	63	695	2,482	1,263
Net sales (Note)							
External	68,555	143,558	52,956	36,906	147,955	165,983	126,206

	Reportable segments			Others	Reconciliations	Consolidated
	Lifestyle Commodities & Materials	Retail	Total			
Revenue						
External revenue	45,411	35,426	432,734	12,203	—	444,937
Inter-segment revenue	34	115	620	118	(738)	—
Total revenue	45,445	35,542	433,354	12,321	(738)	444,937
Segment profit (loss)	(304)	1,036	9,919	469	209	10,598

Net sales (Note)						
External	223,097	52,006	1,017,226	12,864	—	1,030,091

Reconciliation of segment profit of 209 million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to (47) million yen, and unallocated dividend income and others of 256 million yen.

For the first quarter ended June 30, 2016 (April 1, 2016 – June 30, 2016)

(In Millions of Yen)

	Reportable segments						
	Automotive	Aerospace & IT Business	Infrastructure & Environment Business	Energy	Metals & Coal	Chemicals	Foods & Agriculture Business
Revenue							
External revenue	35,040	19,758	28,352	9,573	54,858	95,159	37,079
Inter-segment revenue	2	438	10	9	0	1	2
Total revenue	35,043	20,196	28,363	9,583	54,858	95,160	37,082
Segment profit (loss)	751	(328)	1,028	(1,498)	(360)	1,774	1,401
Net sales (Note)							
External	65,194	141,252	46,989	18,632	98,132	144,243	81,581

	Reportable segments			Others	Reconciliations	Consolidated
	Lifestyle Commodities & Materials	Retail	Total			
Revenue						
External revenue	46,647	38,062	364,532	10,507	—	375,039
Inter-segment revenue	16	71	554	80	(634)	—
Total revenue	46,663	38,134	365,087	10,587	(634)	375,039
Segment profit (loss)	1,283	3,354	7,406	(481)	1,495	8,420

Net sales (Note)						
External	236,289	53,162	885,478	10,812	—	896,291

Reconciliation of segment profit of 1,495 million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to 1,208 million yen, and unallocated dividend income and others of 287 million yen.

Note: Net sales is calculated based on Japanese generally accepted accounting practices (JGAAP), and represents the total amount of the transactions in which the Group took part as the business operator and those in which the Group took part as an agent.

Financial Results for the First Quarter Ended June 30, 2016 (Reference)

August 2, 2016
Sojitz Corporation

Index

I. Financial Results for the First Quarter and Full Year
Forecast of Fiscal Year Ending March 31, 2017

II. Dividends

【Supplemental Data】

I. Segment Information


II. Summary of Financial Results

Caution regarding Forward-looking Statements

This document contains forward-looking statements based on information available to the company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by such forward-looking statements due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements.

The company will provide timely disclosure of any material changes, events, or other relevant issues.

I. Financial Results for the First Quarter and Full Year Forecast of Fiscal Year Ending March 31, 2017



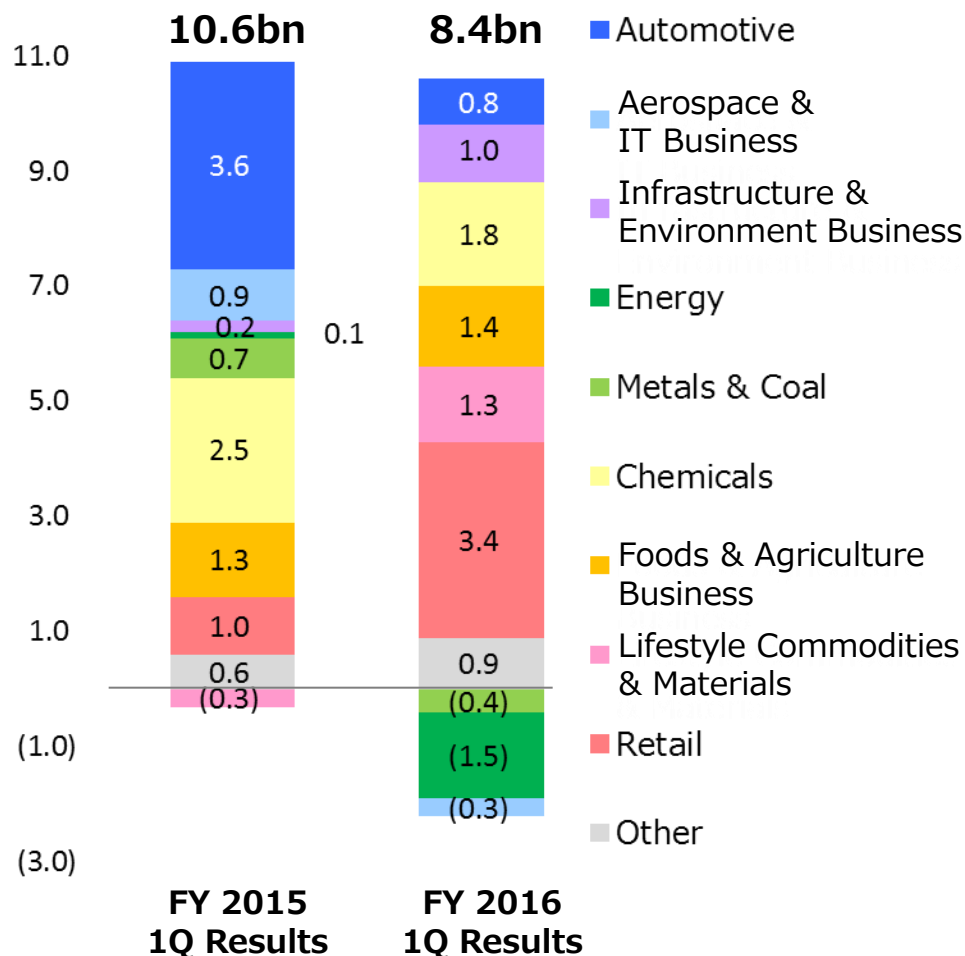
Summary of Profit or Loss

(Billions of Yen)	FY2015 1Q Results	FY2016 1Q Results	Difference	FY2016 Forecast	Achieved
Net Sales (JGAAP)	1,030.1	896.3	(133.8)	4,330.0	21%
Gross Profit	45.5	46.8	+1.3	210.0	22%
Operating Profit	8.0	8.6	+0.6	44.0	20%
Share of profit (loss) of investments accounted for using the equity method	8.5	2.6	(5.9)	17.0	15%
Profit before tax	15.1	9.6	(5.5)	53.0	18%
Profit for the period attributable to owners of the Company	10.6	8.4	(2.2)	40.0	21%
Core earnings	13.8	10.2	(3.6)	57.0	18%

Summary of Profit or Loss

Profit for the period by segment

Profit for the period
(attributable to owners of the Company) by segment
(Billions of Yen)



Factor behind year on year change in earnings

- Automotive ¥0.8 billion (down ¥(2.8) billion YoY)**
 Decreased due to rebound from gains on sales of fixed assets recorded in investments accounted for using the equity method during the previous equivalent period
- Aerospace & IT business ¥(0.3) billion (down ¥(1.2) billion YoY)**
 Decreased due to impairment losses on Company-owned ships and absence of gain on liquidation of overseas operating companies recorded during the previous equivalent period
- Infrastructure & Environment Business ¥1.0 billion (up ¥0.8 billion YoY)**
 Increased due to earnings contributions from domestic solar power generation businesses
- Energy ¥(1.5) billion (down ¥(1.6) billion YoY)**
 Decreased due to impacts of drop in crude oil price
- Metals & Coal ¥(0.4) billion (down ¥(1.1) billion YoY)**
 Decreased due to impacts of drops in resource prices
- Chemicals ¥1.8 billion (down ¥(0.7) billion YoY)**
 Decreased due to impacts of drop in methanol price and yen appreciation
- Foods & Agriculture Business ¥1.4 Billion (up ¥0.1 billion YoY)**
 Relatively unchanged year on year
- Lifestyle Commodities & Materials ¥1.3 billion (up ¥1.6 billion YoY)**
 Increased due to higher profit stemming from strong textile business performance and absence of impairment loss on fixed assets recorded during the previous equivalent period
- Retail ¥3.4 billion (up ¥2.4 billion YoY)**
 Increased due to gain on sales of real estate held for sale in Japan
- Other ¥0.9 billion (up ¥0.3 billion YoY)**
 Relatively unchanged year on year

FY2016 Forecast

Profit for the year by segment

Profit for the period
(attributable to owners of the Company) by segment

(Billions of Yen)	FY2016 1Q Results	FY2016 Forecast	Achieved
Automotive	0.8	5.0	16%
Aerospace & IT Business	(0.3)	4.5	–
Infrastructure & Environment Business	1.0	6.5	15%
Energy	(1.5)	(2.0)	–
Metals & Coal	(0.4)	3.0	–
Chemicals	1.8	9.5	19%
Foods & Agriculture Business	1.4	5.0	28%
Lifestyle Commodities & Materials	1.3	4.5	29%
Retail	3.4	4.0	85%
Other	0.9	0.0	–
Total	8.4	40.0	21%

Future Outlook

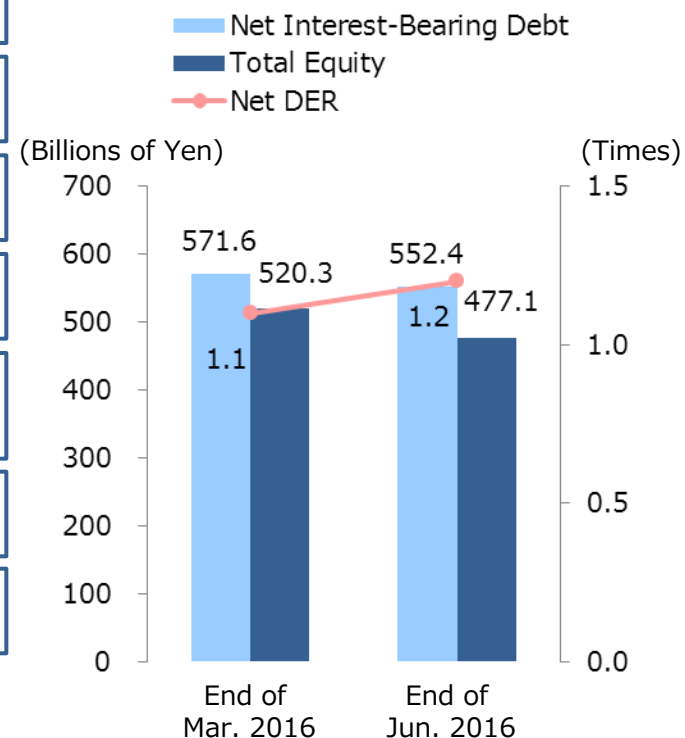
- Automotive ¥0.8 billion (Achieved 16%)**
 Firm performance expected in U.S. automobile dealership operations and in Southeast Asian businesses
- Aerospace & IT Business ¥(0.3) billion (Achieved –)**
 Earnings contributions from aircraft-related transactions and IT industry related business anticipated in 2nd half of fiscal year
- Infrastructure & Environment Business ¥1.0 billion (Achieved 15%)**
 Earnings contributions from plant-related businesses anticipated
- Energy ¥(1.5) billion (Achieved –)**
 Earnings contributions from investments accounted for using the equity method anticipated in 2nd half of fiscal year
- Metals & Coal ¥(0.4) billion (Achieved –)**
 Earnings contributions from investments accounted for using the equity method anticipated from 2nd quarter of fiscal year
- Chemicals ¥1.8 billion (Achieved 19%)**
 Increased transactions forecast in the Americas, China, and Asia
- Foods & Agriculture Business ¥1.4 billion (Achieved 28%)**
 Firm performance in fertilizer businesses
- Lifestyle Commodities & Materials ¥1.3 billion (Achieved 29%)**
 Progress in line with forecasts
- Retail ¥3.4 billion (Achieved 85%)**
 Progress in line with forecasts despite strong progress resulted from sale of real estate held for sale in Japan
- Other 0.9 billion (Achieved –)**
 Asset replacement costs to be incurred

Summary of Balance Sheets

(Billions of yen)	End of Mar. 2016	End of Jun. 2016	Difference	End of Mar. 2017 (Forecast)
Total Assets	2,056.7	1,973.1	(83.6)	2,200.0
Total equity*	520.3	477.1	(43.2)	545.0
Equity Ratio	25.3%	24.2%	(1.1)%	24.8%
Net interest-bearing debt	571.6	552.4	(19.2)	630.0
Net DER (Times)	1.1	1.2	+0.1	1.2
Risk Assets vs. Total equity	330.0 0.6 times	330.0 0.7 times	0.0 +0.1 times	—
Current Ratio	170.1%	172.4%	+2.3%	—
Long-term debt ratio	81.8%	84.6%	+2.8%	—

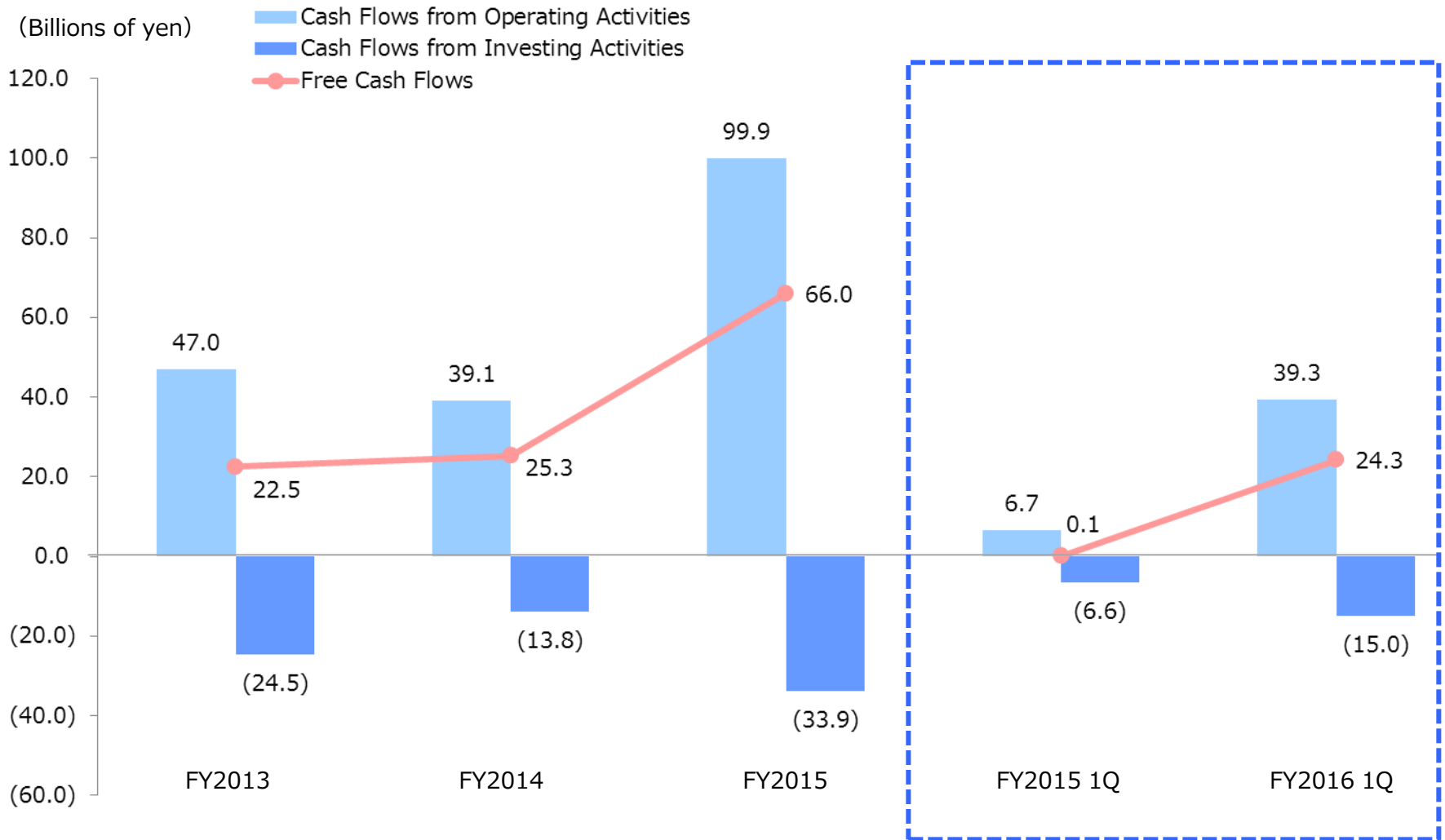
Changes in Total Equity (End of Mar. 2016 vs. End of Jun. 2016, Breakdown)

- Profit for the period ¥8.4 billion
- Dividends paid ¥(5.0) billion
- Decrease due to change in foreign exchange rates and stock prices ¥(46.5) billion



(*) "Total equity attributable to owners of the Company" is recognized as "Total equity" above, and is also used in the denominator of the "Net DER" and the numerator of the "Equity ratio".

Summary of Free Cash Flows



Investments and Loans for FY2016 1Q

FY 2016 1Q Results	Main Business
Investments and Loans	<ul style="list-style-type: none">■ Aircraft related part-out business■ Expansion of data center in IT industry related business■ Solar power generation business in Japan■ TV shopping related business■ Capital expenditure for resource businesses
Investments and Loans Total	Approx. ¥16.0 bn
Asset Reduction	<ul style="list-style-type: none">■ Sales of commercial facility in Japan■ Sales of real estate in Japan
Asset Reduction Total	Approx. ¥5.0 bn

Commodity Prices, Foreign Exchange, and Interest Rate

	FY2015 1Q Results (Apr.-Jun. Avg.)	FY2015 Results (Annual Avg.)	FY2016 Assumptions (Annual Avg.)	FY2016 1Q Results (Apr.-Jun. Avg.)	Latest Data (As of July 29, 2016)
Crude oil (Brent)*1	US\$63.5/bbl	US\$48.7/bbl	US\$40/bbl	US\$47.0/bbl	US\$42.5/bbl
Thermal Coal *2	US\$57.6/t	US\$60.4/t	US\$52/t	US\$51.5/t	US\$64.5/t
Exchange rate *3	¥121.7/US\$	¥120.2/US\$	¥110/US\$	¥107.9/US\$	¥104.4/US\$
Interest rate (TIBOR)	0.17%	0.16%	0.1%	0.07%	0.06%

*1 Impact of fluctuations in the crude oil price on earnings: A US\$1/bbl change alters profit for the year (attributable to owners of the Company) by approx. ¥50 million annually.

*2 Actual thermal coal prices are "globalCOAL NEWC Index".

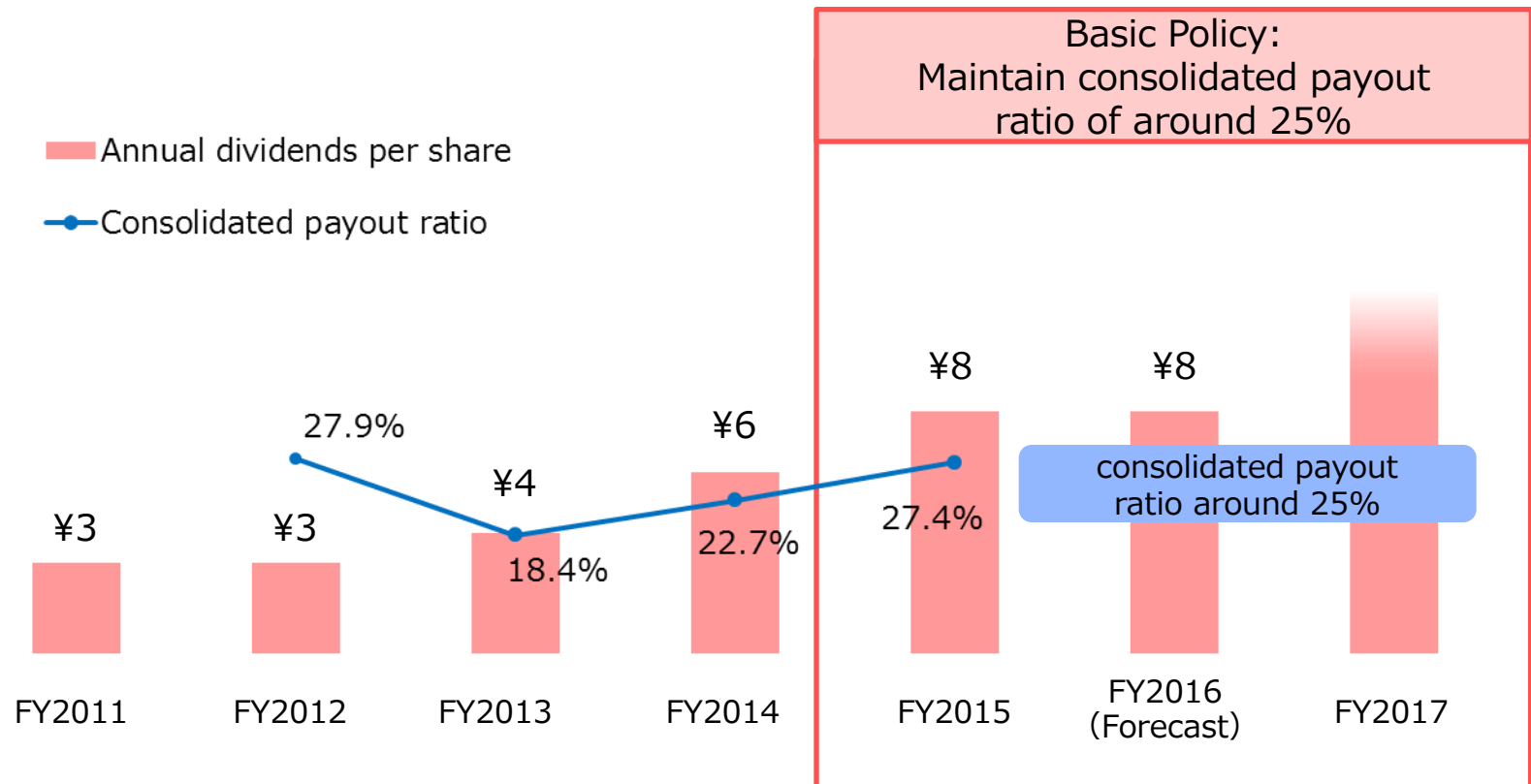
*3 Impact of fluctuations in the exchange rate on earnings: ¥1/US\$ change alters gross profit by approx. ¥0.3 billion annually, profit for the year (attributable to owners of the Company) by approx. ¥0.1 billion annually, and total equity by approx. ¥1.5 billion.

II. Dividends

Dividends

Basic Dividend Policy

Sojitz recognizes that paying stable, continuous dividends is a management priority, together with enhancing shareholder value and boosting competitiveness through the accumulation and effective use of retained earnings.



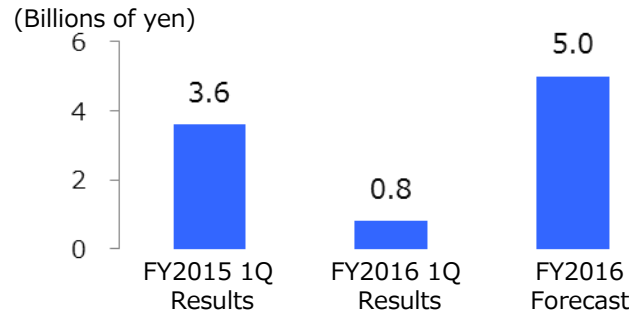
【Supplemental Data】

I . Segment Information

Automotive



Profit for the period (attributable to owners of the Company)

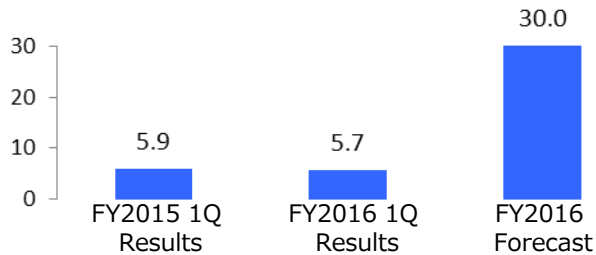


【Future Outlook】

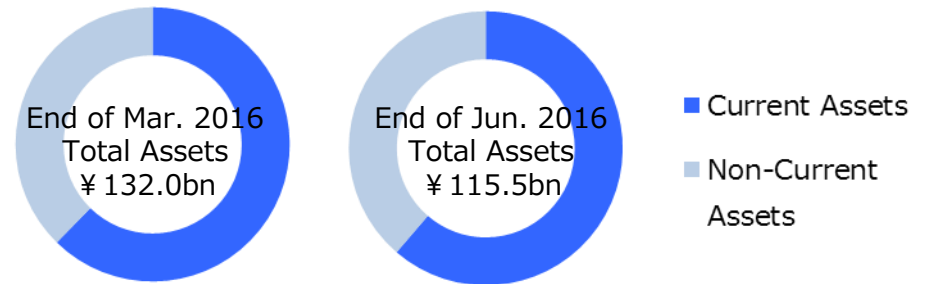
Firm performance expected in U.S. automobile dealership operations and in Southeast Asian businesses

Gross Profit

(Billions of yen)



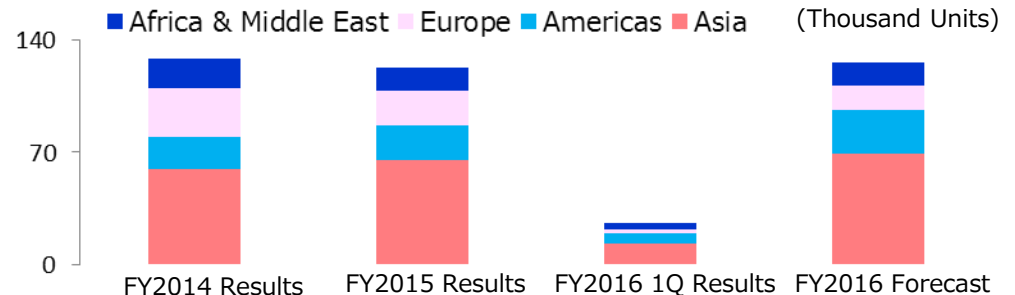
Asset Structure



FY 2016 1Q Results

(Billions of Yen)	FY2015 1Q Results	FY2016 1Q Results
Gross Profit	5.9	5.7
Operating Income	1.0	1.1
Share of profit of investments accounted for using the equity method	3.4	0.3
Profit for the period (attributable to owners of the Company)	3.6	0.8
	End of Mar. 2016	End of Jun. 2016
Total Assets	132.0	115.5

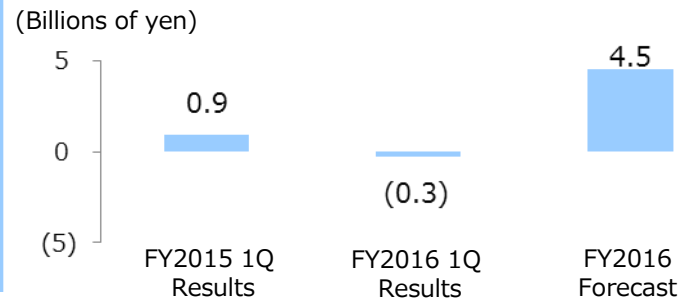
Automobile Sales Volume



Aerospace & IT Business



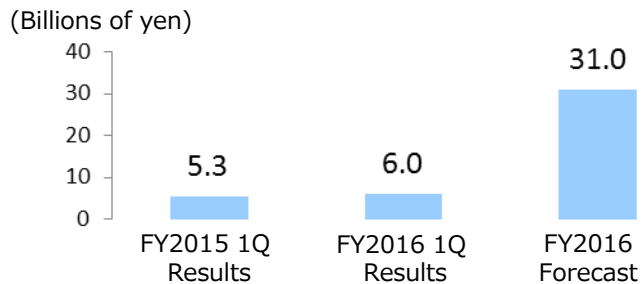
Profit for the period (attributable to owners of the Company)



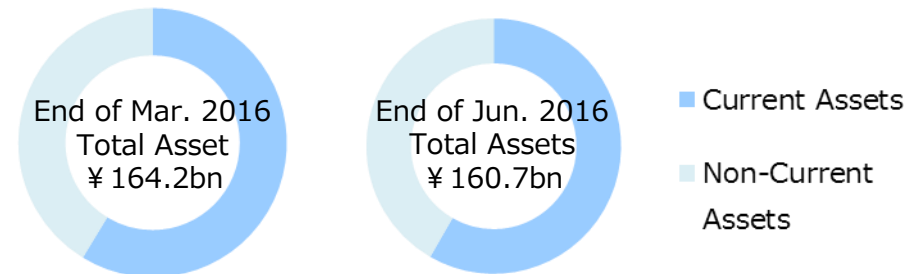
【Future Outlook】

Earnings contributions from aircraft-related transactions and IT industry related business anticipated in 2nd half of fiscal year

Gross Profit



Asset Structure



FY2016 1Q Results

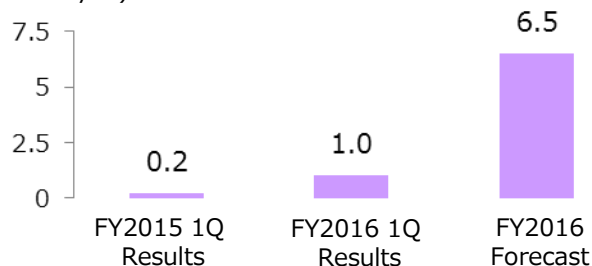
(Billions of Yen)	FY2015 1Q Results	FY2016 1Q Results
Gross Profit	5.3	6.0
Operating Income	1.2	0.2
Share of profit of investments accounted for using the equity method	0.1	0.1
Profit for the period (attributable to owners of the Company)	0.9	(0.3)
	End of Mar. 2016	End of Jun. 2016
Total Assets	164.2	160.7

Infrastructure & Environment Business



Profit for the period (attributable to owners of the Company)

(Billions of yen)

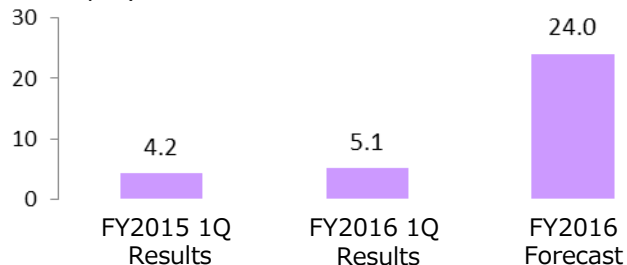


【Future Outlook】

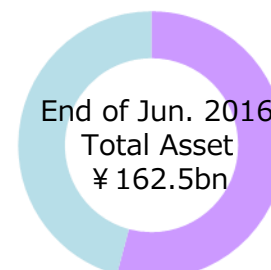
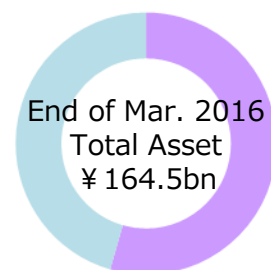
Earnings contributions from plant-related businesses anticipated

Gross Profit

(Billions of yen)



Asset Structure



■ Current Assets
■ Non-Current Assets

FY2016 1Q Results

(Billions of Yen)

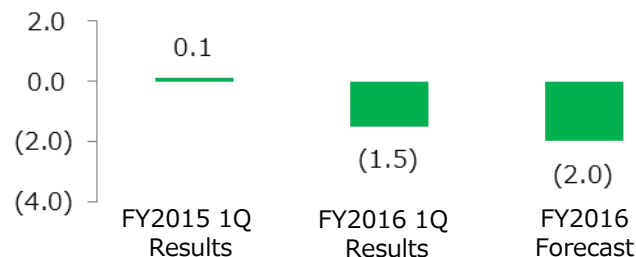
	FY2015 1Q Results	FY2016 1Q Results
Gross Profit	4.2	5.1
Operating Income	0.4	1.2
Share of profit of investments accounted for using the equity method	0.3	0.4
Profit for the period (attributable to owners of the Company)	0.2	1.0
	End of Mar. 2016	End of Jun. 2016
Total Assets	164.5	162.5

Energy



Profit for the period (attributable to owners of the Company)

(Billions of yen)

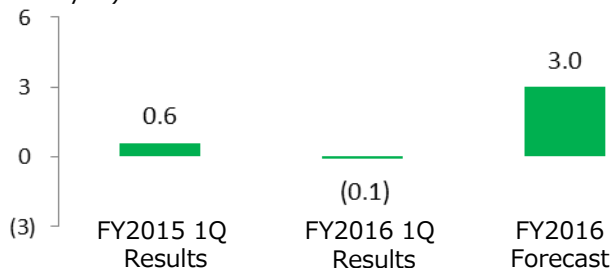


【Future Outlook】

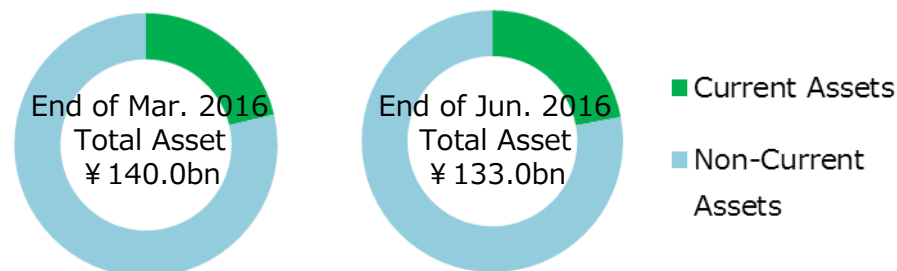
Earnings contributions from investments accounted for using the equity method anticipated in 2nd half of fiscal year

Gross Profit

(Billions of yen)



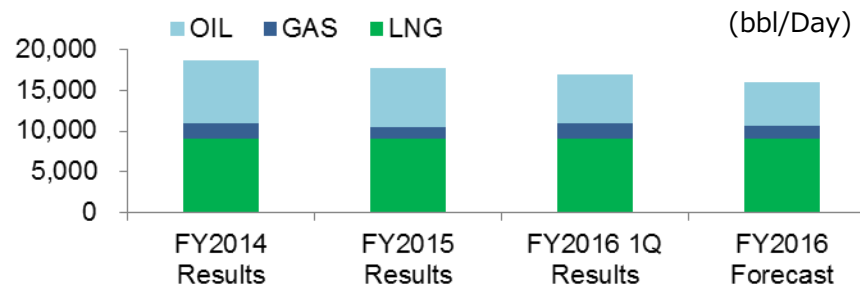
Asset Structure



FY2016 1Q Results

(Billions of Yen)	FY2015 1Q Results	FY2016 1Q Results
Gross Profit	0.6	(0.1)
Operating Income	(0.6)	(1.7)
Share of profit of investments accounted for using the equity method	0.7	(0.1)
Profit for the period (attributable to owners of the Company)	0.1	(1.5)
	End of Mar. 2016	End of Jun. 2016
Total Assets	140.0	133.0

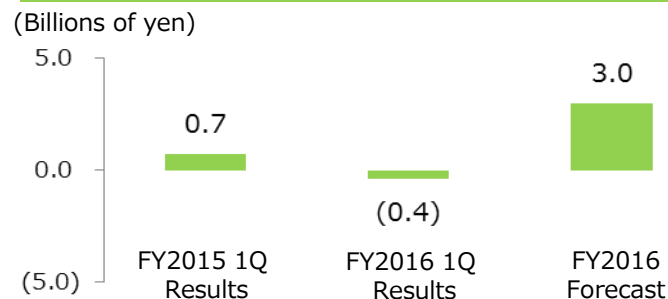
Share of Production Volume for Oil, Gas and LNG



Metals & Coal

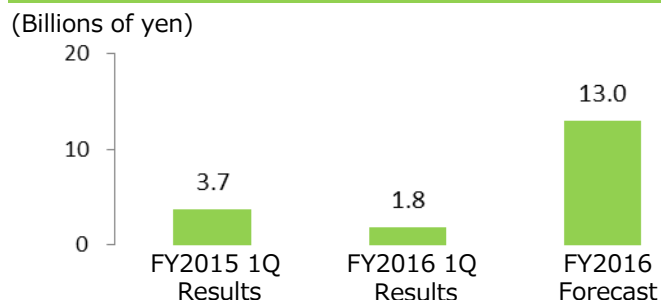


Profit for the period (attributable to owners of the Company)

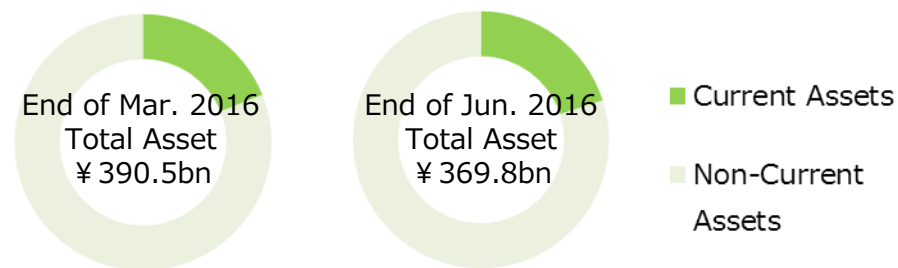


【Future Outlook】
Earnings contributions from investments accounted for using the equity method anticipated from 2nd quarter of fiscal year

Gross Profit



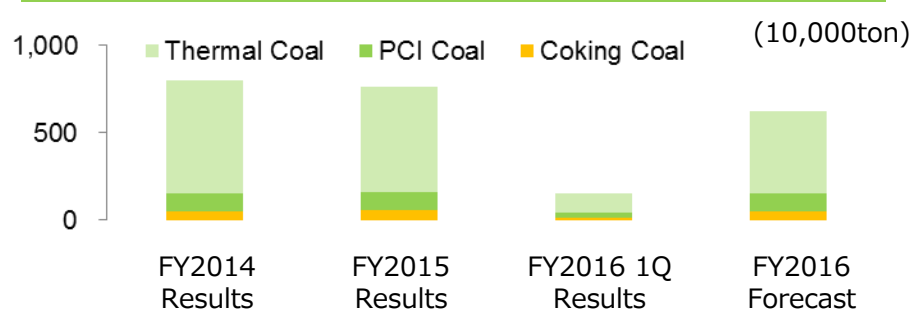
Asset Structure



FY2016 1Q Results

(Billions of Yen)	FY2015 1Q Results	FY2016 1Q Results
Gross Profit	3.7	1.8
Operating Income	(0.3)	(0.9)
Share of profit of investments accounted for using the equity method	2.3	1.2
Profit for the period (attributable to owners of the Company)	0.7	(0.4)
	End of Mar. 2016	End of Jun. 2016
Total Assets	390.5	369.8

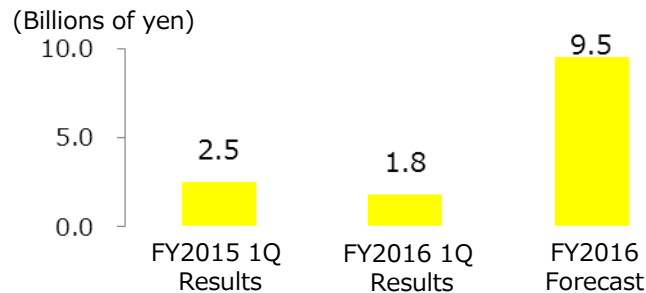
Sales Volume for Coal



Chemicals



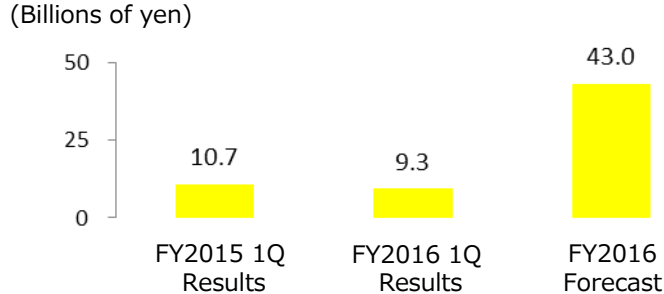
Profit for the period (attributable to owners of the Company)



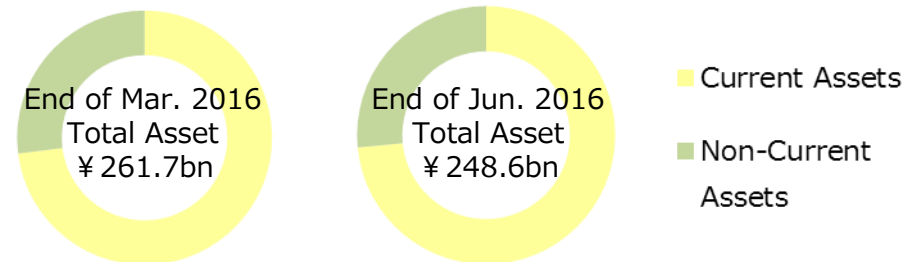
【Future Outlook】

Increased transactions forecast in the Americas, China, and Asia

Gross Profit



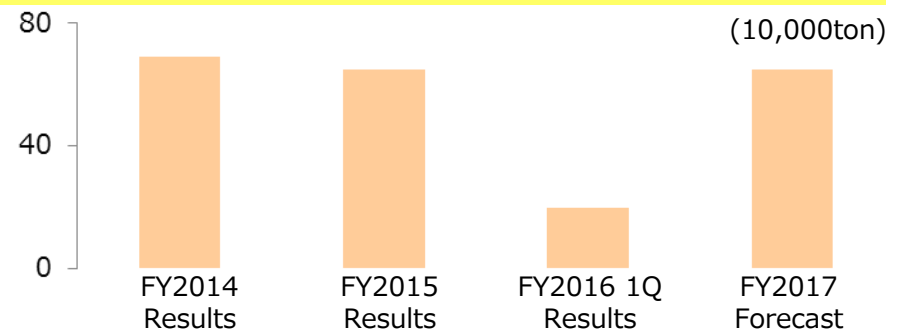
Asset Structure



FY2016 1Q Results

(Billions of Yen)	FY2015 1Q Results	FY2016 1Q Results
Gross Profit	10.7	9.3
Operating Income	3.7	2.4
Share of profit of investments accounted for using the equity method	0.3	0.3
Profit for the period (attributable to owners of the Company)	2.5	1.8
	End of Mar. 2016	End of Jun. 2016
Total Assets	261.7	248.6

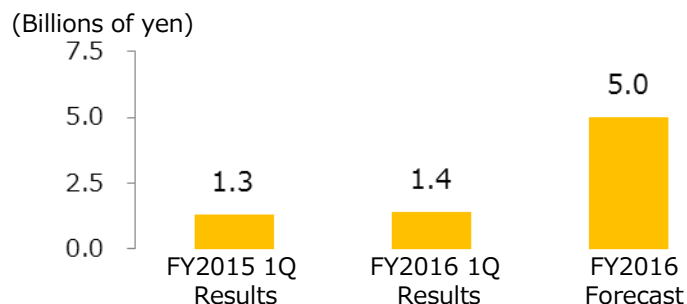
Sales Volume for Methanol (PT. Kaltim Methanol Industri)



Foods & Agriculture Business



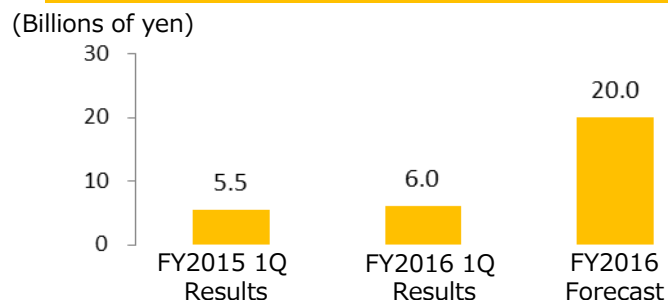
Profit for the period (attributable to owners of the Company)



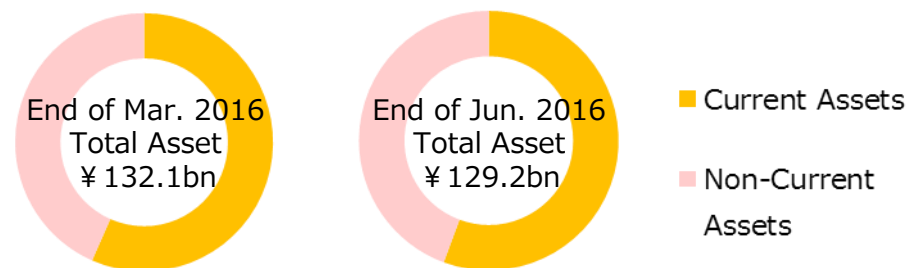
【Future Outlook】

Firm performance in fertilizer businesses

Gross Profit



Asset Structure



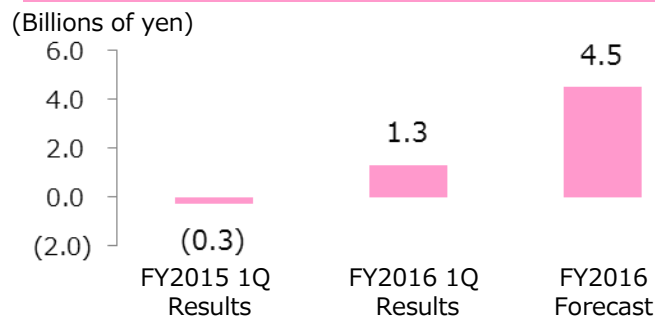
FY2016 1Q Results

(Billions of Yen)	FY2015 1Q Results	FY2016 1Q Results
Gross Profit	5.5	6.0
Operating Income	2.6	2.7
Share of profit of investments accounted for using the equity method	0.1	(0.3)
Profit for the period (attributable to owners of the Company)	1.3	1.4
	End of Mar. 2016	End of Jun. 2016
Total Assets	132.1	129.2

Lifestyle Commodities & Materials



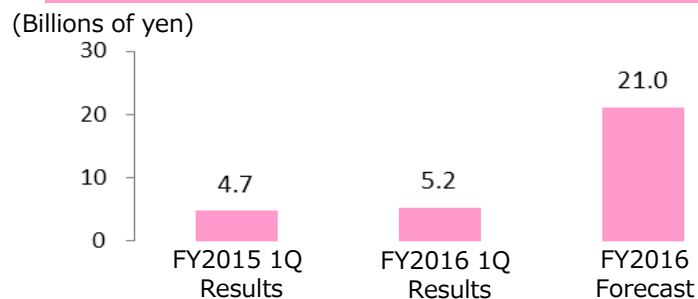
Profit for the period (attributable to owners of the Company)



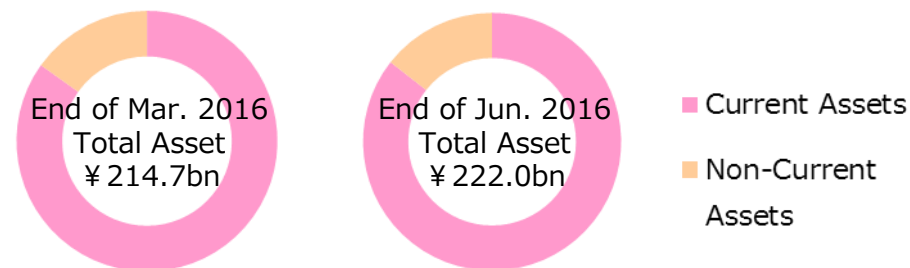
【Future Outlook】

Progress in line with forecasts

Gross Profit



Asset Structure



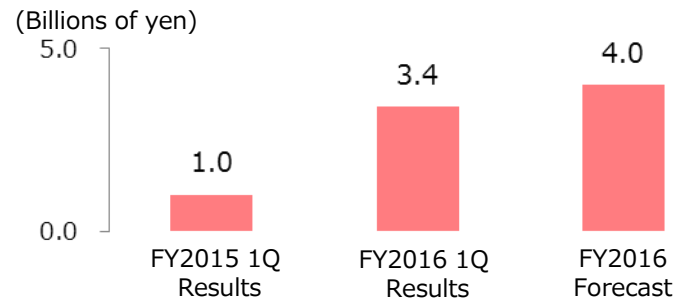
FY2016 1Q Results

(Billions of Yen)	FY2015 1Q Results	FY2016 1Q Results
Gross Profit	4.7	5.2
Operating Income	0.1	1.7
Share of profit of investments accounted for using the equity method	0.3	0.2
Profit for the period (attributable to owners of the Company)	(0.3)	1.3
	End of Mar. 2016	End of Jun. 2016
Total Assets	214.7	222.0

Retail



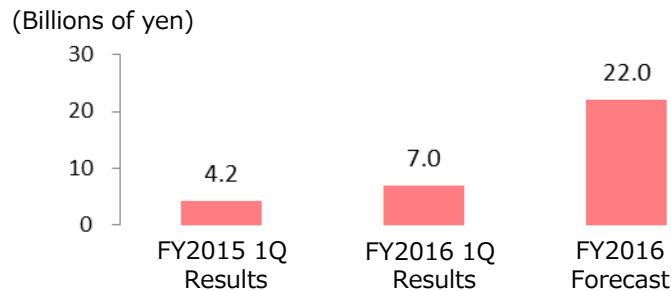
Profit for the period (attributable to owners of the Company)



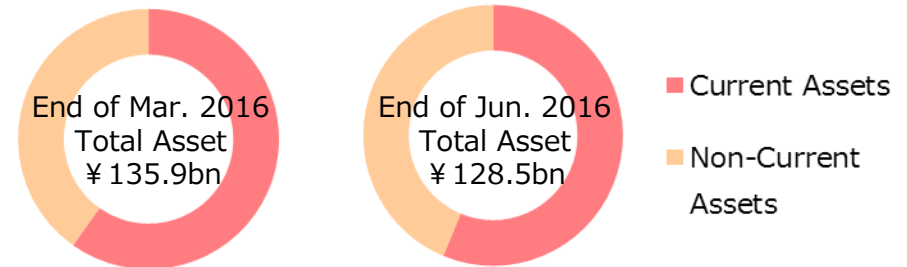
【Future Outlook】

Progress in line with forecasts despite strong progress resulted from sale of real estate held for sale in Japan

Gross Profit



Asset Structure



FY2016 1Q Results

(Billions of Yen)	FY2015 1Q Results	FY2016 1Q Results
Gross Profit	4.2	7.0
Operating Income	0.3	3.0
Share of profit of investments accounted for using the equity method	1.2	0.5
Profit for the period (attributable to owners of the Company)	1.0	3.4
	End of Mar. 2016	End of Jun. 2016
Total Assets	135.9	128.5

Profit and Loss of Major Subsidiaries and Associates

(Billions of Yen)

Segment	Company	Subsidiary/ Associate	FY2015 3-month	FY2016 3-month	Difference
■ Automotive	Sojitz Automotive Group	Subsidiary	0.2	0.1	(0.1)
■ Automotive	Sojitz de Puerto Rico Corporation	Subsidiary	0.1	0.2	0.1
■ Aerospace & IT Business	Sojitz Aerospace Corporation	Subsidiary	0.3	0.1	(0.2)
■ Aerospace & IT Business	Sojitz Marine & Engineering Corporation	Subsidiary	0.1	0.1	0.0
■ Aerospace & IT Business	Nissho Electronics Corporation	Subsidiary	(0.1)	(0.1)	0.0
■ Aerospace & IT Business	SAKURA Internet Inc.	Subsidiary	0.1	0.2	0.1
■ Infrastructure & Environment Business	Sojitz Machinery Corporation	Subsidiary	0.1	0.1	0.0
■ Energy	LNG Japan Corporation	Associate	0.6	(0.1)	(0.7)
■ Metals & Coal	Sojitz Coal Resources Pty. Ltd.	Subsidiary	(0.2)	(0.4)	(0.2)
■ Metals & Coal	Sojitz Resources (Australia) Pty. Ltd.	Subsidiary	(0.1)	(0.1)	0.0
■ Metals & Coal	Japan Alumina Associates (Australia) Pty. Ltd.	Associate	0.0	(0.3)	(0.3)
■ Metals & Coal	Metal One Corporation	Associate	1.8	1.6	(0.2)

*1 Associate = Equity in earnings

*2 The above figures are for profit (loss) for the period (attributable to owners of the Company), which is calculated in accordance with IFRS and therefore may differ from past figures released by these companies.

Profit and Loss of Major Subsidiaries and Associates

(Billions of Yen)

Segment	Company	Subsidiary/ Associate	FY2015 3-month	FY2016 3-month	Difference
Chemicals	Sojitz Pla-Net Corporation	Subsidiary	0.2	0.2	0.0
Chemicals	PT. Kaltim Methanol Industri	Subsidiary	0.7	0.4	(0.3)
Chemicals	Pla Matels Corporation	Subsidiary	0.1	0.1	0.0
Lifestyle Commodities & Materials	Sojitz Building Materials Corporation	Subsidiary	0.0	0.2	0.2
Lifestyle Commodities & Materials	JALUX Inc.	Associate	0.1	0.1	0.0
Retail	Sojitz Foods Corporation	Subsidiary	0.4	0.4	0.0
Retail	PT. Puradelta Lestari Tbk	Associate	1.2	0.5	(0.7)
Other	Sojitz Corporation of America	Subsidiary	0.6	0.3	(0.3)
Other	Sojitz Europe plc	Subsidiary	0.2	0.1	(0.1)
Other	Sojitz Asia Pte. Ltd.	Subsidiary	0.4	0.1	(0.3)

*1 Associate = Equity in earnings

*2 The above figures are for profit (loss) for the period (attributable to owners of the Company), which is calculated in accordance with IFRS and therefore may differ from past figures released by these companies.

【Supplemental Data】

II. Summary of Financial Results

Summary of Profit or Loss (Results)

(Billions of Yen)	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016 1Q
Net sales (JGAAP)	5,218.2	5,771.0	5,166.2	3,844.4	4,014.6	4,321.7	3,934.5	4,046.6	4,105.3	4,006.6	896.3
Gross profit	254.5	277.7	235.6	178.2	192.7	217.1	187.2	198.2	197.7	180.7	46.8
Operating profit	77.9	92.4	52.0	16.1	37.5	57.5	25.5	23.7	33.6	29.2	8.6
Share of profit (loss) of investments accounted for using the equity method	23.8	28.9	2.5	9.2	19.3	16.3	15.8	31.0	28.6	23.2	2.6
Profit before tax	88.1	88.4	37.1	18.9	39.3	58.5	28.1	44.0	52.6	44.3	9.6
Profit for the year attributable to owners of the Company	58.8	62.7	19.0	8.8	16.0	(1.0)	13.4	27.3	33.1	36.5	8.4
Core earnings	89.8	110.7	48.3	14.4	41.9	65.8	38.5	68.0	66.3	41.6	10.2
(Reference)											
ROA	2.3%	2.4%	0.8%	0.4%	0.7%	(0.0)%	0.6%	1.2%	1.5%	1.7%	—
ROE	12.8%	13.0%	4.8%	2.6%	4.7%	(0.3)%	3.8%	6.5%	6.5%	6.8%	—

(*) The Group adopted IFRSs from the fiscal year ended March 31, 2013. The figures above are based on Japanese GAAP for FY2006 through FY2010.

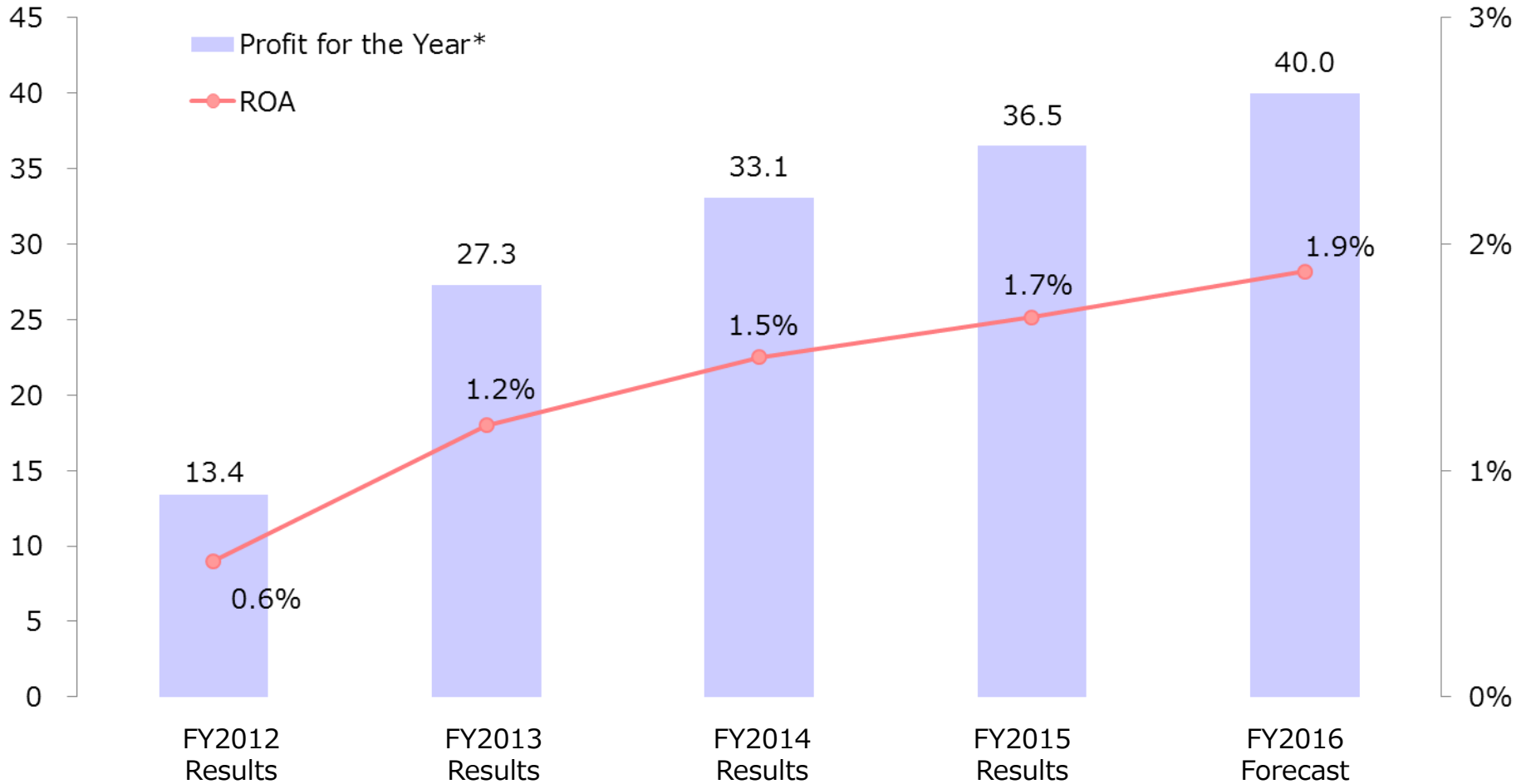
Summary of Balance Sheets (Results)

(Billions of Yen)	End of Mar. 2007	End of Mar. 2008	End of Mar. 2009	End of Mar. 2010	End of Mar. 2011	End of Mar. 2012	End of Mar. 2013	End of Mar. 2014	End of Mar. 2015	End of Mar. 2016	End of Jun. 2016
Total assets	2,619.5	2,669.4	2,313.0	2,160.9	2,117.0	2,190.7	2,150.1	2,220.2	2,297.4	2,056.7	1,973.1
Total equity	488.6	476.0	319.0	352.4	330.0	330.0	382.6	459.9	550.9	520.3	477.1
Equity ratio	18.7%	17.8%	13.8%	16.3%	15.6%	15.1%	17.8%	20.7%	24.0%	25.3%	24.2%
Net interest-bearing debt	846.1	918.9	865.3	737.8	700.6	676.4	643.3	640.2	629.6	571.6	552.4
Net DER (times)	1.7	1.9	2.7	2.1	2.1	2.0	1.7	1.4	1.1	1.1	1.2
Risk assets (vs. Total equity, times)	350.0 0.7	380.0 0.8	350.0 1.1	320.0 0.9	310.0 0.9	330.0 1.0	340.0 0.9	350.0 0.8	320.0 0.6	330.0 0.6	330.0 0.7
Current ratio	132.4%	121.1%	141.7%	152.7%	142.2%	142.5%	152.1%	162.8%	169.5%	170.1%	172.4%
Long-term debt ratio	61.1%	54.0%	66.7%	74.3%	72.3%	73.3%	76.0%	78.7%	79.9%	81.8%	84.6%

(*) The Group adopted IFRSs from the fiscal year ended March 31, 2013. The figures above are based on Japanese GAAP for End of Mar. 2006 through 2011. Under JGAAP, Total equity is calculated as Total net assets – Minority interests.

Summary of Profit or Loss

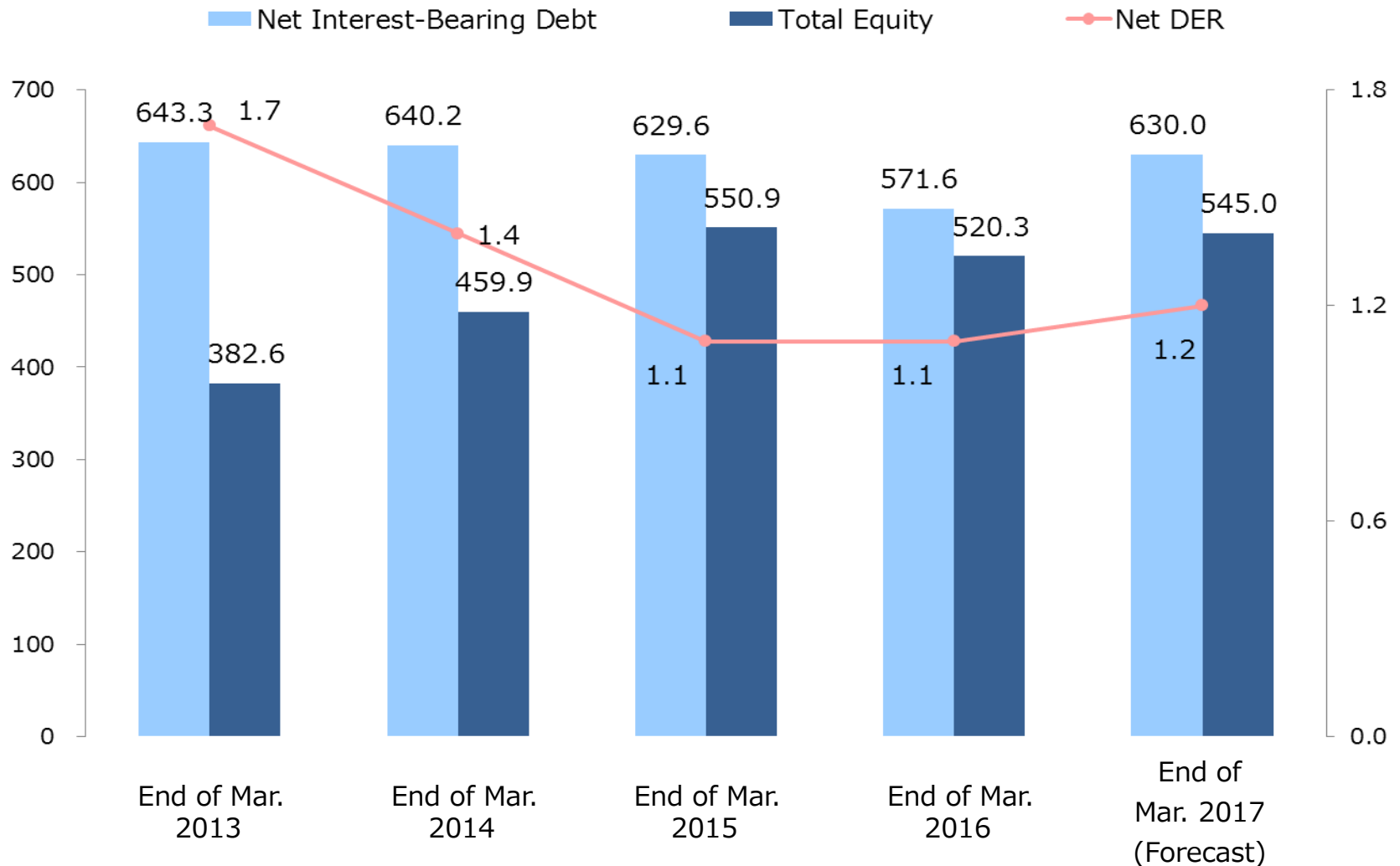
(Billions of Yen)



* Attributable to owners of the Company

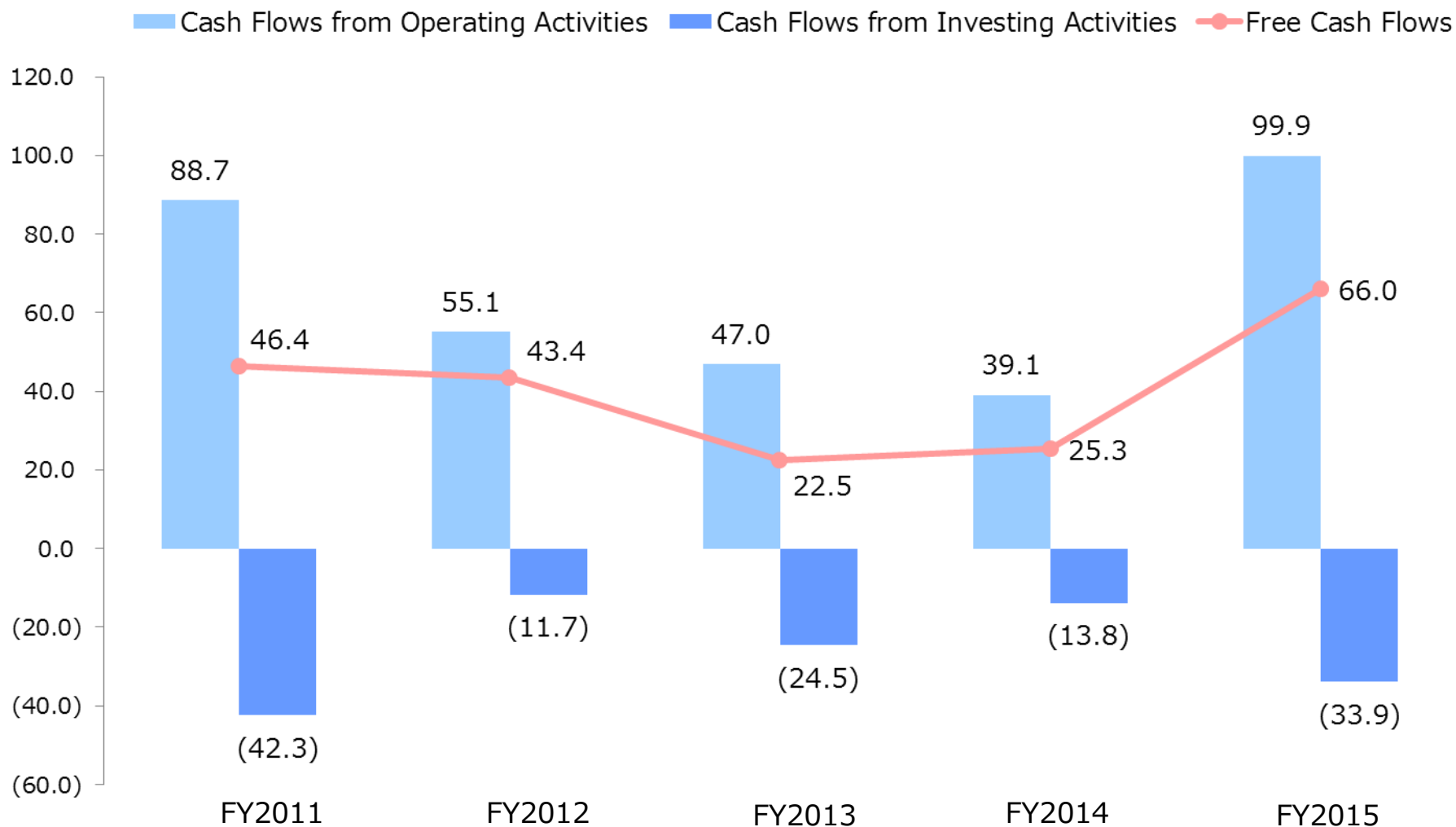
Summary of Balance Sheets

(Billions of Yen)



Summary of Free Cash Flows (Results)

(Billions of Yen)





sojitz

New way, New value