

Highlights of Consolidated Financial Results for the Year Ended March 31, 2010

April 30, 2010
Sojitz Corporation

Results Highlights

1. Sojitz's results have improved moderately, in line with the general economic recovery throughout the world, after their worst term in the wake of Lehman Brothers' collapse. However, we have still not staged a full recovery, and parts of some regions and business segments have not recovered at all. We consequently suffered substantial declines in revenue and profit year over year. For the fiscal year ended March 31, 2010, we recorded a loss on revaluation of securities for our holdings of Japan Airlines Corporation (JAL) type-A preferred shares in the fiscal second half and a gain on sale of Coal & Allied securities in the fiscal first half.
(Figures in parentheses represent year-on-year changes.)

Net sales: 3,844.4 billion yen (-1,321.8 billion yen / -25.6%)
- Energy & Metal transaction volume decreased due to withdrawal from unprofitable business etc
- Automobile transaction volume decreased in the Central and South America region and the Russia and NIS region etc
- Transaction volume decreased due to price reductions in the food business

Gross profit: 178.2 billion yen (-57.4 billion yen / -24.4%)
- Automobile transaction volume decreased in the Central and South America region and the Russia and NIS region
- Decrease in Energy & Metal
- Decrease in Chemicals due to decrease in methanol prices etc.

Ordinary income: 13.7 billion yen (-19.9 billion yen / -59.3%)
- Deterioration of net financial revenue due to decrease in interest and dividends income
- Decrease in equity in earnings of affiliates
- Improvement of non operating income/losses - net due to improvement in foreign exchange gains and losses etc.

Net income: 8.8 billion yen (-10.2 billion yen / -53.7%)
- Decrease due to substantial deterioration of ordinary income

2. Cash dividend
Cash dividend per share of common stock for fiscal 2009

Year-end: 0.00 yen per share
(Full year: 2.50 yen per share)
(Payment made as Interim dividend)

3. Forecast for fiscal 2010 (fiscal year ending March 31, 2011)

Net sales 4,210.0 billion yen
Operating income 40.0 billion yen
Ordinary income 26.0 billion yen
Net income 11.0 billion yen

Assumptions:
- Exchange rate (annual average: JPY/US\$ = 90)

- Crude oil price (US\$/BBL) = 80(Brent)

5. Cash dividend per common stock for fiscal 2010

Interim (forecast): 1.50 yen per share
Year-end (forecast): 1.50 yen per share

Consolidated Statements of Profit and Loss

(Billions of yen)

	FY2009 Results a	FY2008 Results b	Change a - b	Reasons for change	Full-year FY2009 forecast c	achieved a/c	Full-year FY2010 forecast
Net sales	3,844.4	5,166.2	(1,321.8)	Net sales Energy & Metal (657.5) Consumer Lifestyle Business (282.9) Machinery (196.0) Chemicals & Functional Materials (166.3)	3,920.0	98%	4,210.0
Gross profit	178.2	235.6	(57.4)	Gross profit Machinery (28.5) Energy & Metal (19.5) Chemicals & Functional Materials (9.6) Consumer Lifestyle Business (5.7)	180.0	99%	205.0
Gross profit margin	4.64%	4.56%	0.08%		4.59%		(4.87%)
Personnel expenses	(80.5)	(86.0)	5.5				
Non-personnel expenses	(65.5)	(81.0)	15.5	Decrease due to revision of Non- personnel expenses			
Depreciation	(5.5)	(5.9)	0.4				
Subtotal	(151.5)	(172.9)	21.4				
Provision of allowance for doubtful accounts	(5.4)	(5.4)	0.0				
Amortization of goodwill	(5.2)	(5.3)	0.1				
Total selling, general and administrative expenses	(162.1)	(183.6)	21.5		(159.0)	102%	(165.0)
Operating income	16.1	52.0	(35.9)		21.0	77%	40.0
Operating income margin	0.42%	1.01%			0.54%		0.95%
Interest income	4.6	9.6	(5.0)	Decrease due to lower interest rates in overseas			
Interest expenses	(25.9)	(29.5)	3.6				
Interest expenses - net	(21.3)	(19.9)	(1.4)				
Dividends income	5.0	8.3	(3.3)				
Net financial revenue	(16.3)	(11.6)	(4.7)	Real estate-business company +8.9 Bioethanol production company +2.8, Steel-business company (5.2)			
Equity in earnings of affiliates	9.2	2.5	6.7				
Other income and expenses - net	4.7	(9.3)	14.0	Improvement in foreign exchange gains and losses etc.			
Non operating income/losses - net	(2.4)	(18.4)	16.0		(8.0)	-	(14.0)
Ordinary income	13.7	33.6	(19.9)		13.0	105%	26.0
Gain on sales of noncurrent assets	1.4						
Gain on sales of investment securities	33.3			Gain on sale of Coal & Allied etc.			
Gain on sales of equity investment without stock	0.4						
Gain on change in equity	0.1						
Reversal of allowance for doubtful accounts	3.2						
Adjustment for hyperinflationary economies	2.8						
Total extraordinary income	41.2	41.1	0.1				
Loss on sales and retirement of noncurrent assets	(0.4)						
Impairment loss	(9.4)						
Loss on sales of investment securities	(1.2)						
Loss on revaluation of securities	(16.6)			Loss on revaluation of Japan Airlines etc.			
Loss on change in equity	(0.2)						
Loss, and provision for loss, on dissolution of subsidiaries and affiliates	(8.0)						
Restructuring losses	(0.2)						
Total extraordinary losses	(36.0)	(37.6)	(1.6)				
Extraordinary income/losses - net	5.2	3.5	1.7		4.0	-	0.0
Income before income taxes and minority interests	18.9	37.1	(18.2)		17.0	111%	26.0
Income taxes: Current	(8.6)	(19.3)	10.7				
Deferred	0.3	2.5	(2.2)				
Minority interests in income	(1.8)	(1.3)	(0.5)				
Net income	8.8	19.0	(10.2)		8.5	104%	11.0
Core earnings	14.4	48.3	(33.9)				

Consolidated Statements of Cash Flows

(Billions of yen)

	FY2009	FY2008
Cash flows from operating activities	107.2	103.7
Cash flows from investing activities (Free Cash Flow)	28.4	(17.2)
Cash flows from financing activities	(102.6)	(6.0)
Cash & Cash Equivalents at the End of the Period	454.3	414.4

Notes:

1. Core earnings

Core earnings = Operating income (before provision of allowance for doubtful accounts and write-offs) + Interest expenses-net + Dividend income + Equity in earnings of affiliates

2. Forward-looking Statements

This document contains forward-looking statements regarding the Company's business plans and initiatives based on information available to management at the time of disclosure. Accordingly, such statements are subject to inherent risks and uncertainties.

Consolidated Balance Sheets and Principal Management Indices

(Billions of yen)

	Mar. 31 2010 d	Mar. 31 2009 e	Change d - e	Reasons for change
Current assets	1,285.3	1,473.2	(187.9)	
Cash and deposits	455.7	421.6	34.1	
Notes and accounts receivable - trade	462.3	522.4	(60.1)	Due to decrease in machinery and food business transaction volume
Short-term investment securities	6.1	2.1	4.0	
Inventories	248.6	382.9	(134.3)	Transfer of certain assets to the "Real estate for investment" account and decrease in fertilizer and automobile etc
Short-term loans receivable	7.9	9.4	(1.5)	
Deferred tax assets	13.5	15.8	(2.3)	
Other	100.2	129.3	(29.1)	
Allowance for doubtful accounts	(9.0)	(10.3)	1.3	
Noncurrent assets	875.2	838.4	36.8	
Property, plant and equipment	222.7	209.7	13.0	
Goodwill	54.3	60.7	(6.4)	
Intangible assets	60.1	54.2	5.9	
Investment securities	327.8	351.5	(23.7)	Decrease due to sale of investment securities and loss on revaluation of JAL type-A preferred shares
Long-term loans receivable	25.1	27.9	(2.8)	
Bad debts	88.4	92.4	(4.0)	
Deferred tax assets	61.4	64.1	(2.7)	
Real estate for investment	53.3	-	53.3	Transfer of certain assets into this account from "Inventories" due to a change in the purpose of holding the assets
Other	39.3	39.4	(0.1)	
Allowance for doubtful accounts	(57.2)	(61.5)	4.3	
Deferred assets	0.4	1.4	(1.0)	
Total assets	2,160.9	2,313.0	(152.1)	
Liabilities	841.5	1,039.9	(198.4)	
Notes and accounts payable - trade	377.4	418.8	(41.4)	Due to decrease in food business transaction volume
Short-term loans payable	256.7	351.8	(95.1)	Decrease due to shift to long-term funding
Commercial papers	10.0	35.0	(25.0)	
Current portion of bonds	40.1	42.1	(2.0)	Reclassification of current portion +31.1, decrease due to bond redemptions (33.1)
Other	157.3	192.2	(34.9)	
Noncurrent liabilities	942.0	917.6	24.4	
Bonds payable	123.6	155.1	(31.5)	Reclassification of current portion (31.1)
Long-term loans payable	763.1	702.9	60.2	Increase due to shift away from short-term funding
Provision for retirement benefits	13.3	16.2	(2.9)	
Other	42.0	43.4	(1.4)	
Total liabilities	1,783.5	1,957.5	(174.0)	
Capital stock	160.3	160.3	-	
Capital surplus	152.2	152.2	-	
Retained earnings	146.5	142.2	4.3	Net income +8.8, Payment of dividends (4.3)
Treasury stock	(0.2)	(0.2)	0.0	
Total shareholders' equity	458.8	454.5	4.3	
Valuation difference on available-for-sale securities	14.8	6.2	8.6	Increase due to rise in stock prices
Deferred gains or losses on hedges	2.4	1.5	0.9	
Revaluation reserve for land	(2.1)	(1.9)	(0.2)	Increase due to overseas subsidiaries' translation adjustments
Foreign currency translation adjustment	(121.5)	(141.3)	19.8	
Total valuation and translation adjustments	(106.4)	(135.5)	29.1	Decrease due to additional acquisition of shares of Nissho Electronics Corporation
Minority interests	25.0	36.5	(11.5)	
Total net assets	377.4	355.5	21.9	
Total liabilities and net assets	2,160.9	2,313.0	(152.1)	

Gross interest-bearing debt	1,193.5	1,286.9	(93.4)	
Net interest-bearing debt	737.8	865.3	(127.5)	
Net debt/equity ratio (times)	2.09	2.71	(0.62)	* The figure for equity used as the denominator in the debt/equity ratio and the numerator in the shareholders' equity ratio excludes minority interests.
Shareholders' equity ratio	16.3%	13.8%	2.5%	
Current ratio	152.7%	141.7%	11.0%	
Long-term debt ratio	74.3%	66.7%	7.6%	

Highlights of Consolidated Financial Results for the Year Ended March 31, 2010 Supplementary Materials

April 30, 2010
Sojitz Corporation

(Billions of yen)

P/L						
	FY2009 Results	FY2008 Results	Change	FY2009 Revised Full-year Forecast (issued Jan. 29, 2010)	Percent Achieved Vs Full-year Forecast (issued Jan. 29, 2010)	FY2010 Full-year Forecast
Net sales	3,844.4	5,166.2	(1,321.8)	3,920.0	98.1%	4,210.0
Gross Profit	178.2	235.6	(57.4)	180.0	99.0%	205.0
Gross profit margin	4.64%	4.56%	0.08%	4.59%		4.87%
*1 Machinery	56.2	84.7	(28.5)	59.0	95.3%	61.0
Energy & Metal	37.1	56.6	(19.5)	35.5	104.5%	47.0
Chemicals and Functional Materials	31.9	41.5	(9.6)	32.0	99.7%	37.0
Consumer Lifestyle Business	46.5	52.2	(5.7)	47.0	98.9%	53.0
Other	6.5	0.6	5.9	6.5	100.0%	7.0
Selling, general and administrative expenses	(162.1)	(183.6)	21.5	(159.0)	101.9%	(165.0)
Operating income	16.1	52.0	(35.9)	21.0	76.7%	40.0
Operating income margin	0.42%	1.01%		0.54%		0.95%
Non-operating income/expenses - net	(2.4)	(18.4)	16.0	(8.0)	-	(14.0)
Ordinary Income *2	13.7	33.6	(19.9)	13.0	105.4%	26.0
Ordinary Income margin	0.36%	0.65%		0.33%		0.62%
*1 Machinery	(4.2)	9.3	(13.5)	(3.5)	-	(1.5)
Energy & Metal	12.5	32.8	(20.3)	10.5	119.0%	21.0
Chemicals and Functional Materials	2.7	5.5	(2.8)	2.5	108.0%	5.0
Consumer Lifestyle Business	(3.1)	(10.3)	7.2	(2.5)	-	1.5
Other	5.8	(3.7)	9.5	6.0	96.7%	0.0
Extraordinary income/losses - net	5.2	3.5	1.7	4.0	-	0.0
Income before income taxes and minority interests	18.9	37.1	(18.2)	17.0	111.2%	26.0
Net income	8.8	19.0	(10.2)	8.5	103.5%	11.0
Core earnings *3	14.4	48.3	(33.9)	12.3	117.1%	33.5

Main factors behind changes

Gross Profit: Heavily influenced by a commodity markets slump in Japan and delayed recovery in main business regions.

Machinery Division: (28.5)
Decrease due to decrease in automotive transaction volumes bound for the Russia/NIS region and the Central and South America region and decreased transaction volumes for SMT equipment and other industrial machinery.

Energy & Metal Division: (19.5)
Decrease due to decline in energy and mineral resource market prices, etc.

Chemicals & Functional Materials Division: (9.6)
Decrease due to decline in methanol prices and decrease in transaction volumes of other chemicals and functional materials.

Consumer Lifestyle Business Division: (5.7)
Decrease despite decline in loss on valuation of inventories (real estate etc.) due to declines in prices and transaction volumes of foodstuff resources and a slump in the timber-related markets in Japan.

Other: +5.9
Increase due to effect of decrease in loss on valuation of inventories and other factors.

Ordinary Income: Decrease in SG&A expenses had a large impact but was insufficient to cover the decline in Gross Profit.

Machinery Division: (13.5)
Decrease despite declines in foreign exchange losses at automotive company in the Russia/NIS region, which was outweighed by lower gross profit reflecting declines in transaction volumes.

Energy & Metal Division: (20.3)
Decrease due to lower gross profit and reduced equity in earnings of affiliates, reflecting declines in market prices for energy and mineral resources.

Chemicals & Functional Materials Division: (2.8)
Decrease due to lower gross profit, reflecting declines in methanol prices and an overall decrease in demand.

Consumer Lifestyle Business Division: +7.2
Increase due to decline in loss on valuation of inventories (real estate etc.) and improvements in SG&A expenses, which outweighed declines in prices and transaction volumes of foodstuff resources and a slump in timber-related markets in Japan.

Other: +9.5
Increase due to higher gross profit reflecting decrease in loss on valuation of inventories.

FY2010 Full-Year Forecast

Modest recovery in all divisions

Machinery Division
We expect growth in plant-related equipment transactions amid government-led expansion of key industries and infrastructure in the BRICs countries, emerging countries, and resource-rich nations as well as a modest recovery in the automotive market in the Russia/NIS region, despite declines in charterage in the ship-owning business.

Energy & Metal Division
We expect growth in transaction volumes on expansion of production volumes for Sojitz's share of mining interests, improved market prices, and a recovery in steel demand.

Chemicals & Functional Materials Division
We expect a recovery in demand for chemicals and functional materials overall, particularly in China and Asia, and we expect the methanol market to remain steady.

Consumer Lifestyle Business Division
We expect profitability to improve in the marine products and overseas fertilizer businesses due to progress made in correcting inventory levels during the previous fiscal year, and we expect transaction volume to increase in the foods business.

Other
We expect lower ordinary income due to non-recurrence of the previous fiscal year's foreign exchange gains, etc.

*1. Due to organizational reforms and changes to operating divisions effected on April 1, 2009, we changed business segmentation from the fiscal 2009. Results for April to March FY2008 are based on post-reform business segments.

*2. Figures for ordinary income by business segment are internal figures provided for reference only.

*3. Core earnings = Operating income (before provision for doubtful receivables and write-offs) + Interest expenses-net + Dividends income + Equity in earnings of affiliates

(Billions of yen)

B/S				
	March 31, 2010	March 31, 2009	Change	March 31, 2011 Forecast
Total assets	2,160.9	2,313.0	(152.1)	2,120.0
Shareholders' equity *4	352.4	319.0	33.4	360.0
Total net assets	377.4	355.5	21.9	-
Shareholders' equity ratio (%)	16.3%	13.80%	2.5%	17.0%
Net interest-bearing debt	737.8	865.3	(127.5)	800.0
Net D/E ratio (times)	2.09	2.71	(0.62)	2.2
Net D/E ratio based on total net assets (times)	(1.95)	(2.43)	(0.48)	-
Risk assets	320.0	350.0	(30.00)	-
Ratio of risk assets to shareholder's equity (times)	0.9	1.1	(0.2)	-

*4 Equity = Total net assets - Minority interests

Commodity Prices and Exchange Rates			
	2009 Result (Annual Average)	2010 Forecast (Annual Average)	2010 Results (Jan. - Mar. '10 Avg.)
Crude oil (Brent)**1 (\$/bbl)	\$62.6/bbl	\$80/bbl	\$77.3/bbl
Thermal coal **2 (\$/t)	\$72.5/t	\$98/t	\$94.4/t
Molybdenum (\$/lb)	\$11.0/lb	\$15/lb	\$14.1/lb
Vanadium (\$/lb)	\$6.0/lb	\$6/lb	\$6.7/lb
Nickel (\$/lb)	\$6.7/lb	\$7/lb	\$9.1/lb
Exchange rates**3 (¥/\$)	Dec. year-end ¥93.7/\$ Mar. year-end ¥92.6/\$	¥90/\$	¥ 90.7/\$

**1. Impact of fluctuations in the crude oil price on earnings: Every \$1/bbl change alters ordinary income by approx. ¥0.2 billion.

**2. Prices for the majority of the thermal coal traded by Sojitz are fixed by annual contracts. The effect of the most recent spot prices is negligible. Market forecasts and averages in the above table differ from our sales prices.

**3. Impact of fluctuations in the exchange rate on earnings (only US\$): Every ¥1/\$ change alters net sales by approx. ¥4.0 billion, ordinary income by approx. ¥0.1 billion, and shareholders' equity by approx. ¥1.5 billion.