

Consolidated Financial Results
for the First Half Fiscal Year ending March 31, 2014
(From April 1, 2013 to September 30, 2013)

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Consolidated Statements of Cash Flows

(Millions of Yen)

	For the 1st Half Fiscal Year Ended March 31, 2013 (From April 1, 2012 to September 30, 2012)	For the 1st Half Fiscal Year Ending March 31, 2014 (From April 1, 2013 to September 30, 2013)
Cash flows from operating activities		
Profit for the period	15,007	16,879
Depreciation and amortization	15,120	19,698
Impairment loss of fixed assets	819	298
Finance (income) costs	6,588	5,723
Share of (profit) loss of investments accounted for using the equity method	(6,554)	(10,703)
(Gain) loss on sale of fixed assets	(933)	72
Income tax expenses	4,378	9,422
(Increase) decrease in trade and other receivables	47,283	26,924
(Increase) decrease in inventories	(3,295)	(130)
Increase (decrease) in trade and other payables	(21,069)	(14,973)
Increase (decrease) in retirement benefits	92	344
Others	(3,888)	(3,198)
Subtotal	53,550	50,356
Interests earned	2,414	2,478
Dividends received	10,098	8,743
Interests paid	(11,123)	(10,596)
Income taxes paid	(7,411)	(9,189)
Net cash provided (used) by/in operating activities	47,528	41,793
Cash flows from investing activities		
Purchase of property, plant and equipment	(15,991)	(12,976)
Proceeds from sale of property, plant and equipment	4,919	1,703
Purchase of intangible assets	(4,861)	(1,477)
(Increase) decrease in short-term loans receivable	(82)	(1,165)
Payment for long-term loans receivable	(2,961)	(1,817)
Collection of long-term loans receivable	519	2,490
Purchase of subsidiaries	-	10
Proceeds from (payments for) sale of subsidiaries	(4,309)	194
Purchase of investments	(1,693)	(6,729)
Proceeds from sale of investments	4,443	2,620
Others	291	4,803
Net cash provided (used) by/in investing activities	(19,726)	(12,343)
Cash flows from financing activities		
Increase (decrease) in short-term debts and commercial papers	(15,018)	(3,266)
Proceeds from long-term debts	84,821	82,093
Repayment of long-term debts	(94,074)	(105,090)
Proceeds from issuance of bonds	9,953	19,927
Redemption of bonds	(35,000)	(20,000)
Payment for acquisition of subsidiaries interests from non-controlling interest holders	(40)	(0)
Proceeds from non-controlling interest holders	71	48
Purchase of treasury stock	(0)	(1)
Dividends paid	(1,876)	(1,876)
Dividends paid to non-controlling interest holders	(268)	(305)
Others	(383)	(889)
Net cash provided (used) by/in financing activities	(51,815)	(29,359)
Net increase (decrease) in cash and cash equivalents	(24,012)	90
Cash and cash equivalents at the beginning of the period	425,595	424,371
Effect of exchange rate changes on cash and cash equivalents	(5,400)	3,588
Cash and cash equivalents at the end of the period	396,182	428,050

Consolidated Statements of Cash Flows
for the First Half Fiscal Year ending March 31, 2014 (Supplementary)

	FY 2013 1H	Details
① Net cash provided by operating activities		
		(Billions of Yen)
1. Profit for the period before tax and depreciation and amortization	46.0	
2. Excluding profits/losses that do not affect cash flow	6.0	Impairment loss on fixed assets, Financial income/costs
3. Adjustment of profits/losses related to investment activities	(10.6)	Share of profit of investments accounted for using the equity method, Gain (loss) on sale and disposal of fixed assets
4. Other	0.4	
Total	41.8	
② Net cash provided (used) by/in investing activities		
1. Noncurrent assets		
Purchase of property, plant and equipment	(13.0)	Oil-related equipment, Overseas industrial park-related equipment
Purchase of intangible assets	(1.5)	
Proceeds from sales of property, plant and equipment	1.7	
Sub-total	(12.8)	
2. Investments		
Purchase of investments	(6.7)	Investment in overseas businesses
Proceeds from sale of investments	2.6	
Sub-total	(4.1)	
3. Loans receivable		
Decrease (increase) in short-term loans receivable	(1.2)	
Payments of long-term loans receivable	(1.8)	
Collection of long-term loans receivable	2.5	
Sub-total	(0.5)	
4. Other	5.1	Sale of real estate held for investment
Total	(12.3)	
Free cash flow (① + ②)	29.5	
③ Net cash provided (used) by/in financing activities		
1. Decrease (increase) in short-term debts and commercial papers	(3.3)	
2. Long-term loans payable		
Proceeds from long-term loans payable	82.1	
Repayment of long-term loans payable	(105.1)	
Sub-total	(23.0)	
3. Bonds		
Proceeds from issuance of bonds	19.9	
Redemption of bonds	(20.0)	
Sub-total	(0.1)	
4. Cash dividends paid	(1.9)	
5. Other	(1.1)	
Total	(29.4)	

Segment Information

For the first half fiscal year ended March 31, 2013 (April 1, 2012 - September 30, 2012)

(In millions of yen)

	Reportable segments					Others	Reconciliations	Consolidated
	Machinery	Energy & Metal	Chemicals	Consumer Lifestyle Business	Total			
Revenue								
External revenue	163,524	319,983	171,834	225,325	880,667	22,844	—	903,512
Inter-segment revenue	857	—	3	2	863	191	(1,055)	—
Total revenue	164,381	319,983	171,837	225,327	881,531	23,036	(1,055)	903,512
Segment profit (loss)	(328)	3,043	3,370	3,501	9,588	1,387	1,414	12,390
Net sales*								
External net sales	429,277	470,000	283,467	750,754	1,933,498	26,328	—	1,959,827

Segment profit (loss) is reconciled based on the profit for the period attributable to owners of the Company under the consolidated statements of profit or loss.

Reconciliation of segment profit of 1,414 million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to 1,199 million yen, and unallocated dividend income and others of 215 million yen.

For the first half fiscal year ending March 31, 2014 (April 1, 2013 - September 30, 2013)

(In millions of yen)

	Reportable segments					Others	Reconciliations	Consolidated
	Machinery	Energy & Metal	Chemicals	Consumer Lifestyle Business	Total			
Revenue								
External revenue	183,381	226,646	183,286	265,067	858,381	45,626	—	904,008
Inter-segment revenue	784	—	4	1	789	170	(960)	—
Total revenue	184,165	226,646	183,290	265,069	859,171	45,797	(960)	904,008
Segment profit (loss)	1,643	4,137	4,007	5,010	14,798	2,965	(3,770)	13,994
Net sales*								
External net sales	481,343	378,828	310,549	782,435	1,953,156	49,001	—	2,002,158

Segment profit (loss) is reconciled based on the profit for the period attributable to owners of the Company under the consolidated statements of profit or loss.

Reconciliation of segment loss of (3,770) million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to (3,952) million yen, and unallocated dividend income and others of 182 million yen.

* Net sales above is based on JGAAP, and includes transactions where Sojitz Group took part as a transaction agent.

Details of Industry Segments

【Net sales】	(Billions of Yen)			<u>Reasons for change</u>
	<u>FY 2012 1H</u>	<u>FY 2013 1H</u>	<u>Change</u>	
Machinery	429.3	481.3	52.0	Higher revenues associated with completed overseas orders for large-scale steelmaking facilities as well as with the benefits of yen depreciation in overseas automotive businesses.
Energy & Metal	470.0	378.8	(91.2)	Net sales fell due to divestment of a petroleum product sales subsidiary in the previous fiscal year.
Chemicals	283.5	310.5	27.0	Net sales grew as a result of growth in overseas subsidiaries sales in the wake of the yen depreciation.
Consumer Lifestyle Business	750.8	782.4	31.6	Net sales increased due to higher wheat trading volumes as well as to the benefits of yen depreciation in overseas fertilizer businesses.
Other	26.2	49.2	23.0	Net sales grew as a result of the sale of real estate held for resale.
Consolidated	1,959.8	2,002.2	42.4	

【Profit for the period】	(Billions of Yen)			<u>Reasons for change</u>
	<u>FY 2012 1H</u>	<u>FY 2013 1H</u>	<u>Change</u>	
Machinery	(0.3)	1.6	1.9	Profit grew due to firm overseas automotive businesses as well as a rise in plant-related transactions.
Energy & Metal	3.0	4.1	1.1	Profit for the period was up due to a decrease in share of loss of investments accounted for using the equity method.
Chemicals	3.4	4.0	0.6	Profits increased due to the solid volume of transactions related to chemicals products in Asia.
Consumer Lifestyle Business	3.5	5.0	1.5	Profit growth was supported by strong overseas fertilizer businesses.
Elimination & Unallocate	2.8	(0.7)	(3.5)	Profit decreased due to increase of income tax expenses.
Consolidated	12.4	14.0	1.6	

Increase/Decrease in the Number of
Consolidated Subsidiaries and Associates

Changes in the number of consolidated subsidiaries and associates during the first half of fiscal 2014
(April 1, 2013 - September 30, 2013)

(Number of Companies)	As of March 31, 2013	As of September 30, 2013	Changes
Subsidiaries	317	319	2
Equity-method Associates	131	125	(6)
Total	448	444	(4)

Changes in major subsidiaries during the first half of fiscal 2014 (April 1, 2013 - September 30, 2013)

○ **Major new subsidiaries**

Consolidated subsidiaries

(Segment)	(Company name)	(Main business)
Machinery	Mirai Power (Kamikita Rokkasho) Corporation	Solar power generation

Equity-method associates

(Segment)	(Company name)	(Main business)
Others	PT. IS JAYA LOGISTIK	Logistics (Indonesia)

○ **Major companies excluded from consolidation**

Consolidated subsidiaries

(Segment)	(Company name)	(Main business)
Energy & Metal	CoalinQ Corporation	Operation of an online site for coal users (e-trade and information services)

Equity-method associates

(Segment)	(Company name)	(Main business)
Chemicals	Sepro Membranes Inc.	Manufacture of membranes for filtration (U.S.)

Impact on the Profit due to
Increase and Decrease of Consolidated Subsidiaries
(compared with the year - earlier period)

Increase

(Billions of Yen)

	Net Sales	Gross Profit	Profit for the period
Consolidated subsidiaries	0.0	0.0	0.0

Decrease

(Billions of Yen)

	Net Sales	Gross Profit	Profit for the period
Consolidated subsidiaries	(101.9)	(2.5)	(0.1)

(Note)

In general, figures in the above tables are based on the financial statements prepared by each company.

Performance at Consolidated Subsidiaries and Associates

(1) Number of Consolidated Subsidiaries and Associates

(Number of Companies)

		As of September 30, 2012			As of September 30, 2013			Change		
		Profit	Loss	Total	Profit	Loss	Total	Profit	Loss	Total
Consolidated subsidiaries	Domestic	61	29	90	51	40	91	(10)	11	1
	Overseas	141	90	231	146	82	228	5	(8)	(3)
	Total	202	119	321	197	122	319	(5)	3	(2)
	% of total	62.9%	37.1%	100.0%	61.8%	38.2%	100.0%			
Associates	Domestic	31	7	38	24	7	31	(7)	0	(7)
	Overseas	76	25	101	69	25	94	(7)	0	(7)
	Total	107	32	139	93	32	125	(14)	0	(14)
	% of total	77.0%	23.0%	100.0%	74.4%	25.6%	100.0%			
Total	Domestic	92	36	128	75	47	122	(17)	11	(6)
	Overseas	217	115	332	215	107	322	(2)	(8)	(10)
	Total	309	151	460	290	154	444	(19)	3	(16)
	% of total	67.2%	32.8%	100.0%	65.3%	34.7%	100.0%			

(2) Earnings of Consolidated Subsidiaries and Associates

(Billions of Yen)

		For the 1st Half Fiscal Year Ended March 31, 2013 (From Apr.1, 2012 to Sep. 30, 2012)			For the 1st Half Fiscal Year Ending March 31, 2014 (From Apr.1, 2013 to Sep. 30, 2013)			Change		
		Profit	Loss	Total	Profit	Loss	Total	Profit	Loss	Total
Consolidated subsidiaries	Domestic	4.4	(1.2)	3.2	5.2	(1.9)	3.3	0.8	(0.7)	0.1
	Overseas	13.0	(4.4)	8.6	14.5	(5.8)	8.7	1.5	(1.4)	0.1
	Total	17.4	(5.6)	11.8	19.7	(7.7)	12.0	2.3	(2.1)	0.2
Associates	Domestic	5.8	(0.2)	5.6	7.0	(0.7)	6.3	1.2	(0.5)	0.7
	Overseas	4.1	(4.0)	0.1	5.3	(1.1)	4.2	1.2	2.9	4.1
	Total	9.9	(4.2)	5.7	12.3	(1.8)	10.5	2.4	2.4	4.8
Total	Domestic	10.2	(1.4)	8.8	12.2	(2.6)	9.6	2.0	(1.2)	0.8
	Overseas	17.1	(8.4)	8.7	19.8	(6.9)	12.9	2.7	1.5	4.2
	Total	27.3	(9.8)	17.5	32.0	(9.5)	22.5	4.7	0.3	5.0

Performance at Principal Subsidiaries and Associates

○ Profit

(Billions of Yen)

Company	Ownership	Equity in earnings			Main business
		FY 2012 1H	FY 2013 1H	Changes	
(Consolidated subsidiaries)					
MMC Automotriz, S.A.	100.00%	1.3	1.6	0.3	Assembly and sales of automobiles (Venezuela)
P.T. Kaltim Methanol Industri	85.00%	0.9	1.2	0.3	Manufacture and sale of Methanol (Indonesia)
Sojitz Asia Pte. Ltd.	100.00%	0.4	0.9	0.5	Overseas Group Company
Sojitz Building Materials Corporation	100.00%	0.4	0.7	0.3	Trading company specializing in sale of construction materials
Sojitz Coal Resources Pty Ltd.	100.00%	1.1	0.7	(0.4)	Investment in coal mines (Australia)
(Equity-method associates)					
Metal One Corporation	40.00%	3.6	3.7	0.1	Export and import as well as domestic and offshore trade of steel-related products
LNG Japan Corporation	50.00%	0.7	1.0	0.3	LNG business and related investments
Nisshin France S.A.	20.00%	0.9	0.7	(0.2)	Investment in ferronickel manufacturers (France)
Mitsubishi Motors Philippines Corporation	49.00%	0.6	0.7	0.1	Import, assembly and sale of Mitsubishi automobiles (Philippines)

○ Loss

(Billions of Yen)

Company	Ownership	Equity in earnings			Main business
		FY 2012 1H	FY 2013 1H	Changes	
(Consolidated subsidiaries)					
Nissho Electronics Corporation	100.00%	(0.2)	(1.4)	(1.2)	Providing leading-edge IT solutions and services
Sojitz Energy Venture Inc.	100.00%	1.0	(1.0)	(2.0)	Oil and natural gas development in the U.S.
Sojitz Moly Resources, Inc.	100.00%	(0.7)	(0.8)	(0.1)	Investment in molybdenum mine (Canada)
(Equity-method associates)					
Japan Alumina Associates (Australia) Pty. Ltd.	50.00%	(0.3)	(0.6)	(0.3)	Investment in alumina refinery business (Australia)

Major Consolidated Subsidiaries and Affiliates

()% is the share as of September 30, 2013

Consolidated subsidiaries

(Millions of Yen)

Domestic

Sojitz Machinery Corporation		(100.00%)	
	12/9	13/3	13/9
Net sales	31,087	65,672	26,947
Gross profit	2,288	4,487	1,824
Net income	470	817	79
Equity in earnings	470	817	79

Sojitz Marine & Engineering Corporation		(100.00%)	
(Consolidated)	12/9	13/3	13/9
Net sales	35,262	59,469	18,372
Gross profit	1,632	3,152	1,498
Net income	(164)	236	231
Equity in earnings	(164)	236	231

Nissho Electronics Corporation (Consolidated)		(100.00%)	
	12/9	13/3	13/9
Net sales	16,942	36,336	16,915
Gross profit	4,442	9,740	3,997
Net income	(119)	(680)	(1,390)
Equity in earnings	(119)	(680)	(1,390)

SAKURA Internet Inc		(40.29%)	
	12/9	13/3	13/9
Net sales	4,671	9,482	4,952
Gross profit	1,295	2,589	1,305
Net income	261	479	176
Equity in earnings	105	192	71

Sojitz Aerospace Corporation		(100.00%)	
	12/9	13/3	13/9
Net sales	55,354	122,939	70,268
Gross profit	1,443	3,294	1,550
Net income	158	479	113
Equity in earnings	158	479	113

Pla Matels Corporation (Consolidated)		(46.55%)	
	12/9	13/3	13/9
Net sales	28,283	55,610	28,753
Gross profit	1,583	3,108	1,564
Net income	225	420	38
Equity in earnings	105	195	17

Consolidated to Sojitz Pla-Net Holdings, Inc.

Sojitz Pla-Net Holdings, Inc. (Consolidated)		(100.00%)	
	12/9	13/3	13/9
Net sales	104,353	206,983	105,584
Gross profit	5,010	10,029	4,575
Net income	(146)	(1,072)	(436)
Equity in earnings	(146)	(1,072)	(436)

Sojitz Building Materials Corporation (Consolidated)		(100.00%)	
	12/9	13/3	13/9
Net sales	79,009	159,109	87,316
Gross profit	2,825	6,159	3,713
Net income	416	829	824
Equity in earnings	416	829	824

Sojitz Foods Corporation (Consolidated)		(100.00%)	
	12/9	13/3	13/9
Net sales	73,238	147,799	77,113
Gross profit	2,881	5,943	2,706
Net income	479	832	400
Equity in earnings	479	832	400

Sojitz General Merchandise Corporation		(100.00%)	
	12/9	13/3	13/9
Net sales	3,536	8,358	3,144
Gross profit	557	1,239	490
Net income	45	161	15
Equity in earnings	45	161	15

Sojitz Infinity Inc. (Consolidated)		(100.00%)	
	12/9	13/3	13/9
Net sales	3,459	8,112	3,839
Gross profit	1,821	4,253	2,000
Net income	(172)	13	(157)
Equity in earnings	(172)	13	(157)

Overseas

MMC Automotriz, S.A.		(100.00%)	
	12/9	13/3	13/9
Net sales	20,574	34,396	29,447
Gross profit	4,806	6,994	6,821
Net income	1,370	320	1,580
Equity in earnings	1,265	320	1,580

Sojitz Coal Resources Pty Ltd. (Consolidated)		(100.00%)	
	12/9	13/3	13/9
Net sales	19,696	40,328	20,246
Gross profit	3,706	5,380	1,380
Net income	1,060	2,719	697
Equity in earnings	1,060	2,719	697

Consolidated subsidiaries

(Millions of Yen)

	Sojitz Energy Venture Inc. (100.00%)		
	12/9	13/3	13/9
Net sales	4,967	9,909	6,423
Gross profit	1,997	2,700	145
Net income	1,115	1,501	(1,027)
Equity in earnings	1,115	1,501	(1,027)

	Sojitz Moly Resources, Inc. (100.00%)		
	12/9	13/3	13/9
Net sales	1,040	2,081	1,372
Gross profit	(808)	(1,507)	(838)
Net income	(717)	(1,422)	(811)
Equity in earnings	(717)	(1,422)	(811)

	P.T. Kaltim Methanol Industri (85.00%)		
	12/9	13/3	13/9
Net sales	10,083	17,080	11,887
Gross profit	1,739	2,400	2,288
Net income	1,050	(795)	1,380
Equity in earnings	893	(676)	1,173

	Sojitz Corporation of America (Consolidated) (100.00%)		
	12/9	13/3	13/9
Net sales	15,556	31,535	17,433
Gross profit	3,509	7,345	3,647
Net income	355	657	(38)
Equity in earnings	355	657	(38)

	Sojitz Europe Plc (Consolidated) (100.00%)		
	12/9	13/3	13/9
Net sales	28,681	55,884	29,909
Gross profit	1,601	3,107	1,913
Net income	116	(123)	424
Equity in earnings	116	(123)	424

	Sojitz Asia Pte. Ltd. (Consolidated) (100.00%)		
	12/9	13/3	13/9
Net sales	76,052	150,911	103,010
Gross profit	2,081	4,516	2,934
Net income	436	939	903
Equity in earnings	436	939	903

	Sojitz (Hong Kong) Ltd. (Consolidated) (100.00%)		
	12/9	13/3	13/9
Net sales	33,200	69,037	45,389
Gross profit	293	571	342
Net income	162	352	253
Equity in earnings	162	352	253

Equity-method associates

	Domestic LNG Japan Corporation (Consolidated) (50.00%)		
	12/9	13/3	13/9
Net sales	214,299	440,864	249,806
Gross profit	8,518	12,640	5,866
Net income	927	10,342	1,698
Equity in earnings	463	5,171	849

	Metal One Corporation (Consolidated) (40.00%)		
	12/9	13/3	13/9
Net sales	1,175,398	2,305,696	1,247,262
Gross profit	54,659	107,704	63,396
Net income	7,570	21,858	10,143
Equity in earnings	3,028	8,743	4,057

	JALUX Inc. (Conoslidated) (22.00%)		
	12/9	13/3	13/9
Net sales	41,428	85,937	48,088
Gross profit	9,435	18,992	9,836
Net income	392	779	570
Equity in earnings	87	173	126

	Overseas Coral Bay Nickel Corporation (18.00%)		
	12/9	13/3	13/9
Net sales	12,105	25,995	12,780
Gross profit	1,887	4,318	549
Net income	1,575	3,732	215
Equity in earnings	283	671	38

	Cariboo Copper Corp. (50.00%)		
	12/9	13/3	13/9
Net sales	3,385	6,700	4,218
Gross profit	753	1,168	660
Net income	398	499	226
Equity in earnings	199	249	113

	Japan Alumina Associates (Australia) Pty. Ltd. (50.00%)		
	12/9	13/3	13/9
Net sales	3,776	10,003	6,449
Gross profit	(624)	(884)	(164)
Net income	(604)	(1,009)	(1,126)
Equity in earnings	(302)	(504)	(563)

(Notes)

1. In general, figures in the above tables are based on the financial statements prepared by each company.

2. "Equity in earnings" is calculated by multiplying the respective company's net income by our percentage of ownership in that company as of the end of the respective fiscal period. Changes in ownership during the fiscal period are not taken into account.

Country Risk Exposure (Consolidated)

Exposure (As of September 30, 2013)

(Note)

We calculate exposure for the consolidated Sojitz Group by tallying assets that are exposed to country risk.

We disclose exposure for the entire Sojitz Group and for the following assets: investments, loans, guarantees, and operating receivables and inventories (grouped as "operating receivables"); cash and deposits and financial assets (grouped as "cash and deposits, etc."); Bad debts, noncurrent assets, etc. (grouped as "other assets").

Exposure is tallied on the following bases:

- Country risk: Exposure is calculated based on the country in which credit counterparties, etc., are present.
- Substantial country risk: Exposure is adjusted based on the substantial country of risk, regardless of counterparties' country of domicile.

(Billions of Yen)

	Investments	Loans	Guarantees	Operating Receivables	Cash and Deposits, etc.	Other Assets	Country risk	Substantial country risk
Thailand	1.6	0.0	0.0	33.7	15.2	9.2	59.7	63.3
Malaysia	0.4	0.0	0.0	3.8	1.6	1.2	7.0	6.2
Indonesia	12.3	3.7	0.0	20.0	5.3	12.1	53.4	69.4
Philippines	17.8	0.4	0.0	19.4	0.9	1.7	40.2	25.2
China (include Hong Kong)	14.0	0.3	0.4	42.0	7.3	4.6	68.6	66.9
(China)	12.5	0.3	0.4	31.1	4.3	1.2	49.8	54.9
(Hong Kong)	1.5	0.0	0.0	10.9	3.0	3.4	18.8	12.0
Brazil	2.6	0.5	0.2	7.2	3.1	9.9	23.5	43.4
Venezuela	0.0	0.0	0.0	9.8	12.0	17.2	39.0	38.9
Argentina	0.5	0.0	0.0	3.7	0.3	1.9	6.4	3.3
Russia	0.4	0.0	0.0	14.7	9.1	0.3	24.5	24.1
Total	49.6	4.9	0.6	154.3	54.8	58.1	322.3	340.7

(Reference)

Exposure (As of March 31, 2013)

(Billions of Yen)

	Investments	Loans	Guarantees	Operating Receivables	Cash and Deposits, etc.	Other Assets	Country risk	Substantial country risk
Thailand	1.5	0.0	0.0	39.9	11.6	8.7	61.7	64.5
Malaysia	0.4	0.0	0.0	3.8	0.5	1.2	5.9	4.7
Indonesia	10.3	0.1	0.0	12.9	5.2	15.2	43.7	56.2
Philippines	16.3	0.4	0.0	15.8	0.7	1.7	34.9	24.1
China (include Hong Kong)	11.9	0.3	0.4	40.6	6.5	4.7	64.4	61.3
(China)	10.5	0.3	0.4	30.7	4.4	1.3	47.6	50.2
(Hong Kong)	1.4	0.0	0.0	9.9	2.1	3.4	16.8	11.1
Brazil	2.6	0.5	0.2	9.6	3.1	9.5	25.5	45.2
Venezuela	0.0	0.0	0.0	6.6	7.1	13.3	27.0	27.0
Argentina	0.5	0.0	0.0	3.5	0.1	1.9	6.0	3.7
Russia	0.4	0.0	0.0	21.4	4.9	0.3	27.0	27.3
Total	43.9	1.3	0.6	154.1	39.7	56.5	296.1	314.0

Real Estate (Consolidated)

Book value and unrealized profits of real estate for sale

(Billions of Yen)

	As of March 31, 2013		As of September 30, 2013		Change	
	Book Value	<u>unrealized profits</u>	Book Value	<u>unrealized profits</u>	Book Value	<u>unrealized profits</u>
Company	18.1	<u>1.3</u>	17.5	<u>0.9</u>	(0.6)	<u>(0.4)</u>
Consolidated subsidiaries	31.0	<u>1.3</u>	10.5	<u>0.6</u>	(20.5)	<u>(0.7)</u>
Consolidated Total	49.1	<u>2.6</u>	28.0	<u>1.5</u>	(21.1)	<u>(1.1)</u>

Book value of real estate (land, building and structure) in property, plant and equipment

(Billions of Yen)

	As of March 31, 2013	As of September 30, 2013	Change
Company	14.6	14.4	(0.2)
Consolidated subsidiaries	74.9	84.2	9.3
Consolidated Total	89.5	98.6	9.1

Book value of real estate for investment

(Billions of Yen)

	As of March 31, 2013	As of September 30, 2013	Change
Company	24.9	20.8	(4.1)
Consolidated subsidiaries	15.2	15.2	0.0
Consolidated Total	40.1	36.0	(4.1)

Number of Employees by Business Segment

(Number of Employees)

	As of March 31, 2013			As of September 30, 2013			Change		
	Company	Subsidiaries	Total	Company	Subsidiaries	Total	Company	Subsidiaries	Total
Machinery	285	5,355	5,640	273	5,252	5,525	(12)	(103)	(115)
Energy & Metal	247	848	1,095	260	849	1,109	13	1	14
Chemicals	233	1,437	1,670	236	1,451	1,687	3	14	17
Consumer Lifestyle Business	278	4,914	5,192	284	5,173	5,457	6	259	265
Other	683	1,683	2,366	689	1,669	2,358	6	(14)	(8)
Total	1,726	14,237	15,963	1,742	14,394	16,136	16	157	173

Notes

- Employee headcounts above indicate personnel employed by Sojitz and its subsidiaries including employees seconded by Sojitz Corporation.

(Reference)

Employee headcounts for Sojitz Corporation (including employees seconded by Sojitz Corporation to subsidiaries) was as follows: as of March 2013: 2,240; as of September 2013: 2,264

News Releases for the First Half Fiscal Year Ending March 31, 2014
(April 1, 2013 - September 30, 2013)

Segment	Date	Title
Machinery		
	2013/04/08	Riyadh PP11 IPP Project in Saudi Arabia Begins Commercial Operation - 1,729 MW Gas-Fired Combined-Cycle Power Generation Plant -
	2013/04/15	Commercial Operations of Sohar 2 and Barka 3 IPP Projects in Oman Start Projects Provide 1,488 MW in Total Generation Capacity
	2013/05/10	Sojitz Systems Launches Application Virtualization Organization to Support Migration from Windows® XP Full-Scale Entry into Service Business - Full Support for Application Migration to Windows® 7/8 using Original IE-Compatible Browser -
	2013/06/06	Agreement to Supply Five 1,700 kW Gas Turbines in Russia Signed High-Capacity Units to be Used at Gas Pipeline Compressor Stations in Cold Region
	2013/06/10	Sojitz Receives the Contract of Civil & Track Works for Western Dedicated Freight Corridor Project in India Largest Single Contract under Japanese ODA Loan
	2013/06/25	MHI and Sojitz Receive Order to Build Large-scale Ammonia Plant in Russia - Joint Project with Renaissance Heavy Industries -
	2013/07/31	Nissho Electronics and KDDI Vietnam to Offer Nissho-Blocks Based Cloud and IT Concierge Services at Long Duc Industrial Park
	2013/08/09	Sojitz Corporation Advances into Mega Solar Business at 4 domestic locations 106MW Generating at Rokkasho-mura and Other Locations
Chemicals		
	2013/06/12	Sojitz to Conduct a Feasibility Study on Gas Chemical Manufacturing Project in Papua New Guinea Memorandum Signed with Papua New Guinea Government
	2013/07/26	Sojitz Corporation's Subsidiary(Pla Matels Corporation)Revises Full-Year Earnings Forecasts
Consumer Lifestyle Business		
	2013/06/26	Vietnam's First Food Service Center in an Industrial Park Established Center Provides Meals to Park Residents Galaxy Shidax Supplies Meals at Long Duc Industrial Park
	2013/08/16	Sojitz Forms Capital and Business Tie-Up with City Mart Group Company, Myanmar's Largest Retail and Distribution Group Sojitz to Develop Consumer Goods and Foodstuffs Distribution and Logistics Business with City Mart Group's Premium Distribution Co., Ltd. in Myanmar
Other		
	2013/04/24	Notice Regarding Change of Corporate Auditors
	2013/05/08	Notice Regarding Extraordinary Loss Recorded on Non-Consolidated Statements for the Fiscal Year Ended March 31, 2013
	2013/05/08	Notice Regarding Differences Between Forecasts and Actual Financial Results
	2013/05/10	Sojitz Transfers Assets of a Subsidiary (Mallage Shobu)
	2013/06/20	Sojitz Logistics establishes Logistics Company in Indonesia New company will meet all ground, marine, and air transport needs

Forecast for the Year Ending March 31, 2014

Full-Year Forecast

(Billions of Yen)

	FY 2012 Results	FY 2013			Achieved A÷B
		FY 2013 1H Results A	FY 2013 Initial Forecast (May 8, 2013)	FY 2013 Revised Forecast (Nov.6, 2013) B	
Net sales *	3,934.5	2,002.2	4,280.0	4,280.0	47%
Gross profit	187.2	99.5	209.0	209.0	48%
Selling, general and administrative expenses	(151.0)	(76.6)	(163.0)	(163.0)	47%
Other income (expenses)	(10.7)	(1.6)	(8.0)	(8.0)	20%
Operating profit	25.5	21.3	38.0	38.0	56%
Finance income/costs	(13.2)	(5.7)	(16.0)	(16.0)	-
Interest expenses - net	<u>(16.3)</u>	<u>(7.5)</u>	<u>(17.5)</u>	<u>(17.5)</u>	-
Dividends received	<u>2.8</u>	<u>1.8</u>	<u>1.5</u>	<u>1.5</u>	-
Others	<u>0.3</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	-
Share of profit (loss) of investments accounted for using the equity method	15.8	10.7	23.0	23.0	-
Profit before tax	28.1	26.3	45.0	45.0	58%
Profit attributable to owners of the Company	13.4	14.0	25.0	25.0	56%

* Net sales above is based on JGAAP, and includes transactions where Sojitz Group took part as a transaction agent.

Gross profit forecast by industry segment

(Billions of Yen)

	FY 2012 Results	FY 2013			Achieved A÷B
		FY 2013 1H Results A	FY 2013 Initial Forecast (May 8, 2013)	FY 2013 Revised Forecast (Nov. 6, 2013) B	
Machinery	65.4	36.0	79.0	79.0	46%
Energy & Metal	31.0	10.4	28.5	25.0	42%
Chemicals	34.6	18.9	37.5	37.5	50%
Consumer Lifestyle Business	50.3	29.3	56.0	58.5	50%
Other	5.9	4.9	8.0	9.0	54%
Total	187.2	99.5	209.0	209.0	48%

Profit for the year (attributable to owners of the Company) forecast by industry segment

(Billions of Yen)

	FY 2012 Results	FY 2013			Achieved A÷B
		FY 2013 1H Results A	FY 2013 Initial Forecast (May 8, 2013)	FY 2013 Revised Forecast (Nov. 6, 2013) B	
Machinery	(0.8)	1.6	5.5	5.5	29%
Energy & Metal	12.7	4.1	16.0	10.0	41%
Chemicals	3.2	4.0	5.5	6.5	62%
Consumer Lifestyle Business	7.4	5.0	8.5	10.0	50%
Other	(9.1)	(0.7)	(10.5)	(7.0)	-
Total	13.4	14.0	25.0	25.0	56%

Change of Consolidated Statements of Financial Position【IFRS】

(Millions of Yen)

	2011/04/01 (the date of transition)	FY 2011	FY 2012	FY 2013 1H
Current assets				
Cash and cash equivalents	411,632	425,595	424,371	428,050
Time deposits	7,043	16,114	9,313	10,659
Trade and other receivables	515,633	544,525	508,690	491,316
Other investments	1,346	697	-	-
Derivatives	3,796	3,676	4,100	5,575
Inventories	265,794	284,038	297,389	298,654
Income tax receivables	2,646	2,725	4,778	4,066
Other current assets	69,277	57,124	41,231	44,231
Assets as held for sale	8,894	4,098	1,303	4,182
Total current assets	1,286,066	1,338,596	1,291,178	1,286,737
Non-current assets				
Property, plant and equipment	206,863	219,581	231,840	230,325
Goodwill	45,400	46,390	45,725	45,971
Intangible assets	71,111	71,922	63,207	58,469
Investment property	50,435	46,359	40,055	35,966
Investments accounted for using the equity method	261,834	257,379	279,815	297,385
Trade and other receivables	55,940	65,498	62,963	61,028
Other investments	128,301	113,222	114,596	131,026
Derivatives	805	115	229	74
Other non-current assets	11,323	16,293	10,976	10,076
Deferred tax assets	52,063	15,332	9,461	8,407
Total non-current assets	884,079	852,095	858,871	878,732
Total assets	2,170,145	2,190,692	2,150,050	2,165,469
Current liabilities				
Trade and other payables	521,682	557,198	515,989	506,744
Bonds and borrowings	256,228	298,455	258,375	209,041
Derivatives	4,640	8,989	15,952	11,291
Income tax payables	8,151	9,065	7,038	5,651
Provisions	1,680	4,074	1,419	2,699
Other current liabilities	70,288	60,314	50,150	51,066
Liabilities directly related to assets as held for sale	2,627	1,221	-	-
Total current liabilities	865,299	939,317	848,926	786,495
Non-current liabilities				
Bonds and borrowings	859,594	819,591	818,632	846,004
Trade and other payables	14,841	13,050	9,816	9,090
Derivatives	5,209	3,042	1,884	1,506
Retirement benefits liabilities	14,311	15,674	16,158	16,652
Provisions	12,162	14,378	18,892	19,884
Other non-current liabilities	6,533	10,619	7,313	7,403
Deferred tax liabilities	18,969	19,834	17,127	19,312
Total non-current liabilities	931,622	896,193	889,824	919,855
Total liabilities	1,796,922	1,835,511	1,738,751	1,706,350
Equity				
Share capital	160,339	160,339	160,339	160,339
Capital surplus	146,520	146,518	146,518	146,517
Treasury stock	(138)	(147)	(148)	(149)
Other components of equity	40,885	23,580	62,826	91,202
Retained earnings	(1,320)	(327)	13,053	29,758
Total equity attributable to owners of the Company	346,285	329,962	382,589	427,668
Non-controlling interests	26,937	25,218	28,709	31,450
Total equity	373,223	355,180	411,298	459,118
Total liabilities and equity	2,170,145	2,190,692	2,150,050	2,165,469

Note) We have prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") since the fiscal year ended March 31, 2013.
The date of transition to IFRSs was April 1, 2011.

Consolidated Statements of Profit or Loss [IFRS]

(Millions of Yen)

	FY 2011	FY 2012	FY 2013 1H
Revenue			
Sales of goods	1,915,992	1,659,233	862,549
Sales of services and others	90,657	88,517	41,459
Total revenue	2,006,649	1,747,750	904,008
Cost of sales	(1,789,582)	(1,560,504)	(804,541)
Gross profit	217,066	187,245	99,466
Selling, general and administrative expenses	(153,663)	(151,091)	(76,640)
Other income (expenses)			
Gain (loss) on sale and disposal of fixed assets, net	1,839	2,209	(72)
Impairment loss on fixed assets	(3,190)	(11,549)	(298)
Gain on sale of subsidiaries/associates	957	2,138	516
Loss on reorganization of subsidiaries/associates	(1,728)	(3,525)	(235)
Other operating income	11,705	10,702	4,587
Other operating expenses	(15,513)	(10,636)	(6,002)
Operating profit	57,472	25,493	21,320
Total Financial income	8,875	8,022	4,471
Interests earned	5,552	4,984	2,703
Dividends received	3,283	2,761	1,761
Other financial income	39	276	7
Total Financial costs	(24,186)	(21,247)	(10,194)
Interest expenses	(23,848)	(21,247)	(10,194)
Other financial costs	(338)	-	-
Share of profit (loss) of investments accounted for using the equity method	16,296	15,784	10,703
Profit before tax	58,457	28,052	26,301
Income tax expenses	(56,735)	(11,058)	(9,422)
Profit for the year	1,722	16,993	16,879
Profit attributable to:			
Owners of the Company	(1,040)	13,448	13,994
Non-controlling interests	2,762	3,544	2,885
Net sales *1	4,321,734	3,934,456	2,002,158
			(Billions of yen)
Core earnings *2	65.8	38.5	29.1

Note) We have prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") since the fiscal year ended March 31, 2013.

The date of transition to IFRSs was April 1, 2011.

*1 Total trading transactions is a measure commonly used by Japanese trading companies and represents the gross transaction volume of trading activities, or the nominal aggregate value of the transactions for which the Group acts as a principal or as an agent. It is not to be construed as equivalent to, or a substitute for, sales or revenues under International Financial Reporting Standards.

*2 Core earnings = Gross Profit + Selling, general and administrative expenses (except allowance for doubtful receivables and write-offs)
+ Interest expense-net + Dividends received + Share of profit (loss) of investments accounted for using the equity method

Consolidated Statements of Profit or Loss and Other Comprehensive Income [IFRS]

(Millions of Yen)

	FY2011	FY2012	FY 2013 1H
Profit for the year	1,722	16,993	16,879
Other comprehensive income			
Items that will not be reclassified to profit or loss			
Financial assets measured at fair value through other comprehensive income	(1,010)	11,172	13,585
Actuarial gains (losses) on defined benefits plan	(872)	(398)	(14)
Total items that will not be reclassified to profit or loss	(1,883)	10,774	13,570
Items that may be reclassified subsequently to profit or loss			
Foreign currency translation differences for foreign operations	(12,505)	34,509	16,503
Cash flow hedges	(945)	(528)	(677)
Total items that may be reclassified subsequently to profit or loss	(13,450)	33,980	15,826
Other comprehensive income for the year, net of tax	(15,334)	44,754	29,396
Total comprehensive income for the year	(13,611)	61,748	46,276
Total comprehensive income attributable to:			
Owners of the Company	(16,177)	56,171	42,984
Non-controlling interests	2,565	5,576	3,291
Total	(13,611)	61,748	46,276

Change of Consolidated Statements of Cash Flows[IFRS]

(Millions of Yen)

	FY 2011	FY 2012	FY 2013 1H
Cash flows from operating activities			
Profit for the year	1,722	16,993	16,879
Depreciation and amortization	29,529	31,047	19,698
Impairment losses on fixed assets	3,190	11,549	298
Finance (income) costs	15,311	13,225	5,723
Share of (profit) loss of investments accounted for using the equity method	(16,296)	(15,784)	(10,703)
(Gain) loss on sale of fixed assets, net	(1,839)	(2,209)	72
Income tax expense	56,735	11,058	9,422
(Increase) decrease in trade and other receivables	(8,089)	40,625	26,924
(Increase) decrease in inventories	(16,765)	(709)	(130)
Increase (decrease) in trade and other payables	35,373	(30,116)	(14,973)
Increase (decrease) in retirement benefits liabilities	455	985	344
Others	11,224	(1,839)	(3,198)
Subtotal	110,550	74,825	50,356
Interests earned	5,583	5,082	2,478
Dividends received	12,457	13,777	8,743
Interests paid	(24,217)	(21,840)	(10,596)
Income taxes paid	(15,650)	(16,722)	(9,189)
Net cash provided (used) by/in operating activities	88,723	55,124	41,793
Cash flows from investing activities			
Purchase of property, plant and equipment	(34,101)	(29,473)	(12,976)
Proceeds from sale of property, plant and equipment	12,655	14,384	1,703
Purchase of intangible assets	(6,978)	(8,310)	(1,477)
(Increase) decrease in short-term loans receivable	2,646	3,400	(1,165)
Payment for long-term loans receivable	(13,492)	(11,704)	(1,817)
Collection of long-term loans receivable	969	2,399	2,490
Proceeds from (payments for) acquisition of subsidiaries	(2,340)	(5,624)	10
Proceeds from (payments for) sale of subsidiaries	(707)	1,530	194
Purchase of investments	(4,144)	(2,646)	(6,729)
Proceeds from sale of investments	10,311	17,831	2,620
Others	(7,098)	6,559	4,803
Net cash provided (used) by/in investing activities	(42,280)	(11,652)	(12,343)
Free Cash Flow	46,443	43,472	29,450
Cash flows from financing activities			
Increase (decrease) in short-term debts and commercial papers	8,797	(10,928)	(3,266)
Proceeds from long-term debts	127,338	236,109	82,093
Repayment of long-term debts	(134,014)	(248,449)	(105,090)
Proceeds from issuance of bonds	39,800	9,953	19,927
Redemption of bonds	(67,719)	(35,000)	(20,000)
Proceeds from sale of subsidiaries' interests to non-controlling interest holders	7,249	-	-
Payment for acquisition of subsidiaries' interests from non-controlling interest holders	(5,756)	(468)	(0)
Proceeds from non-controlling interest holders	1,261	71	48
Purchase of treasury stock	(11)	(1)	(1)
Dividends paid	(3,753)	(3,753)	(1,876)
Dividends paid to non-controlling interest holders	(1,801)	(1,659)	(305)
Others	(922)	(2,050)	(889)
Net cash provided (used) by/in financing activities	(29,530)	(56,177)	(29,359)
Net increase (decrease) in cash and cash equivalents	16,913	(12,706)	90
Cash and cash equivalents at beginning of year	411,632	425,595	424,371
Effect of exchange rate changes on cash and cash equivalents	(2,950)	11,481	3,588
Cash and cash equivalents at end of year	425,595	424,371	428,050

Note) We have prepared consolidated financial statements in accordance with International Financial Reporting Standards ("IFRSs") since the fiscal year ended March 31, 2013.
The date of transition to IFRSs was April 1, 2011.

Change of Consolidated Balance Sheets

(Millions of Yen)

	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012
Current assets										
Cash and deposits	435,671	426,082	521,937	471,570	380,195	421,629	455,728	415,694	442,706	433,584
Notes and accounts receivable-trade	708,982	618,086	613,513	672,658	691,492	522,397	462,233	478,880	490,708	456,455
Short-term investment securities	17,705	7,150	6,471	7,251	9,180	2,123	6,131	5,437	1,297	100
Inventories	239,499	194,694	214,163	315,885	422,158	382,899	248,629	243,210	270,645	292,105
Short-term loans receivable	188,002	41,000	44,237	23,182	11,609	9,375	7,943	8,518	5,667	2,222
Deferred tax assets	13,346	7,482	8,886	8,591	19,179	15,821	13,484	15,402	4,577	4,132
Other	171,637	139,590	116,416	130,636	156,000	129,237	100,216	106,832	88,132	79,120
Allowance for doubtful accounts	(39,926)	(10,957)	(15,172)	(14,695)	(13,869)	(10,312)	(9,089)	(7,347)	(5,583)	(3,449)
Total current assets	1,734,918	1,423,129	1,510,454	1,615,081	1,675,946	1,473,172	1,285,277	1,266,629	1,298,151	1,264,271
Property, plant and equipment	493,163	246,652	246,665	229,966	232,018	209,720	222,665	215,774	233,260	228,332
Intangible assets	66,228	103,850	100,131	99,127	133,343	114,855	114,445	132,595	124,497	126,114
Goodwill	41,375	79,989	76,897	69,925	65,466	60,685	54,305	51,474	44,612	39,865
Other	24,852	23,860	23,233	29,202	67,876	54,170	60,139	81,120	79,884	86,248
Investments and other assets	781,335	673,924	663,403	671,857	625,514	513,798	538,093	501,678	464,419	467,500
Investment securities	410,531	409,307	488,291	518,615	480,993	351,466	327,869	333,050	313,897	338,744
Long-term loans receivable	182,093	102,142	38,867	39,304	36,961	27,908	25,113	13,370	22,415	31,311
Bad debts	-	286,934	176,527	162,305	109,440	92,378	88,358	79,971	68,164	59,670
Deferred tax assets	97,507	58,051	23,880	19,754	31,053	64,137	61,432	52,881	22,442	13,710
Real estate for investment	-	-	-	-	-	-	53,261	33,993	31,934	26,608
Other	234,988	54,820	58,793	49,916	44,400	39,435	39,264	48,168	52,788	43,830
Allowance for doubtful accounts	(143,786)	(237,332)	(122,956)	(118,039)	(77,335)	(61,526)	(57,207)	(59,758)	(47,223)	(46,375)
Total noncurrent assets	1,340,726	1,024,427	1,010,200	1,000,951	990,875	838,375	875,204	850,049	822,177	821,947
Deferred assets	1,377	921	1,024	3,475	2,529	1,410	436	281	266	190
Total assets	3,077,022	2,448,478	2,521,679	2,619,507	2,669,352	2,312,958	2,160,918	2,116,960	2,120,596	2,086,410
Current liabilities										
Notes and accounts payable-trade	479,264	472,513	451,438	531,508	578,995	418,811	377,468	414,984	461,799	436,696
Short-term loans payable	1,320,861	933,100	775,555	501,055	497,208	351,841	256,652	247,656	282,524	242,267
Commercial papers	141,200	139,200	29,200	10,000	25,000	35,000	10,000	2,000	2,000	2,000
Current portion of bonds	38,858	43,050	9,358	896	75,100	42,136	40,120	60,000	35,000	30,000
Income taxes payable	7,788	7,644	7,774	8,811	8,246	7,230	5,949	6,591	8,850	5,407
Deferred tax liabilities	257	422	41	34	53	597	44	146	87	245
Provision for bonuses	3,108	4,234	5,148	7,412	7,686	5,503	5,497	5,845	6,254	6,154
Other	220,979	154,515	138,198	159,778	191,161	178,734	145,801	153,321	150,906	136,238
Total current liabilities	2,212,318	1,754,681	1,416,716	1,219,497	1,383,451	1,039,857	841,533	890,544	947,422	859,010
Noncurrent liabilities										
Bonds payable	61,167	16,048	99,036	245,540	141,496	155,120	123,647	82,719	80,000	60,000
Long-term loans payable	430,640	296,927	473,109	560,187	560,281	702,861	763,098	723,926	691,018	715,478
Deferred tax liabilities	10,463	7,544	13,553	13,078	16,685	15,528	14,743	19,009	20,596	19,509
Deferred tax liabilities for land revaluation	-	-	445	1,238	1,193	1,045	944	774	696	-
Provision for retirement benefits	7,928	29,046	25,558	22,526	19,410	16,174	13,280	13,136	14,232	14,998
Provision for directors' retirement benefits	-	-	-	1,394	958	872	931	833	648	630
Other	26,259	30,639	29,185	24,409	25,548	25,994	25,336	30,505	35,509	34,244
Total noncurrent liabilities	536,459	380,206	640,887	868,374	765,572	917,597	941,981	870,905	842,702	844,862
Total liabilities	2,748,778	2,134,887	2,057,603	2,087,872	2,149,024	1,957,454	1,783,514	1,761,449	1,790,125	1,703,872
Shareholders' equity	392,391	331,674	389,677	428,464	451,619	454,491	458,819	471,688	464,026	470,808
Capital stock	150,606	336,122	130,549	122,790	160,339	160,339	160,339	160,339	160,339	160,339
Capital surplus	346,619	487,686	166,754	158,593	152,160	152,160	152,160	152,160	152,160	152,160
Retained earnings	(104,802)	(492,048)	92,487	147,206	139,264	142,157	146,489	159,358	151,706	158,488
Treasury stock	(32)	(86)	(113)	(126)	(145)	(166)	(169)	(170)	(179)	(179)
Accumulated Other Comprehensive Income	(76,156)	(51,433)	37,273	60,122	24,412	(135,500)	(106,402)	(141,659)	(158,121)	(117,272)
Valuation difference on available-for-sale securities	16,692	32,629	90,547	94,316	60,280	6,236	14,845	12,310	7,626	13,710
Deferred gains or losses on hedges	-	-	-	623	1,345	1,510	2,357	3,022	935	(104)
Revaluation reserve for land	(5,469)	(4,869)	(2,619)	(1,935)	(2,530)	(1,907)	(2,055)	(2,302)	(2,120)	3
Foreign currency translation adjustment	(87,379)	(79,193)	(50,655)	(32,882)	(34,684)	(141,340)	(121,550)	(153,984)	(163,686)	(129,496)
Unfunded retirement benefit obligation with respect to foreign consolidated companies	-	-	-	-	-	-	-	(706)	(875)	(1,385)
Minority interests	12,009	33,349	37,125	43,048	44,296	36,512	24,987	25,481	24,565	29,000
Total net assets	328,244	313,590	464,076	531,635	520,327	355,503	377,404	355,510	330,471	382,537
Total liabilities and net assets	3,077,022	2,448,478	2,521,679	2,619,507	2,669,352	2,312,958	2,160,918	2,116,960	2,120,596	2,086,410

Change of Consolidated Statements of Income

(Millions of Yen)

	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012
Net sales	5,861,737	4,675,903	4,972,059	5,218,153	5,771,028	5,166,182	3,844,418	4,014,639	4,494,237	3,955,907
Cost of sales	(5,612,714)	(4,431,656)	(4,729,892)	(4,963,686)	(5,493,296)	(4,930,564)	(3,666,215)	(3,821,914)	(4,262,671)	(3,763,842)
Gross profit	249,022	244,247	242,166	254,466	277,732	235,618	178,203	192,725	231,566	192,064
Selling, general and administrative expenses	(189,074)	(178,725)	(165,964)	(176,533)	(185,368)	(183,611)	(162,074)	(155,205)	(167,044)	(158,759)
Operating income	59,948	65,521	76,202	77,932	92,363	52,006	16,128	37,519	64,522	33,305
Interest income	24,572	18,431	13,213	14,995	13,715	9,597	4,632	4,308	5,994	4,924
Dividends income	4,543	3,653	6,816	6,052	5,004	8,349	5,040	4,081	4,978	2,587
Equity in earnings of affiliates	5,929	10,741	19,149	23,752	28,911	2,455	9,179	19,297	12,566	15,588
Gain on sales of investment securities	6,231	2,382	2,042	1,872	61	-	-	-	-	-
Penalty income	-	-	-	-	-	-	3,802	-	-	-
Other	16,992	16,439	18,496	15,357	13,402	9,574	14,591	16,285	13,603	11,443
Total non-operating income	58,269	51,648	59,718	62,030	61,095	29,977	37,245	43,973	37,142	39,952
Interest expenses	(53,590)	(45,833)	(38,571)	(38,332)	(33,101)	(29,145)	(25,808)	(23,917)	(24,212)	(21,021)
Interest on commercial papers	(2,085)	(2,920)	(1,572)	(89)	(183)	(306)	(178)	(18)	(5)	(4)
Foreign exchange losses	-	-	-	-	(5,664)	(5,243)	-	(2,848)	(145)	-
Other	(14,081)	(10,328)	(17,003)	(12,005)	(13,030)	(13,651)	(13,685)	(9,392)	(11,765)	(7,185)
Total non-operating expenses	(69,757)	(59,082)	(57,147)	(50,427)	(51,979)	(48,347)	(39,672)	(36,176)	(39,436)	(38,779)
Ordinary Income	48,461	58,088	78,773	89,535	101,480	33,636	13,702	45,316	62,228	34,478
Extraordinary income/losses - net	(90,563)	(438,167)	(9,358)	(1,449)	(13,135)	3,434	5,192	(6,004)	(775)	(2,759)
Income before income taxes and minority interests	(42,101)	(380,079)	69,414	88,085	88,344	37,070	18,894	39,312	61,454	31,719
Income taxes-current	(12,282)	(11,331)	(16,484)	(18,841)	(20,118)	(19,229)	(8,562)	(11,400)	(18,482)	(11,441)
Income taxes-deferred	23,058	(18,287)	(5,840)	(4,971)	(2,062)	2,490	294	(9,103)	(43,821)	(2,012)
Income before minority interests	-	-	-	-	-	-	-	18,808	(850)	18,265
Minority interests in income	(2,282)	(2,778)	(3,383)	(5,506)	(3,469)	(1,330)	(1,832)	(2,826)	(2,799)	(4,002)
Net income	(33,609)	(412,475)	43,706	58,766	62,693	19,001	8,794	15,981	(3,649)	14,263
										(Billions of yen)
Core earnings	41.9	51.4	78.5	89.8	110.7	48.3	14.4	41.9	65.0	35.4

Core earnings = Operating income (before allowance for doubtful receivables and write-offs) + Interest expense-net + Dividends received + Equity in earnings of affiliates

Change of Consolidated Statements of Comprehensive Income

(Millions of Yen)

	FY2009	FY2010	FY2011	FY2012
Income before minority interests	10,626	18,808	(850)	18,265
Other comprehensive income	29,563	(35,462)	(16,772)	38,585
Valuation difference on available-for-sale securities	3,786	(1,557)	(2,802)	5,216
Deferred gains or losses on hedges	641	1,165	(1,899)	1,277
Revaluation reserve for land	-	-	77	-
Foreign currency translation adjustment	14,217	(26,545)	(1,302)	20,417
Unfunded retirement benefit obligation with respect to foreign consolidated companies	63	129	(184)	(201)
Share of other comprehensive income of associates accounted for using equity	10,854	(8,654)	(10,660)	11,875
comprehensive income	40,189	(16,653)	(17,622)	56,851
(comprehensive income attributable to)				
Comprehensive income attributable to owners of the parent	37,869	(18,317)	(20,212)	49,939
Comprehensive income attributable to minority interests	2,319	1,663	2,589	6,911

Change of Consolidated Statements of Cash Flows

(Millions of Yen)

	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012
Net cash provided by (used in) operating activities										
Income before income taxes and minority interests	(42,101)	(380,079)	69,414	88,085	88,344	37,070	18,894	39,312	61,454	31,719
Depreciation and amortization	33,557	24,784	25,958	23,928	28,844	26,698	23,196	24,096	33,289	30,944
Impairment loss	-	-	2,022	3,393	6,994	12,151	9,402	9,687	6,101	11,893
Loss on valuation of investment securities	8,998	13,415	950	3,957	6,085	15,132	16,543	801	2,640	1,530
Amortization of goodwill	-	-	-	4,016	3,564	5,119	4,443	4,548	4,998	4,774
Increase (decrease) in allowance for doubtful accounts	23,570	64,121	(110,810)	(6,148)	(41,067)	(16,127)	(3,977)	1,619	(15,162)	(3,590)
Increase (decrease) in provision for retirement benefits	-	(7,843)	(3,630)	(3,015)	(2,926)	(2,088)	(3,296)	901	1,130	1,744
Interest and dividends income	(29,116)	(22,084)	(20,030)	(21,048)	(18,719)	(17,947)	(9,672)	(8,390)	(10,972)	(7,512)
Interest expenses	55,675	48,754	40,143	38,421	33,284	29,452	25,987	23,936	24,217	21,026
Foreign exchange losses (gains)	-	(322)	320	3	5,053	5,294	(1,832)	3,907	445	(9,447)
Equity in (earnings) losses of affiliates	(5,929)	(10,741)	(19,149)	(23,752)	(28,911)	(2,455)	(9,179)	(19,297)	(12,566)	(15,588)
Loss (gain) on sales of investment securities	(21,945)	360	(4,025)	(14,787)	(9,265)	(30,217)	(32,375)	(755)	(9,286)	(10,255)
Loss (gain) on sales and retirement of noncurrent assets	4,317	95,495	(2,238)	(9,452)	285	(6,263)	(990)	(4,386)	(2,393)	(2,632)
Loss (gain) on step acquisitions	-	-	-	-	-	-	-	(10,307)	(194)	-
Decrease (increase) in notes and accounts receivable-trade	101,743	7,171	26,492	(62,697)	(26,135)	118,034	57,221	(30,328)	(19,910)	35,621
Decrease (increase) in inventories	52,938	45,102	(8,492)	(99,052)	(108,510)	10,703	80,618	(6,997)	(25,494)	(13,210)
Increase (decrease) in notes and accounts payable-trade	(49,161)	(15,770)	(34,978)	78,685	55,154	(108,118)	(46,575)	52,368	47,570	(21,792)
Other, net	(13,649)	156,538	116,555	39,759	62,223	43,779	(2,433)	8,790	27,277	17,224
Subtotal	118,898	18,905	78,502	40,296	54,297	120,218	125,972	89,506	113,145	72,448
Interest and dividends income received	39,428	22,006	21,761	22,693	34,621	30,871	18,120	13,172	18,933	18,757
Interest expenses paid	(58,914)	(49,858)	(40,673)	(37,868)	(33,408)	(29,016)	(26,379)	(24,013)	(23,883)	(21,588)
Payments for loss on litigation	-	-	-	-	-	-	-	-	-	(3,082)
Income taxes paid	(12,252)	(10,827)	(16,434)	(18,081)	(20,102)	(18,344)	(10,490)	(10,801)	(16,593)	(15,011)
Net cash provided by (used in) operating activities	87,160	(19,774)	43,155	7,040	35,407	103,729	107,222	67,863	91,600	51,524
Net cash provided by (used in) investing activities										
Decrease (increase) in time deposits	(15,090)	9,832	2,541	9,392	(268)	3,862	(301)	5,591	(11,048)	7,790
Decrease (increase) in short-term investment securities	6,687	18,111	(1,151)	84	(190)	1,420	292	(344)	623	37
Purchase of property, plant and equipment	(10,848)	(8,358)	(25,518)	(28,774)	(40,354)	(43,718)	(21,189)	(27,252)	(35,745)	(26,886)
Proceeds from sales of property, plant and equipment	3,794	77,419	16,462	38,255	7,969	16,452	5,443	6,654	13,419	15,306
Purchase of intangible assets	-	-	-	-	-	(21,821)	(7,264)	(21,195)	(8,698)	(11,802)
Purchase of investment securities	(11,590)	(17,936)	(24,380)	(35,763)	(48,013)	(35,104)	(19,098)	(20,647)	(10,025)	(3,085)
Proceeds from sales and redemption of investment securities	79,691	80,361	59,272	46,480	40,234	51,925	66,099	14,228	19,402	18,484
Decrease (increase) in short-term loans receivable	30,625	58,176	27,022	36,315	13,891	13,355	4,857	3,049	3,745	3,453
Payments of long-term loans receivable	(35,559)	(8,180)	(9,717)	(22,914)	(7,136)	(2,360)	(2,263)	(4,481)	(13,548)	(11,697)
Collection of long-term loans receivable	24,410	26,810	37,546	8,576	2,361	3,085	1,785	11,173	1,489	2,412
Net increase(decrease) from purchase of consolidated subsidiaries	(2,756)	(2,013)	(296)	(4,408)	(8,156)	(5,692)	23	2,551	(2,340)	(5,624)
Net increase(decrease) from sale of consolidated subsidiaries	(2,736)	(1,223)	937	3	(109)	65	(49)	(460)	(707)	1,530
Other, net	6,400	8,109	16,436	(4,541)	(28,951)	1,331	103	11,229	1,144	(3,500)
Net cash provided by (used in) investing activities	73,030	241,109	99,155	42,706	(68,723)	(17,198)	28,439	(19,903)	(42,287)	(13,580)
Free Cash Flow	160,190	221,335	142,310	49,746	(33,316)	86,531	135,661	47,960	49,313	37,944
Net cash provided by (used in) financing activities										
Net increase (decrease) in short-term loans payable	(189,312)	85,255	(233,618)	(201,386)	(54,258)	(57,272)	(41,620)	(49,686)	3,433	(9,419)
Net increase (decrease) in commercial papers	119,600	(2,000)	(110,000)	(19,200)	15,000	10,000	(25,000)	(8,000)	-	-
Proceeds from long-term loans payable	176,441	203,706	487,025	274,898	211,648	308,571	244,907	167,047	128,061	236,109
Repayment of long-term loans payable	(409,663)	(487,734)	(262,600)	(266,922)	(154,977)	(234,144)	(240,962)	(155,603)	(133,646)	(247,581)
Proceeds from issuance of bonds	47,225	9,998	154,872	374,626	45,905	55,686	-	19,900	39,800	9,953
Redemption of bonds	(85,794)	(40,088)	(46,030)	(12,668)	(999)	(75,212)	(33,489)	(41,047)	(67,719)	(35,000)
Proceeds from issuance of common stock/preferred stock	272,223	19,389	-	-	-	-	-	-	-	-
Repurchase of preferred stock	-	-	(44,000)	(240,920)	(102,000)	-	-	-	-	-
Proceeds from stock issuance to minority shareholders	510	155	56	474	922	522	13	463	66	68
Purchase of treasury stock	(46)	(32)	(26)	(11)	(18)	(20)	(1)	(1)	(9)	(0)
Cash dividends paid	-	-	-	-	(12,322)	(11,125)	(4,339)	(1,876)	(3,753)	(3,753)
Cash dividends paid to minority shareholders	(359)	(913)	(805)	(1,621)	(1,817)	(2,513)	(1,374)	(1,924)	(1,416)	(1,382)
Other, net	572	-	(678)	(2,744)	(806)	(450)	(730)	(1,325)	(1,193)	(1,732)
Net cash provided by (used in) financing activities	(68,602)	(212,264)	(55,805)	(95,476)	(53,723)	(5,958)	(102,597)	(72,054)	(36,376)	(52,737)
Effect of exchange rate change on cash and cash equivalents	(5,630)	(882)	11,921	3,419	(4,289)	(40,332)	6,825	(14,470)	(923)	11,890
Net increase (decrease) in cash and cash equivalents	85,958	8,188	98,426	(42,310)	(91,328)	40,241	39,890	(38,564)	12,012	(2,902)
Cash and cash equivalents at beginning of period	310,441	401,240	409,266	506,254	464,273	373,883	414,419	454,262	415,261	427,274
Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation	4,840	(162)	(1,438)	329	939	294	(48)	(436)	-	-
Cash and cash equivalents	401,240	409,266	506,254	464,273	373,883	414,419	454,262	415,261	427,274	424,371