# **Results Highlights**

	2014: Change for (	Challenge, we are current	ly witnessi	edium-term Management Plan ng political unrest in certain sing concern for the possibility
	of economic downt modest recovery tr Sojitz's net sales (J to a decline in reve transaction volume	urn. However, the global end focused on the United GAAP) for the first half en nues in the Consumer Life s for tobacco and wheat.	economy o d States. nded Septe estyle Busi This declir	ember 30, 2014, were down due iness Division following lower ne outweighed the increase in result of higher transaction
:	volumes for chemic Similarly, gross pro ousinesses. Profit fo an increase in shar	cals and plastic resins in A ofit decreased following lov or the period attributable	sia. wer vehicle to owners	e sales by overseas automotive of the Company rose because I for using the equity method
	Figures in parenth	eses are year-on-year cha	anges)	
	Net sales (JGAAP)	1,944.8 billion yen	( (57	.4) billion yen / (2.9)% )
		sales in the Consumer Life for tobacco and wheat	estyle Busi	ness Division due to lower
		et sales in the Chemicals d plastic resins in Asia	Division d	ue to higher transaction volumes
	Gross profit	96.2 hillion ven	( (3	3) billion yen / (3.3)% )
	•			e to lower vehicle sales in
	overseas automo	• •		
	Dperating profit • Decrease in oper	18.9 billion yen ating profit due to lower o		4) billion yen / (11.5)% ) t
	Profit for the period	d (attributable to owners o	of the Com	ipany)
		16.7 billion yen	( +2	.7 billion yen / +19.6% )
	•	for the period due to hig ing the equity method	her share	of profit of investments
•	Earnings forecast fo	or the fiscal year ending M	1arch 31, 2	2015
	Net sales (JGAAP)			4,230.0 billion yen
	Operating profit			40.0 billion yen
	Profit before tax			55.0 billion yen
	Profit for the year (at	tributable to owners of the (	Company)	33.0 billion yen
<b>♦</b>	Assumptions			
		annual average: JPY/US\$)	:	100
	Crude oil price (l	JS\$/BBL)	:	100 (Brent)
•	•	common stock for the fisc	•	-
	Interim		,	per share
<b>4</b> -	Year end		,	per share (forecast)
*1	and represents the a	a measure generally used by J aggregate value of the transaction rued as equivalent to, or a subs	ions for whic	h the Group acts as a principal or agent
*2	allowance for doubtf		let interest e	ive expenses (before provision of xpenses + Dividend income + Share of od
*3	This document conta the time of disclosur	e and certain assumptions that	: managemei	nformation available to the Company at nt believes to be reasonable. Sojitz

makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by such forward-looking statements due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements. The Company will provide timely disclosure of any material changes, events, or other relevant issues.

									-6		<b>、</b>	-,		November 5, 2014
														Sojitz Corporation
Consolidated S	State	ment	ts of	Prof	it or I	055				Consolidated S	Stater	nent	s of F	inancial Position
	Juice							(Billion	ns of yen)					(Billions of yen)
	FY2	014 1st F	lalf	FY2013	1st Half			i `	Percentage		Sep. 30	Mar. 31		
	Results	10	2Q		Difference	Reasons for the difference		Forecast	achieved		2014	2014	Difference	Reasons for the difference
	а	Results	Results	b	a-b			с	a/c		d	е	d-e	
						Net sales (JGAAP) : change in segmen	nt			Current assets	1,340.2	1,321.8	18.4	
						Machinery	(7.8)			Cash and cash equivalents	417.9	420.7	(2.8)	
Net sales (JGAAP) *1	1,944.8	946.9	997.9	2,002.2	(57.4)	Energy & Metal	(5.5)	4,230.0	46%	Time deposits	5.1	4.4	0.7	Increase due to higher transaction volumes for
						Chemicals	30.0			Trade and other receivables	539.7	524.8	14.9	chemicals and plastic resins in Asia
						Consumer Lifestyle Business	(50.8)			Inventories	311.1	302.0	9.1	
						Gross profit : change in segment				Other current assets	66.4	69.9	(3.5)	
Gross Profit	96.2	47.2	49.0	99.5	(3.3)	Machinery	(3.6)	206.0	47%	Non-current assets	929.2	898.4	30.8	
Gross profit margin	4.95%	4.98%	4.91%		(-0.02%)	Energy & Metal	0.8	4.87%		Property, plant and equipment	225.6		11.7	
. 2						Chemicals	0.4			Goodwill	51.3	46.3	5.0	
						Consumer Lifestyle Business	0.6			Intangible assets	59.6	61.0	(1.4)	
Selling, general and administrative expenses										Investment property	21.3	25.3	(4.0)	Increase due to change in stock prices and rise
Personnel expenses	(41.2)	(20.5)	(20.7)	(39.9)	(1.3)					Investments accounted for using the equity method and other investments	501.2	470.4	30.8	in share of profit of investments accounted for
Non-personnel expenses	(32.5)	(15.9)	(16.6)	(32.3)	· · /					Other non-current assets	70.2	81.5	(11.3)	using the equity method
Depreciation	(3.4)	(1.7)	(1.7)	(3.2)						Total assets		2,220.2	49.2	
Provision of allowance for doubtful accounts	0.5	0.1	0.4	(1.2)							,	,	I I	
(Total selling, general and administrative expenses)	(76.6)	(38.0)	<u>(38.6)</u>	. ,				(156.0)		Current liabilities	791.2	811.8	(20.6)	Decrease due to lower transaction volumes for
Other income/expenses			<i>·</i>							Trade and other payables	498.0	514.6	(16.6)	fertilizer and tobacco
Gain/loss on sale and disposal of fixed assets, net	0.5	0.3	0.2	(0.1)	0.6					Bonds and borrowings	212.8	227.2	(14.4)	Decrease due to repayment of debt
Impairment loss on fixed assets	(0.4)	(0.2)	(0.2)	. ,						Other current liabilities	80.4	70.0	10.4	
Gain on sale of subsidiaries/associates	0.5	0.1	0.4	0.5	0.0					Non-current liabilities	938.4	915.4	23.0	
Loss on reorganization of subsidiaries/associates	(0.6)	(0.1)	(0.5)							Bonds and borrowings	851.5	838.1	13.4	Increase due to issuance of bonds
Other operating income/expenses	(0.7)	0.5	(1.2)	(1.5)						Retirement benefits liabilities	17.6	16.9	0.7	
(Total other income/expenses)	<u>(0.7)</u>	<u>0.6</u>	<u>(1.3)</u>					(10.0)		Other non-current liabilities	69.3	60.4	8.9	
Operating profit	18.9	9.8	9.1	21.3	(2.4)			40.0	47%	Total liabilities		1,727.2	2.4	
Financial income/costs					(						_,: _: -: -:	_,		
Interest earned	2.6	1.4	1.2	2.7	(0.1)					Share capital	160.3	160.3	-	
Interest expenses	(10.2)	(5.0)	(5.2)		. ,					Capital surplus	146.5	146.5	0.0	
<u>(Interest expenses, net)</u>	( <u>10.</u> ) (7.6)	<u>(3.6)</u>	( <u>4.0)</u>							Treasury stock	(0.1)	(0.1)		
Dividends received	2.0	1.4	0.6	1.8	0.2					Other components of equity	141.9	119.6	(22.3)	Increase due to changes in foreign exchange rates and stock prices
Other financial income/costs	0.0	0.0	0.0	0.0	0.0					Retained earnings	52.5	33.6	18.9	Profit for the period +16.7, dividends (2.5)
(Financial income/costs, net)	<u>(5.6)</u>	<u>(2.2)</u>	<u>(3.4)</u>					(11.5)		Total equity attributable to owners of the	<u>501.1</u>	<u>459.9</u>	<u>41.2</u>	
Share of profit (loss) of investments accounted for	15.0	7.3	7.7	10.7	4.3	Increased earnings of LNG business company		26.5		Company Non-controlling interests	38.7	33.1	5.6	
using the equity method Profit before tax	28.3	14.9	13.4	26.3	2.0			55.0	51%	Total equity	539.8	493.0	46.8	
Income tax expenses	(8.4)	(4.8)	(3.6)		1.0			(17.5)	01/0	Total liabilities and equity	2,269.4	2,220.2	49.2	
Profit for the period	19.9	10.1	9.8	. ,				37.5	53%	oquity	_,_00,	_,0.2		
(Profit attributable to)	1919	1011	5.0						5070	Gross interest bearing debt	1,064.3	1,065.3	(1.0)	
Owners of the Company	16.7	8.9	7.8	14.0	2.7			33.0	51%	Net interest bearing debt	641.3	640.2	1.1	
Non-controlling interests	3.2	1.2						4.5	51/0	Net debt/equity ratio (times) *	1.28	1.39	(0.11)	
			2.0	I 2.9	1 5.5			1	I	Equity ratio *	22.1%	20.7%	1.4%	
Revenue	905.2	451.4	453.8	904.0	1.2	[				Current ratio		162.8%		
Core earnings *2	28.5	14.2		1				65.0	]	Long-term debt ratio	80.0%	78.7%		
	20.3	1114	1 T.J	27.1		l		05.0	J		55.070	, 0, , ,0	1.570	

Comprehensiv	e Inc	ome		Cash Flows						
				(Billior	ns of yen)	(Billions of yen)				
	FY2	2014 1st H	Half	FY2013	1st Half		FY2014	FY2013		
	Results	1Q	2Q	Results	Difference		1H	1H		
	а	Results	Results	b	a-b		Results	Results		
Profit for the period	19.9	10.1	9.8	16.9	3.0	Cash flows from operating activities	7.8	41.8		
Other comprehensive income	23.5	(3.3)	26.8	29.4	(5.9)	Cash flows from investing activities	(4.3)	(12.3)		
Total comprehensive income for the period	43.4	6.8	36.6	46.3	(2.9)	Free cash flows	<u>3.5</u>	<u>29.5</u>		
Comprehensive income attributable to:						Cash flows from financing activities	(10.3)	(29.4)		
Owners of the Company	39.1	5.9	33.2	43.0	(3.9)	Cash and cash equivalents at the end of the period	417.9	428.0		
Non-controlling interests	4.3	0.9	3.4	3.3	1.0					

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Consolidated	Statements		PUSIU

\* "Total equity attributable to owners of the Company" is as recognized as "Total equity," and is consequently used in the denominator of "Net interest bearing debt" and the numerator of "Equity ratio."

					(Billions of yen)		
<b>Operating Results</b>						Main Factors Behind Differences	FY 2014 Current Posi
	FY 2014 1H Results	FY 2013 1H Results	Difference	FY 2014 Forecast	Percentage Achieved	<ul> <li>Machinery Division</li> <li>Profit for the period decreased following lower vehicle sales by</li> </ul>	<ul> <li>Machinery Division</li> <li>In the second half of the fiscal year,</li> </ul>
Net sales (JGAAP) *1	1,944.8	2,002.2	(57.4)	4,230.0	46.0%	overseas automotive business subsidiaries.	be firm in plant-related operations,
Gross profit	96.2	99.5	(3.3)	206.0	46.7%		South American automobile product
Gross profit margin	4.95%	4.97%	(0.02%)	(4.87%)			
Machinery	32.4	36.0	(3.6)	76.0	42.6%		
Energy & Metal	11.2	10.4	0.8	24.0	46.7%	Energy & Metal Division	Energy & Metal Division
Chemicals	19.3	18.9	0.4	40.0	48.3%	<ul> <li>Gross profit was up as the benefits of recovered conditions in</li> </ul>	Progress is impressive in comparison
Consumer Lifestyle Business	29.9	29.3	0.6	58.0	51.6%	certain ferroalloy markets outweighed the impacts of lower coal	
Other	3.4	4.9	(1.5)	8.0	42.5%	prices. Profit for the period was up due to an increase in share of	
Selling, general and administrative expenses	(76.6)	(76.6)	0.0	(156.0)		profit of investments accounted for using the equity method.	
Other income/expenses	(0.7)	(1.6)	0.9	(10.0)			
Operating profit	18.9	21.3	(2.4)	40.0	47.3%		
Financial income/costs	(5.6)	(5.7)	0.1	(11.5)		Chemicals Division	Chemicals Division
Shares of profit (loss) of investments	15.0	10.7	4.3	26.5		<ul> <li>Gross profit increased following higher transaction volumes for</li> </ul>	Despite the negative impacts of fluct
accounted for using the equity method						plastic resins. However, profit for the period was down as a result	methanol businesses, performance i
Profit before tax	28.3	26.3	2.0	55.0	51.5%	of upfront expenses associated with new projects.	projections because of solid transact
Profit for the period	19.9	16.9	3.0	37.5	53.1%		operations centered on Asia.
Attributable to owners of the Company	16.7	14.0	2.7	33.0	50.6%		
Machinery	1.3	1.6	(0.3)	4.0	32.5%	Consumer Lifestyle Business Division	•Consumer Lifestyle Business Divis
Energy & Metal	7.1	4.1	3.0	14.5	49.0%	• The strong performance of overseas industrial park businesses	Progress is impressive in comparison
Chemicals	3.2	4.0	(0.8)	8.0	40.0%	drove an increase in profit for the period.	to the solid first-half performance of
Consumer Lifestyle Business	6.6	5.0	1.6	10.5	62.9%		overseas industrial park businesses.
Other	(1.5)	(0.7)	(0.8)	(4.0)	-		
Non-controlling interests	3.2	2.9	0.3	4.5			
Core earnings *2	28.5	29.1	(0.6)	65.0		●Other	●Other
Revenue	905.2	904.0	1.2		•	Profit for the period was down due to the absence of the gain on	• Progress is generally in line with pro
Comprehensive income attributable to owners of the Company	39.1	43.0	(3.9)			sale of assets that was recorded in the first half ended September 30, 2013, in association with asset replacement efforts.	

substitute for, revenues under IFRS.

\*2 Core earnings = Gross profit + Selling, general and administrative expenses (before provision of allowance for doubtful accounts and write-offs) + Net interest expenses + Dividend income + Share of profit (loss) of investments accounted for using the equity method (Rillions of yop)

				(Billions of yen)
<b>Financial Position</b>				
	Sep. 30, 2014	Mar. 31, 2014	Difference	FY 2014 Forecast (Nov. 5)
Total assets	2,269.4	2,220.2	49.2	2,260.0
Total equity *3	501.1	459.9	41.2	500.0
Equity ratio	22.1%	20.7%	1.4%	22.1%
Net interest-bearing debt	641.3	640.2	1.1	660.0
Net D/E ratio (times)	1.28	1.39	(0.11)	1.32
Risk assets	320.0	350.0	(30.0)	-
Ratio of risk assets to equity (times)	0.6	0.8	(0.2)	-

\*3 The "Total equity attributable to owners of the Company" is recognized as the "Total equity" in bold letters above, and is also used in the denominator of the "Net interest-bearing debt" and the numerator of the "Equity ratio".

\*4 Caution regarding forward-looking statements This document contains forward-looking statements based on information available to the company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by forward-looking statements due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements. The Company will provide timely disclosure of any material changes, events, or other relevant issues.

Commodity P	rices and Exch	nange Rates	
	FY 2014 Assumption (Annual Avg.)	FY 2014 Results (Apr Sep. '14 Avg.)	FY 2014 latest data (as of Oct. 31, 2014)
Crude oil (Brent) **1	\$100/bbl	\$105.8/bbl	\$85.9/bbl
Thermal coal **2	\$82/t	\$75.1/t	\$73.5/t
Molybdenum	\$10/lb	\$13.2/lb	\$9.4/lb
Nickel **3	\$7/lb	JanJun. Avg. \$7.5/lb	\$7.2/lb
Exchange rate **4	¥100/\$	¥103.6/\$	¥111.2/\$ (pm 5:00, Tokyo)

\*\*1 Impact of fluctuations in the crude oil price on earnings: A \$1/bbl change alters profit for the year (attributable to owners of the Company) by approx. ¥0.1 billion.

\*\*2 Actual thermal coal prices are the general trading price based on market data.

\*\*3 The price assumptions of nickel is based on the annual average from Jan. to Dec.

\*\*4 Impact of fluctuations in the exchange rate on earnings: ¥1/US\$ change alters gross profit by approx. ¥0.4 billion annually, profit for the year (attributable to owners of the Company) by approx. ¥0.2 billion annually, and total equity by approx. ¥2.0 billion annually.

November 5, 2014 Sojitz Corporation

# sition and Outlook

ar, performance is expected to ns, and increase in Central and uction is anticipated.

ison to forecasts.

fluctuations in market prices in ce is generally in line with sactions in plastic resin

vision ison to full-year forecasts due e of overseas fertilizer and es.

projections.

# Summary of Consolidated Financial Results for the First Half Ended September 30, 2014 (IFRS)

**Sojitz Corporation** (URL http://www.sojitz.com) Listed stock exchange: The first sections of Tokyo 2768 Security code: Company representative: Yoji Sato, President & CEO Contact information: Tsutomu Suehara, GM, Public Relations Dept. TEL +81-3-6871-3404 Scheduled filing date of quarterly financial report: November 13, 2014 Scheduled date of delivery of dividends: December 2, 2014 Supplementary materials for the quarterly financial results: Yes Investor conference for the quarterly financial results: Yes

(Rounded down to millions of Japanese Yen)

1. Consolidated Financial Results for the First Half Ended September 30, 2014 (April 1, 2014 - September 30, 2014)

(1) Consolidated Operating Results

Description of % is indicated as the change rate compared with the same period last year.

	Net sales Operati		Operating	ing profit Profit before tax			Profit for the	period	Profit for the period attributable to owners of the Company		Total comprehensive income for the period	
For the first half ended	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
September 30, 2014	1,944,836	(2.9)	18,868	(11.5)	28,315	7.7	19,928	18.1	16,736	19.6	43,387	(6.2)
September 30, 2013	2,002,158	2.2	21,320	9.8	26,301	35.7	16,879	12.5	13,994	12.9	46,276	-

	Basic earnings per share	Diluted earnings per share			
For the first half ended	Yen	Yen			
September 30, 2014	13.38	13.38			
September 30, 2013	11.19	11.18			

Note 1: Net sales above is based on JGAAP, and includes transactions where Sojitz Group took part as an transaction agent.

Note 2: Basic earnings per share and Diluted earnings per share are calculated based on Profit for the period attributable to owners of the Company

(2) Consolidated Financial Position

	Total assets	Total equity	Total equity attributable to owners of the Company	Total equity attributable to owners of the Company ratio
As of	Millions of Yen	Millions of Yen	Millions of Yen	%
September 30, 2014	2,269,352	539,751	501,031	22.1
March 31, 2014	2,220,236	492,959	459,853	20.7

2.Cash Dividends

		Cash dividend per share									
For the year ended	First quarter	Second quarter	Third quarter	Year ended	Annual						
	Yen	Yen	Yen	Yen	Yen						
March 31, 2014	-	2.00	-	2.00	4.00						
March 31, 2015	-	2.50									
March 31, 2015 (forecast)			-	2.50	5.00						

Note : Changes in cash dividend forecast : No

### 3. Consolidated Earnings Forecast for the Year Ending March 31, 2015 (April 1, 2014 - March 31, 2015)

Description of % is indicated as the change rate compared with the same period last year.

	Net sales	Operating	Operating profit Profit before ta			Profit attribut owners of the 0	Basic earnings per share		
For the Year Ending March 31, 2015	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
Full-year	4,230,000	4.5	40,000	68.8	55,000	24.9	33,000	21.1	26.38

Note 1: Changes in consolidated earnings forecast for the year ending March 31, 2015 : No

Note 2: Net sales above is based on JGAAP, and includes transactions where Sojitz Group took part as an transaction agent.

November 5, 2014

Note 3: Basic earnings per share is calculated based on profit attributable to owners of the Company.

### 4. Others

- (1) Changes in major subsidiaries during the period
   (Changes in specified subsidiaries accompanying changes in scope of consolidation) : No
- (2) Accounting policy changes and accounting estimate changes
  - 1. Changes in accounting policies required by IFRS : Yes
  - 2. Changes due to other reasons : No
  - 3. Accounting estimate change : No
- (3) Number of outstanding shares at the end of the periods (Common Stock):
  - 1. Number of outstanding shares at the end of the periods (Including treasury shares): As of September 30, 2014: 1,251,499,501 As of March 31, 2014: 1,251,499,501
  - 2. Number of treasury shares at the end of the periods:

As of September 30, 2014 : 472,355 As of March 31, 2014 : 467,298

- Average number of outstanding shares during the periods: For the first half ended September 30, 2014: 1,251,029,527
   For the first half ended September 30, 2013: 1,251,079,253
- Disclosure Regarding Auditing Procedure for Financial Statements
   As of the date of disclosure of this earnings results, auditing procedures for financial statements in accordance with the Financial Instruments and Exchange Act are in the process of being implemented.

\* Important note concerning the appropriate use of business forecasts and other

This document contains forward-looking statements based on information available to the Company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by such forward-looking statements due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements. The Company will provide timely disclosure of any material changes, events, or other relevant issues.

#### 1. Analysis of Business Results

(1) Overview of the first half ended September 30, 2014

#### Economic Environment

In the first half ended September 30, 2014, we witnessed political unrest in certain countries and regions, which caused concern for the possibility of a downturn in economic growth. However, the global economy on the whole experienced a modest recovery trend focused on the United States.

In the United States, there was an ongoing increase in number of people finding employment, and consumer spending was brisk. Activity in the corporate sector was also on the rise. Against the backdrop of an economic recovery trend, the United States continued scaling back its quantitative easing policy while maintaining its effective zero interest-rate policy.

The European economy gradually departed from its recession, due in part to the additional easing measures in the form of a negative interest-rate policy instituted by the European Central Bank. Recovery was slow, however. At the same time, trade relations with Russia broke down, casting a miasma of uncertainty on the future of the economy.

In China, government spearheaded infrastructure investment supported the economy, which is experiencing a slump due to real estate market adjustment and declining capital investment. Meanwhile, the economic growth rate continued to decelerate.

In Asia, emerging countries were faced with concern for the possible economic repercussions of potential capital outflows resulting from the United States' quantitative easing tapering. Nonetheless, economic growth continued on the back of strong consumption and exports.

In Japan, consumer spending experienced some adverse impacts from the consumption tax hike, but the rebound from the demand rush seen before the hike was limited. Conversely, the benefits were felt from the Bank of Japan's significant "Quantitative and Qualitative Monetary Easing" policy and the economic stimulus measures instituted by the government administration headed by Prime Minister Shinzo Abe. The resulting improvements in the job market and wages drove economic recovery.

#### Financial Performance

Sojitz Corporation's consolidated business results for the first half ended September 30, 2014, are presented below.

Net sales (*)	Net sales decreased 2.9% year on year, to ¥1,944,836 million, because lower transaction volumes for tobacco and wheat offset the increase in chemical and plastic resin transactions in Asia.
Gross profit	Gross profit decreased ¥3,273 million, to ¥96,193 million, as a result of lower vehicle sales in overseas automotive businesses.
Operating profit	Operating profit was down ¥2,452 million, to ¥18,868 million, following the decline in gross profit.
Profit before tax	Profit before tax rose ¥2,014 million, to ¥28,315 million, due to an increase in share of profit of investments accounted for using the equity method, which effectively counteracted the decline in operating profit.

- Profit for the period
   Consolidated profit for the period was ¥19,928 million after deduction of ¥8,386 million in income tax expenses from the ¥28,315 million in profit before tax. Profit for the period (attributable to owners of the Company) increased ¥2,742 million year on year, to ¥16,736 million.
   Comprehensive income for the period was ¥43,387 million, representing a year-on-year decrease of ¥2,889 million. This was largely attributable to less-beneficial foreign-currency translation differences for foreign operations, which offset growth in profit for the period. Comprehensive income for the period
  - (attributable to owners of the Company) totaled ¥39,120 million, representing a year-on-year decrease of ¥3,864 million.

\* "Net sales" is calculated based on Japanese generally accepted accounting practices (JGAAP), and represents the total amount of the transactions in which the Group took part as the business operator and those in which the Group took part as an agent.

Results for the six-month period ended September 30, 2014, are summarized by segment below.

Effective April 1, 2014, the aircraft leasing business, previously included in Other, was transferred to the Machinery Division.

#### **Machinery Division**

Net sales (JGAAP) decreased 1.6% year on year, to ¥473,464 million, as a result of a decline in plant transactions and lower revenues from overseas automotive businesses. Similarly, profit for the period (attributable to owners of the Company) was down ¥368 million, to ¥1,275 million.

### Energy & Metal

Net sales (JGAAP) decreased 1.5% year on year, to  $\pm$ 373,288 million as the increase in ferroalloy transactions was counteracted by a decline in oil transactions. Profit for the period (attributable to owners of the Company) rose  $\pm$ 2,968 million, to  $\pm$ 7,105 million, following an increase in share of profit of investments accounted for using the equity method.

### **Chemicals**

Net sales (JGAAP) increased 9.6% year on year, to 340,515 million due to higher transaction volumes for chemicals and plastic resins in Asia. However, profit for the period (attributable to owners of the Company) decreased ¥827 million, to ¥3,180 million, as a result of an increase in selling, general and administrative expenses.

### Consumer Lifestyle Business

Net sales (JGAAP) declined 6.5% year on year, to  $\pm$ 731,570 million, as a result of lower trading volumes for tobacco and wheat. Profit for the period (attributable to owners of the Company) increased  $\pm$ 1,548 million, to  $\pm$ 6,558 million, following an increase in share of profit of investments accounted for using the equity method.

### Other

Net sales (JGAAP) decreased 46.9% year on year, to ¥25,997 million, due to the rebound from the sale of real estate held for resale during the first half ended September 30, 2013. Profit for the period (attributable to owners of the Company) decreased ¥1,603 million year on year, to ¥1,362 million.

### (2) Financial Position

### Consolidated Balance Sheet

At September 30, 2014, total assets totaled ¥2,269,352 million, a ¥49,116 million increase from March 31, 2014. Trade and other receivables (under current assets) rose due to the increased chemical and plastic resin transactions in Asia. Property, plant and equipment was up following the acquisition of domestic solar power generation businesses and a U.S. automobile dealership business, and investments accounted for using the equity method also rose. Furthermore, other investments increased as a result of changes in stock prices and foreign exchange rates as well as the acquisition of a domestic real estate investment trust company.

Total liabilities at September 30, 2014, amounted to ¥1,729,600 million, up ¥2,323 million for March 31, 2014. This increase was primarily the result of a rise in advances received relating to aircraft and ship transactions, which offset a decline in trade and other payables (under current assets) associated with fertilizer and wheat transactions.

Total equity attributable to the owners of the Company was ¥501,031 million on September 30, 2014, up ¥41,178 million from March 31, 2014. This was largely due to the accumulation of profit for the period as well as an increase in other components of equity resulted primarily from stock price and exchange rate movements.

Sojitz consequently ended the first half with a current ratio of 169.4%, long-term debt ratio 80.0% and an equity ratio (\*) of 22.1%. Net interest-bearing debt (total interest-bearing debt less cash and cash equivalents and time deposits) totaled ¥641,351 million at September 30, 2014, a ¥1,095 million increase from March 31, 2014. The Company's net debt equity ratio (\*) was 1.3 times at September 30, 2014.

(\*) The equity ratio and net debt equity ratio are calculated based on total equity attributable to owners of the Company.

In terms of funding, Sojitz is committed to a basic financial strategy of maintaining and enhancing the stability of its capital structure in accordance with Medium-term Management Plan 2014. Sojitz is endeavoring to maintain a stable financial foundation by holding sufficient liquidity as a buffer against changes in the economic or financial environment and building a stable funding structure by maintaining the current long-term debt ratio.

As one source of long-term funding, Sojitz issued straight bonds in the amount of ¥10 billion in April and September in 2014. Another ¥10 billion bond issuance was conducted in June 2014, this time with a maturity period of ten years, the longest bond maturity period to date for the Company. Sojitz will continue to closely monitor interest rates and market conditions and will consider floating additional issues whenever advantageous opportunities to do so arise.

Additionally, Sojitz maintains two committed credit lines, a ¥100 billion yen line and a US\$300 million multicurrency line, as supplemental sources of precautionary liquidity.

### Consolidated Cash Flows

In the first half ended September 30, 2014, operating activities provided net cash of ¥7,835 million, investing activities used net cash of ¥4,299 million, and financing activities used net cash of ¥10,305 million. Sojitz ended the period with cash and cash equivalents of ¥417,905 million, adjusted to reflect foreign currency translation adjustments related to cash and cash equivalents.

### (Cash flows from operating activities)

Net cash provided in operating activities amounted to ¥7,835 million, down ¥33,958 million year on year. Operating cash outflows included a rise in decrease in trade and other payables associated with a one-time increase in account settlements in the Consumer Lifestyle Business Division during the period. However, these outflows were outweighed by inflows including profit for the period.

#### (Cash flows from investing activities)

Net cash used by investing activities totaled ¥4,299 million, down ¥80,44 million year on year. Investment outlays included payments for the acquisition of a U.S. automobile dealership business as well as capital expenditures related to domestic solar power generation businesses. These outlays exceeded investment inflows, sources of which included sales of investment property.

#### (Cash flows from financing activities)

Net cash used in financing activities was ¥10,305 billion, down ¥19,054 million year on year. Cash outlays to repay debt and redeem bonds exceeded cash inflows from new borrowings and bond issuance.

(3) Consolidated Earnings Forecast

The Company's consolidated earnings forecast is based on the following assumptions.

Exchange rate (annual average JPY/USD rate): ¥100 Crude oil price (Brent) (annual average): US\$100/bbl

#### Caution regarding Forward-looking Statements

The forecasts appearing above constitute forward-looking statements. They are based on information available to the company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by forward-looking statements due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements. The Company will provide timely disclosure of any material changes, events, or other relevant issues.

### 2. Summary information (other)

- (1) Changes in major subsidiaries during the period None
- (2) Accounting policy changes, accounting estimate changes, and restatements

(Change in accounting policies as mandated by IFRS)

Effective from the three-month period ended June 30, 2014, the Company mandatorily adopted the following accounting standards and interpretations.

IFRSs.	Title	Summaries of new IFRSs/amendments
IAS 32	Financial Instruments: Presentation	Offsetting Financial Assets and Financial Liabilities

The above standard is applied in accordance with transitional treatment measures and its adoption will have no material impact on the Company's consolidated performance.

3. Consolidated Financial Statements(1) Consolidated Statements of Financial Position as of September 30, 2014 and March 31, 2014

1		(In millions of yen)
	As of March 31, 2014	As of September 30, 2014
Assets		
Current Assets		
Cash and cash equivalents	420,658	417,905
Time deposits	4,362	5,075
Trade and other receivables	524,826	539,661
Derivatives	5,185	7,869
Inventories	301,979	311,088
Income tax receivables	4,907	3,497
Other current assets	46,759	54,539
Subtotal	1,308,680	1,339,636
Assets as held for sale	13,143	515
Total current assets	1,321,824	1,340,152
Non-current assets		
Property, plant and equipment	213,934	225,598
Goodwill	46,264	51,312
Intangible assets	60,958	59,597
Investment property	25,334	21,287
Investments accounted for using the equity method	336,761	345,007
Trade and other receivables	60,310	50,457
Other investments	133,625	156,199
Derivatives	209	807
Other non-current assets	9,683	8,162
Deferred tax assets	11,329	10,770
Total non-current assets	898,411	929,200
Total assets	2,220,236	2,269,352
Liabilities Current liabilities Trade and other payables	514,585	498,058
Bonds and borrowings	227,216	212,811
Derivatives	6,400	
Income tax payables Provisions	8,038 1,207	4,875 1,199
Other current liabilities	54,402	63,550
Subtotal	811,850	791,086
Liabilities directly related to assets as held for sale		97
Total liabilities	811,850	791,183
Non-current liabilities	838,060	851 520
Bonds and borrowings Trade and other payables	10,463	851,520 9,687
Derivatives	1,721	2,370
Retirement benefits liabilities	16,917	17,554
Provisions	20,798	22,414
Other non-current liabilities	7,321	7,179
Deferred tax liabilities	20,143	27,689
Total non-current liabilities	915,426	938,416
Total liabilities	1,727,277	1,729,600
[		
Equity	100.000	100.000
Share capital	160,339	160,339
Capital surplus	146,515	146,51
Treasury stock	(157)	(158
Other components of equity	119,617	141,923
Retained earnings	33,538	52,41
Total equity attributable to owners of the Company	459,853	501,03
Non-controlling interests	33,105	38,720
Total equity	492,959	539,751
Total liabilities and equity	2,220,236	2,269,

### (2) Consolidated Statements of Profit or Loss for the First Half ended September 30, 2014 and 2013

for the First Half ended September 30, 2014 ar	u 2013	(In millions of yen)
	For the 1st Half Fiscal Year	For the 1st Half Fiscal Year
	Ended March 31, 2014	Ending March 31, 2015
		•
	(From April 1, 2013	(From April 1, 2014
	to September 30, 2013)	to September 30, 2014)
Revenue		
Sales of goods	862,549	864,603
Sales of service and others	41,459	40,578
Total revenue	904,008	905,181
Cost of sales	(804,541)	(808,988)
Gross profit	99,466	96,193
		00,100
Selling, general and administrative expenses	(76,640)	(76,647)
Other income(expenses)		
Gain(loss)on sale and disposal of fixed assets, net	(72)	532
Impairment loss on fixed assets	(298)	(357)
Gain on sale of subsidiaries/associates	516	537
Loss on reorganization of subsidiaries/associates	(235)	(662)
Other operating income	4,587	6,113
Other operating expenses	(6,002)	(6,841)
Total other income(expenses)	(1,505)	(677)
Operating profit	21,320	18,868
Financial income Interests earned Dividends received Other financial income Total financial income	2,703 1,761 7 4,471	2,607 2,004 41 4,653
Financial costs		
Interest expenses	(10,194)	(10,243)
Total financial costs	(10,194)	(10,243)
		(10,210)
Share of profit(loss)of investments accounted for using the equity method	10,703	15,037
Profit before tax	26,301	28,315
Income tax expenses Profit for the period	(9,422) 16,879	(8,386) 19,928
	10,079	19,920
Profit for the period attributable to:		
Owners of the Company	13,994	16,736
Non-controlling interests	2,885	3,191
Total	16,879	19,928
Not color*		
Net sales*	2,002,158	1,944,836

\* Net sales above is based on JGAAP, and includes transactions where Sojitz Group took part as an transaction agent.

### (3) Consolidated Statements of Profit or Loss and Other Comprehensive Income for the First Half Ended September 30, 2014 and 2013

		(In millions of yen)
	For the 1st Half Fiscal Year	For the 1st Half Fiscal Year
	Ended March 31, 2014	Ending March 31, 2015
	(From April 1, 2013	(From April 1, 2014
	to September 30, 2013)	to September 30, 2014)
Profit for the period	16,879	19,928
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Financial assets measured at fair value through other comprehensive income	13,585	17,333
Remeasurements of defined benefit pension plans	(14)	(28)
Total items that will not be reclassified to profit or loss	13,570	17,305
Items that may be reclassified subsequently to profit or loss		
Foreign currency translation differences for foreign operations	16,503	7,907
Cash flow hedges	(677)	(1,753)
Total items that may be reclassified subsequently to profit or loss	15,826	6,153
Other comprehensive income for the period, net of tax	29,396	23,458
Total comprehensive income for the period	46,276	43,387
Total comprehensive income for the period attributable to:		
Owners of the Company	42,984	39,120
Non-controlling interests	3,291	4,267
Total	46,276	43,387

### (4) Consolidated Statements of Change in Equity

(4) Consolidated Statements of Change i											(Ir	n millions of yen)
	Attributable to owners of the Company											
					Othe	r components of	f equity					
	Share capital	Capital surplus	Treasury stock	Foreign currency translation differences for foreign operations	Financial assets measured at fair value through other comprehensive income	Cash flow hedge	Remeasurements of defined benefit pension plans	Total other components of equity	Retained earnings	Total equity attributable to owners of the Company	Non-controlling interests	Total equity
Balance as of April 1, 2013	160,339	146,518	(148)	20,038	44,332	(1,543)		62,826	13,053	382,589	28,709	411,298
Profit for the period									13,994	13,994	2,885	16,879
Other comprehensive income				16,158	13,526	(679)	(14)	28,990		28,990	406	29,396
Total comprehensive income for the period				16,158	13,526	(679)	(14)	28,990	13,994	42,984	3,291	46,276
Purchase of treasury stock Dividends Change in ownership interests in		(0)	(0)						(1,876)	(1) (1,876)	(305)	(1) (2,181)
subsidiaries without loss/acquisition of control Reclassification from other components of equity to retained earnings					(629)		14	(615)	2 615 3.060	2	(2)	(0) 
Other changes Total contributions by and distributions to									3,969	3,969	(242)	3,727
owners of the Company	_	(0)	(0)	-	(629)	—	14	(615)	2,710	2,094	(550)	1,544
Balance as of September 30, 2013	160,339	146,517	(149)	36,196	57,228	(2,222)	_	91,202	29,758	427,668	31,450	459,118
Balance as of April 1, 2014	160,339	146,515	(157)	59,373	60,687	(443)	_	119,617	33,538	459,853	33,105	492,959
Profit for the period									16,736	16,736	3,191	19,928
Other comprehensive income				6,851	17,234	(1,674)	(28)	22,383		22,383	1,075	23,458
Total comprehensive income for the period	_	_	_	6,851	17,234	(1,674)	(28)	22,383	16,736	39,120	4,267	43,387
Purchase of treasury stock		(0)	(0)							(1)		(1)
Dividends Change in ownership interests in									(2,502)	(2,502)	(382)	(2,884)
subsidiaries without loss/acquisition of control Reclassification from other				479		(27)		451	527	979	1,800	2,780
components of equity to retained earnings					(557)		28	(528)	528	_		-
Other changes									3,581	3,581	(70)	3,511
Total contributions by and distributions to owners of the Company		(0)	(0)	479	(557)	(27)	28	(76)	2,135	2,057	1,347	3,405
Balance as of September 30, 2014	160,339	146,515	(158)	66,704	77,364	(2,145)		141,923	52,411	501,031	38,720	539,751

# (5) Consolidated Statements of Cash Flows for the First Half Ended September 30, 2014 and 2013

Depreciation and amortization19,68816,393Impairment loss of fixed assets228357Finance (income) costs5,7235,590Share of (profit) loss of investments accounted for(10,703)(15,037using the equity method72(532Income tax expenses9,4228,386(Increase) decrease in investments26,924(861(Increase) decrease in inventories(130)(5,258Increase (decrease) in retirement benefits344468Others50,35612,895Interests earned2,4782,526Dividends received8,7739,631Interests paid(10,596)(10,125Interests paid(10,596)(10,125Interests paid(10,596)(10,125Interests paid(11,477)(1,807Purchase of property, plant and equipment(12,976)(18,067Purchase of orpoerty, plant and equipment(1,165)(1,049Purchase of intangible assets(1,165)(1,049Purchase of intangible assets(1,165)(1,049Purchase of intangible assets(1,2740)(5,258Others(2,2604,226(4,228Others(1,276)(1,877)(1,877)Purchase of investments(2,6204,226Others(1,165)(1,049(1,165)Proceeds from lang receivable(1,165)(1,049Proceeds from lang receivable(1,167)(1,914Proceeds from lang receivable(1,1			(In millions of yen)
(From April 1, 2013)         (From April 1, 2014)         to September 30, 2014)           Cash flows from operating activities         16,679         19,928           Depreciation and amortization         19,698         16,579           Impairment loss of fixed assets         298         357           Friance (increme) costs         5,723         5,580           Share of (profit) bos of investments accounted for         (10,703)         (15,037           (Gain) loss on sale of fixed assets         72         (532           Income tax expenses         9,422         8,386           Increase (decrease) in trade and other receivables         26,924         (861           (Increase) decrease in inventories         11,301         (5,258           Increase (decrease) in retirement benefits         344         468           Others         Subtotal         50,356         12,899           Interests earned         2,477         2,526           Dividends received         8,743         9,631           Interests paid         (10,596)         (10,125           Interests paid         10,556)         (10,125           Interest paid         (12,976)         (18,067           Purchase of property, plant and equipment         (12,976)         (18,			
to September 30, 2013)to September 30, 2014)Cash flows from operating activities16,87919.928Depreciation and amortization19,68816.939Impairment loss of fixed assets2.983.57Finance (income) costs5,7235,590Share of (profit) loss of investments accounted for(10,703)(15.037(Gain) loss on sale of fixed assets9,4228,386(Increase) decrease in inventories(14,973)(23,488Increase (decrease) in trade and other receivables(14,973)(23,488Increase (decrease) in retirement benefits3,441(23,488OthersSubtotal50,33612,895Owiden's received8,7439,631Interests paid(10,566)(10,125Income taxes paid(10,566)(10,125Income taxes paid(12,976)(18,067Purchase of property, plant and equipment1,703286Purchase of intangible assets19481Collection of long-term loans receivable(1,1477)(1,672Proceeds from sale of property, plant and equipment1,703286Purchase of intengible assets19481Collection of long-term loans receivable(1,1477)(1,672Proceeds from loans receivable(1,1477)(1,672Proceeds from long-term debts(2,200)(10,000)Proceeds from long-term debts(2,200)(2,339)Proceeds from long-term debts(2,200)(10,000)Proceeds from long-term debts(2,2			-
Cash flows from operating activities       16,679       19,928         Profit for the period       16,679       19,928         Depreciation and amorization       19,668       16,339         Impairment loss of fixed assets       298       357         Finance (income) costs       5,723       5,590         Share of (profit) loss of investments accounted for       (10,703)       (15,037         Using the equity method       (10,703)       (5258)         Incorrease vexpenses       9,422       8,386         (Increase) decrease in trade and other receivables       26,924       (861)         Increase (decrease) in trade and other payables       (14,973)       (23,488)         Increase (decrease) in trade and other payables       (14,973)       (23,488)         Interests earned       2,478       2,526         Dividends received       8,743       9,651         Interests paid       (10,556)       (10,125         Interests paid       (10,556)       (10,125         Interests paid       (14,973)       (7,832         Purchase of trongerty, plant and equipment       1,773       7,835         Purchase of subsidiaries       10       (5,229)         Proceeds from sale of property, plant and equipment       1,773 </td <td></td> <td></td> <td></td>			
Profit for the period19.292Depreciation and amortization19,698Impairment loss of fixed assets2.98Share of (ncome) costs5,723Share of (ncome) costs5,723Share of (ncome) costs5,723Innome tax expenses9,422Rome tax expenses9,422Increase (decrease in inventories(10,703)(Increase) decrease in inventories(14,973)(Casin) loss on sale of fixed assets7Increase (decrease) in trade and other receivables(14,973)(Casta loss on sale of fixed assets)344Others50,356Subtotal50,356Increase (decrease) in trade and other receivables(14,973)Increase (decrease) in trade and other receivables(14,973)Increase (decrease) in trade and other receivable(11,123)Increase (decrease) in trade and other receivable(10,566)Interests paid(10,566)Increase (dusced) by/in operating activities(12,976)Purchase of property, plant and equipment(12,976)Purchase of intangible assets(14,177)Purchase of intangible assets(14,177)Proceeds from sale of investiments(2,20)Purchase of intangible assets(14,273)Increase (decrease) in short-term loans receivable(11,165)Purchase of investiments(2,20)Proceeds from long-term loans receivable(14,177)Increase (decrease) in short-term debts(12,33)Increase (decrease) in short-term debts(12,33) <t< td=""><td></td><td>to September 30, 2013)</td><td>to September 30, 2014)</td></t<>		to September 30, 2013)	to September 30, 2014)
Depreciation and amortization19,68816,393Impairment loss of fixed assets228357Finance (income) costs5,7235,590Share of (profit) loss of investments accounted for(10,703)(15,037using the equity method72(532Income tax expenses9,4228,386(Increase) decrease in investments26,924(861(Increase) decrease in inventories(130)(5,258Increase (decrease) in retirement benefits344468Others50,35612,895Interests earned2,4782,526Dividends received8,7739,631Interests paid(10,596)(10,125Interests paid(10,596)(10,125Interests paid(10,596)(10,125Interests paid(11,477)(1,807Purchase of property, plant and equipment(12,976)(18,067Purchase of orpoerty, plant and equipment(1,165)(1,049Purchase of intangible assets(1,165)(1,049Purchase of intangible assets(1,165)(1,049Purchase of intangible assets(1,2740)(5,258Others(2,2604,226(4,228Others(1,276)(1,877)(1,877)Purchase of investments(2,6204,226Others(1,165)(1,049(1,165)Proceeds from lang receivable(1,165)(1,049Proceeds from lang receivable(1,167)(1,914Proceeds from lang receivable(1,1	Cash flows from operating activities		
Impairment loss of fixed assets298357Finance (income) costs5,7235,590Share of (profit) loss of investments accounted for using the equity method(10,703)(15,037(Gain) loss on sale of fixed assets72(6532Income tax expenses9,4228,386(Increase) decrease in trade and other receivables26,924(861(Increase) decrease in inventories(13,07)(23,488Increase (decrease) in retirement benefits344468Others34,7439,651Interests earned2,47782,526Dividends received8,7439,661Increase (ducrease) in retirement benefits41,793(7,835Cash flows from investing activities41,7937,835Cash flows from investing activities41,7937,835Cash flows from investing activities11,477(1,672Purchase of property, plant and equipment(12,976)(18,067Purchase of intangible assets(14,177)(1,672Purchase of on on jerem loans receivable(1,165)(1,049Purchase of intangible assets196,229Collection of long-term loans receivable(1,175)(1,049Purchase of investments(6,729)(5,019)Proceeds from sale of investments(2,260)(5,019)Proceeds from sale of investments(2,620)(4,226)Others(2,430)(4,228)(2,399)Proceeds from loans receivable(1,165)(1,049)Proceeds from loanse	Profit for the period	16,879	19,928
Friance (income) costs5,7235,590Share of (profit) loss of investments accounted for using the equity method(10,703)(15,037(Gain) loss on sale of fixed assets72(532Income tax expenses9,4228,386(Increase) decrease in trade and other receivables26,924(861(Increase) decrease in trade and other payables(14,973)(23,488Increase (decrease) in retirement benefits344488Others(3,199)6,402Dividends received8,7439,651Interests earned2,4782,526Dividends received8,7439,651Interests paid(10,596)(10,125Income taxes paid(10,596)(10,125Purchase of property, plant and equipment(1,2,976)(18,067Purchase of intangible assets(1,477)(1,672Purchase of intangible assets(1,477)(1,672Purchase of investments(6,729)(5,022)Purchase of investments(6,729)(5,022)Purchase of investments(6,729)(5,022)Purchase of investments(2,260)4,226Others(2,260)(2,293)(4,293)Purchase of investments(2,260)(4,293)Purchase of investments(6,729)(5,019)Purchase of investments(2,260)(4,293)Purchase of investments(2,260)(4,293)Purchase of investments(2,260)(4,293)Proceeds from long-term debts(106,000)(7,	Depreciation and amortization	19,698	16,939
Share of (proff) loss of investments accounted for using the equity method(10,703)(15,037)(Gain) loss on sale of fixed assets72(532)Income tax expenses9,4228,386(Increase) decrease in inventories2,6924(861)Increase (decrease) in ratie and other payables(14,973)(23,488)Increase (decrease) in ratio and other payables(14,973)(23,488)Increase (decrease) in ratinement benefits344468Others5,35612,895Interests earned2,4782,526Dividends received8,7439,631Increase (bac ease paid)(10,596)(10,125Dividends received8,7439,631Increase paid(10,596)(10,125Income taxes paid(10,596)(10,125Purchase of property, plant and equipment1,7032,866Purchase of property, plant and equipment1,7032,866Purchase of property plant and equipment1,1651(1,949)Purchase of subsidiaries10(5,222Proceeds from sale of investments(8,729)(5,019)Proceeds from sale of investments(8,729)(5,019)Proceeds from sale of investments(2,240)592Proceeds from sale of investments(10,500)(7,339)Proceeds from long-term debts(2,020)(4,229)Cash flows from insence abonds19,92729,820Proceeds from sale of investments(2,0000)(10,000)Proceeds from insure of bonds(10,	Impairment loss of fixed assets	298	357
using the equity method(10,703)(15,037(Gain) loss on sale of fixed assets72(532Income tax expenses9,4228,386(Increase) decrease in trade and other receivables26,924(861(Increase) decrease in trade and other payables(14,973)(23,488Increase (decrease) in retirement benefits344466Others5,036612,895Interests earned2,4782,526Dividends received8,7439,651Interests paid(10,596)(10,125Income taxes paid(12,976)(18,067Purchase of property, plant and equipment1,703286Purchase of intangible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,175)(1,044Purchase of intangible assets19481Purchase of investments(6,729)(5,019Purchase of investments(6,729)(5,019Purchase of investments(6,729)(5,019Purchase of investments(6,729)(5,019Purchase of investments(2,260)(4,229Cash flows from linancing activities(1,243)(4,229Cash flows from linancing activities(12,243)(4,229Cash flows from suance of bonds(12,976)(5,019Proceeds from long-term debts(2,260)(4,229Cash flows from linancing activities(12,343)(4,229Cash flows from linancing activities(12,343)(4,229Cash flows from linancing act	Finance (income) costs	5,723	5,590
Using the equal interior       1         (Gain) loss on sale of fixed assets       9,422         (Increase) decrease in inventories       9,422         (Increase) decrease in inventories       (13,00)         (Increase) decrease in inventories       (14,973)         (Increase) (decrease) in retirement benefits       344         Others       344         Others       (3,198)         Dividends received       8,743         Pictores paid       (10,586)         Interests paid       (10,586)         Increase of property, plant and equipment       (12,976)         Purchase of property, plant and equipment       (1,165)         Purchase of property, plant and equipment       (1,177)         Purchase of property, plant and equipment       (1,177)         Purchase of property, plant and equipment       (1,177)         Purchase of property, plant and equipment       (1,170)         Purchase of property, plant and equipment       (1,177)         Purchase of property, plant and equipment       (1,177)         Purchase of subsidiaries       10         Purchase of subsidiaries       10         Purchase of subsidiaries       194         Repayment for long-term loans receivable       (1,187)         Chorease	Share of (profit) loss of investments accounted for	(10,700)	(45.007)
(Gain) loss on sale of fixed assets         72         (632)           Income tax expenses         9,422         8,386           (Increase) decrease in inventories         (130)         (5,258)           Increase (decrease) in retirement benefits         344         486           Others         344         486           Others         50,356         (12,898)           Interests (decrease) in retirement benefits         344         486           Others         50,356         (12,898)           Interests paid         (10,556)         (10,125)           Increase (decrease) in investing activities         41,793         7,835           Cash flows from investing activities         41,793         7,835           Cash flows from investing activities         1,41,777         (1,672)           Purchase of property, plant and equipment         1,2976)         (18,067)           Purchase of intangible assets         (1,1477)         (1,672)           (Increase) decrease in short-term loans receivable         (1,1477)         (1,672)           (Increase) decrease in short-term loans receivable         (1,1477)         (1,672)           (Increase) decrease in short-term loans receivable         (1,1477)         (1,672)           ProceedS from long-term loans receivabl	using the equity method	(10,703)	(15,037)
Income tax expenses9,4228,386(Increase) decrease in trade and other receivables(130)(5,258(Increase) (decrease) in trade and other payables(14,973)(23,488Increase (decrease) in trade and other payables(14,973)(23,488CheresSubtotal50,356(12,895Interests earned2,4782,526Dividends received8,7439,631Interests paid(10,596)(10,125Increase (decrease) in retirement benefits8,7439,631Cash flows from investing activities(1,179)(7,832Purchase of property, plant and equipment(12,976)(18,067Purchase of intangible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,187)(1,944Collection of long-term loans receivable(1,187)(1,944Purchase of subsidiaries10(5,222(2,620Proceeds from sale of investments(2,6204,226Others(1,243)(4,299Cash flows from financing activities(1,243)(4,299Cash flows from non-controlling interest holders(0) <td>(Gain) loss on sale of fixed assets</td> <td>72</td> <td>(532)</td>	(Gain) loss on sale of fixed assets	72	(532)
(Increase) decrease in trade and other receivables26,924(861(Increase) decrease) in trade and other payables(130)(5,258Increase (decrease) in retirement benefits344468Others5,0356(12,898Subtotal50,356(12,895Interests earned2,4782,526Dividends received8,7439,633Interests paid(10,596)(10,125Increase (decrease) in retirement benefits41,7937,835Cash flows from investing activities41,7937,835Cash flows from investing activities1,7,032286Purchase of property, plant and equipment1,703286Purchase of intangible assets(1,1477)(1,672(Increase) decrease in short-term loans receivable(1,1817)(1,944Collection of long-term loans receivable(1,1817)(1,944Collection of long-term loans receivable(12,343)(4,290Proceeds from slae of investments2,6204,226Others2,43023,991(5,019)Proceeds from loage toreivable(1,817)(1,944Cash flows from financing activities(12,343)(4,290Cash flows from financing activities(12,243)(4,292Others2,6204,226(12,843)Proceeds from long-term debts(10,5060)(7,3639Proceeds from long-term debts(10,5060)(7,3639Proceeds from long-term debts(10,5060)(7,3639Proceeds from long-term debts(20,0		9,422	8,386
(Increase) decrease) in trade and other payables(14)973)(5.288Increase (decrease) in retirement benefits344468OthersSubtal50,35612.895Interests earned2,4782,526Dividends received8,7439,631Interests paid(10,596)(10,125Increase of property, plant and equipment(12,976)(18,067Purchase of property, plant and equipment(1,477)(1,672Purchase of intragible assets(1,477)(1,672(Increase) form sale of property, plant and equipment(1,477)(1,672Purchase of intragible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,817)(1,944Collection of long-term loans receivable(1,817)(1,944Purchase of investments2,6204,226Others2,6204,226Others4,80323,991Proceeds from sale of investments2,6204,226Others4,80323,991Net cash provided (used) by/in investing activities(12,343)(4,299Cash flows from financing activities(12,343)(3,266)(18,267Proceeds from sale of investments2,6204,2262,392Increase (decrease) in short-term debts and commercial papers(3,266)(18,267Proceeds from issuance of bonds19,92729,820Redemption of bonds19,92729,820Redemption of subsidiaries interests from non-controlling interest holders(0)<	•	26,924	(861)
Increase (decrease) in trade and other payables Increase (decrease) in retirement benefits(14,973)(23,484)Subtotal50,35612,895Others50,35612,895Interests earned2,4762,526Dividends received8,7439,631Interests paid(10,596)(10,125Income taxes paid(9,189)(7,092Net cash provided (used) by/in operating activities41,7937,835Cash flows from investing activities1,703286Purchase of property, plant and equipment(1,2976)(18,067Proceeds from sale of property, plant and equipment1,703286Purchase of intangible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,177)(1,974Proceeds from sale of investments10(5,222Proceeds from (payments for) sale of subsidiaries10(5,229Proceeds from sale of investments2,6204,226Others4,80323,991Net cash provided (used) by/in investing activities(12,343)(4,299Cash flows from long-term debts(20,000)(10,000Proceeds from long-term debts(20,000)(10,000Proceeds from non-controlling interest holders(0)(12,297Proceeds from non-controlling interest holders(0)(12,297Proceeds from non-controlling interest holders(0)(12,000)Proceeds from non-controlling interest holders(0)(12,020)Proceeds from non-controlling interest h	· · · · · ·		(5,258)
Increase (decrease) in retirement benefits344468Others(3,198)6,402Subtotal2,4782,528Interests earned2,4782,528Dividends received8,7439,631Interests paid(10,596)(10,125Income taxes paid(10,596)(10,125Unorme taxes paid(10,596)(10,125Vet cash provided (used) by/in operating activities41,7937,835Cash flows from investing activities1(12,976)(18,067Purchase of property, plant and equipment(1,276)(18,067Purchase of intangible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,165)(1,049Payment for long-term loans receivable(1,165)(1,049Purchase of subsidiaries10(5,222Proceeds from (payments for) sale of subsidiaries1481Purchase of investments2,6204,226Others4,80323,991Net cash provided (used) by/in investing activities(12,343)(4,292Cash flows from financing activities(105,090)(73,639Proceeds from long-term debts(20,000)(10,000Payment of long-term debts(20,000)(10,000Payment of long-term debts(20,000)(10,000Payment of long-term debts(20,000)(10,000Proceeds from lisuance of bonds19,92729,820Proceeds from non-controlling interest holders(3,266)(322Proceeds f	Increase (decrease) in trade and other payables		(23,488)
Subtotal50,35612,895Interests earned2,4782,526Dividends received8,7439,631Interests paid(10,566)(10,125Income taxes paid(10,566)(10,125Net cash provided (used) by/in operating activities41,7937,835Cash flows from investing activities41,7937,835Purchase of property, plant and equipment(12,976)(18,067Proceeds from sale of property, plant and equipment1,703266Purchase of intangible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,817)(1,147Purchase of subsidiaries10(5,222Proceeds from sale of subsidiaries10(5,222Proceeds from sale of investments(6,729)(5,019Proceeds from sale of investments2,6204,226Others4,80323,991Increase (decrease) in short-term debts and commercial papers(12,646)(18,267Proceeds from long-term debts(20,000)(10,000)Payment for long-term debts(20,000)(10,000)Redemption of bonds19,92729,820Proceeds from inverset holders483,064Purchase of treasury stock(1)(1Urchase of treasury stock(1)(1Proceeds from non-controlling interest holders483,064Purchase of treasury stock(1)(1Proceeds from non-controlling interest holders(305)(382Others48<		344	468
Interests earned2,4782,526Dividends received8,7439,631Interests paid(10,596)(10,125Income taxes paid(1,990)(7,092Net cash provided (used) by/in operating activities41,7937,835Cash flows from investing activities(1,477)(1,806)Purchase of property, plant and equipment(1,477)(1,672)Purchase of intragible assets(1,477)(1,672)Collection of long-term loans receivable(1,165)(1,049)Purchase of subsidiaries10(5,222)Proceeds from sale of investments10(5,222)Proceeds from loans receivable10(5,222)Purchase of investments(6,729)(5,019)Purchase of investments(6,729)(5,019)Proceeds from sale of investments(6,729)(5,019)Proceeds from financing activities(1,2,343)(4,229)Cash flows from financing activities(1,2,343)(4,229)Increase (decrease) in short-term debts and commercial papers(3,266)(18,267)Proceeds from long-term debts(20,000)(10,000)Payment for long-term debts(20,000)(10,000)Payment for long-term debts(20,000)(10,000)Proceeds from non-controlling interest holders(0)(129)Proceeds from non-controlling interest holders(0)(129)Proceeds from non-controlling interest holders(305)(382)Proceeds from non-controlling interest holders(305)(382) </td <td>Others</td> <td>(3,198)</td> <td>6,402</td>	Others	(3,198)	6,402
Dividends received8,7439,631Interests paid(10,596)(10,125Income taxes paid(1,793)(7,835)Cash flows from investing activities41,7937,835Cash flows from investing activities41,7937,835Purchase of property, plant and equipment(12,976)(18,067)Purchase of intangible assets(1,477)(1,672)(Increase) decrease in short-term loans receivable(1,165)(1,044)Purchase of subsidiaries10(6,229)Proceeds from long-term loans receivable(1,817)(1,914)Callection of long-term loans receivable10(6,229)Purchase of subsidiaries10(6,229)Proceeds from sale of investments(6,729)(5,019)Proceeds from sale of investments(12,343)(4,299)Cash flows from financing activities(12,343)(4,299)Cash flows from financing activities(105,000)(73,639)Proceeds from long-term debts82,09363,516Repayment for long-term debts(20,000)(10,000)Proceeds from long-term debts(20,000)(10,000)Proceeds from subance of bonds19,92729,820Redemption of bonds(1,876)(2,250)Proceeds from non-controlling interest holders(1,876)Proceeds from non-controlling interest holders(1)(1)Proceeds from non-controlling interest holders(305)(382)Others(4,876)(2,250)(2,500)Net cash provided (use	Subtotal	50,356	12,895
Interests paid(10,596)(10,125Income taxes paid(9,189)(7,092Net cash provided (used) by/in operating activities(11,73)7,835Cash flows from investing activities(12,976)(18,067Purchase of property, plant and equipment1,703286Purchase of intangible assets(14,77)(1,672(Increase) decrease in short-term loans receivable(1,165)(1,049Payment for long-term loans receivable2,49059Purchase of subsidiaries10(5,222Proceeds from sale of investments(6,729)(5,019Proceeds from sale of investments(12,343)(4,299Cash flows from financing activities(13,266)(18,267Proceeds from sale of investments(10,5,090)(7,3,639Net cash provided (used) by/in investing activities(10,5,090)(7,3,639Increase (decrease) in short-term debts and commercial papers(10,000)(10,000)Proceeds from soluce of bonds(10,000)(7,3,639Redemption of bonds(20,000)(10,000)(10,000)Payment for acquisition of subsidiaries interests(0)(129Proceeds from non-controlling interest holders(0)(129Proceeds from non-controlling interest holders(305)(322Proceeds from non-controlling interest holders(0)(129Proceeds from non-controlling interest holders(11,676)(2,502Otividends paid(11,676)(2,502Otividends paid(11,676)(2,502 </td <td>Interests earned</td> <td>2,478</td> <td>2,526</td>	Interests earned	2,478	2,526
Income taxes paid(1,049)Net cash provided (used) by/in operating activities41,733Cash flows from investing activities41,733Purchase of property, plant and equipment(12,976)Proceeds from sale of property, plant and equipment1,703Purchase of intangible assets(1,477)(Increase) decrease in short-term loans receivable(1,165)Purchase of investments2,490Purchase of investments10Purchase of investments(2,220)Proceeds from sale of investments2,620Proceeds from financing activities(12,343)Cash flows from financing activities(10,5,222)Proceeds from sale of investments2,620Proceeds from sale of investments2,620Quertase (decrease) in short-term debts and commercial papers(10,243)Proceeds from issuance of bonds19,927Proceeds from issuance of bonds19,927Proceeds from non-controlling interest holders(10,000)Proceeds from non-controlling interest holders(11,876)Proceeds from seal of onon-controlling interest holders(11,876)Proceeds from seal of onon-controlling interest holders </td <td>Dividends received</td> <td>8,743</td> <td>9,631</td>	Dividends received	8,743	9,631
Net cash provided (used) by/in operating activities41,7937,835Cash flows from investing activities(12,976)(18,067Purchase of property, plant and equipment(1,703286Purchase of intangible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,817)(1,949Payment for long-term loans receivable(1,817)(1,944Collection of long-term loans receivable(1,817)(1,944Purchase of investments(6,729)(5,019Proceeds from sale of investments(6,729)(5,019Proceeds from sale of investments(12,343)(4,229Others4,80323,991(18,267Net cash provided (used) by/in investing activities(10,500)(73,638Increase (decrease) in short-term debts and commercial papers(3,266)(18,267Proceeds from long-term debts(105,000)(73,639Proceeds from non-controlling interest holders(0)(12,927)Proceeds from non-controlling interest holders(0)(129Proceeds from non-controlling interest holders(1)(1Dividends paid to non-controlling interest holders(305)(325)Net cash provided (used) by/in financing activities(29,359)(10,305)Net cash provided (used) by/in financing activities(1)(11Dividends paid to non-controlling interest holders(305)(325)Proceeds from non-controlling interest holders(305)(325)Proceeds from non-controlling interest holders(3	Interests paid	(10,596)	(10,125)
Cash flows from investing activities(12,976)(18,067Purchase of property, plant and equipment1,703286Purchase of intragible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,165)(1,049Payment for long-term loans receivable(1,817)(1,917)Collection of long-term loans receivable2,49059Purchase of subsidiaries10(5,222Proceeds from (payments for) sale of subsidiaries19481Purchase of investments2,6204,226Others2,6204,226Others4,80323,991Net cash provided (used) by/in investing activities(12,343)(4,299Cash flows from financing activities(165,090)(73,639Proceeds from long-term debts82,09363,516Repayment of long-term debts(105,090)(73,639Proceeds from issuance of bonds19,92729,820Proceeds from non-controlling interest holders(0)(129Proceeds from non-controlling interest holders(1,876)(2,500)Proceeds from non-controlling interest holders(305)(382Others(305)(389)(1,783)Net cash provided (used) by/in financing activities(18,89)(1,783)Proceeds from non-controlling interest holders(305)(382)Others(305)(382)(10,305)Net cash provided (used) by/in financing activities(29,359)(10,305)Net cash provided (used) by/in financing act	Income taxes paid	(9,189)	(7,092)
Purchase of property, plant and equipment(12,976)(18,067Proceeds from sale of property, plant and equipment1,703286Purchase of intangible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,145)(1,047)Payment for long-term loans receivable(1,165)(1,047)Purchase of subsidiaries10(5,222)Proceeds from (payments for) sale of subsidiaries10(5,222)Proceeds from sale of investments2,6204,226Others4,80323,991(4,299)Net cash provided (used) by/in investing activities(12,343)(4,299)Cash flows from financing activities(105,090)(73,639)Proceeds from long-term debts82,09363,516Repayment of long-term debts(105,090)(73,639)Proceeds from non-controlling interest holders(0)(129)Proceeds from non-controlling interest holders(1)(1)Proceeds from non-controlling interest holders(305)(368)Proceads from non-controlling interest holders(305)(368)Proceads from con-controlling interest holders(1)(1,876)Proceads from con-controlling interest holders(305)(382)Others(305)(382)(305)Net cash provided (used) by/in financing activities(29,359)(10,305)Net cash provided (used) by/in financing activities(29,359)(10,305)Net cash provided (used) by/in financing activities90(6,770)Cas	Net cash provided (used) by/in operating activities	41,793	7,835
Purchase of property, plant and equipment(12,976)(18,067Proceeds from sale of property, plant and equipment1,703286Purchase of intangible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,145)(1,047)Payment for long-term loans receivable(1,165)(1,047)Purchase of subsidiaries10(5,222)Proceeds from (payments for) sale of subsidiaries10(5,222)Proceeds from sale of investments2,6204,226Others4,80323,991(4,299)Net cash provided (used) by/in investing activities(12,343)(4,299)Cash flows from financing activities(105,090)(73,639)Proceeds from long-term debts82,09363,516Repayment of long-term debts(105,090)(73,639)Proceeds from non-controlling interest holders(0)(129)Proceeds from non-controlling interest holders(1)(1)Proceeds from non-controlling interest holders(305)(368)Proceads from non-controlling interest holders(305)(368)Proceads from con-controlling interest holders(1)(1,876)Proceads from con-controlling interest holders(305)(382)Others(305)(382)(305)Net cash provided (used) by/in financing activities(29,359)(10,305)Net cash provided (used) by/in financing activities(29,359)(10,305)Net cash provided (used) by/in financing activities90(6,770)Cas	Cash flows from investing activities		
Proceeds from sale of property, plant and equipment1,703286Purchase of intangible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,165)(1,049Payment for long-term loans receivable(1,165)(1,049Purchase of subsidiaries10(5,222Proceeds from (payments for) sale of subsidiaries19481Purchase of investments(6,729)(5,019Proceeds from sale of investments2,6204,226Others2,6204,226Others(12,343)(4,299Cash flows from financing activities(105,090)(73,639Increase (decrease) in short-term debts and commercial papers(105,090)(73,639Proceeds from long-term debts82,09363,516Repayment of long-term debts(20,000)(10,000)Proceeds from insuance of bonds(20,000)(10,000)Payment for acquisition of subsidiaries interests(0)(129Proceeds from non-controlling interest holders483,064Purchase of treasury stock(1)(1Dividends paid(1,876)(2,502Dividends paid to non-controlling interest holders(305)(382)Others(889)(1,783)(325)Net cash provided (used) by/in financing activities(29,359)(10,305)Net cash provided (used) by/in financing activities(29,359)(10,305)Net cash provided (used) by/in financing activities90(6,770)Cash and cash equivalents90	Purchase of property plant and equipment	(12 976)	(18.067)
Purchase of intangible assets(1,477)(1,672(Increase) decrease in short-term loans receivable(1,165)(1,049Payment for long-term loans receivable(1,817)(1,914Collection of long-term loans receivable2,49059Purchase of subsidiaries10(5,222Proceeds from (payments for) sale of subsidiaries19481Purchase of investments(6,729)(5,019Proceeds from sale of investments2,6204,226Others4,80323,991Net cash provided (used) by/in investing activities(12,343)(4,299Cash flows from financing activities(105,090)(73,639Proceeds from long-term debts82,09363,516Repayment for long-term debts(20,000)(10,000Payment for acquisition of subsidiaries interests(0)(129Proceeds from non-controlling interest holders(0)(129Proceeds from non-controlling interest holders(305)(382Others(305)(382(11,876)Proceeds from non-controlling interest holders(305)(382Others(305)(382(11,305)Net cash provided (used) by/in financing activities(20,359)(10,305)Net cash provided (used) by/in financing activities90(6,770Cash and cash equivalents90(6,770Cash and cash equivalents3,5884,016			· · · · · · · · · · · · · · · · · · ·
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Net cash provided (used) by/in financing activities(29,359)(10,305)Net increase (decrease) in cash and cash equivalents90(6,770)Cash and cash equivalents at the beginning of the period424,371420,658Effect of exchange rate changes on cash and cash equivalents3,5884,016			(1,783)
Net increase (decrease) in cash and cash equivalents90(6,770Cash and cash equivalents at the beginning of the period424,371420,658Effect of exchange rate changes on cash and cash equivalents3,5884,016			(10,305)
Cash and cash equivalents at the beginning of the period424,371420,658Effect of exchange rate changes on cash and cash equivalents3,5884,016	Net increase (decrease) in cash and cash equivalents	90	(6.770)
Effect of exchange rate changes on cash and cash equivalents 3,588 4,016			420,658
			4,016
	Cash and cash equivalents at the end of the period	428,050	417,905

#### (6) Segment information

#### For the first half fiscal year ended March 31, 2014 (April 1, 2013 - September 30, 2013)

		,		′ I	,	,	(In mi	llions of yen)
		Rep	ortable segm	ients				
	Machinery	Energy & Metal	Chemicals	Consumer Lifestyle Business	Total	Others	Reconciliations	Consolidated
Revenue								
External revenue	183,381	226,646	183,286	265,067	858,381	45,626	-	904,008
Inter-segment revenue	784	—	4	1	789	170	(960)	_
Total revenue	184,165	226,646	183,290	265,069	859,171	45,797	(960)	904,008
Segment profit (loss)	1,643	4,137	4,007	5,010	14,798	2,965	(3,770)	13,994
Net sales*								
External net sales	481,343	378,828	310,549	782,435	1,953,156	49,001		2,002,158

Segment profit (loss) is reconciled based on the profit for the period attributable to owners of the Company under the consolidated statements of profit or loss.

Reconciliation of segment loss of (3,770) million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to (3,952) million yen, and unallocated dividend income and others of 182 million yen.

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							(In mi	llions of yen)
		Rep	ortable segm	ients				
	Machinery	Energy & Metal	Chemicals	Consumer Lifestyle Business	Total	Others	Reconciliations	Consolidated
Revenue								
External revenue	175,999	222,507	209,603	273,529	881,639	23,542	—	905,181
Inter-segment revenue	723	_	4	2	730	176	(906)	_
Total revenue	176,722	222,507	209,607	273,532	882,369	23,718	(906)	905,181
Segment profit (loss)	1,275	7,105	3,180	6,558	18,119	1,362	(2,745)	16,736
Net sales*								
External net sales	473,464	373,288	340,515	731,570	1,918,838	25,997	—	1,944,836

For the first half fiscal year ending March 31, 2015 (April 1, 2014 - September 30, 2014)

Segment profit (loss) is reconciled based on the profit for the period attributable to owners of the Company under the consolidated statements of profit or loss.

Reconciliation of segment loss of (2,745) million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to (3,180) million yen, and unallocated dividend income and others of 435 million yen.

\* Net sales above is based on JGAAP, and includes transactions where Sojitz Group took part as an transaction agent.

#### Changes in reporting segments

The aircraft leasing business, previously included in Other, was transferred to the Machinery Division. The purpose of this reorganization is to consolidate aircraft-related operations in order to strengthen these businesses and expand the range of opportunities they face.

### Consolidated Financial Results for the First Half Fiscal Year ending March 31, 2015 (From April 1, 2014 to September 30, 2014)

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## <u>Consolidated Statements of Cash Flows</u> for the First Half Ended September 30, 2014

		(Millions of Yen)
	For the 1st Half	For the 1st Half
	Ended September 30, 2013	Ended September 30, 2014
	(From April 1, 2013	(From April 1, 2014
	to September 30, 2013)	to September 30, 2014)
Cash flows from operating activities		
Profit for the period	16,879	19,928
Depreciation and amortization	19,698	16,939
Impairment loss of fixed assets	298	357
Financial (income) costs	5,723	5,590
Share of (profit) loss of investments	(10,703)	(15,037
accounted for using the equity method	(10,703)	(13,037)
(Gain) loss on sale of fixed assets	72	(532
Income tax expenses	9,422	8,386
(Increase) decrease in trade and other receivables	26,924	(861
(Increase) decrease in inventories	(130)	(5,258
Increase (decrease) in trade and other payables	(14,973)	(23,488
Increase (decrease) in retirement benefits	344	468
Others	(3,198)	6,402
Subtotal	50,356	12,895
Interests earned	2,478	2,526
Dividends received	8,743	9,631
Interests paid	(10,596)	(10,125
Income taxes paid	(9,189)	(7,092
Net cash provided (used) by/in operating activities	41,793	7,835
Cash flows from investing activities		
Purchase of property, plant and equipment	(12,976)	(18,067
Proceeds from sale of property, plant and equipment	1,703	286
Purchase of intangible assets	(1,477)	(1,672
(Increase) decrease in short-term loans receivable	(1,165)	(1,049
Payment for long-term loans receivable	(1,817)	(1,914
Collection of long-term loans receivable	2,490	59
Purchase of subsidiaries	10	(5,222
Proceeds from (payments for) sale of subsidiaries	194	81
Purchase of investments	(6,729)	(5,019
Proceeds from sale of investments	2,620	4,226
Others	4,803	23,991
Net cash provided (used) by/in investing activities	(12,343)	(4,299
Cash flows from financing activities		
Increase (decrease) in short-term debts and	(3,266)	(18,267
commercial papers		
Proceeds from long-term debts	82,093	63,516
Repayment of long-term debts	(105,090)	(73,639
Proceeds from issuance of bonds	19,927	29,820
Redemption of bonds	(20,000)	(10,000
Payment for acquisition of subsidiaries' interests	(0)	(129
from non-controlling interest holders		
Proceeds from non-controlling interest holders	48	3,064
Purchase of treasury stock	(1)	(1
Dividends paid	(1,876)	(2,502
Dividends paid to non-controlling interest holders	(305)	(382
Others	(889)	(1,783)
Net cash provided (used) by/in financing activities		(10,305
	90	(6,770
Net increase (decrease) in cash and cash equivalents		
Cash and cash equivalents at the beginning of the year	424,371	420,658
Cash and cash equivalents at the beginning of the year Effect of exchange rate changes on		
Cash and cash equivalents at the beginning of the year	424,371 3,588 428,050	420,658 4,016 417,905

## <u>Consolidated Statements of Cash Flows</u> for the First Half Ended September 30, 2014 (Supplementary)

	<u>FY 2014 1H</u>	Details
① Net cash provided from operating activities	(	Billions of Yen)
1. Profit for the year before tax and depreciation and amortization	45.3	
2. Excluding profits/losses that do not affect cash flow	5.9	Impairment loss on fixed assets, Financial income/costs
3. Adjustment of profits/losses related to investment activities	(15.6)	Share of profit of investments accounted for using the equity method, Gain (loss) on sale and disposal of fixed assets
4. Other	(27.8)	Decrease in trade and other payables, etc.
Total	7.8	
② Net cash provided (used) by/in investing activities		
1. Noncurrent assets		
Purchase of property, plant and equipment	(18.1)	Solar power generation in Japan, Automobile dealership in the U.S.
Purchase of intangible assets	(1.7)	
Proceeds from sale of property, plant and equipment	0.3	
Sub-total	(19.5)	
2. Investments		
Purchase of investments	(5.0)	Acquisition of a domestic real estate investment trust company, etc.
Proceeds from sale of investments	4.2	Sale of overseas businesses, etc.
Sub-total	(0.8)	
3. Loans receivable		
Decrease (increase) in short-term loans receivable	(1.0)	
Payments of long-term loans receivable	(1.9)	
Collection of long-term loans receivable	0.1	
Sub-total	(2.8)	
4. Other	18.8	Sale of real estate held for investment, etc.
Total	(4.3)	
Free cash flow (1)+2)	3.5	
③ Net cash provided (used) by/in financing activities		
1. Decrease (increase) in short-term debts and commercial papers	(18.3)	
2. Long-term loans payable	()	
Proceeds from long-term loans payable	63.5	
Repayment of long-term loans payable	(73.6)	
Sub-total	(10.1)	
3. Bonds	()	
Proceeds from issuance of bonds	29.8	
Redemption of bonds	(10.0)	
Sub-total	19.8	
4. Cash dividends paid	(2.5)	
5. Other	0.8	
Total	(10.3)	

lotal

(10.3)

### Segment Information

For the first half fiscal year ended March 31, 2014 (April 1, 2013 - September 30, 2013)

		Der					(in m	illions of yen)
		кер	ortable segm	ients				
	Machinery	Energy & Metal	Chemicals	Consumer Lifestyle Business	Total	Others	Reconciliations	Consolidated
Revenue								
External revenue	183,381	226,646	183,286	265,067	858,381	45,626	-	904,008
Inter-segment revenue	784	-	4	1	789	170	(960)	
Total revenue	184,165	226,646	183,290	265,069	859,171	45,797	(960)	904,008
Segment profit (loss)	1,643	4,137	4,007	5,010	14,798	2,965	(3,770)	13,994
Net sales*								
External net sales	481,343	378,828	310,549	782,435	1,953,156	49,001		2,002,158

Segment profit (loss) is reconciled based on the profit for the period attributable to owners of the Company under the consolidated statements of profit or loss.

Reconciliation of segment loss of (3,770) million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to (3,952) million yen, and unallocated dividend income and others of 182 million yen.

For the first half fiscal year ending March 31, 2015 (April 1, 2014 - September 30, 2014)

							(In m	illions of yen)
		Rep	ortable segm	ents			Reconciliations	
	Machinery	Energy & Metal	Chemicals	Consumer Lifestyle Business	Total	Others		Consolidated
Revenue								
External revenue	175,999	222,507	209,603	273,529	881,639	23,542	—	905,181
Inter-segment revenue	723	-	4	2	730	176	(906)	-
Total revenue	176,722	222,507	209,607	273,532	882,369	23,718	(906)	905,181
Segment profit (loss)	1,275	7,105	3,180	6,558	18,119	1,362	(2,745)	16,736
Net sales*								
External net sales	473,464	373,288	340,515	731,570	1,918,838	25,997	-	1,944,836

Segment profit (loss) is reconciled based on the profit for the period attributable to owners of the Company under the consolidated statements of profit or loss.

Reconciliation of segment loss of (2,745) million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to (3,180) million yen, and unallocated dividend income and others of 435 million yen.

\* Net sales above is based on JGAAP, and includes transactions where Sojitz Group took part as an transaction agent.

Changes in segmentation

The aircraft leasing business, previously included in Other, was transferred to the Machinery Division. The purpose of this reorganization is to consolidate aircraft-related operations in order to strengthen these businesses and expand the range of opportunities they face.

### **Details of Industry Segments**

[Net sales]	<u>FY 2013 1H</u>	<u>FY 2014 1H</u>	(Billions of Yen) <u>Change</u>
Machinery	481.3	473.5	(7.8)
Energy & Metal	378.8	373.3	(5.5)
Chemicals	310.5	340.5	30.0
Consumer Lifestyle Business	782.4	731.6	(50.8)
Other	49.2	25.9	(23.3)
Consolidated	2,002.2	1,944.8	(57.4)

Reasons for change
Net sales decreased as a result of a decline in plant transactions and lower vehicle sales in overseas automotive businesses.
Net sales decreased due to a decline in oil transactions.
Net sales increased due to higher transaction volumes for chemicals and plastic resins in Asia
Net sales declined as a result of lower trading volumes for tobacco and wheat.
Net sales decreased due to the rebound from the sale of real estate held for resale during the first half ended September 30, 2013.

[Profit for the period]	<u>FY 2013 1H</u>	<u>FY 2014 1H</u>	(Billions of Yen) <u>Change</u>
Machinery	1.6	1.3	(0.3)
Energy & Metal	4.1	7.1	3.0
Chemicals	4.0	3.2	(0.8)
Consumer Lifestyle Business	5.0	6.6	1.6
Elimination & Unallocate	(0.7)	(1.5)	(0.8)
Consolidated	14.0	16.7	2.7

<u>Reasons</u>	for	<u>change</u>
		-

Profit decreased following lower vehicdle sales by overseas automotive business subsidiaries.

Profit was up as the benefits of recovered conditions in certain ferroalloy markets, and an increase in share of profit of investments accounted for using the equity method.

Profits decreased as the increase following higher transaction volumes for plastic resins was counteracted by an iccrease in selling, general and administrative expenses.

The strong performance of overseas industrial park businesses drove an increase in profit.

Net sales decreased due to the rebound from the sale of real estate held for resale during the first half ended September 30, 2013.

### Increase/Decrease in the Number of Consolidated Subsidiaries and Associates

# Changes in the number of consolidated subsidiaries and associates during the first half of FY 2014 (April 1, 2014 - September 30, 2014)

(Number of Companies)	As of March 31, 2014	As of September 30, 2014	Changes
Subsidiaries	318	305	(13)
Equity-method Associates	121	114	(7)
Total	439	419	(20)

### Changes in major subsidiaries during the first half of FY 2014 (April 1, 2014 - September 30, 2014)

### $\bigcirc$ Major new subsidiaries

Consolidated subsidiaries

(Segment)	(Company name)	(Main business)		
Machinery	Import Motors, Inc.	Certified dealer of BMW and MINI brand automobiles (U.S.)		
Consumer Lifestyle Business	My Vegetable Corporation	Production, processing, and sales of agricultural products		
Equity-method associates				
(Segment)	(Company name)	(Main business)		
	None			

### $\bigcirc \ensuremath{\mathsf{Major}}$ companies excluded from consolidation

Consolidated subsidiaries

(Segment)	(Company name)	(Main business)		
Machinery	Fuji Machine Philippines Inc.	Sales and service of Fuji Machine surface-mounted technology equipment (The Philippines)		
Consumer Lifestyle Business	Sojitz Buenas Tierras del Sur S.A.	Agriculture (Argentina)		
Equity-method associates				
(Segment)	(Company name)	(Main business)		
Other NM life Corporation		Ownership and operation of a private nursing home		

### Impact on the Profit due to Increase and Decrease of Conslidated Subsidiaries (compared with the year - earlier period)

Increase			(Billions of Yen)
	Net Sales	Gross Profit	Profit for the period
Consolidated subsidiaries	8.1	1.4	0.3
Decrease			(Billions of Yen)
	Net Sales	Gross Profit	Profit for the period
Consolidated subsidiaries	(21.6)	(1.0)	(0.8)

(Note)

In general, figures in the above tables are based on the financial statements prepared by each company.

### Performance at Consolidated Subsidiaries and Associates

(Number of Companies)										
	As of September 30, 2013 As of September 30, 2		30, 2014	014 Change						
	-	Profit	Loss	Total	Profit	Loss	Total	Profit	Loss	Total
	Domestic	39	33	72	44	29	73	5	(4)	1
Consolidated	Overseas	75	44	119	79	35	114	4	(9)	(5)
subsidiaries	Total	114	77	191	123	64	187	9	(13)	(4)
	% of total	59.7%	40.3%	100.0%	65.8%	34.2%	100.0%			
	Domestic	21	5	26	16	8	24	(5)	3	(2)
Associates	Overseas	37	17	54	30	19	49	(7)	2	(5)
Associates	Total	58	22	80	46	27	73	(12)	5	(7)
	% of total	72.5%	27.5%	100.0%	63.0%	37.0%	100.0%			
	Domestic	60	38	98	60	37	97	0	(1)	(1)
Total	Overseas	112	61	173	109	54	163	(3)	(7)	(10)
TOTAL	Total	172	99	271	169	91	260	(3)	(8)	(11)
	% of total	63.5%	36.5%	100.0%	65.0%	35.0%	100.0%			

### (1)Number of Consolidated Subsidiaries and Associates

(2) Earnings of Consolidated Subsidiaries and Associates

For the 1st Half Fiscal Year For the 1st Half Fiscal Year Ended March 31, 2014 Ending March 31, 2015 Change (From Apr.1, 2014 (From Apr.1, 2013 to Sep. 30, 2013) to Sep. 30, 2014) Profit Loss Profit Loss Total Total Profit Loss Total Domestic 4.8 (1.7)3.1 4.4 (0.8)3.6 (0.4)0.9 0.5 Consolidated Overseas 13.5 (4.6) 8.9 12.2 (5.5)6.7 (1.3) (0.9)(2.2) subsidiaries 0.0 Total 18.3 (6.3)12.0 16.6 (6.3)10.3 (1.7)(1.7)Domestic (0.6)(0.1)3.2 0.5 3.7 7.0 6.4 10.2 10.1 Associates Overseas 4.3 (0.8)3.5 4.3 (0.9)3.4 0.0 (0.1)(0.1)11.3 14.5 13.5 0.4 Total (1.4)9.9 (1.0)3.2 3.6 Domestic 11.8 (2.3)9.5 14.6 (0.9)13.7 2.8 1.4 4.2 Total Overseas 17.8 (5.4)12.4 16.5 (6.4)10.1 (1.3)(1.0)(2.3)(7.7)1.5 0.4 Total 29.6 21.9 31.1 (7.3)23.8 1.9

Note: Companies included in the scope of consolidation are those for which the Company directly performs consolidation accounting.

(Billions of Yen)

## Performance at Principal Subsidiaries and Associates

 $\bigcirc$  Profit

Compony	Ownership	Eq	uity in earnings	6	Main huainaga
Company	Ownership	FY 2013 1H	FY 2014 1H	Changes	– Main business
(Consolidated subsidiaries)					
P.T. Kaltim Methanol Industri	85.00%	1.2	1.0	(0.2)	Manufacture and sale of Methanol (Indonesia)
Sojitz Corporation of America	100.00%	0.3	0.8	0.5	Overseas Group Company
Sojitz Foods Corporation	100.00%	0.3	0.7	0.4	Sales of sugar, saccharified products, dairy products and livestock and marine products, processed foods and other foodstuffs
Nissho Electronics Corporation	100.00%	(1.4)	0.2	1.6	IT system network service
Sojitz Energy Venture Inc.	100.00%	(1.0)	0.2	1.2	Oil and natural gas development in the U.S.
(Equity-method associates )					
Metal One Corporation	40.00%	3.7	4.3	0.6	Import and export, overseas and domestic sales of steel related products
LNG Japan Corporation	50.00%	1.0	3.8	2.8	LNG business and related investments

 $\bigcirc$  Loss

					(Billions of Yen)
Compony	Ownership	Eq	uity in earnings		– Main business
Company	Ownership	FY 2012 1H	FY 2013 1H	Changes	Main business
(Consolidated subsidiaries)					
MMC Automotriz, S.A.	100.00%	1.6	(2.6)	(4.2)	Assembly and sales of automobiles (Venezuela)
Sojitz Resources (Australia) Pty Ltd.	100.00%	(0.6)	(0.8)	(0.2)	Investment in alumina refinery business (Australia)
Sojitz Moly Resources, Inc.	100.00%	(0.8)	(0.4)	0.4	Investment in molybdenum mine (Canada)
(Equity-method associates )					
Japan Alumina Associates (Australia) Pty. Ltd.	50.00%	(0.6)	(0.8)	(0.2)	Investment in alumina refinery business (Australia)

(Billions of Yen)

## Major Consolidated Subsidiaries and Affiliates

() % is the share as of September 30, 2014

### Consolidated subsidiaries

Domestic

Sojitz Machinery Corporatior	ו	(100.00%)		
	13/9	14/3	14/9	
Net sales	26,947	61,423	32,232	
Gross profit	1,824	4,081	2,035	
Net income	79	412	243	
Equity in earnings	79	412	243	

Nissho Electronics Corporation (Consolidated) (100.00%)					
	13/9	14/3	14/9		
Net sales	16,915	38,592	17,020		
Gross profit	3,997	9,351	4,175		
Net income	(1,390)	17	230		
Equity in earnings	(1,390)	17	230		

Sojitz Aerospace Corporation			(100.00%)
	13/9	14/3	14/9
Net sales	70,268	151,705	68,124
Gross profit	1,550	3,691	1,451
Net income	113	431	172
Equity in earnings	113	431	172

Sojitz Pla-Net Holdings, Inc. (Consolidated) (100.00%)					
	13/9	14/3	14/9		
Net sales	105,584	219,252	108,939		
Gross profit	4,575	9,813	4,957		
Net income	(436)	(342)	45		
Equity in earnings	(436)	(342)	45		

Sojitz Marine & Engineeri		(100.00%)	
(Consolidated)	13/9	14/3	14/9
Net sales	18,372	38,322	21,666
Gross profit	1,498	3,017	1,617
Net income	231	620	340
Equity in earnings	231	620	340

(Millions of Yen)

SAKURA Internet Inc			(40.29%)
	13/9	14/3	14/9
Net sales	4,952	10,045	5,123
Gross profit	1,305	2,537	1,328
Net income	176	353	237
Equity in earnings	71	142	95

Pla Matels Corporation (Consolidated)			(46.55%)
	13/9	14/3	14/9
Net sales	28,753	59,568	27,968
Gross profit	1,564	3,264	1,591
Net income	38	279	212
Equity in earnings Consolidated to Sojitz Pla-Net	17 Holdings, Inc.	130	99

Sojitz Building Materials C	(100.00%)		
	14/9		
Net sales	87,316	179,030	82,821
Gross profit	3,713	7,064	2,731
Net income	824	1,091	108
Equity in earnings	824	1,091	108

Sojitz Foods Corporation (Consolidated) (100.00%)				
	13/9	14/3	14/9	
Net sales	77,113	154,028	82,209	
Gross profit	2,706	5,572	3,424	
Net income	400	931	578	
Equity in earnings	400	931	578	

Sojitz General Merchandise Corporation (100.00%)			(100.00%)
	13/9	14/3	14/9
Net sales	3,144	7,781	3,452
Gross profit	490	1,168	428
Net income	15	149	∆ 18
Equity in earnings	15	149	∆ 18

Sojitz Infinity Inc. (Cons	solidated)		(100.00%)
	13/9	14/3	14/9
Net sales	3,839	8,613	3,784
Gross profit	2,000	4,378	1,977
Net income	(157)	27	(192)

	(101)	21	(102)
Equity in earnings	(157)	27	(192)

### Overseas

MMC Automotriz, S.A.			(100.00%)
	13/9	14/3	14/9
Net sales	29,447	34,482	10,327
Gross profit	6,821	6,631	(321)
Net income	1,580	(7,074)	(2,635)
Equity in earnings	1,580	(7,074)	(2,635)

Sojitz Coal Resources Pty Ltd. (Consolidated)			(100.00%)
	13/9	14/3	14/9
Net sales	20,246	38,805	17,814
Gross profit	1,380	2,652	237
Net income	697	1,172	(334)
Equity in earnings	697	1,172	(334)

### Consolidated subsidiaries

Sojitz Energy Venture Inc.			(100.00%)
	13/9	14/3	14/9
Net sales	6,423	10,909	3,552
Gross profit	145	682	876
Net income	(1,027)	(521)	178
Equity in earnings	(1,027)	(521)	178

Sojitz Moly Resources, Inc.			(100.00%)
	13/9	14/3	14/9
Net sales	1,372	3,261	2,090
Gross profit	(838)	(1,460)	(109)
Net income	(811)	(9,623)	(472)
Equity in earnings	(811)	(9,623)	(472)

P.T. Kaltim Methanol Industri			(85.00%)
	13/9	14/3	14/9
Net sales	11,887	24,178	12,786
Gross profit	2,288	4,032	2,145
Net income	1,380	2,692	1,174
Equity in earnings	1,173	2,288	998

13/9

17,433

3,647

(38)

(38)

(100.00%)

14/9

24,766

5,780

780

780

552

14/3

34,545

8,094

519

519

1,507

Sojitz Corporation of America (Consolidated)

Sojitz Europe Plc (Conso	lidated)		(100.00%)
	13/9	14/3	14/9
Net sales	29,909	61,031	31,867
Gross profit	1,913	3,903	2,153
Net income	424	587	223
Equity in earnings	424	587	223

Sojitz Asia Pte. Ltd. (Consolidated) (100.00%)				
	13/9	14/3	14/9	
Net sales	103,010	216,509	115,531	
Gross profit	2,934	5,910	3,022	
Net income	903	1,507	552	

903

Sojitz (Hong Kong) Ltd. (Consolidated)			(100.00%)
	13/9	14/3	14/9
Net sales	45,389	96,918	49,854
Gross profit	342	724	373
Net income	253	587	279
Equity in earnings	253	587	279

### Equity-method associates

Equity in earnings

## Domestic

Net sales

Gross profit

Net income

Equity in earnings

Domestic			
LNG Japan Corporation	on (Consolidated)		(50.00%)
	13/9	14/3	14/9
Net sales	249,806	551,211	194,171
Gross profit	5,866	14,350	8,447
Net income	1,698	10,251	7,083
Equity in earnings	849	5,125	3,541

Metal One Corporation (Consolidated)		(40.00%)	
	13/9	14/3	14/9
Net sales	1,247,262	2,563,307	1,270,869
Gross profit	63,396	128,352	61,063
Net income	10,143	23,678	10,402
Equity in earnings	4,057	9,471	4,160

JALUX Inc. (Conoslidated)			(22.00%)
	13/9	14/3	14/9
Net sales	48,088	99,837	50,952
Gross profit	9,836	19,539	9,702
Net income	570	967	538
Equity in earnings	126	215	119

#### (Millions of Yen)

#### Overseas

Cariboo Copper Corp.			(50.00%)
	13/9	14/3	14/9
Net sales	4,218	9,670	6,791
Gross profit	660	1,682	761
Net income	226	554	208
Equity in earnings	113	277	104

Japan Alumina Associate	s (Australia) Pty. Lt	d.	(50.00%)
	13/9	14/3	14/9
Net sales	6,449	12,589	7,492
Gross profit	(164)	(350)	(885)
Net income	(1,126)	(2,096)	(1,620)
Equity in earnings	(563)	(1,048)	(810)

#### (Notes)

1. In general, figures in the above tables are based on the financial statements prepared by each company.

2."Equity in earnings" is calculated by multiplying the respective company's net income by our percentage of ownership in that company as of the end of the respective fiscal period. Changes in ownership during the fiscal period are not taken into account.

### Country Risk Exposure (Consolidated)

### Exposure (As of September 30, 2014)

(Note)

We calculate exposure for the consolidated Sojitz Group by tallying assets that are exposed to country risk.

We disclose exposure for the entire Sojitz Group and for the following assets: investments, loans, guarantees, and operating receivables and inventories (grouped as "operating receivables"); cash and deposits and financial assets (grouped as "cash and deposits, etc."); Bad debts, noncurrent assets, etc. (grouped as "other assets").

Exposure is tallied on the following bases:

• Country risk: Exposure is calculated based on the country in which credit counterparties, etc., are present.

• Substancial country risk: Exposure is adjusted based on the substantial country of risk, regardless of counterparties' country of domicile.

The balance for substantial country risk did not previously reflect the trade insurance applied to assets of consolidated subsidiaries to hedge country risks. This insurance is reflected from the fiscal year ended March 31, 2014.

							(Bi	llions of Yen)
	Investments	Loans	Gurantees	Operating Receivables	Cash and Deposits, etc.	Other Assets	Country risk	Substancial country risk
Thailand	2.1	0.0	0.0	25.6	23.6	9.6	60.9	70.9
Malaysia	0.4	0.0	0.0	5.0	0.6	1.2	7.2	6.2
Indonesia	21.2	2.8	0.0	15.5	9.5	8.6	57.6	68.8
Philippines	19.6	0.2	0.0	17.2	2.0	1.9	40.9	27.7
China (include Hong Kong)	14.8	0.3	0.6	50.5	7.3	4.4	77.9	75.1
(China)	13.0	0.3	0.6	39.2	4.4	0.9	58.4	62.3
(Hong Kong)	1.8	0.0	0.0	11.3	2.9	3.5	19.5	12.8
Brazil	20.2	0.5	0.2	5.3	3.1	10.7	40.0	63.5
Venezuela	0.0	0.0	0.0	8.0	9.3	17.0	34.3	20.5
Argentina	0.4	0.0	0.0	5.0	0.1	1.9	7.4	2.3
Russia	0.5	0.0	0.0	18.1	9.7	0.4	28.7	16.8
Total	79.2	3.8	0.8	150.2	65.2	55.7	354.9	351.8

### (Reference)

### Exposure (As of March 31, 2014)

							(B	Billions of Yen)
	Investments	Loans	Gurantees	Operating Receivables	Cash and Deposits, etc.	Other Assets	Country risk	Substancial country risk
Thailand	2.0	0.0	0.0	36.8	17.2	9.4	65.4	68.0
Malaysia	0.5	0.0	0.0	3.9	0.7	1.3	6.4	5.5
Indonesia	20.9	2.9	0.0	20.0	7.0	9.4	60.2	73.9
Philippines	18.0	0.3	0.0	17.9	1.6	1.8	39.6	24.6
China (include Hong Kong)	15.9	0.4	0.4	60.4	8.1	4.4	89.6	86.7
(China)	14.0	0.4	0.4	47.7	4.3	0.9	67.7	72.1
(Hong Kong)	1.9	0.0	0.0	12.7	3.8	3.5	21.9	14.6
Brazil	20.1	0.5	0.2	6.7	3.1	10.3	40.9	62.6
Venezuela	0.0	0.0	0.0	8.5	12.7	13.3	34.5	19.8
Argentina	0.4	0.0	0.0	3.5	0.3	1.9	6.1	2.8
Russia	0.4	0.0	0.0	13.4	10.6	0.3	24.7	14.6
Total	78.2	4.1	0.6	171.1	61.3	52.1	367.4	358.5

## Real Estate (Consolidated)

### Book value and unrealized profits of real estate for sale

					(Billio	ons of Yen)
	As of Marc	As of March 31, 2014		As of September 30, 2014		le
	Book Value	<u>unrealized</u> profits	Book Value	<u>unrealized</u> profits	Book Value	unrealized profits
Company	14.2	<u>0.3</u>	11.7	<u>0.2</u>	(2.5)	<u>(0.1)</u>
Consolidated subsidiaries	11.7	<u>0.7</u>	13.5	<u>0.9</u>	1.8	<u>0.2</u>
Consolidated Total	25.9	<u>1.0</u>	25.2	<u>1.1</u>	(0.7)	<u>0.1</u>

Book value of real estate (land, building and structure) in property, plant and equipment

			(Billions of Yen)
	As of March 31, 2014	As of September 30, 2014	Change
Company	14.5	14.3	(0.2)
Consolidated subsidiaries	79.9	83.9	4.0
Consolidated Total	94.4	98.2	3.8

Book value of real estate for investment

			(Billions of Yen)
	As of March 31, 2014	As of September 30, 2014	Change
Company	8.6	4.7	(3.9)
Consolidated subsidiaries	16.7	16.6	(0.1)
Consolidated Total	25.3	21.3	(4.0)

## Number of Employees by Business Segment

(Number of Employees)

	As o	s of March 31, 2014		As of September 30, 2014			Change		
	Company	Subsidiaries	Total	Company	Subsidiaries	Total	Company	Subsidiaries	Total
Machinery	277	5,142	5,419	294	5,282	5,576	17	140	157
Energy & Metal	252	852	1,104	258	844	1,102	6	(8)	(2)
Chemicals	235	1,429	1,664	243	1,454	1,697	8	25	33
Consumer Lifestyle Business	279	5,083	5,362	278	5,053	5,331	(1)	(30)	(31)
Other	663	1,703	2,366	666	1,708	2,374	3	5	8
Total	1,706	14,209	15,915	1,739	14,341	16,080	33	132	165

Notes

1. Employee headcounts above indicate personnel employed by Sojitz and its subsidiaries including employees seconded by Sojitz Corporation.

(Reference)

Employee headcounts for Sojitz Corporation (including employees seconded by Sojitz Corporation to subsidiaries) was as follows: as of March 2014: 2,229; as of September 2014: 2,276

# • News Releases for the 1st Half Fiscal Year Ending March 31, 2015

Segment	Date	Title
Machiner	у	
	2014/04/30	Sojitz to Expand Automobile Sales in the USA - Shares of BMW and MINI Dealerships Acquired-
Consume	er Lifestyle Bu	siness
	2014/04/30	Sojitz Building Materials Signs Outsourcing Agreement for Solar Power Project with ENERES -Project will Contribute to the Spread of PPS Using Renewable Energy -
	2014/05/07	Sojitz Establishes My Vegetable Corporation, an Agricultural Business - New Company will Contribute to Stable Supply of Fresh Vegetables Using Raised-Bed Sand Culture -
Other		
	2014/04/24	NIPPON REIT Investment Corporation Shares Listed
	2014/05/08	Notice Regarding Loss Recorded on Non-Consolidated Financial Statements for the Fiscal Year Ended March 31, 2014
	2014/05/08	Notice Regarding Differences Between Forecasts and Actual Financial Results
	2014/08/08	Sojitz Provides Assistance for Earthquake Stricken Areas in Yunnan Province, China
	2014/08/15	Sojitz Insurance Agency to Sell Sunbrella® for Photovoltaic Power Generation Operators -Entering the Market with Solutions Plan to Support Photovoltaic Power Generation Businesses-

### Forecast for the Year Ending March 31, 2015

			(Billions of Yen)
	FY 2013 Results	FY 2014 Forecast	Change
Net sales *	4,046.6	4,230.0	183.4
Gross profit	198.2	206.0	7.8
Selling, general and administrative expenses	(151.6)	(156.0)	(4.4)
Other income (expenses)	(22.9)	(10.0)	12.9
Operating profit	23.7	40.0	16.3
Finance income/costs	(10.7)	(11.5)	(0.8)
Share of profit (loss) of investments accounted for using the equity method	31.0	26.5	(4.5)
Profit before tax	44.0	55.0	11.0
Profit for the year (Attributable to owners of the Company)	27.3	33.0	5.7

\* Net sales above is based on JGAAP, and includes transactions where Sojitz Group took part as an transaction agent.

### Gross profit forecast by industry segment

,,	(Billions of Yen)		
	FY 2013 Results	FY 2014 Forecast	Change
Machinery	70.6	76.0	5.4
Energy & Metal	23.7	24.0	0.3
Chemicals	38.4	40.0	1.6
Consumer Lifestyle Business	56.3	58.0	1.7
Other	9.2	8.0	(1.2)
Total	198.2	206.0	7.8

Profit for the year (attributable to owners of the Company) forecast by industry segment (Billions of Yen)

	FY 2013 Results	FY 2014 Forecast	Change
Machinery	(2.3)	4.0	6.3
Energy & Metal	9.3	14.5	5.2
Chemicals	7.9	8.0	0.1
Consumer Lifestyle Business	17.5	10.5	(7.0)
Other	(5.1)	(4.0)	1.1
Total	27.3	33.0	5.7

## Change of Consolidated Statements of Financial Position (IFRS)

(Millions of Yen)

Non-current assets					
Total current assets	1,286,066	1,338,596	1,291,178	1,321,824	1,340,152
Property, plant and equipment	206,863	219,581	231,840	213,934	225,598
Goodwill	45,400	46,390	45,725	46,264	51,312
Intangible assets	71,111	71,922	63,207	60,958	59,597
Investment property	50,435	46,359	40,055	25,334	21,287
Investments accounted for using the equity method	261,834	257,379	279,815	336,761	345,007
Trade and other receivables	55,940	65,498	62,963	60,310	50,457
Other investments	128,301	113,222	114,596	133,625	156,199
Derivatives	805	115	229	209	807
Other non-current assets	11,323	16,293	10,976	9,683	8,162
Deferred tax assets	52,063	15,332	9,461	11,329	10,770
Total non-current assets	884,079	852,095	858,871	898,411	929,200
Total assets	2,170,145	2,190,692	2,150,050	2,220,236	2,269,352
Current liabilities					
Trade and other payables	521,682	557,198	515,989	514,585	498,058
Bonds and borrowings	256,228	298,455	258,375	227,216	212,811
Derivatives	4,640	8,989	15,952	6,400	10,592
Income tax payables	8,151	9,065	7,038	8,038	4,875
Provisions	1,680	4,074	1,419	1,207	1,199
Other current liabilities Liabilities directly related to assets as held for sale	70,288	60,314 1,221	50,150	54,402	<u>63,550</u> 97
Total current liabilities	865,299	939,317	848,926	811,850	
	005,299	939,317	040,920	011,050	791,183
Non-current liabilities	050 504	010 501	04.0 000	000.000	054 500
Bonds and borrowings	859,594	819,591	818,632	838,060	851,520
Trade and other payables	14,841	13,050	9,816	10,463	9,687
Derivatives	5,209	3,042	1,884	1,721	2,370
Retirement benefits liabilities	14,311	15,674	16,158	16,917	17,554
Provisions	12,162	14,378	18,892	20,798	22,414
Other non-current liabilities	6,533	10,619	7,313	7,321	7,179
Deferred tax liabilities	18,969	19,834	17,127	20,143	27,689
Total non-current liabilities	931,622	896,193	889,824	915,426	938,416
Total liabilities	1,796,922	1,835,511	1,738,751	1,727,277	1,729,600
Equity					
Share capital	160,339	160,339	160,339	160,339	160,339
Capital surplus	146,520	146,518	146,518	146,515	146,515
Treasury stock	(138)	(147)	(148)	(157)	(158
Other components of equity	40,885	23,580	62,826	119,617	141,923
Retained earnings Total equity attributable to owners of the Company	(1,320) 346,285	(327) 329,962	13,053 382,589	33,538 459,853	<u>52,411</u> 501,031
Non-controlling interests	26,937	25,218	28,709	33,105	38,720
Total equity	373,223	355,180	411,298	492,959	<u>539,720</u>
			₩II.Z.70	第27、2、27	

Note) We have prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") since the fiscal year ended March 31, 2013. The date of transition to IFRSs was April 1, 2011.

### **Consolidated Statements of Profit or Loss (IFRS)**

	FY 2011	FY 2012	FY 2013	FY 2014 1H
Revenue				
Sales of goods	1,915,992	1,659,233	1,714,176	864,603
Sales of services and others	90,657	88,517	88,928	40,578
Total revenue	2,006,649	1,747,750	1,803,104	905,181
Cost of sales	(1,789,582)	(1,560,504)	(1,604,882)	(808,988)
Gross profit	217,066	187,245	198,221	96,193
Selling, general and administrative expenses	(153,663)	(151,091)	(151,628)	(76,647)
Other income (expenses)				
Gain (loss) on sale and disposal of fixed assets, net	1,839	2,209	6,132	532
Impairment loss on fixed assets	(3,190)	(11,549)	(19,461)	(357)
Gain on sale of subsidiaries/associates	957	2,138	1,666	537
Loss on reorganization of subsidiaries/associates	(1,728)	(3,525)	(2,684)	(662)
Other operating income	11,705	10,702	10,429	6,113
Other operating expenses	(15,513)	(10,636)	(18,980)	(6,841)
Operating profit	57,472	25,493	23,694	18,868
Total Financial income	8,875	8,022	9,213	4,653
Interests earned	5,552	4,984	5,359	2,607
Dividends received	3,283	2,761	3,810	2,004
Other financial income	39	276	43	41
Total Financial costs	(24,186)	(21,247)	(19,855)	(10,243)
Interest expenses	(23,848)	(21,247)	(19,855)	(10,243)
Other financial costs	(338)	-	-	-
Share of profit (loss) of investments accounted for using the equity method	16,296	15,784	30,979	15,037
Profit before tax	58,457	28,052	44,033	28,315
Income tax expenses	(56,735)	(11,058)	(11,949)	(8,386)
Profit for the period	1,722	16,993	32,083	19,928
Profit attributable to:				
Owners of the Company	(1,040)	13,448	27,250	16,736
Non-controlling interests	2,762	3,544	4,833	3,191
Net sales <sup>*1</sup>	4,321,734	3,934,456	4,046,577	1,944,836
				(Billions of yen)
Core earnings <sup>*2</sup>	65.8	38.5	68.0	29

Note) We have prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") since the fiscal year ended March 31, 2013. The date of transition to IFRSs was April 1, 2011.

\*1 Net sales is a measure generally used by Japanese general trading companies and represents the aggregate value of the transactions for which the Group acts as a principal agent. It is not to be construed as equivalent to, or a substitute for, revenue under IFRS.

\*2 Core earnings = Gross Profit + Selling, general and administrative expenses(before provision of allowance for doubtful accounts and write-offs) +Interest expense-net + Dividends received + Share of profit (loss) of investments accounted for using the equity method

### Consolidated Statements of Profit or Loss and Other Comprehensive Income (IFRS)

(Millions of Yen)

(Millions of Yen)

	FY2011	FY2012	FY 2013	FY 2014 1H	
Profit for the period	1,722	16,993	32,083	19,928	
Other comprehensive income Items that will not be reclassified to profit or loss					
Financial assets measured at fair value through other comprehensive income	(1,010)	11,172	15,065	17,333	
Remeasurements of defined benefit pension plans	(872)	(398)	(425)	(28	
Total items that will not be reclassified to profit or loss	(1,883)	10,774	14,639	17,305	
Items that may be reclassified subsequently to profit or loss					
Foreign currency translation differences for foreign operations	(12,505)	34,509	40,578	7,907	
Cash flow hedges	(945)	(528)	1,184	(1,753	
Total items that may be reclassified subsequently to profit or loss	(13,450)	33,980	41,763	6,153	
Other comprehensive income for the period, net of tax	(15,334)	44,754	56,403	23,458	
Total comprehensive income for the period Total comprehensive income attributable to:	(13,611)	61,748	88,487	43,387	
Owners of the Company	(16,177)	56,171	82,221	39,120	
Non-controlling interests	2,565	5,576	6,265	4,267	
Total	(13,611)	61,748	88,487	43,387	

Note) We have prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") since the fiscal year ended March 31, 2013. The date of transition to IFRSs was April 1, 2011.

Change of Consolidated Statements of Cash Flows (IFRS)

(Millions of Yen)

	FY 2011	FY 2012	FY 2013	FY 2014 1H
Cash flows from operating activities				
Profit for the period	1,722	16,993	32,083	19,928
Depreciation and amortization	29,529	31,047	36,100	16,939
Impairment loss on fixed assets	3,190	11,549	19,461	35
Finance (income) costs	15,311	13,225	10,641	5,590
Share of (profit) loss of investments accounted for using the equity method	(16,296)	(15,784)	(30,979)	(15,03
(Gain) loss on sale of fixed assets, net	(1,839)	(2,209)	(6,132)	(53)
Income tax expense	56,735	11,058	11,949	8,38
(Increase) decrease in trade and other receivables	(8,089)	40,625	4,226	(86
(Increase) decrease in inventories	(16,765)	(709)	(6,151)	(5,25
Increase (decrease) in trade and other payables	35,373	(30,116)	(10,640)	(23,48
Increase (decrease) in retirement benefits liabilities	455	985	390	46
Others	11,224	(1,839)	(1,451)	6,40
Subtotal	110,550	74,825	59,498	12,89
Interests earned	5,583	5,082	5,225	2,52
Dividends received	12,457	13,777	16,424	9,63
Interests paid	(24,217)	(21,840)	(20,308)	(10,12
Income taxes paid	(15,650)	(16,722)	(13,842)	(7,09
Net cash provided (used) by/in operating activities	88,723	55,124	46,997	7,83
Soch flows from investing activities				
Cash flows from investing activities	(24.404)	(00.472)	(00.570)	(40.00
Purchase of property, plant and equipment	(34,101)	(29,473)	(23,579)	(18,06
Proceeds from sale of property, plant and equipment	12,655	14,384	13,578	28
Purchase of intangible assets	(6,978)	(8,310)	(4,522)	(1,67
(Increase) decrease in short-term loans receivable	2,646	3,400	(1,706)	(1,04
Payment for long-term loans receivable	(13,492)	(11,704)	(3,423)	(1,91
Collection of long-term loans receivable	969	2,399	5,202	5
Proceeds from (payments for) acquisition of subsidiaries	(2,340)	(5,624)	(7,024)	(5,22
Proceeds from (payments for) sale of subsidiaries	(707)	1,530	232	8
Purchase of investments	(4,144)	(2,646)	(23,658)	(5,01
Proceeds from sale of investments	10,311	17,831	7,910	4,22
Others	(7,098)	6,559	12,521	23,99
Net cash provided (used) by/in investing activities	(42,280)	(11,652)	(24,469)	(4,29
Free Cash Flow	46,443	43,472	22,528	3,53
Cash flows from financing activities				
Increase (decrease) in short-term debts and commercial papers	8,797	(10,928)	(14,714)	(18,26
Proceeds from long-term debts	127,338	236,109	170,858	63,51
Repayment of long-term debts	(134,014)	(248,449)	(178,687)	(73,63
Proceeds from issuance of bonds	39,800	9,953	29,862	29,82
Redemption of bonds	(67,719)	(35,000)	(30,000)	(10,00
Proceeds from sale of subsidiaries' interests to non-controlling interest holders	7,249	-	-	
Payment for acquisition of subsidiaries' interests from non-controlling interest holders	(5,756)	(468)	(0)	(12
Proceeds from non-controlling interest holders	1,261	71	104	3,06
Purchase of treasury stock	(11)	(1)	(11)	(
Dividends paid	(3,753)	(3,753)	(4,378)	(2,50
Dividends paid to non-controlling interest holders	(1,801)	(1,659)	(1,805)	(38
Others	(922)	(2,050)	(2,160)	(1,78
Net cash provided (used) by/in financing activities	(29,530)	(56,177)	(30,931)	(10,30
Net increase (decrease) in cash and cash equivalents	16,913	(12,706)	(8,403)	(6,77
Cash and cash equivalents at the beginning of the period	411,632	425,595	424,371	420,65
Effect of exchange rate changes on cash and cash equivalents	(2,950)	11,481	4,690	4,01
Cash and cash equivalents at the end of the period	425,595	424,371	420,658	417,90

Note) We have prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") since the fiscal year ended March 31, 2013. The date of transition to IFRSs was April 1, 2011.

## Change of Consolidated Balance Sheets (JGAAP)

										(Millions of Yen)
	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012
Current assets										
Cash and deposits	435,671	426,082	521,937	471,570	380,195	421,629	455,728	415,694	442,706	433,584
Notes and accounts receivable-trade	708,982	618,086	613,513	672,658	691,492	522,397	462,233	478,880	490,708	456,455
Short-term investment securities	17,705	7,150	6,471	7,251	9,180	2,123	6,131	5,437	1,297	100
Inventories	239,499	194,694	214,163	315,885	422,158	382,899	248,629	243,210	270,645	292,105
Short-term loans receivable	188,002	41,000	44,237	23,182	11,609	9,375	7,943	8,518	5,667	2,222
Deferred tax assets Other	<u> </u>	7,482	8,886 116,416	8,591 130,636	19,179 156,000	15,821 129,237	13,484 100,216	15,402 106,832	4,577 88,132	4,132 79,120
Allowance for doubtful accounts	(39,926)	(10,957)	(15,172)	(14,695)	(13,869)	(10,312)	(9,089)	(7,347)	(5,583)	(3,449)
Total current assets	1,734,918	1,423,129	1,510,454	1,615,081	1,675,946	1,473,172	1,285,277	1,266,629	1,298,151	1,264,271
Property, plant and equipment	493,163	246,652	246,665	229,966	232,018	209,720	222,665	215,774	233,260	228,332
Intangible assets	66,228	103,850	100,131	99,127	133,343	114,855	114,445	132,595	124,497	126,114
Goodwill	41,375	79,989	76,897	69,925	65,466	60,685	54,305	51,474	44,612	39,865
Other	24,852	23,860	23,233	29,202	67,876	54,170	60,139	81,120	79,884	86,248
Investments and other assets	781,335	673,924	663,403	671,857	625,514	513,798	538,093	501,678	464,419	467,500
Investment securities	410,531	409,307	488,291	518,615	480,993	351,466	327,869	333,050	313,897	338,744
Long-term loans receivable	182,093	102,142	38,867	39,304	36,961	27,908	25,113	13,370	22,415	31,311
Bad debts Deferred tax assets	97,507	286,934 58,051	176,527 23,880	162,305 19,754	109,440 31,053	92,378 64,137	88,358 61,432	79,971 52,881	68,164 22,442	59,670 13,710
Real estate for investment			- 23,000	-			53,261	33,993	31,934	26,608
Other	234,988	54,820	58,793	49,916	44,400	39,435	39,264	48,168	52,788	43,830
Allowance for doubtful accounts	(143,786)	(237,332)	(122,956)	(118,039)	(77,335)	(61,526)	(57,207)	(59,758)	(47,223)	(46,375)
Total noncurrent assets	1,340,726	1,024,427	1,010,200	1,000,951	990,875	838,375	875,204	850,049	822,177	821,947
Deferred assets	1,377	921	1,024	3,475	2,529	1,410	436	281	266	190
Total assets	3,077,022	2,448,478	2,521,679	2,619,507	2,669,352	2,312,958	2,160,918	2,116,960	2,120,596	2,086,410
Current liabilities										
Notes and accounts payable-trade	479,264	472,513	451,438	531,508	578,995	418,811	377,468	414,984	461,799	436,696
Short-term loans payable	1,320,861	933,100	775,555	501,055	497,208	351,841	256,652	247,656	282,524	242,267
Commercial papers	141,200	139,200	29,200	10,000	25,000	35,000	10,000	2,000	2,000	2,000
Current portion of bonds	38,858	43,050	9,358	896	75,100	42,136	40,120	60,000	35,000	30,000
Income taxes payable Deferred tax liabilities	7,788	7,644 422	7,774	8,811 34	8,246 53	7,230	5,949 44	<u> </u>	8,850 87	<u>5,407</u> 245
Provision for bonuses	3,108	4,234	5,148	7,412	7,686	5,503	5,497	5,845	6,254	6,154
Other	220,979	154,515	138,198	159,778	191,161	178,734	145,801	153,321	150,906	136,238
Total current liabilities	2,212,318	1,754,681	1,416,716	1,219,497	1,383,451	1,039,857	841,533	890,544	947,422	859,010
Noncurrent liabilities										
Bonds payable	61,167	16,048	99,036	245,540	141,496	155,120	123,647	82,719	80,000	60,000
Long-term loans payable	430,640	296,927	473,109	560,187	560,281	702,861	763,098	723,926	691,018	715,478
Deferred tax liabilities	10,463	7,544	13,553	13,078	16,685	15,528	14,743	19,009	20,596	19,509
Deferred tax liabilities for land revaluation	-	-	445	1,238	1,193	1,045	944	774	696	-
Provision for retirement benefits	7,928	29,046	25,558	22,526	19,410	16,174	13,280	13,136	14,232	14,998
Provision for directors' retirement benefits	-	-	-	1,394	958	872	931	833	648	630
Other	26,259	30,639	29,185	24,409	25,548	25,994	25,336	30,505	35,509	34,244
Total noncurrent liabilities	536,459	380,206	640,887	868,374	765,572	917,597	941,981	870,905	842,702	844,862
Total liabilities	2,748,778	2,134,887	2,057,603	2,087,872	2,149,024	1,957,454	1,783,514	1,761,449	1,790,125	1,703,872
Shareholders' equity	392,391	331,674	389,677	428,464	451,619	454,491	458,819	471,688	464,026	470,808
Capital stock	150,606	336,122	130,549	122,790	160,339	160,339	160,339	160,339	160,339	160,339
Capital surplus	346,619	487,686	166,754	158,593	152,160	152,160	152,160	152,160	152,160	152,160
Retained earnings	(104,802)	(492,048)	92,487	147,206	139,264	142,157	146,489	159,358	151,706	158,488
Treasury stock	(32)	(86)	(113)	(126)	(145)	(166)	(169)	(170)	(179)	(179)
Accumulated Other Comprehensive Income	(76,156)	(51,433)	37,273	60,122	24,412	(135,500)	(106,402)	(141,659)	(158,121)	(117,272)
Valuation difference on available-for-sale										
securities	16,692	32,629	90,547	94,316	60,280	6,236	14,845	12,310	7,626	13,710
Deferred gains or losses on hedges	-	-	-	623	1,345	1,510	2,357	3,022	935	(104)
Revaluation reserve for land	(5,469)	(4,869)	(2,619)	(1,935)	(2,530)	(1,907)	(2,055)	(2,302)	(2,120)	(120,406)
Foreign currency translation adjustment Unfunded retirement benefit obligation with	(87,379)	(79,193)	(50,655)	(32,882)	(34,684)	(141,340)	(121,550)	(153,984)	(163,686)	(129,496)
respect to foreign consolidated companies	-	-	-	-	-	-	-	(706)	(875)	(1,385)
Minority interests	12,009	33,349	37,125	43,048	44,296	36,512	24,987	25,481	24,565	29,000
Total net assets	328,244	313,590	464,076	531,635	520,327	355,503	377,404	355,510	330,471	382,537
Total liabilities and net assets	3,077,022	2,448,478	2,521,679	2,619,507	2,669,352	2,312,958	2,160,918	2,116,960	2,120,596	2,086,410

(Millions of Yen)

### Change of Consolidated Statements of Income (JGAAP)

										(Millions of Yen)
	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012
Net sales	5,861,737	4,675,903	4,972,059	5,218,153	5,771,028	5,166,182	3,844,418	4,014,639	4,494,237	3,955,907
Cost of sales	(5,612,714)	(4,431,656)	(4,729,892)	(4,963,686)	(5,493,296)	(4,930,564)	(3,666,215)	(3,821,914)	(4,262,671)	(3,763,842)
Gross profit	249,022	244,247	242,166	254,466	277,732	235,618	178,203	192,725	231,566	192,064
Selling, general and administrative expenses	(189,074)	(178,725)	(165,964)	(176,533)	(185,368)	(183,611)	(162,074)	(155,205)	(167,044)	(158,759)
Operating income	59,948	65,521	76,202	77,932	92,363	52,006	16,128	37,519	64,522	33,305
Interest income	24,572	18,431	13,213	14,995	13,715	9,597	4,632	4,308	5,994	4,924
Dividends income	4,543	3,653	6,816	6,052	5,004	8,349	5,040	4,081	4,978	2,587
Equity in earnings of affiliates	5,929	10,741	19,149	23,752	28,911	2,455	9,179	19,297	12,566	15,588
Gain on sales of investment securities	6,231	2,382	2,042	1,872	61	-	-	-	-	-
Penalty income	-	-	-	-	-	-	3,802	-	-	-
Other	16,992	16,439	18,496	15,357	13,402	9,574	14,591	16,285	13,603	11,443
Total non-operating income	58,269	51,648	59,718	62,030	61,095	29,977	37,245	43,973	37,142	39,952
Interest expenses	(53,590)	(45,833)	(38,571)	(38,332)	(33,101)	(29,145)	(25,808)	(23,917)	(24,212)	(21,021)
Interest on commercial papers	(2,085)	(2,920)	(1,572)	(89)	(183)	(306)	(178)	(18)	(5)	(4)
Foreign exchange losses	-	-	-	-	(5,664)	(5,243)	-	(2,848)	(145)	-
Other	(14,081)	(10,328)	(17,003)	(12,005)	(13,030)	(13,651)	(13,685)	(9,392)	(11,765)	(7,185)
Total non-operating expenses	(69,757)	(59,082)	(57,147)	(50,427)	(51,979)	(48,347)	(39,672)	(36,176)	(39,436)	(38,779)
Ordinary Income	48,461	58,088	78,773	89,535	101,480	33,636	13,702	45,316	62,228	34,478
Extraordinary income/losses - net	(90,563)	(438,167)	(9,358)	(1,449)	(13,135)	3,434	5,192	(6,004)	(775)	(2,759)
Income before income taxes and minority interests	(42,101)	(380,079)	69,414	88,085	88,344	37,070	18,894	39,312	61,454	31,719
Income taxes-current	(12,282)	(11,331)	(16,484)	(18,841)	(20,118)	(19,229)	(8,562)	(11,400)	(18,482)	(11,441)
Income taxes-deferred	23,058	(18,287)	(10,404)	(18,841) (4,971)	(20,110)	2,490	294	(9,103)	(43,821)	(11,441) (2,012)
Income before minority interests		(10,207)		(+,071)	(2,002)			18,808	(43,821)	18,265
Minority interests in income	(2,282)	(2,778)	(3,383)	(5,506)	(3,469)	(1,330)	(1,832)	(2,826)	(2,799)	(4,002)
Net income	(33,609)	(412,475)	43,706	58,766	<u> </u>	19,001	8,794	15,981	(3,649)	14,263
									(-,)	
Core earnings	41.9	51.4	78.5	89.8	110.7	48.3	14.4	41.9	65.0	(Billions of yen) 35.4

Core earnings = Operating income (before allowance for doubtful receivables and write-offs) +Interest expense-net + Dividends received + Equity in earnings of affiliates

### Change of Consolidated Statements of Comprehensive Income (JGAAP)

FY2009 FY2010 FY2011 FY2 (850) 18,808 Income before minority interests 10,626 Other comprehensive income Valuation difference on available-for-sale (35,462) (16,772) 29,563 3,786 (1,557) (2,802) securities Deferred gains or losses on hedges 641 1,165 (1,899) 77 Revaluation reserve for land Foreign currency translation adjustment Unfunded retirement benefit obligation with (26,545) (1,302) 14,217 respect to foreign consolidated companies Shere of other comprehensive income of associates accounted for using equity 63 129 (184) (10,660) 10,854 (8,654) (16,653) 40,189 (17,622) comprehensive income (comprehensive income attributable to) Comprehensive income attributable to owners of the parent Comprehensive income attributable to minority interests 37,869 (18,317) (20,212) 2,319 1,663 2,589

(Millions of Yen)

2012
18,265
38,585
5,216
1,277
-
20,417
(201)
11,875
56,851
49,939
6,911

#### Change of Consolidated Statements of Cash Flows (JGAAP)

nange of Consolidated Statements of Cash Flows (JGAAP)										(Millions of Yen)
	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012
Net cash provided by (used in) operating activities										
Income before income taxes and minority interests	(42,101)	(380,079)	69,414	88,085	88,344	37,070	18,894	39,312	61,454	31,719
Depreciation and amortization	33,557	24,784	25,958	23,928	28,844	26,698	23,196	24,096	33,289	30,944
Impairment loss	-	-	2,022	3,393	6,994	12,151	9,402	9,687	6,101	11,893
Loss on valuation of investment securities	8,998	13,415	950	3,957	6,085	15,132	16,543	801	2,640	1,530
Amortization of goodwill	-	-	-	4,016	3,564	5,119	4,443	4,548	4,998	4,774
Increase (decrease) in allowance for doubtful accounts	23,570	64,121	(110,810)	(6,148)	(41,067)	(16,127)	(3,977)	1,619	(15,162)	(3,590)
Increase (decrease) in provision for retirement benefits	-	(7,843)	(3,630)	(3,015)	(2,926)	(2,088)	(3,296)	901	1,130	1,744
Interest and dividends income	(29,116)	(22,084)	(20,030)	(21,048)	(18,719)	(17,947)	(9,672)	(8,390)	(10,972)	(7,512)
Interest expenses	55,675	48,754	40,143	38,421	33,284	29,452	25,987	23,936	24,217	21,026
Foreign exchange losses (gains)	-	(322)	320	3	5,053	5,294	(1,832)	3,907	445	(9,447)
Equity in (earnings) losses of affiliates	(5,929)	(10,741)	(19,149)	(23,752)	(28,911)	(2,455)	(9,179)	(19,297)	(12,566)	(15,588
Loss (gain) on sales of investment securities	(21,945)	360	(4,025)	(14,787)	(9,265)	(30,217)	(32,375)	(755)	(9,286)	(10,255)
Loss (gain) on sales and retirement of noncurrent assets	4,317	95,495	(2,238)	(9,452)	285	(6,263)	(990)	(4,386)	(2,393)	(2,632)
Loss (gain) on step acquisitions	-	-	-	-	-	-	-	(10,307)	(194)	-
Decrease (increase) in notes and accounts receivable-trade	101,743	7,171	26,492	(62,697)	(26,135)	118,034	57,221	(30,328)	(19,910)	35,621
Decrease (increase) in inventories	52,938	45,102	(8,492)	(99,052)	(108,510)	10,703	80,618	(6,997)	(25,494)	(13,210)
Increase (decrease) in notes and accounts payable-trade	(49,161)	(15,770)	(34,978)	78,685	55,154	(108,118)	(46,575)	52,368	47,570	(21,792)
Other, net	(13,649)	156,538	116,555	39,759	62,223	43,779	(2,433)	8,790	27,277	17,224
Subtotal	118,898	18,905	78,502	40,296	54,297	120,218	125,972	89,506	113,145	72,448
Interest and dividends income received	39,428	22,006	21,761	22,693	34,621	30,871	18,120	13,172	18,933	18,757
Interest expenses paid	(58,914)	(49,858)	(40,673)	(37,868)	(33,408)	(29,016)	(26,379)	(24,013)	(23,883)	(21,588)
Payments for loss on litigation	-	-	-	-	-	-	-	-	-	(3,082)
Income taxes paid	(12,252)	(10,827)	(16,434)	(18,081)	(20,102)	(18,344)	(10,490)	(10,801)	(16,593)	(15,011)
Net cash provided by (used in) operating activities	87,160	(19,774)	43,155	7,040	35,407	103,729	107,222	67,863	91,600	51,524
Net cash provided by (used in) investing activities					(000)					
Decrease (increase) in time deposits	(15,090)	9,832	2,541	9,392	(268)	3,862	(301)	5,591	(11,048)	7,790
Decrease (increase) in short-term investment securities	6,687	18,111	(1,151)	84	(190)	1,420	292	(344)	623	37
Purchase of property, plant and equipment	(10,848)	(8,358)	(25,518)	(28,774)	(40,354)	(43,718)	(21,189)	(27,252)	(35,745)	(26,886)
Proceeds from sales of property, plant and equipment	3,794	77,419	16,462	38,255	7,969	16,452	5,443	6,654	13,419	15,306
Purchase of intangible assets	-	-	-	-	-	(21,821)	(7,264)	(21,195)	(8,698)	(11,802)
Purchase of investment securities	(11,590)	(17,936)	(24,380)	(35,763)	(48,013)	(35,104)	(19,098)	(20,647)	(10,025)	(3,085)
Proceeds from sales and redemption of investment securities	79,691	80,361	59,272	46,480	40,234	51,925	66,099	14,228	19,402	18,484
Decrease (increase) in short-term loans receivable	30,625	58,176	27,022	36,315	13,891	13,355	4,857	3,049	3,745	3,453
Payments of long-term loans receivable	(35,559)	(8,180)	(9,717)	(22,914)	(7,136)	(2,360)	(2,263)	(4,481)	(13,548)	(11,697)
Collection of long-term loans receivable	24,410	26,810	37,546	8,576	2,361	3,085	1,785	11,173	1,489	2,412
Net increase(decrease) from purchase of consolidated subsidiaries	(2,756)	(2,013)	(296)	(4,408)	(8,156)	(5,692)	23	2,551	(2,340)	(5,624)
Net increase(decrease) from sale of consolidated subsidiaries	(2,736)	(1,223)	937	3	(109)	65	(49)	(460)	(707)	1,530
Other, net	6,400	8,109	16,436	(4,541)	(28,951)	1,331	103	11,229	1,144	(3,500)
Net cash provided by (used in) investing activities	73,030	241,109	99,155	42,706	(68,723)	(17,198)	28,439	(19,903)	(42,287)	(13,580)
Free Cash Flow	160,190	221,335	142,310	49,746	(33,316)	86,531	135,661	47,960	49,313	37,944
Net cash provided by (used in) financing activities										
Net increase (decrease) in short-term loans payable	(189,312)	85,255	(233,618)	(201,386)	(54,258)	(57,272)	(41,620)	(49,686)	3,433	(9,419)
Net increase (decrease) in commercial papers	119,600	(2,000)	(110,000)	(19,200)	15,000	10,000	(25,000)	(8,000)	-	-
Proceeds from long-term loans payable	176,441	203,706	487,025	274,898	211,648	308,571	244,907	167,047	128,061	236,109
Repayment of long-term loans payable	(409,663)	(487,734)	(262,600)	(266,922)	(154,977)	(234,144)	(240,962)	(155,603)	(133,646)	(247,581)
Proceeds from issuance of bonds	47,225	9,998	154,872	374,626	45,905	55,686	-	19,900	39,800	9,953
Redemption of bonds	(85,794)	(40,088)	(46,030)	(12,668)	(999)	(75,212)	(33,489)	(41,047)	(67,719)	(35,000)
Proceeds from issuance of common stock/preferred stock	272,223	19,389	-	-	-	-	-	-	-	-
Repurchase of preferred stock	-	-	(44,000)	(240,920)	(102,000)	-	-	-	-	-
Proceeds from stock issuance to minority shareholders	510	155	56	474	922	522	13	463	66	68
Purchase of treasury stock	(46)	(32)	(26)	(11)	(18)	(20)	(1)	(1)	(9)	(0)
Cash dividends paid	-	-	-	-	(12,322)	(11,125)	(4,339)	(1,876)	(3,753)	(3,753)
Cash dividends paid to minority shareholders	(359)	(913)	(805)	(1,621)	(1,817)	(2,513)	(1,374)	(1,924)	(1,416)	(1,382)
Other, net	572	-	(678)	(2,744)	(806)	(450)	(730)	(1,325)	(1,193)	(1,732)
Net cash provided by (used in) financing activities	(68,602)	(212,264)	(55,805)	(95,476)	(53,723)	(5,958)	(102,597)	(72,054)	(36,376)	(52,737)
Effect of exchange rate change on cash and cash equivalents	(5,630)	(882)	11,921	3,419	(4,289)	(40,332)	6,825	(14,470)	(923)	11,890
Net increase (decrease) in cash and cash equivalents	85,958	8,188	98,426	(42,310)	(91,328)	40,241	39,890	(38,564)	12,012	(2,902)
Cash and cash equivalents at beginning of period	310,441	401,240	409,266	506,254	464,273	373,883	414,419	454,262	415,261	427,274
Increase (decrease) in cash and cash equivalents resulting		r01,270	100,200		,210					
from change of scope of consolidation	4,840	(162)	(1,438)	329	939	294	(48)	(436)	-	
Cash and cash equivalents	401,240	409,266	506,254	464,273	373,883	414,419	454,262	415,261	427,274	424,371



New way, New value

## Financial Results for the Second Quarter Ended September 30, 2014

November 5, 2014 Sojitz Corporation



- I. Financial Results for the Second Quarter and Full Year Forecast of Fiscal Year Ending March 31, 2015
- II. Progress of Medium-term Management Plan 2014
- III. Dividends

#### [Supplemental Data]

- I. Segment Information
- II. Energy & Mineral Resources
- III. Summary of Financial Results

Caution regarding Forward-looking Statements

This document contains forward-looking statements based on information available to the company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by such forward-looking statements due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements. The company will provide timely disclosure of any material changes, events, or other relevant issues.

#### I. Financial Results for the Second Quarter and Full Year Forecast of Fiscal Year Ending March 31, 2015

#### Summary of Profit or Loss

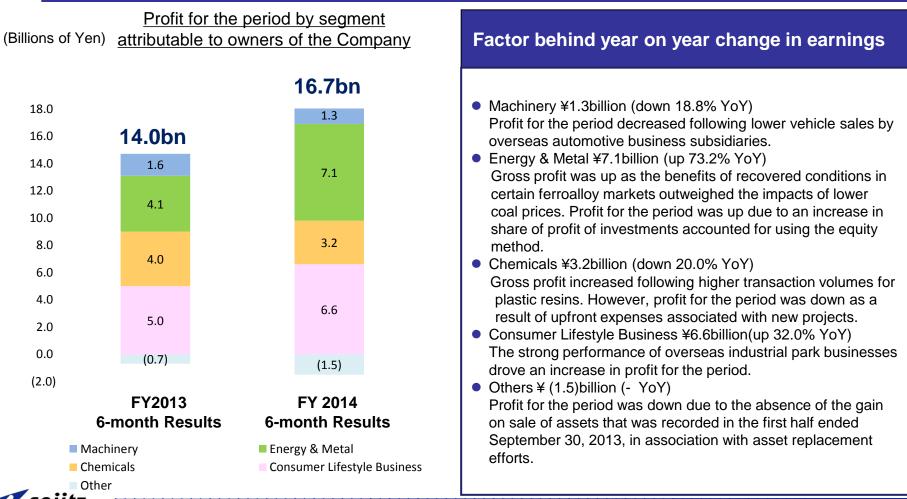
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in share	Despite a decline in gross profit, profit for the period was up due to an increase in share of profit of investments accounted for using the equity method. Progress is impressive in comparison to full-year forecasts with 51% of full-year forecasts being accomplished.									
(Billions of Yen)	FY2013 6-month Results	FY2014 6-month Results	Difference	FY201	4 Forecast	Achieved				
Net sales (JGAAP)	2,002.2	1,944.8	(57.4)		4,230.0	46.09				
Gross profit	99.5	96.2	(3.3)		206.0	46.79				
Operating profit	21.3	18.9	(2.4)		40.0	47.39				
Share of profit (loss) of investments accounted for using the equity method	10.7	15.0	+4.3		26.5	56.69				
Profit before tax	26.3	28.3	+2.0		55.0	51.59				
Profit for the period attributable to owners of the Company	14.0	16.7	+2.7		33.0	50.69				
Comprehensive income attributable to owners of the Company	43.0	39.1	(3.9)	(Billions of yen) Full year 6-month 30.0		able to owners ompany <b>33.0</b>				
Core earnings	29.1	28.5	(0.6)	20.0 10.0 0.0	14.0 FY 2013	16.7 FY 2014				

4

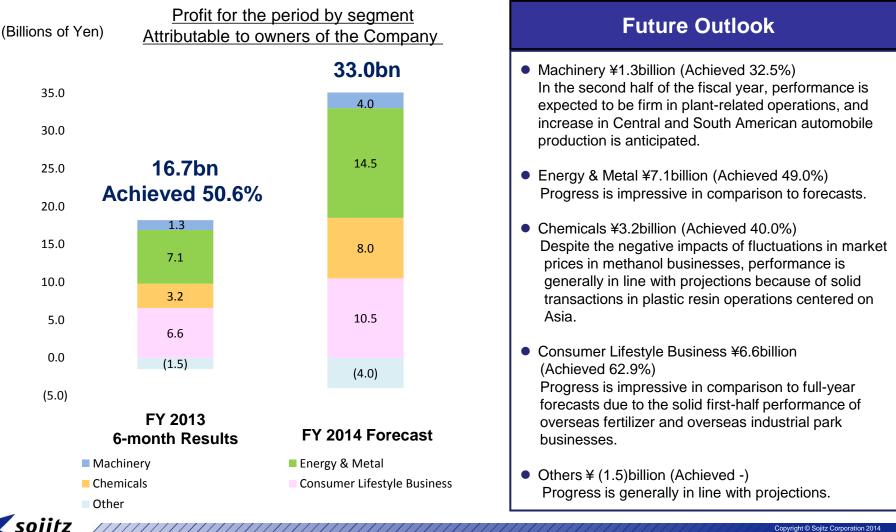
#### Summary of Profit or Loss Profit for the period by segment

Overall profit for the period increased because the rise in profit in the Energy & Metal Division and the Consumer Lifestyle Business Division offset the declines in the Machinery Division and the Chemicals Division



#### FY2014 Forecast Profit for the year by segment

Progress is impressive in comparison to forecasts

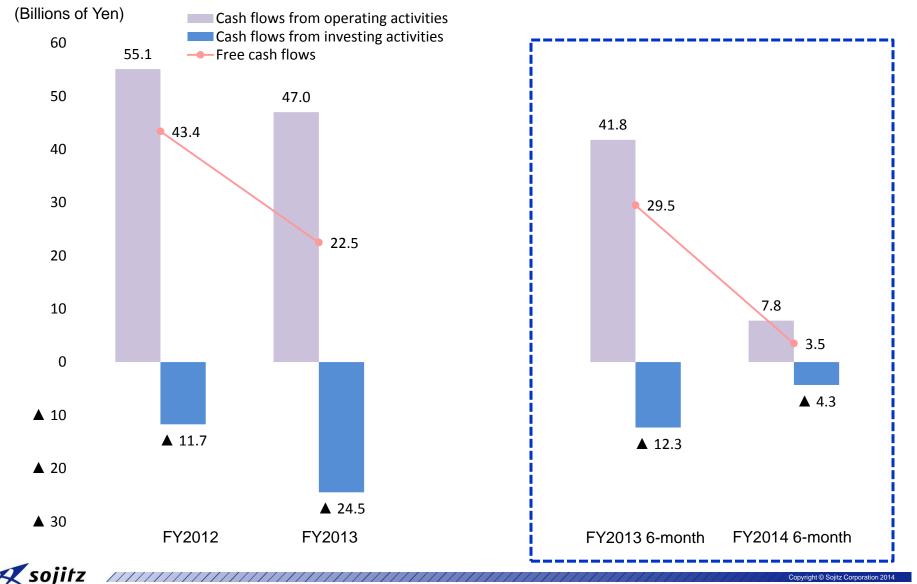


#### Summary of Balance Sheets

Total equity showed steady improvement, climbing above ¥500.0 billion.

(Billions of Yen)	End of Mar. 2014	End of Sep. 2014	Difference	End of Mar. 2015 Forecast (Nov. 5, 2014)	<b>Changes in total equity</b> (End of Mar. 2014 vs. end of Sep. 2014, breakdown)		
Total assets	2,220.2	2,269.4	+49.2	2,260.0	Profit for the period attributable to owners of the Company ¥16.7 billion		
Total equity	459.9	501.1	+41.2	500.0	<ul> <li>Dividends paid ¥(2.5) billion</li> <li>Changes due to fluctuations in stock</li> </ul>		
Risk assets vs. Total equity	350.0 0.8 times	320.0 0.6 times	(30.0) (0.2) times	_	prices and foreign exchange rates ¥22.4 billion		
Current ratio	162.8%	169.4%	+6.6%	_	(Billions Net interest-bearing debt		
Long-term debt ratio	78.7%	80.0%	+1.3%	_	of Yen) (Time 700.0 640.2 1.4 641.3 1.4 600.0 E01.1		
Equity ratio	20.7%	22.1%	+1.4%	22.1%	500.0 459.9 400.0 1.3		
Net interest- bearing debt	640.2	641.3	+1.1	660.0	300.0     1.3       200.0     100.0		
Net DER (Times)	1.4	1.3	(0.1)	1.3	0.0 End of Mar. End of Sep. 2014 2014		

#### Summary of Free Cash Flows



#### Commodity Prices, Foreign Exchange, and Interest Rate

	FY2013 Results (Annual Average)	FY2014 Assumptions (Annual Average)	FY2014 6-month Results (AprSep. Avg.)	Latest (As of Oct. 31)
Crude oil (Brent)*1	\$107.5/bbl	\$100/bbl	\$105.8/bbl	\$85.9/bbl
Thermal Coal *2	\$89.5/t	\$82/t	\$75.1/t	\$73.5/t
Molybdenum	\$10.0/lb	\$10/lb	\$13.2/lb	\$9.4/lb
Nickel *3	\$6.8/lb	\$7/lb	Jan Jun. Avg. \$7.5/lb	\$7.2/lb
Exchange rate*4	¥100.5/\$	¥100/\$	¥103.6/\$	¥111.2/\$ (pm 5:00, Tokyo)
Interest rate (TIBOR)	0.23%	0.22%	0.21%	0.19%

\*1 Impact of fluctuations in the crude oil price on earnings: A \$1/bbl change alters profit for the year (attributable to owners of the Company) by approx. ¥0.1 billion annually.

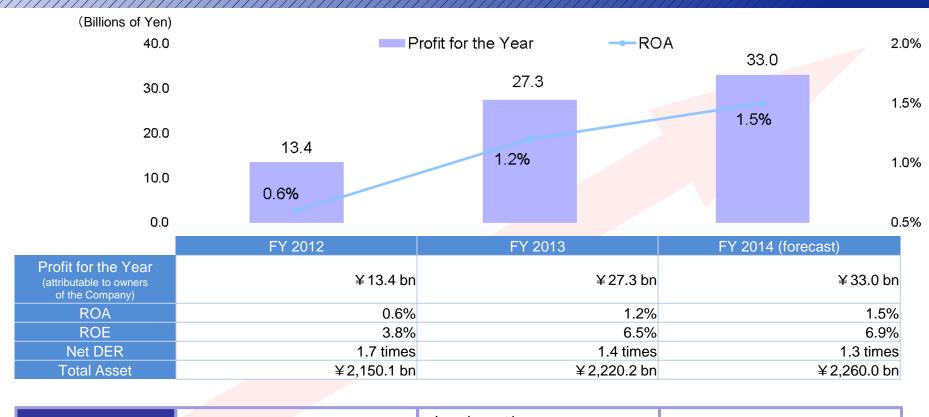
\*2 Actual thermal coal prices are the general trading prices based on market data.

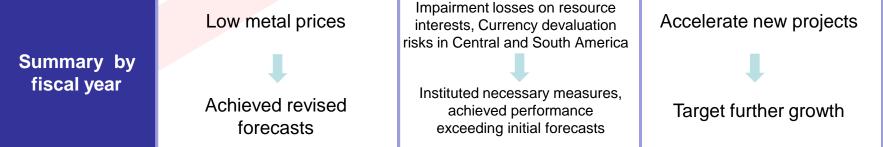
\*3 The price assumptions of nickel is based on the annual average from Jan. to Dec.

\*4 Impact of fluctuations in the exchange rate on earnings: ¥1/US\$ change alters gross profit by approx. ¥0.4 billion annually, profit for the year (attributable to owners of the Company) by approx. ¥0.2 billion annually, and total equity by approx. ¥2.0 billion.

## II. Progress of Medium-term Management Plan 2014

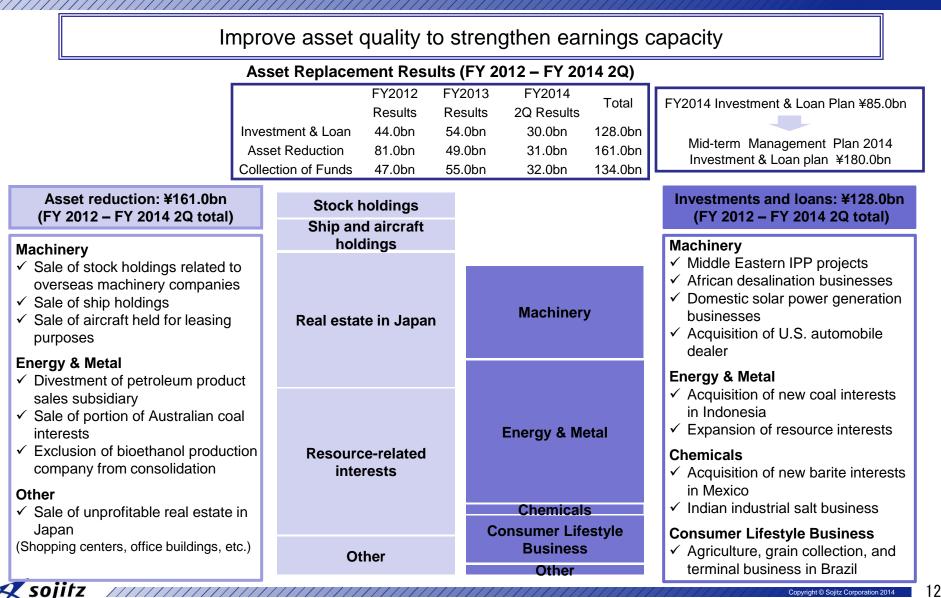
# Progress of Mid-term Management Plan 2014 Overview -





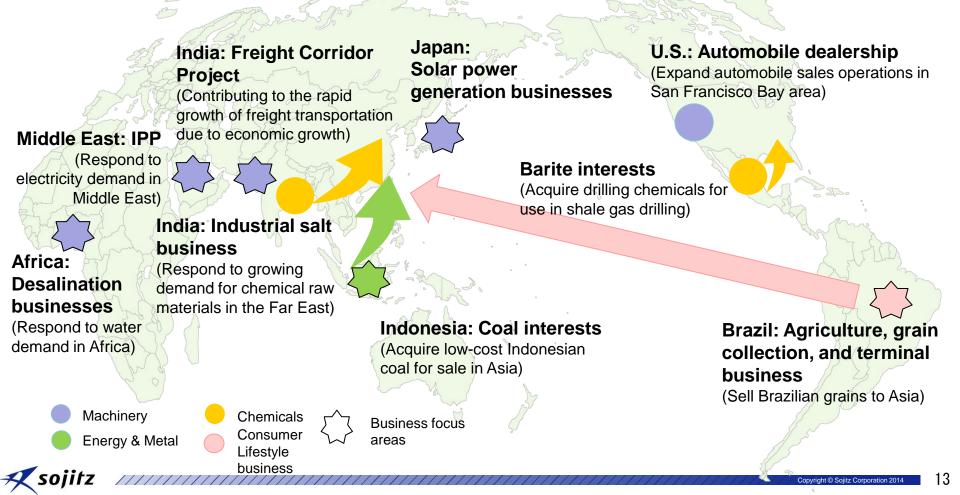
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#### Progress of Mid-term Management Plan 2014 - Asset Replacement -



## Progress of Mid-term Management Plan 2014 New Projects by Region -

We undertake new projects in future growth fields with a particular focus on the business focus areas of Mid-Term Management Plan 2014.

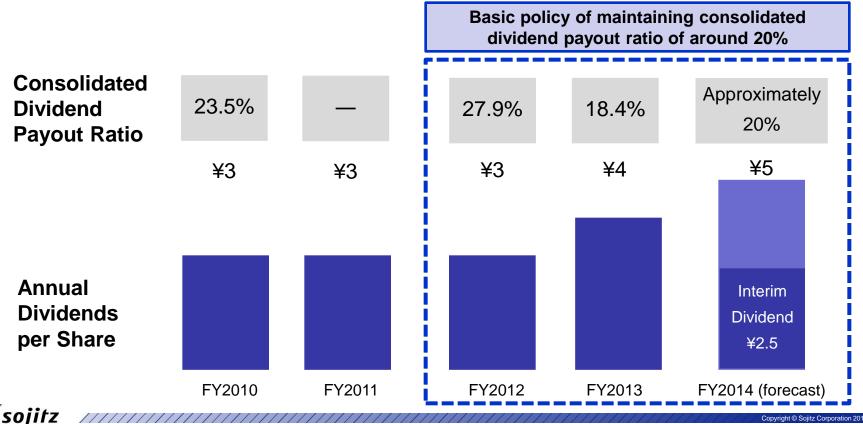


## III. Dividends

#### **Dividend Policy**

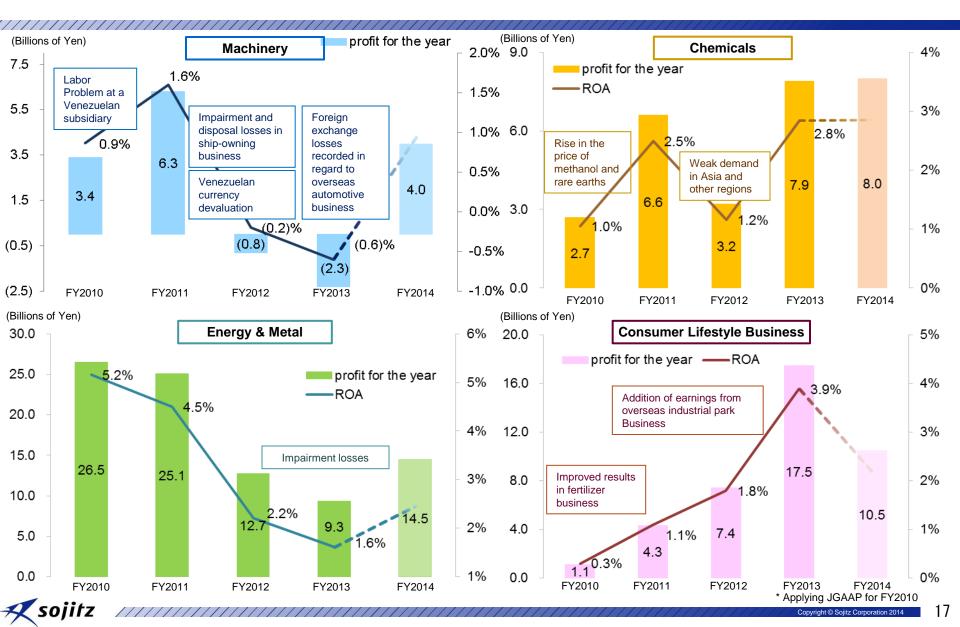
#### **Basic dividend policy**

Sojitz recognizes that paying stable, continuous dividends is an important management priority, together with enhancing shareholder value and boosting competitiveness by accumulating and effectively utilizing retained earnings

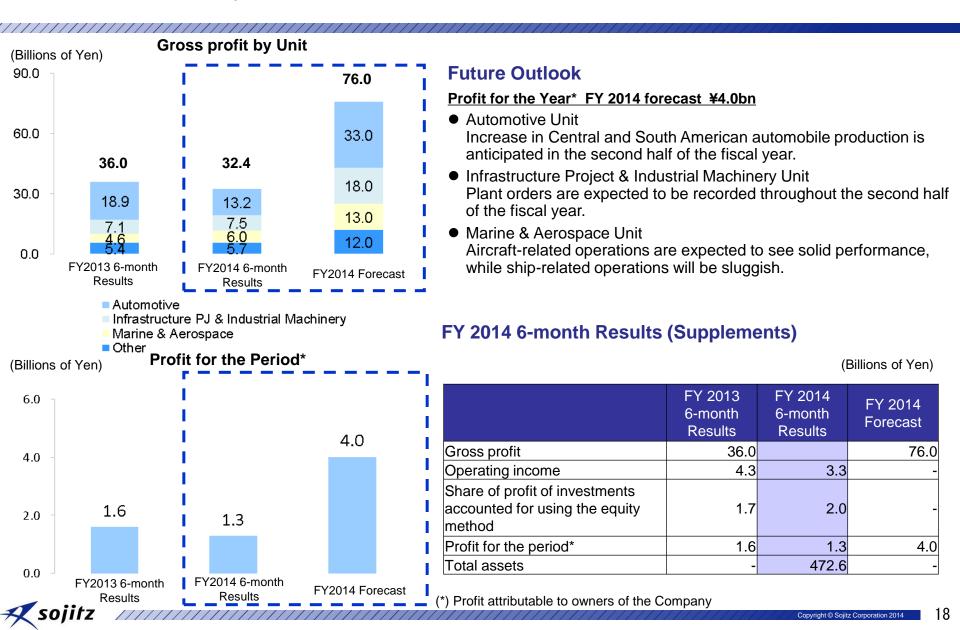


## [Supplemental Data I.] Segment Information

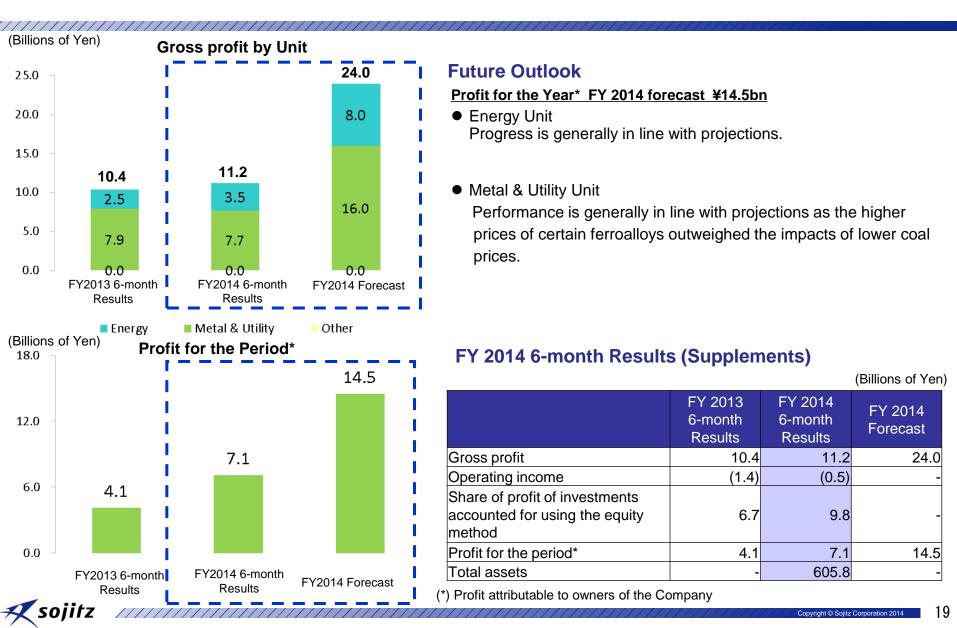
#### Profit for the year, ROA by segment



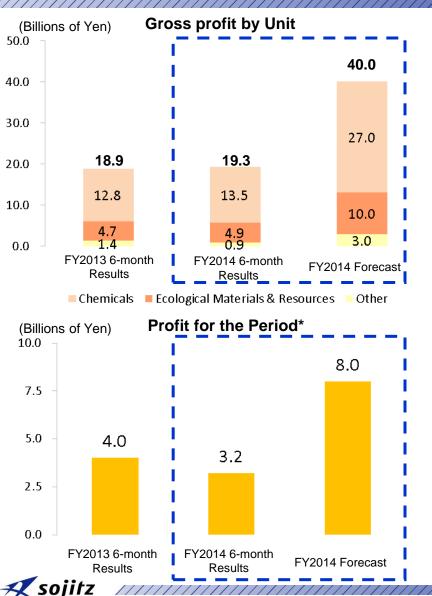
#### Machinery



#### Energy & Metal



#### Chemicals



#### **Future Outlook**

#### Profit for the Year\* FY 2014 forecast ¥8.0bn

Chemicals Unit

Despite the negative impacts of fluctuations in market prices in methanol businesses, performance is generally in line with projections because of solid transactions in plastic resin operations centered on Asia.

 Ecological Materials & Resources Unit There is concern that new investment and loan projects will be delayed in achieving profitability.

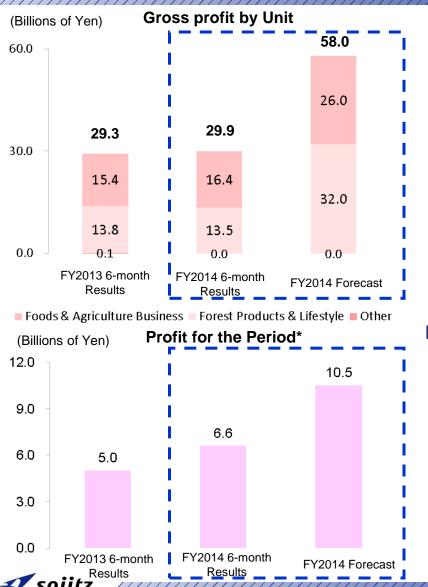
#### FY 2014 6-month Results (Supplements)

(Billions of Yen)

	FY 2013 6-month Results	FY 2014 6-month Results	FY 2014 Forecast
Gross profit	18.9	19.3	40.0
Operating income	7.0	6.2	-
Share of profit of investments accounted for using the equity method	0.3	0.3	-
Profit for the period*	4.0	3.2	8.0
Total assets	-	283.9	-

(\*) Profit attributable to owners of the Company

#### Consumer Lifestyle Business



#### **Future Outlook**

#### Profit for the Year\* FY 2014 forecast ¥10.5bn

- Foods & Agriculture Business Unit Progress is impressive due to the strong performance of overseas fertilizer and meat import businesses.
- Forest Product & Lifestyle Unit Performance was solid in overseas industrial park businesses, but lumber transactions were sluggish.

#### FY 2014 6-month Results (Supplements)

(Billions of Yen)

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	FY 2013 6-month Results	FY 2014 6-month Results	FY 2014 Forecast
Gross profit	29.3	29.9	58.0
Operating income	9.3	9.3	
Share of profit of investments accounted for using the equity method	1.7	2.8	
Profit for the period*	5.0	6.6	10.5
Total assets	-	483.4	
(*) Profit attributable to owners of the	Company		

) Profit attributable to owners of the Company

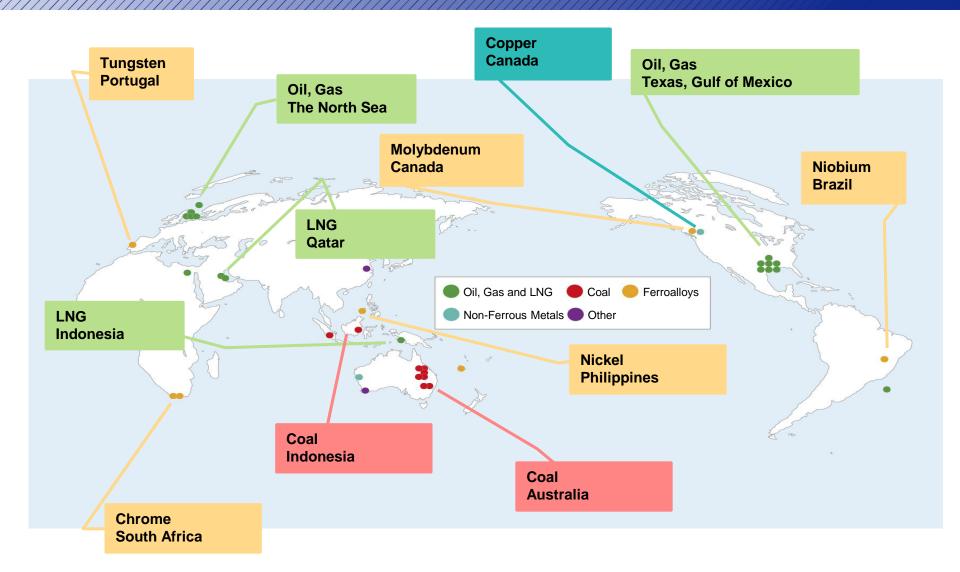
#### Profit for the period (attributable to owners of the Company) by segment

(Billions of yen)	FY 2013 1Q	FY 2013 2Q	FY 2013 3Q	FY 2013 4Q	FY 2013	FY 2014 1Q	FY 2014 2Q
Machinery	(0.5)	2.1	3.7	(7.6)	(2.3)	0.2	1.1
Energy & Metal	0.9	3.2	(1.0)	6.2	9.3	3.5	3.6
Chemicals	2.2	1.8	1.7	2.2	7.9	1.9	1.3
Consumer Lifestyle Business	3.5	1.5	2.0	10.5	17.5	3.4	3.2
Other	1.8	(2.5)	0.5	(4.9)	(5.1)	(0.1)	(1.4)
Total	7.9	6.1	6.9	6.4	27.3	8.9	7.8



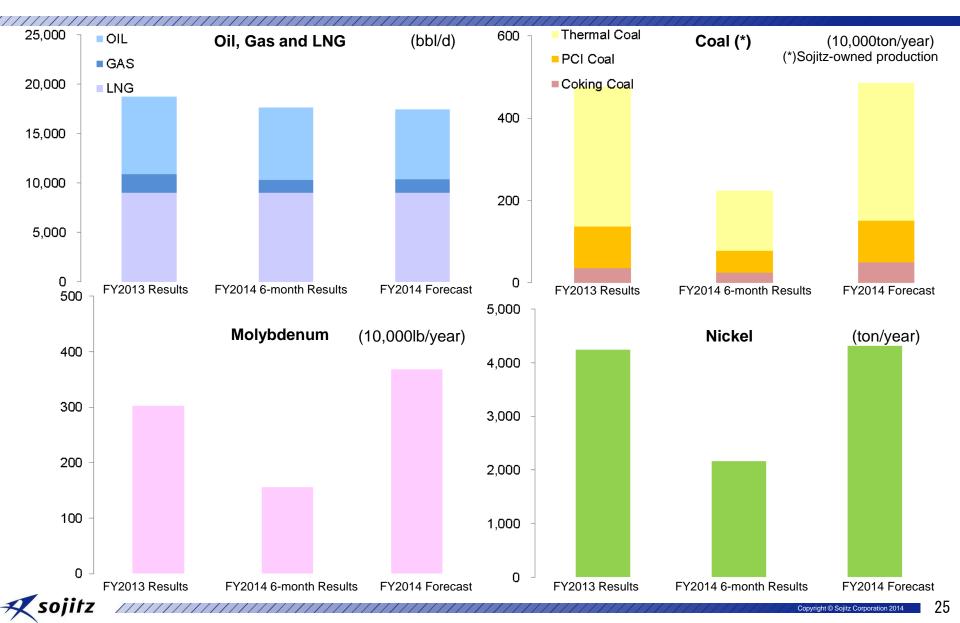
## [Supplemental Data II.] Energy & Mineral Resources

#### Overview of Major Interests



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#### Share of Production Volume from Major Interests



## [Supplemental Data III.] Summary of Financial Results

## Summary of Profit or Loss (IFRS)

(Billions of Yen)	FY2011 Results	FY2012 Results	FY2013 Results	FY2014 6-month Results
Net sales (JGAAP)	4,321.7	3,934.5	4,046.6	1,944.8
Gross profit	217.1	187.2	198.2	96.2
Operating profit	57.5	25.5	23.7	18.9
Share of profit (loss) of investments accounted for using the equity method	16.3	15.8	31.0	15.0
Profit before tax	58.5	28.1	44.0	28.3
Profit for the year attributable to owners of the Company	(1.0)	13.4	27.3	16.7
Comprehensive income attributable to owners of the Company	(16.2)	56.1	82.2	39.1
Core earnings	65.8	38.5	68.0	28.5
(Reference)				
ROA	(0.0)%	0.6%	1.2%	-
ROE	(0.3)%	3.8%	6.5%	_

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## Summary of Balance Sheets (IFRS)

(Billions of Yen)	Apr. 1, 2011	End of Mar. 2012	End of Mar. 2013	End of Mar. 2014	End of Sep. 2014
Total assets	2,170.1	2,190.7	2,150.1	2,220.2	2,269.4
Total equity	346.3	330.0	382.6	459.9	501.1
Risk assets (vs. Total equity)	330.0 (1.0 times)	330.0 (1.0 times)	340.0 (0.9 times)	350.0 (0.8 times)	320.0 (0.6 times)
Current ratio	148.6%	142.5%	152.1%	162.8%	169.4%
Long-term debt ratio	77.0%	73.3%	76.0%	78.7%	80.0%
Equity ratio	16.0%	15.1%	17.8%	20.7%	22.1%
Net interest- bearing debt	697.2	676.4	643.3	640.2	641.3
Net DER	2.0 times	2.0 times	1.7 times	1.4 times	1.3 times



## Summary of Profit or Loss (JGAAP)

(Billions of Yen)	FY2007 Results	FY2008 Results	FY2009 Results	FY2010 Results	FY2011 Results(*)	FY2012 Results
Net sales	5,771.0	5,166.2	3,844.4	4,014.6	4,494.2	3,955.9
Gross profit	277.7	235.6	178.2	192.7	231.6	192.1
Operating income	92.4	52.0	16.1	37.5	64.5	33.3
Ordinary income	101.5	33.6	13.7	45.3	62.2	34.5
Net income	62.7	19.0	8.8	16.0	(3.6)	14.3
Core earnings	101.7	48.3	14.4	41.9	65.0	35.4
(Reference)						
ROA	2.4%	0.8%	0.4%	0.7%	(0.2)%	0.7%
ROE	13.0%	4.8%	2.6%	4.7%	(1.1)%	4.3%

(\*) A fifteen-month accounting period was applied for the significant overseas consolidated subsidiaries which underwent a change in their fiscal year end date

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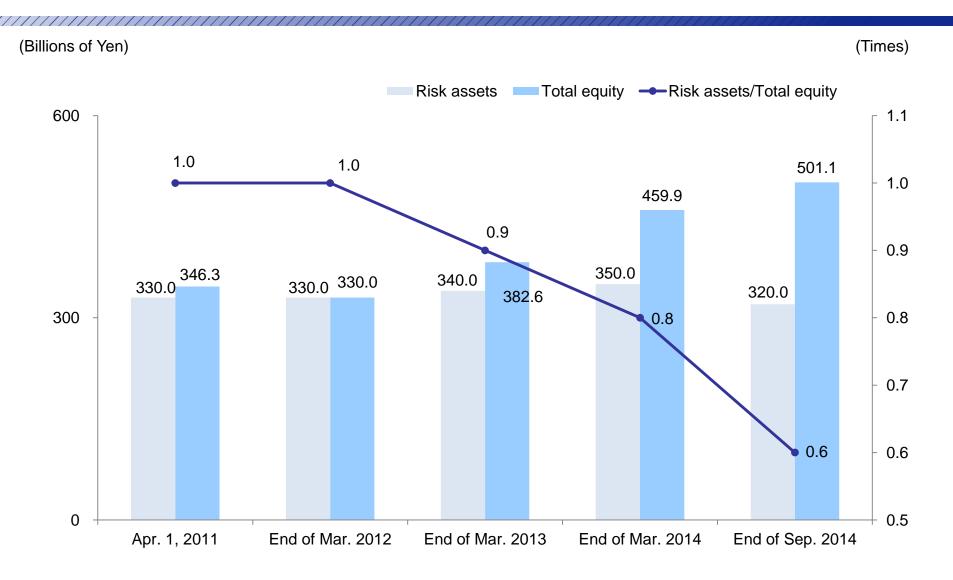
#### Summary of Balance Sheets (JGAAP)

(Billions of Yen)	End of Mar. 2008	End of Mar. 2009	End of Mar. 2010	End of Mar. 2011	End of Mar. 2012	End of Mar. 2013
Total assets	2,669.4	2,313.0	2,160.9	2,117.0	2,120.6	2,086.4
Total equity(*) (Total net assets)	476.0 (520.3)	319.0 (355.5)	352.4 (377.4)	330.0 (355.5)	305.9 (330.5)	353.5 (382.5)
Risk assets (vs. Equity)	380.0 (0.8 times)	350.0 (1.1 times)	320.0 (0.9 times)	310.0 (0.9 times)	300.0 (1.0 times)	300.0 (0.8 times)
Current ratio	121.1%	141.7%	152.7%	142.2%	137.0%	147.2%
Long-term debt ratio	54.0%	66.7%	74.3%	72.3%	70.7%	73.9%
Equity ratio	17.8%	13.8%	16.3%	15.6%	14.4%	16.9%
Net interest- bearing debt	918.9	865.3	737.8	700.6	647.8	616.2
Net DER Net DE ratio based on total net assets	1.9 times (1.8 times)	2.7 times (2.4 times)	2.1 times (2.0 times)	2.1 times (2.0 times)	2.1 times (2.0 times)	1.7 times (1.6 times)

(\*) Total equity = Total net assets – Minority interests

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## Risk Assets and Total Equity (IFRS)



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